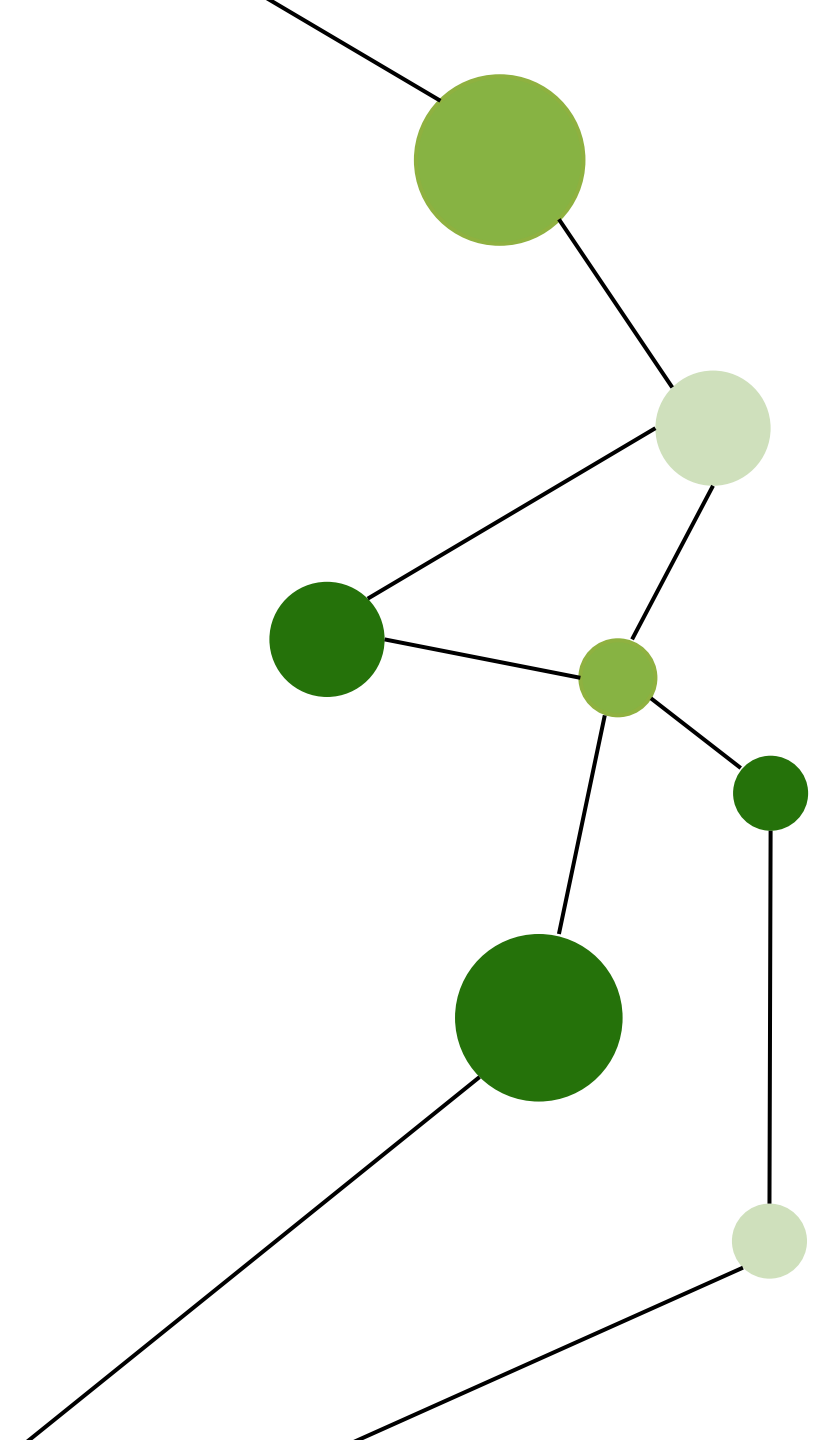


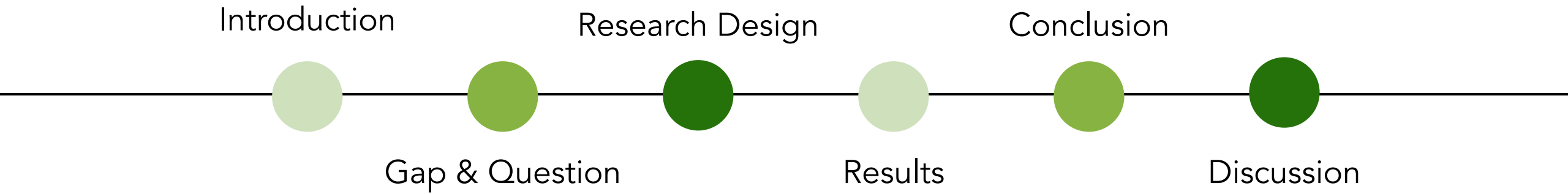
# EXPLORING STAKEHOLDER COLLABORATION IN LOCAL ENERGY SYSTEMS

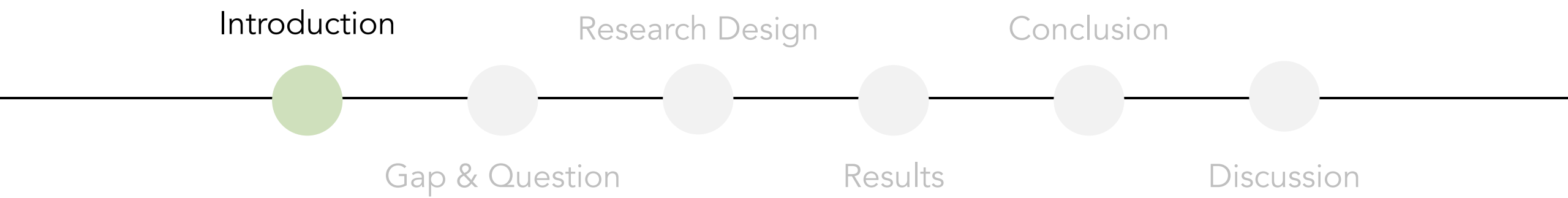
*P5 Presentation - Floor Berkouwer*



***A research on the underlying factors influencing stakeholder collaboration, to improve the further deployment of local energy systems on Dutch business parks.***

# Content







*“Because we want to be ready by 2050”*

*- Fakton Energy*



# *“Because we want to be ready by 2050”*

- Fakton Energy

Moving towards a more sustainable world by;

Reduction in carbon emissions

1. Reduce energy consumption
2. Covering the remaining energy demand with renewable energy sources



# *“Because we want to be ready by 2050”*

- Fakton Energy

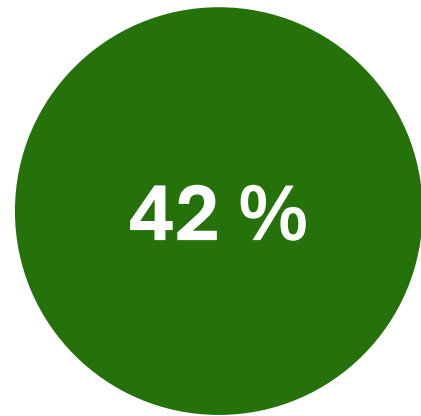
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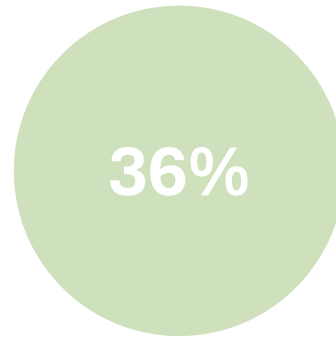
1. Reduce energy consumption
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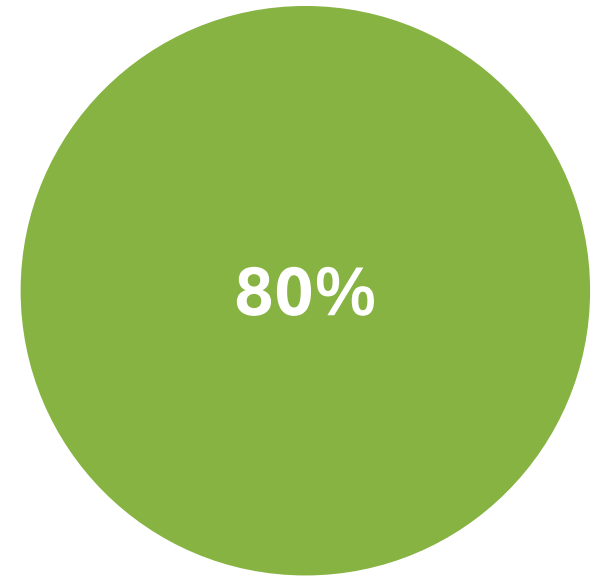
# The Built Environment



of global energy use



of global greenhouse  
gas emissions



of the building stock in 2050  
are existing buildings

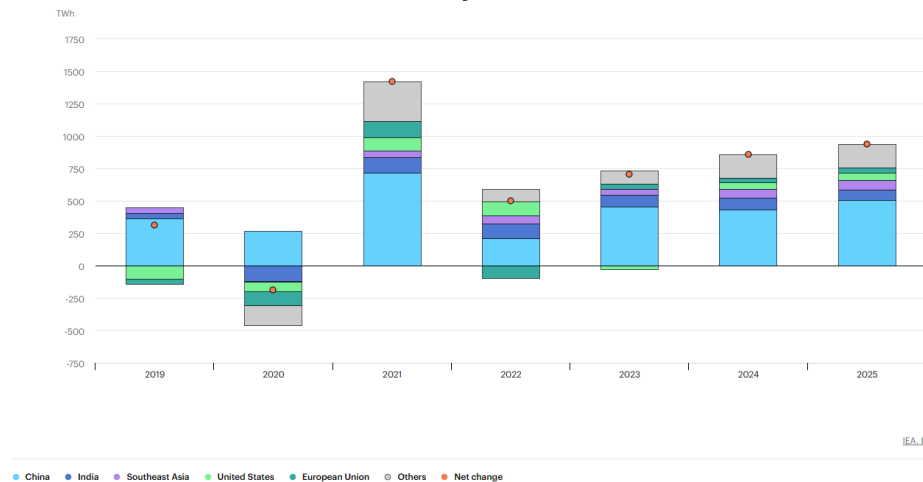


# Energy transition

→ *Away from fossil fuels, towards renewable energy sources*

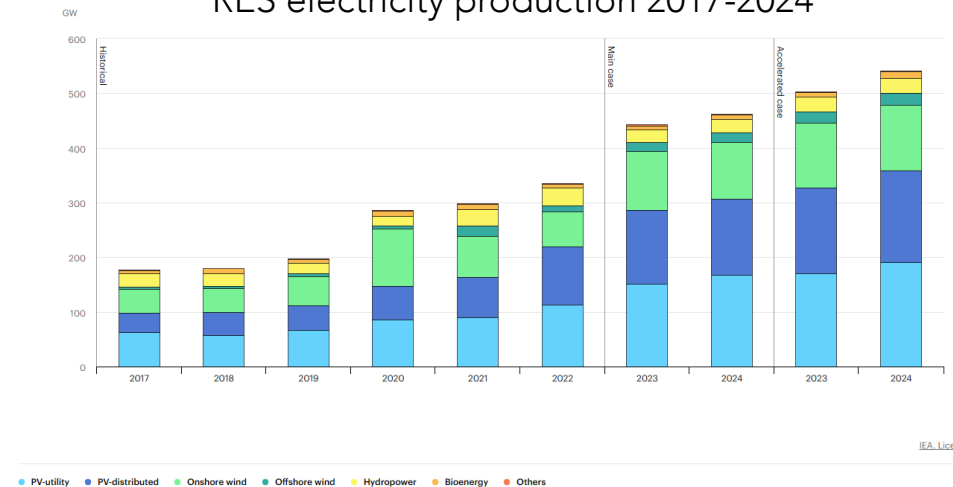
## Increase in electricity demand

Global electricity demand 2019-2025



## Increase in electricity supply

RES electricity production 2017-2024



(IEA, 2023)

# Synergie!

Increase in supply and demand!



# Net congestion

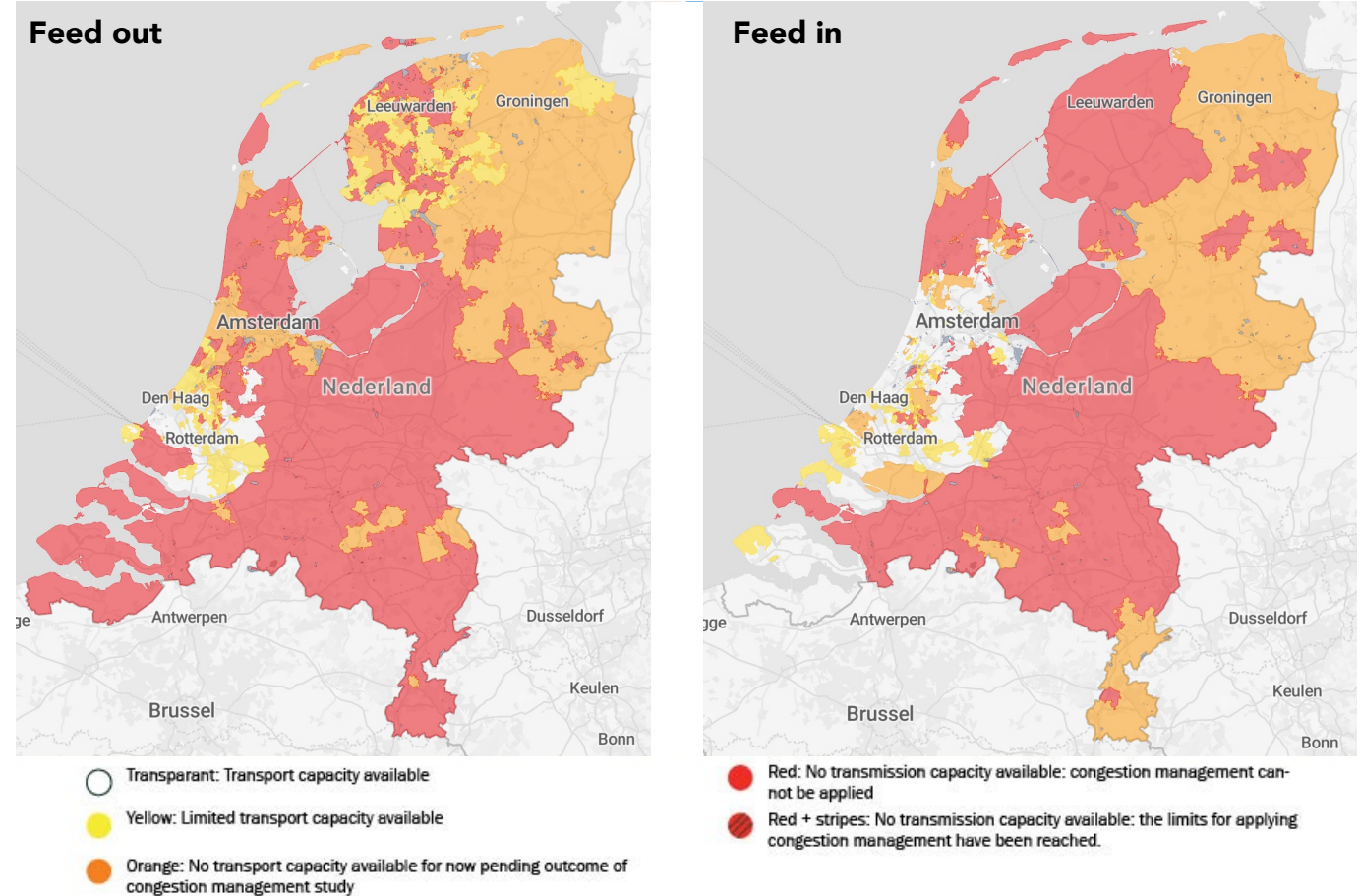
*“the demand for the transmission of electricity, exceeds the available transmission capacity of the existing grid”*

- Tennet



# Net congestion

- Transmission demand exceeds capacity

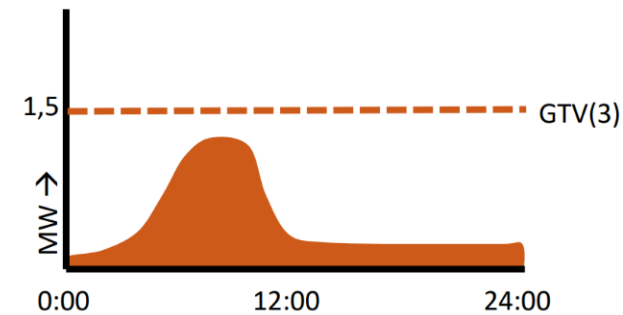
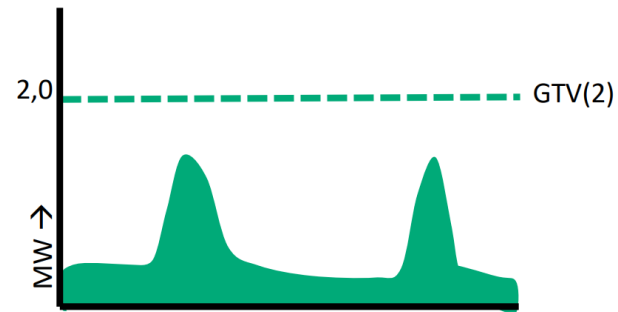
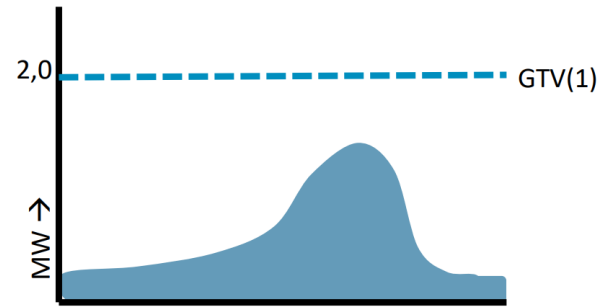


(Netbeheer Nederland, n.d.)  
Map retrieved on the 25th of June 2024



# Net congestion

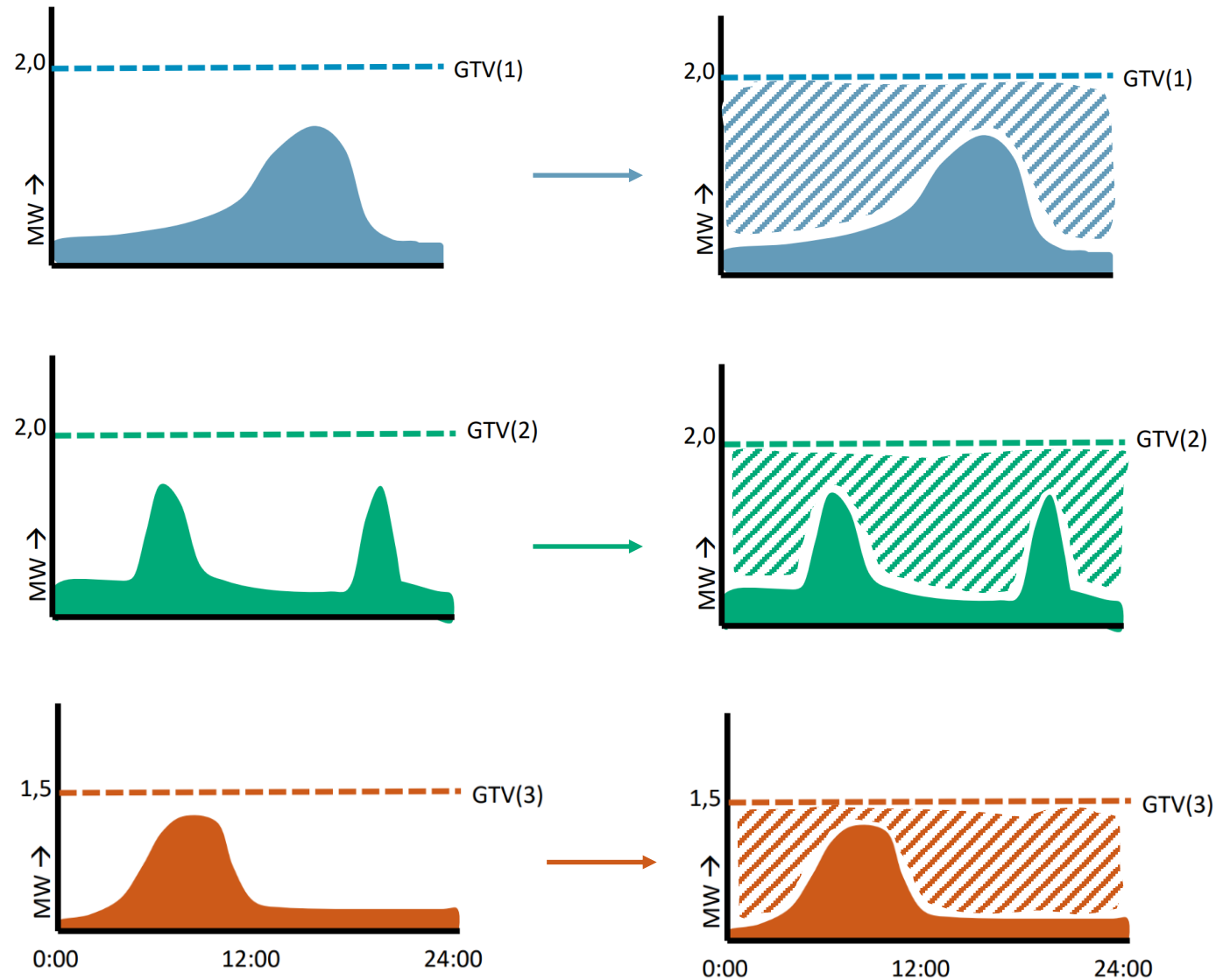
- Peak moments vs Contracted capacity (GTV)



(Netbeheer Nederland, 2023)

# Net congestion

- Peak moments vs Contracted capacity (GTV)
- 'Free space'
- *"The grid is only congested on paper"*



(Netbeheer Nederland, 2023)

# Net congestion

*Impact on the Built Environment*

Voorlopige stop voor nieuwe grootverbruikers van elektriciteit in Noord-Brabant en Limburg

Leestijd  
3 Minuten

Laatste update  
12-7-2022

Congestie



NOS Nieuws • Donderdag 16 november 2023, 22:49 •  
Aangepast vrijdag 17 november 2023, 19:22

**Deel nieuwe huizen Almere niet aangesloten op stroom vanwege vol elektriciteitsnet**

21 november 2023

#Bouwpraktijk

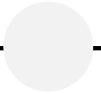
**Bouwprojecten onder hoogspanning door netcongestie**

# Congestion prevention

- Expansion of the current grid
  - Too slow to keep up with electricity increase
- Peak shaving
  - Needs financial incentives
- Decentralization
  - Optimizing the 'free space'
  - Local energy systems, like smart grids/energy hubs
  - Most promising alternative

# Local energy systems

- Smart grid, energy hub, etc.
  - No single definition



# Local energy systems

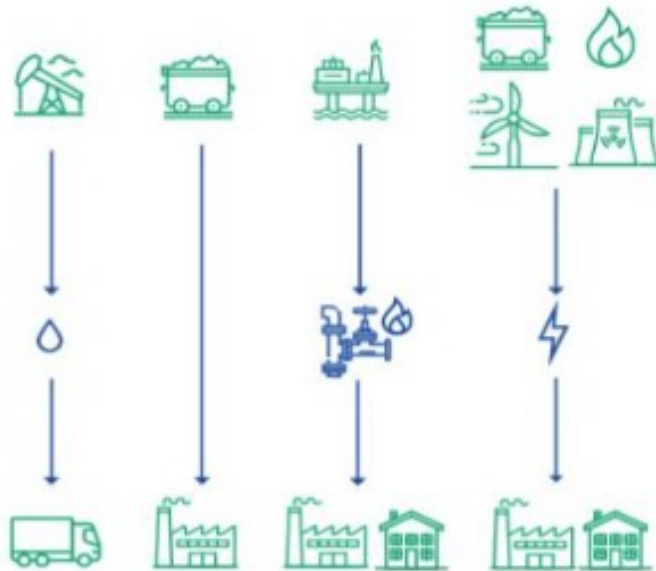
*“The local energy system is an energy system in which consumers can **use, generate, and store electricity** by using smart tools. Energy, data, and communication flows in **both ways**, in order to deliver sustainable, economical, and secure electricity supplies **efficiently**.”*



# Local energy systems

## The energy system today :

linear and wasteful flows of energy,  
in one direction only



## Future EU integrated energy system :

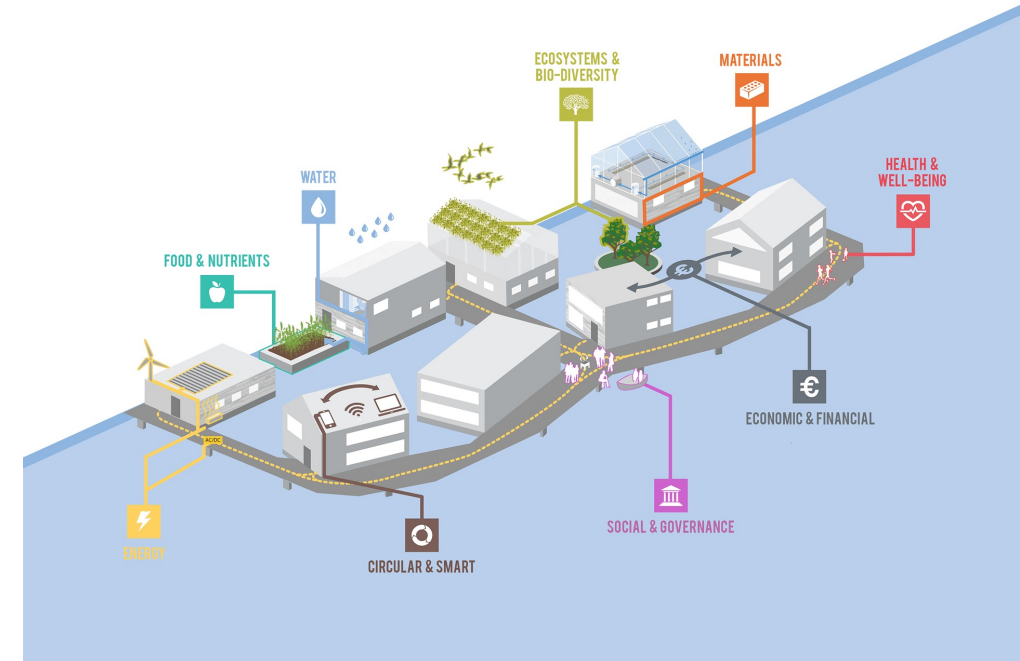
energy flows between users and producers,  
reducing wasted resources and money



(European Commission, n.d.)

# Local energy systems

- Smart grid, energy hub, etc.
  - No single definition
- Lowering the burden on the main grid
  - In Schoonship, 1/5th of the normal capacity is needed (see project on the right)



(Schoonschip Amsterdam, n.d.)



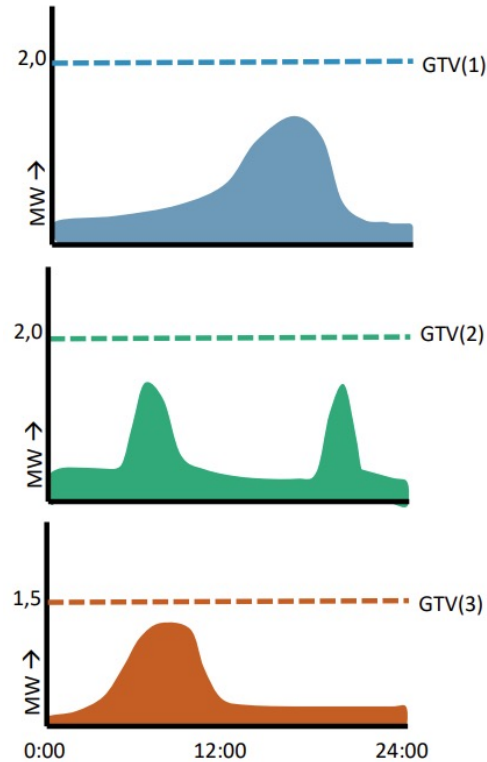
*“Everyone who is still working on a solar panel field in East-Drenthe, is working against all laws of nature”*

*- Interviewee STP*



# Relevant legislation

- Electricity act 1998
- Experiments Electricity Act 2015-2018
- EU Legal Framework
- Group Contract
  - Shared capacity for business parks

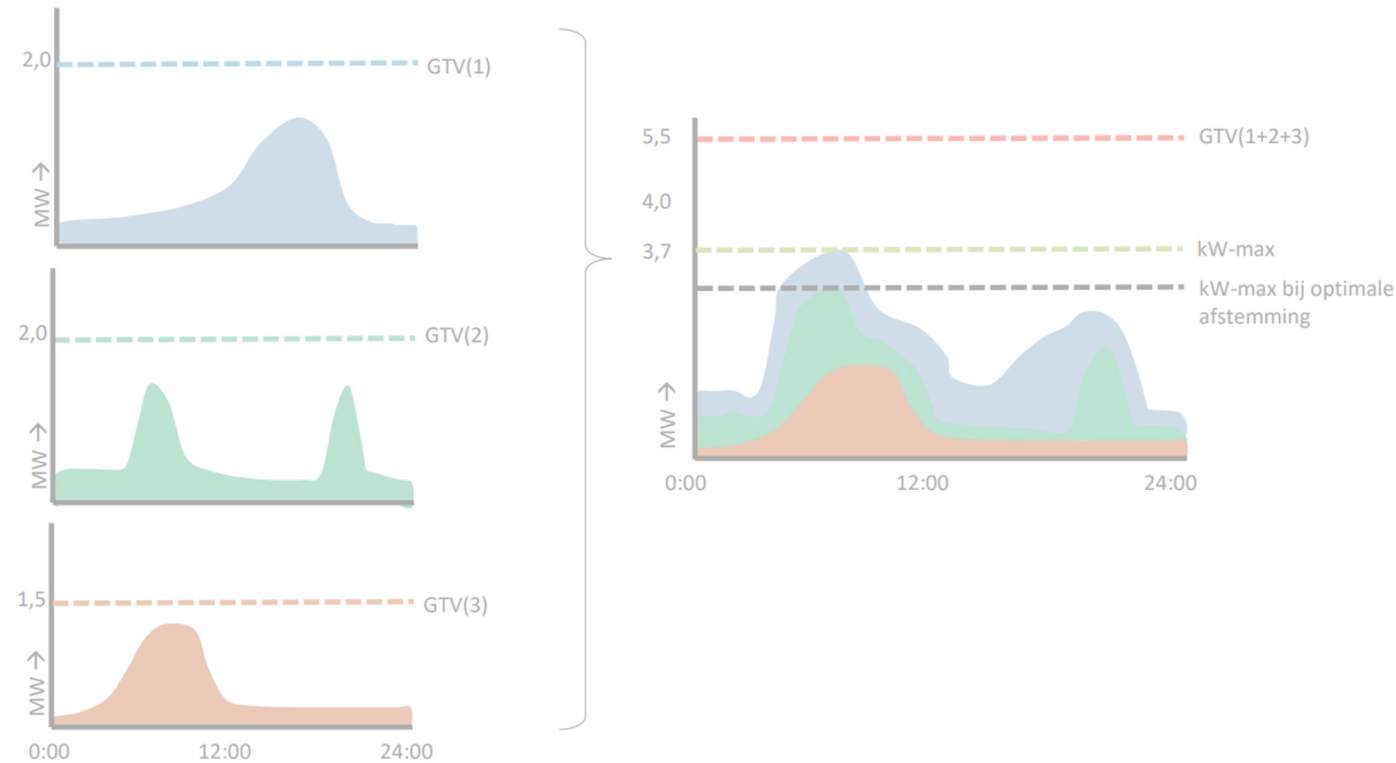


(Netbeheer Nederland, 2023)

# Relevant legislation

- Electricity act 1998
- Experiments Electricity Act 2015-2018
- EU Legal Framework
- Group Contract
  - Shared capacity for business parks

↳ *Why business parks?*



(Netbeheer Nederland, 2023)

# Dutch Business Parks

- Industrial sector is one of the biggest contributors to the energy demand in the built environment
- Industrial buildings mainly grouped in business parks



**33%**

of national electricity consumption  
(TNO, 2022)

**50%**

of national gas consumption  
(TNO, 2022)

# What's stopping LES?



# Barriers of developing local energy systems on business parks

Low organizational structure and complex stakeholder process

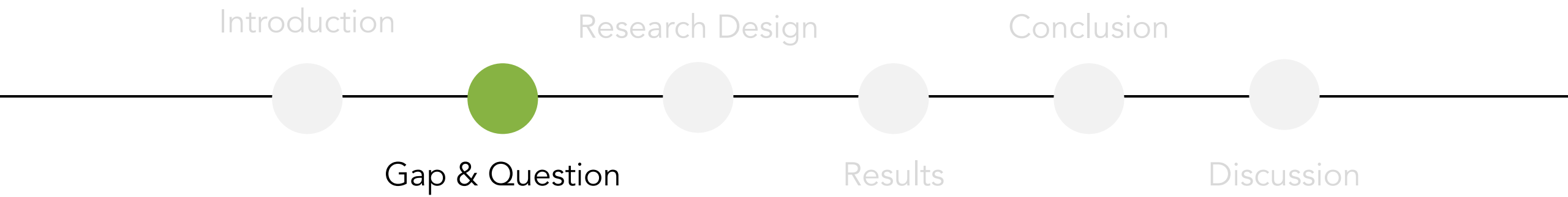
- (CE Delft, 2023)

*“Stakeholder acceptance and behaviour are crucial to the succes of energy flexibility in buildings”*

- (Ma et al., 2019)



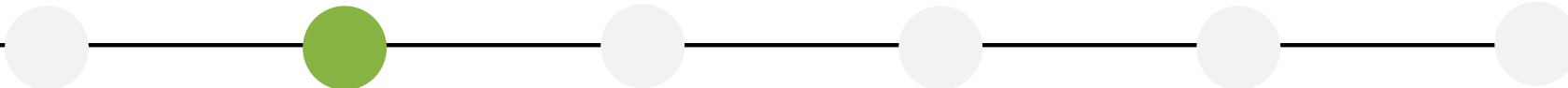
(CE Delft, 2023)



# The research gap

The main barriers are focussed on the stakeholders and the multi actor processes.

However, there is little insight into stakeholder collaboration on business parks using a local energy system.



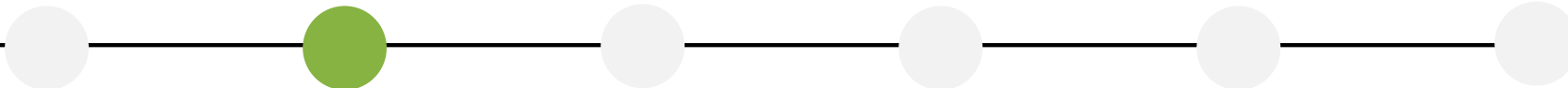


# The research aim

Create a better understanding of these **collaborational** processes.

For further development of **local energy systems**, as a solution for net congestion.

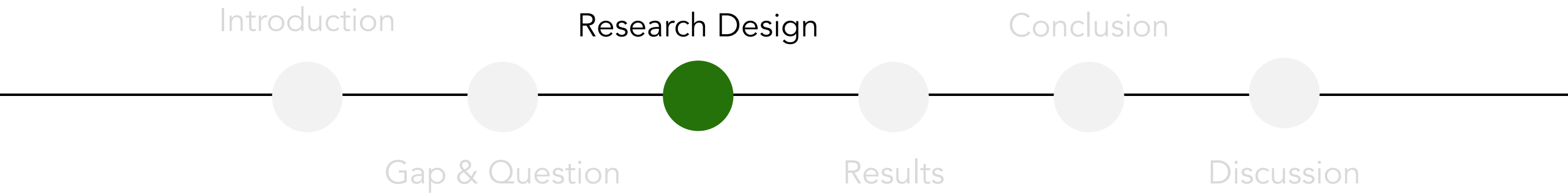
This provides ground for **the sustainable transition of our current building stock**, and paves the way for future developments.



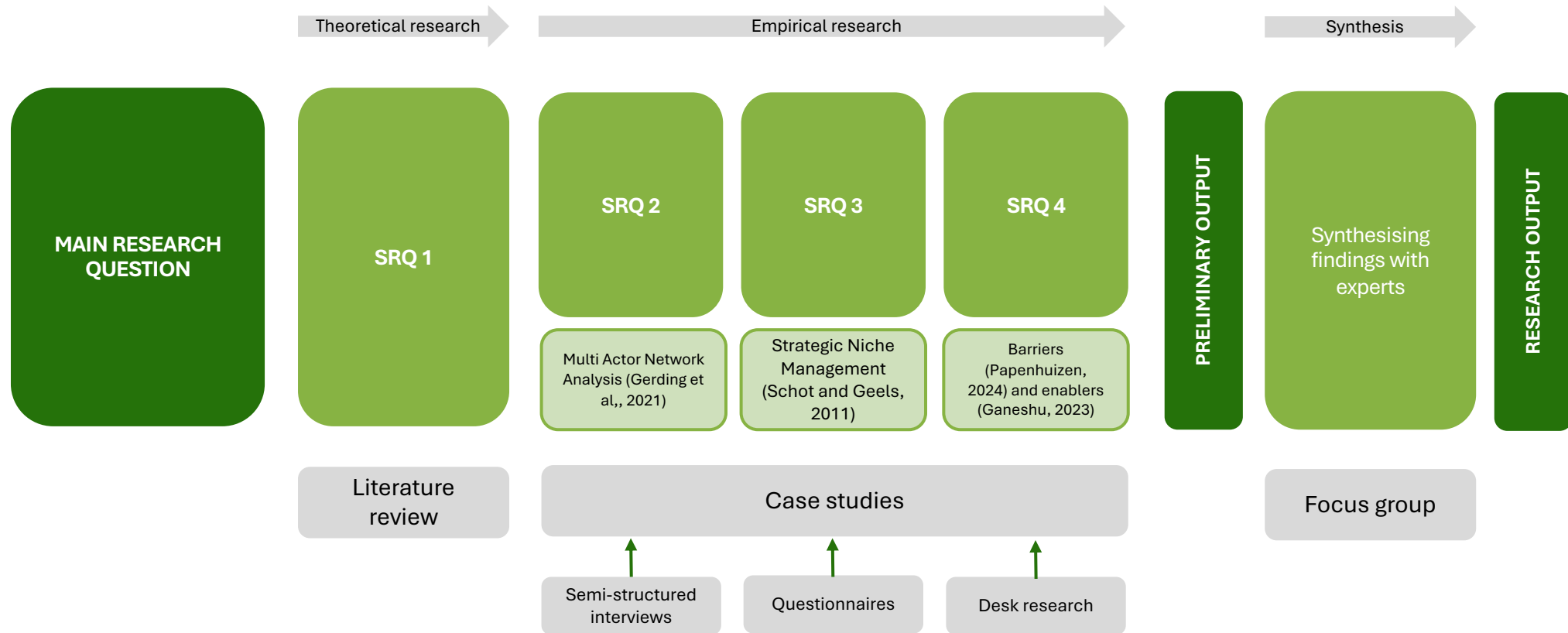
# The research question

*How can underlying factors influence stakeholder collaboration to improve further deployment of local energy systems on business parks?*

1. What factors stimulate the further deployment of local energy systems?
2. What are the current practices of collaboration on business parks?
3. To what extent do the actor-networks established in local energy system projects facilitate vision and learning activities?
4. What are the barriers and enablers within stakeholder collaboration?



# The research design



# Research methods

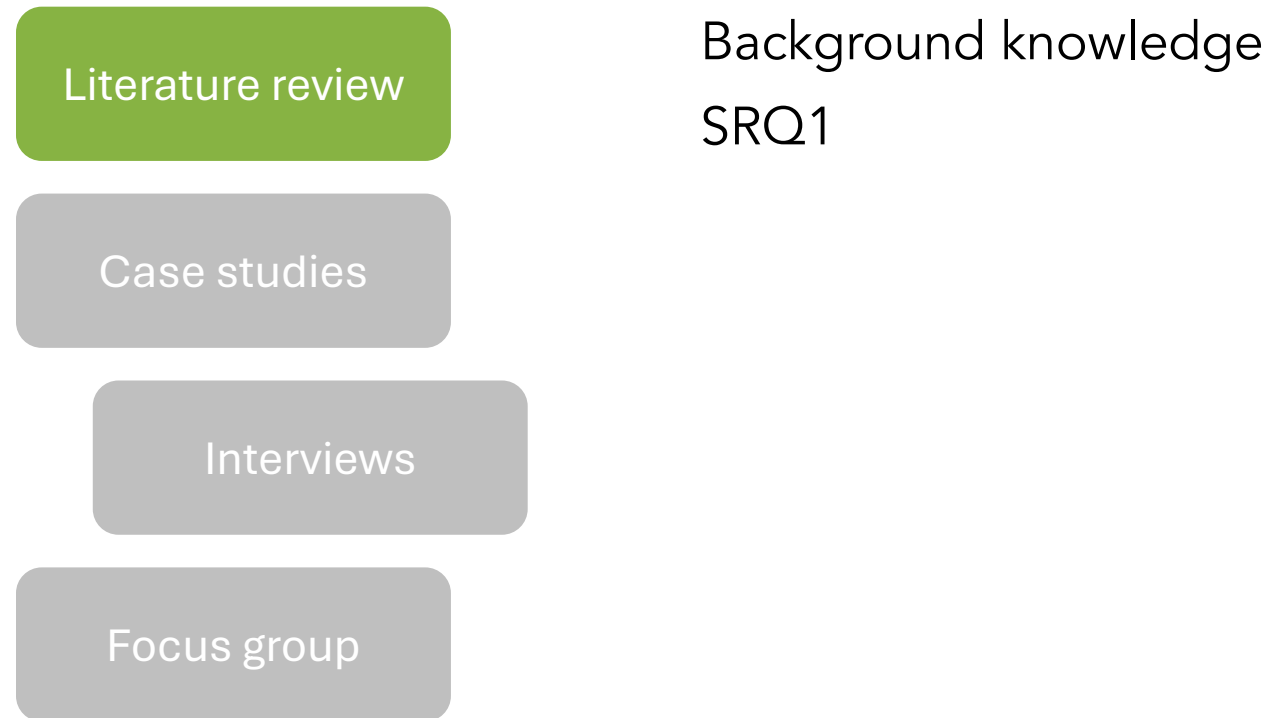
Literature review

Case studies

Interviews

Focus group

# Research methods



# Research methods

Literature review

4 case studies -> individual and cross case  
Desk research – interviews – questionnaire

Case studies

SRQ2, 3 &4

Interviews

Selection criteria

Focus group

- Operational local energy system
- Diverse project initiator
- Diverse regional network operator

# Research methods

Literature review

Case studies

Interviews

Focus group

Schiphol Trade Park (STP)

*Slabbecoornpolder en  
Welgelegen*

Tholen (THO)

Hessenpoort (HES)

Ecofactorij (ECO)





# Research methods

Literature review

Case studies

Interviews

Focus group

Business park organization  
Regional Network Operator  
Municipality  
External Advisor  
Companies

# Research methods

Literature review

Case studies

Interviews

Focus group

Business park organization  
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Companies



Questionnaire: Companies

# Research methods

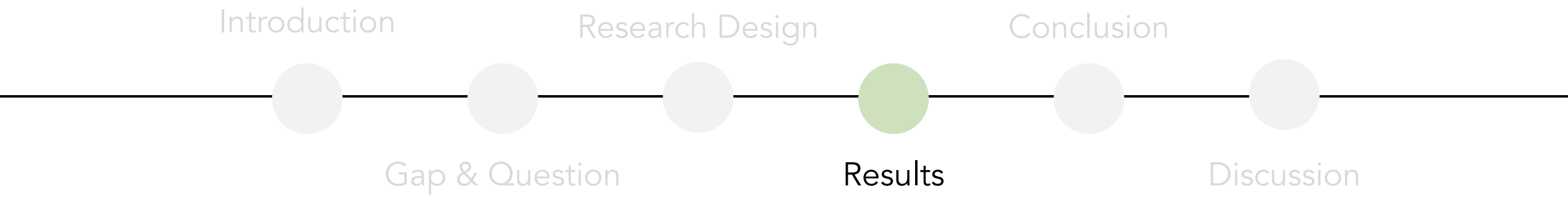
Literature review

Case studies

Interviews

Focus group

3 experts  
Validating results



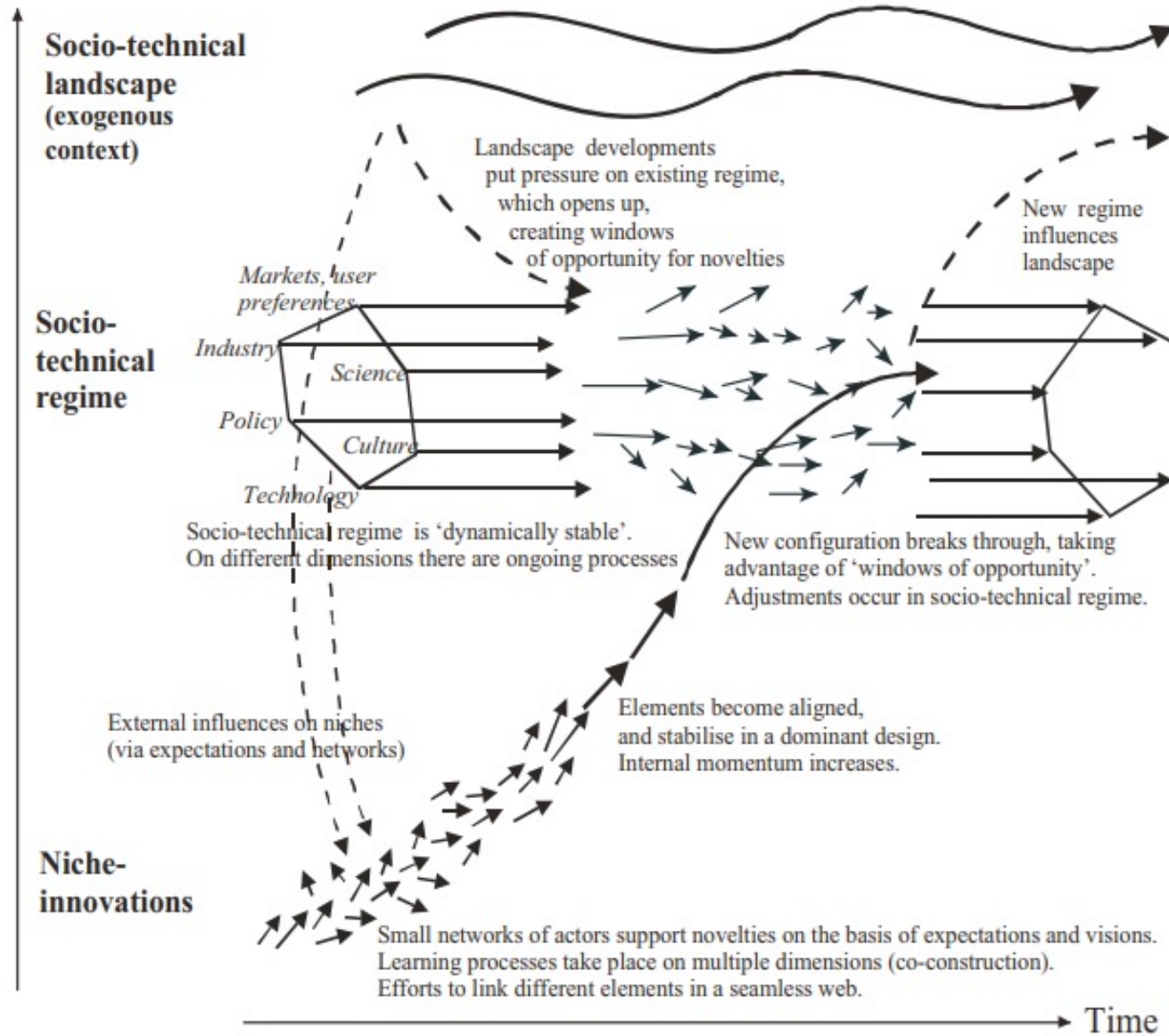
# Theory

SRQ 1: "What factors stimulate the further deployment of local energy systems?"

Literature review

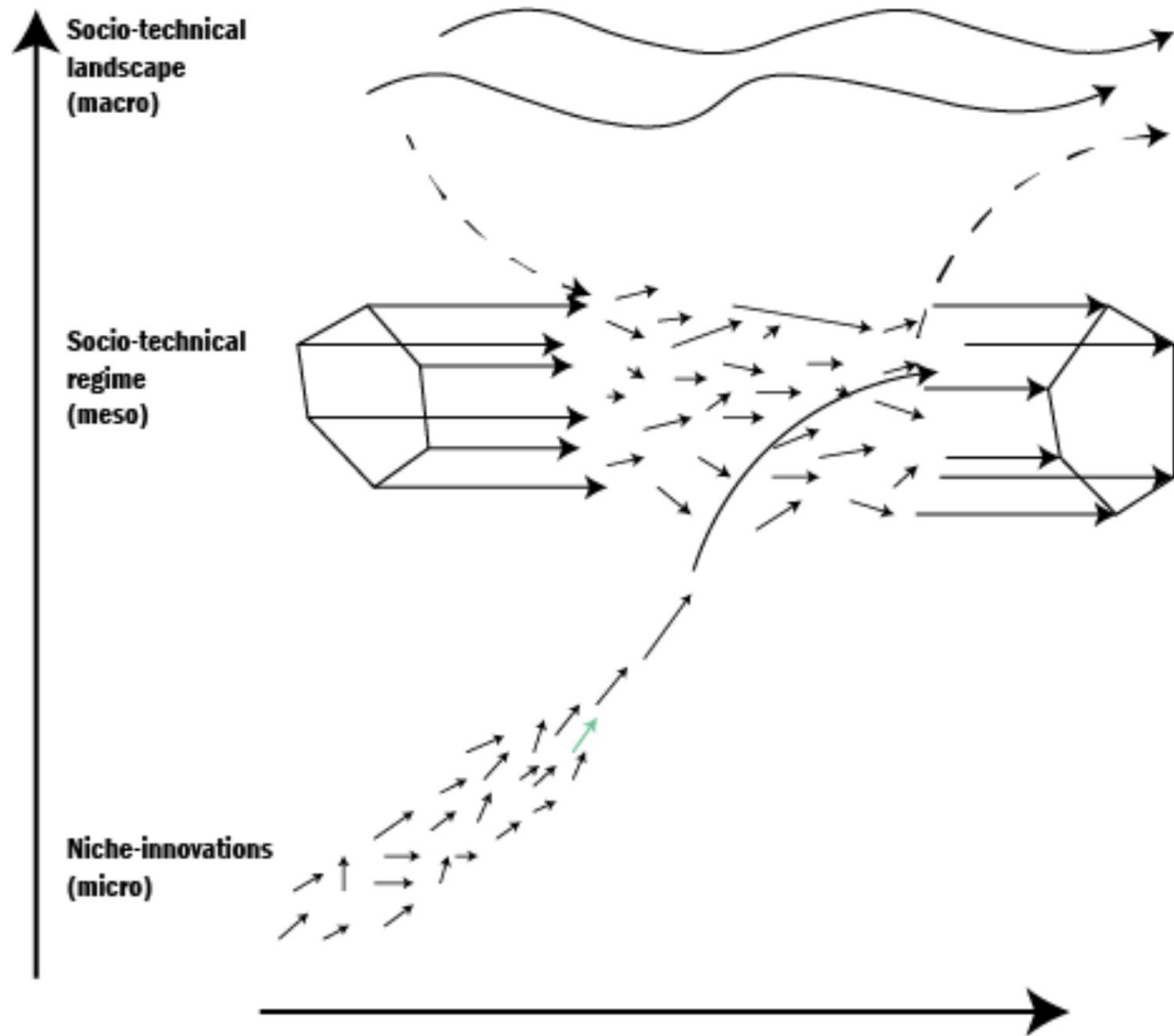
# The Multi Level Perspective Framework

Increasing structuration  
of activities in local practices

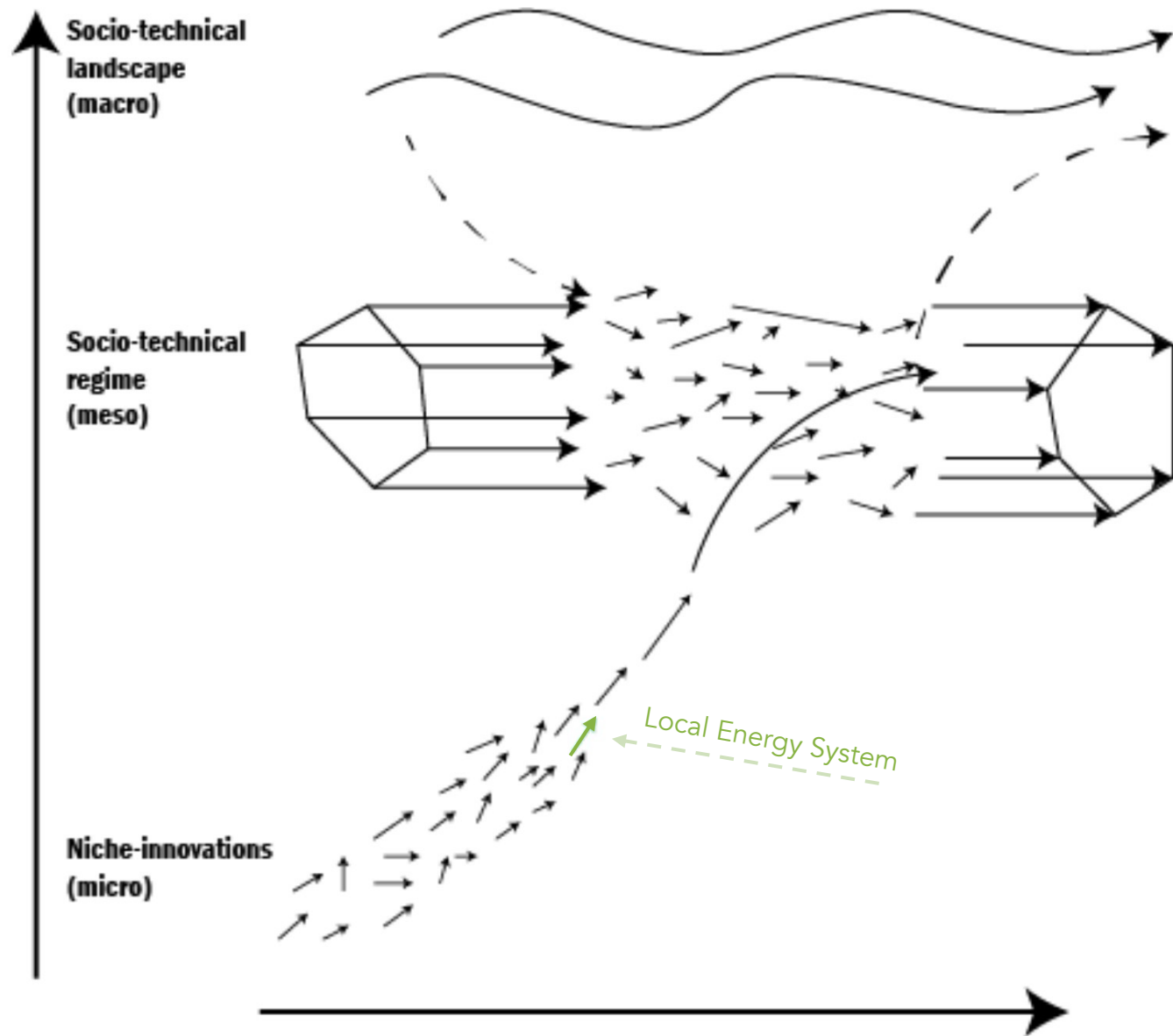


(Geels, 2011)

# The Multi Level Perspective Framework

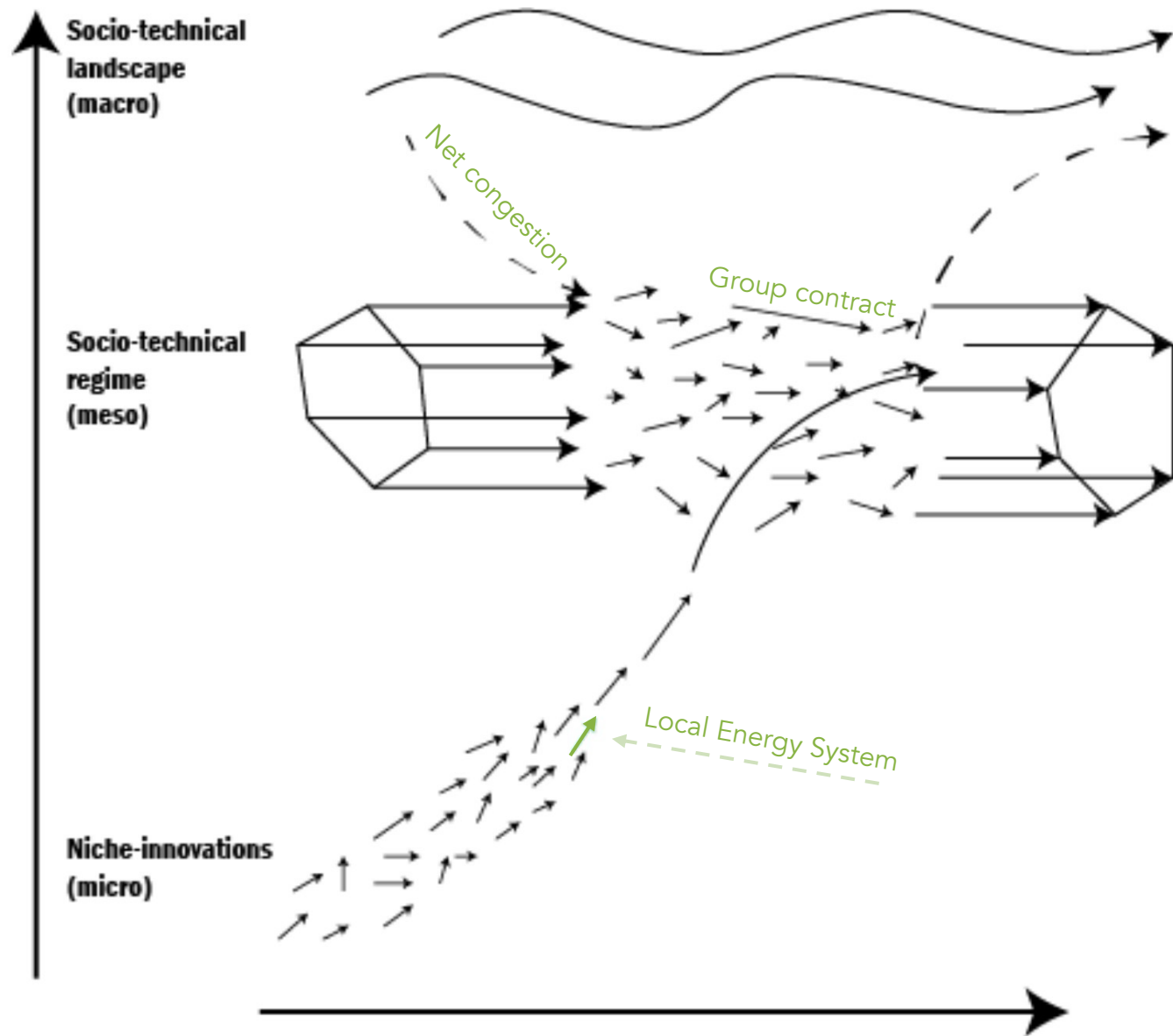


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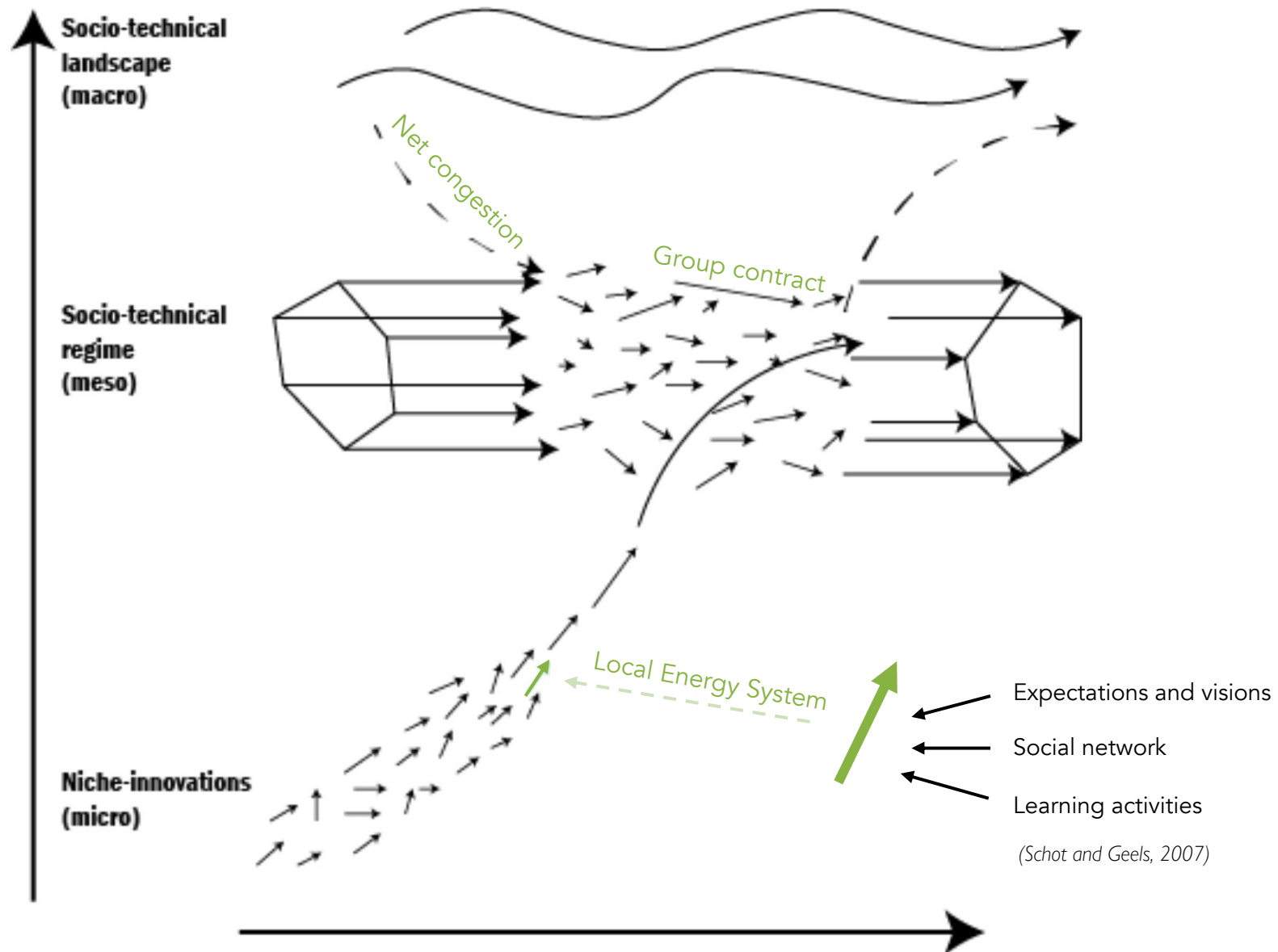




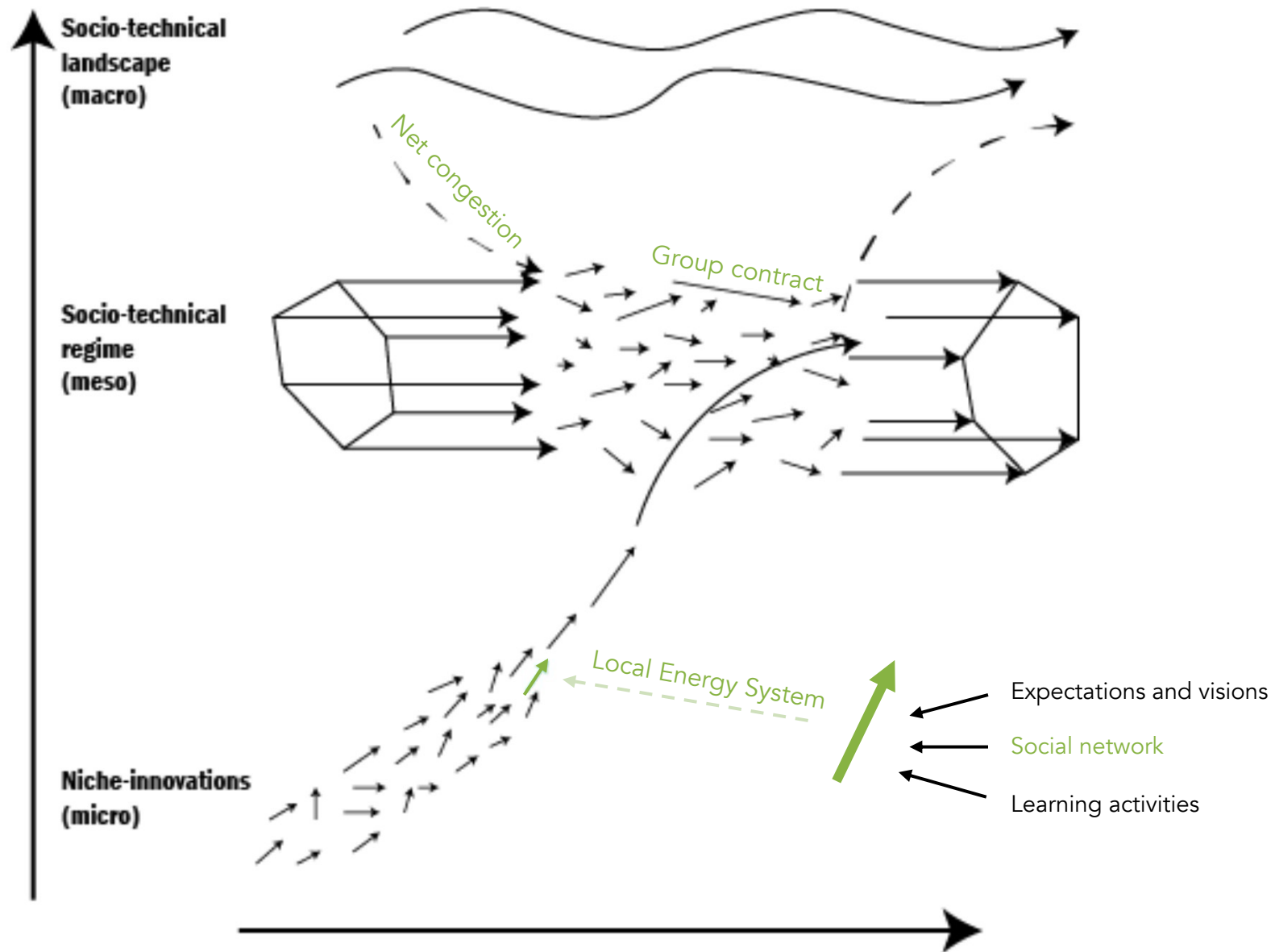
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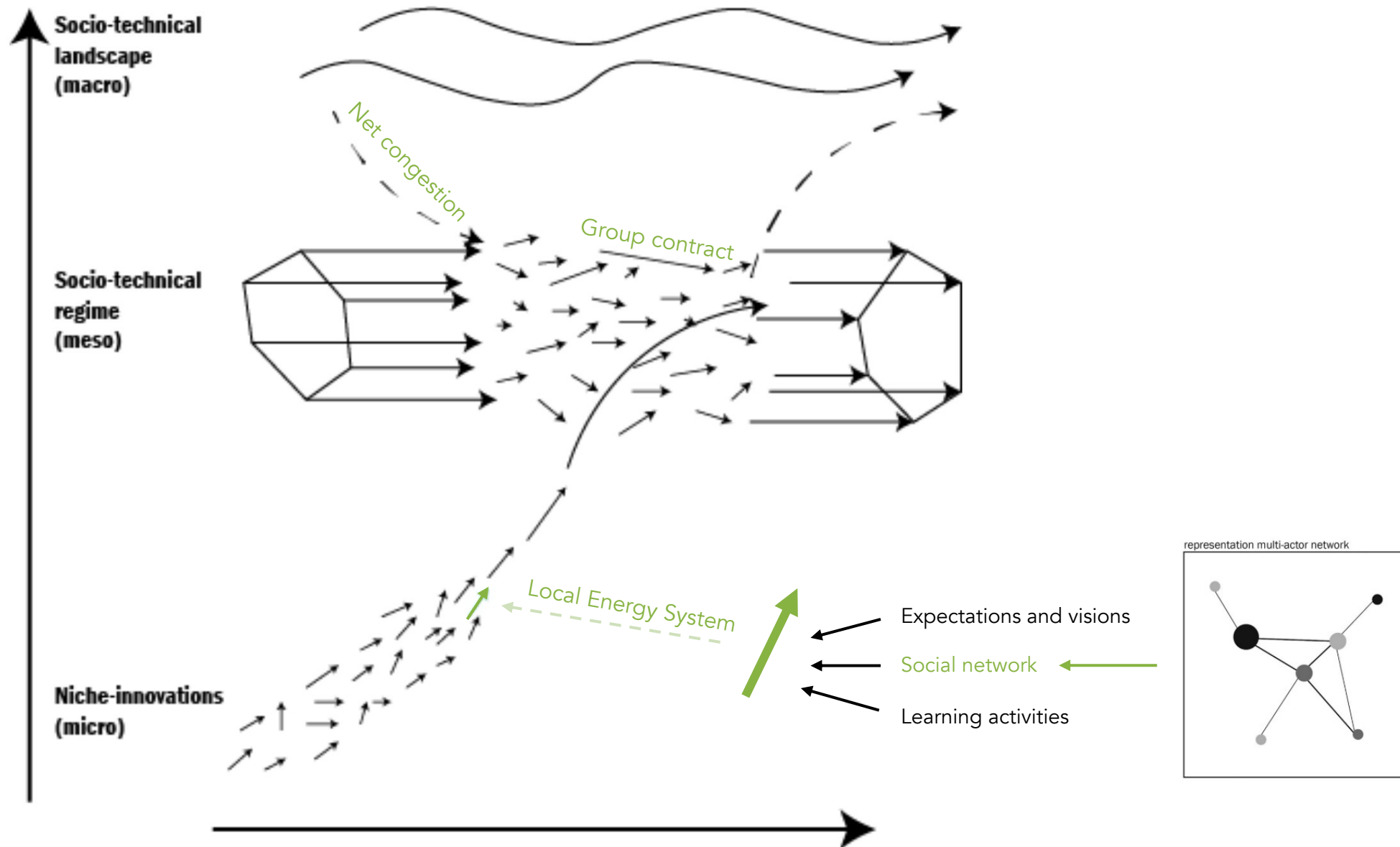
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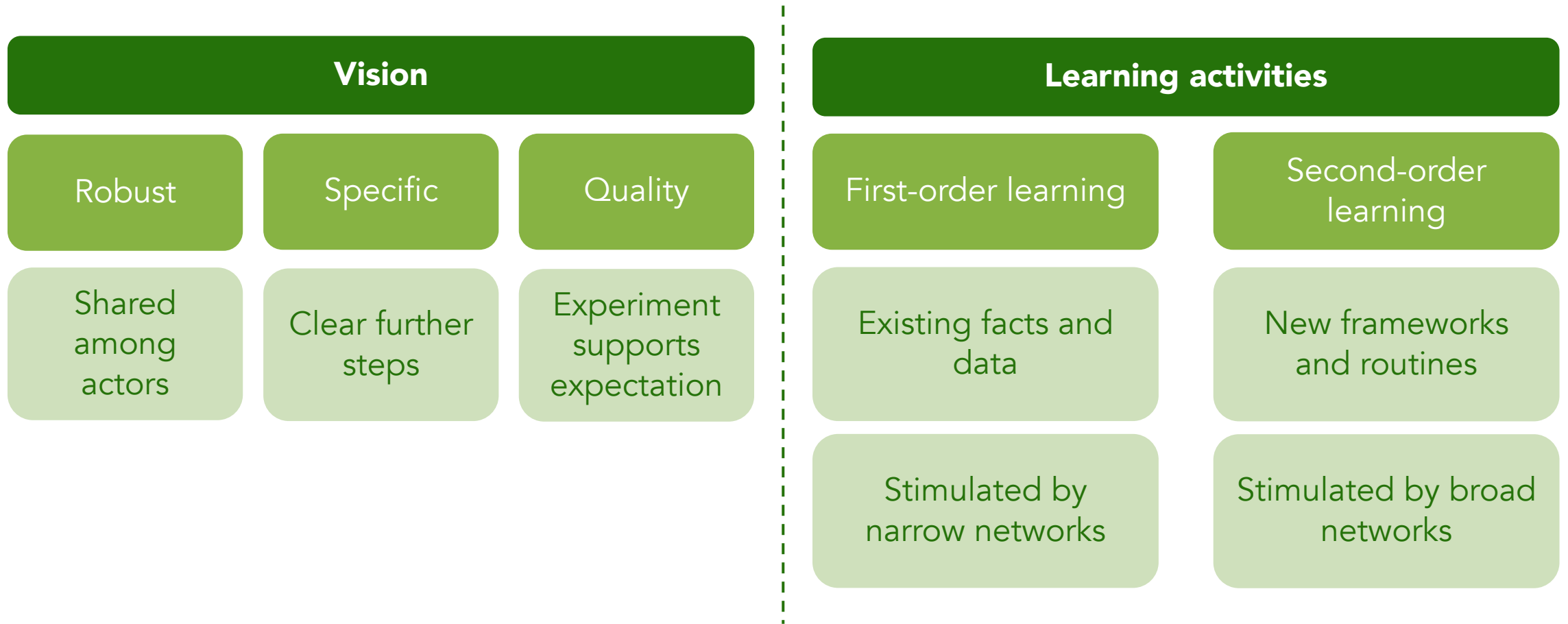
# The Multi Level Perspective Framework



# The Multi Level Perspective Framework



# Strategic Niche Management



# Practice

Multi Actor Network Analysis  
(Gerding et al., 2021)

Strategic Niche Management  
(Schot and Geels, 2011)

Barriers (Papenhuijzen, 2024)  
and Enablers (Ganeshu et al,  
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SRQ 4: "What are the  
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within stakeholder  
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Case study

Semi-  
structured  
interviews

Question-  
naires

Desk  
research

# Practice

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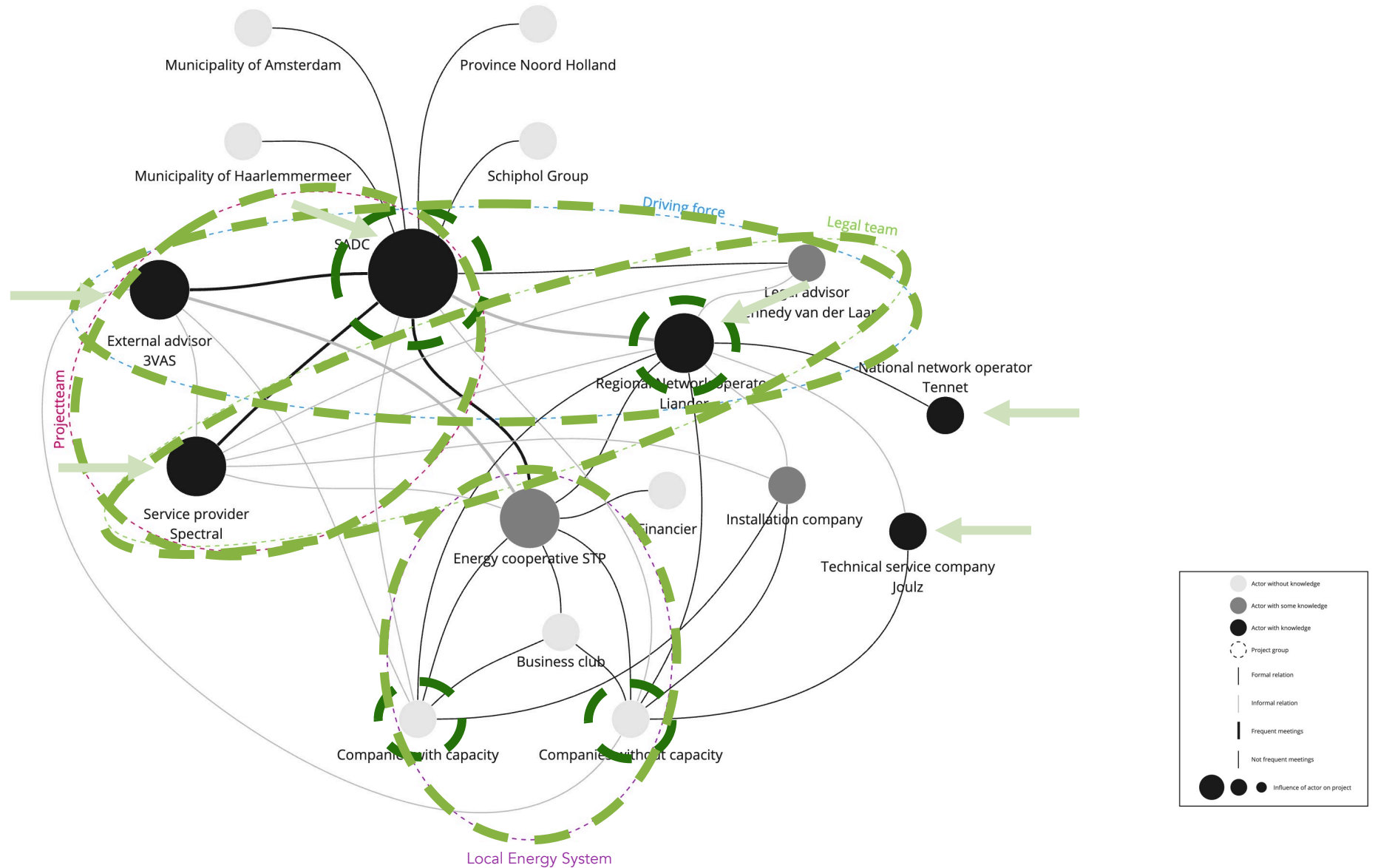
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# Actor Network

## Schiphol Trade Park





# Practice

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(Gerding et al., 2021)

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research

# Vision & Learning activities

## Vision

Robust

Specific

Quality

## Learning activities

First-order learning

Second-order  
learning

# Vision & Learning activities

## Vision

Robust

Specific

Quality

- No clear next steps

*"We are also already working on that period after from 2026 when there is no congestion to still based on that smart steering, real-time measurement, assets that are, to put down a really somewhat innovative sustainable business park."*

## Learning activities

First-order learning

Second-order learning

- Due to quick development
- Stimulated by external advisors

*"We worked like a massive tornado to see if we could find a solution, and if we could implement it. We learned an incredible amount, but it was all learning by doing."*

# Practice

Multi Actor Network Analysis  
(Gerding et al., 2021)

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(Schot and Geels, 2011)

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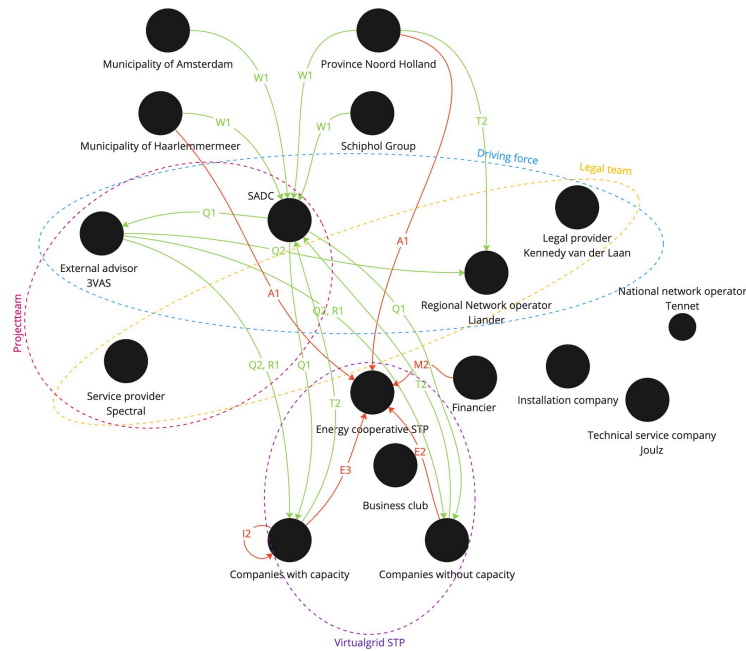
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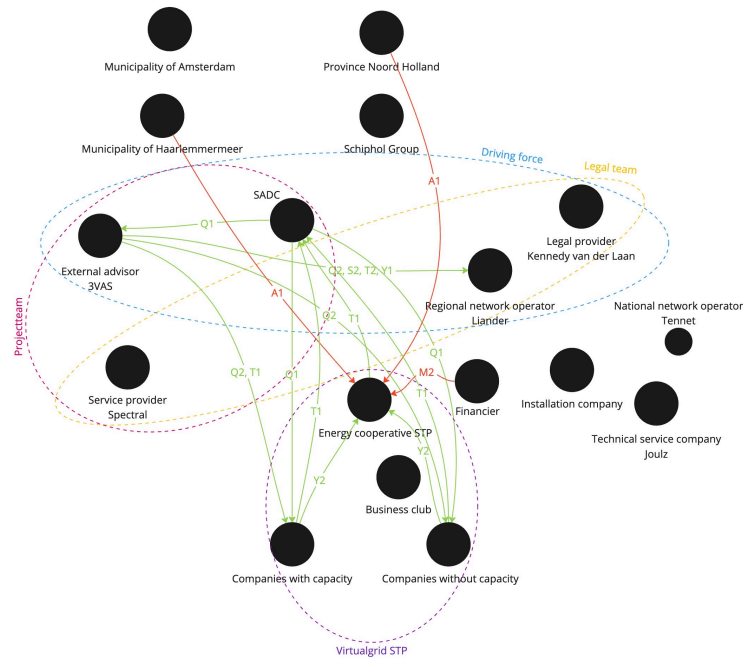
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# Schiphol Trade Park

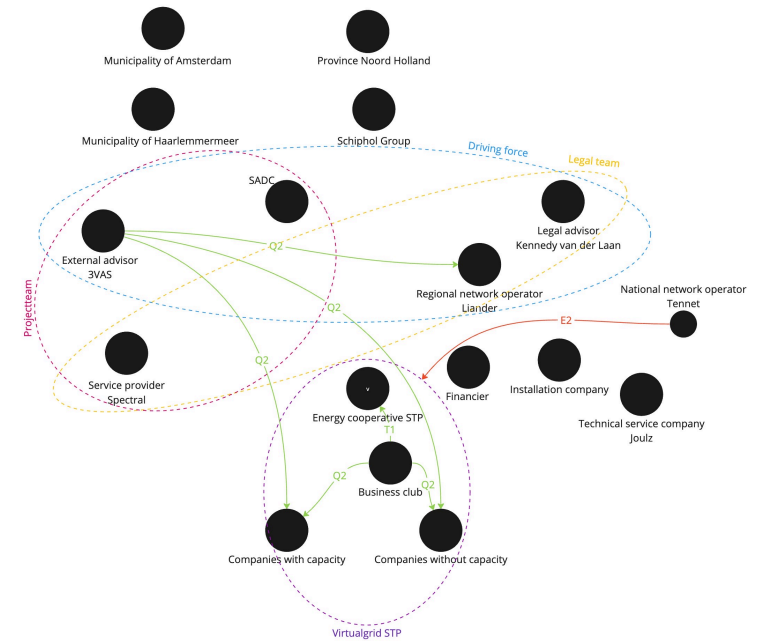
## Initiation



## Research and Design



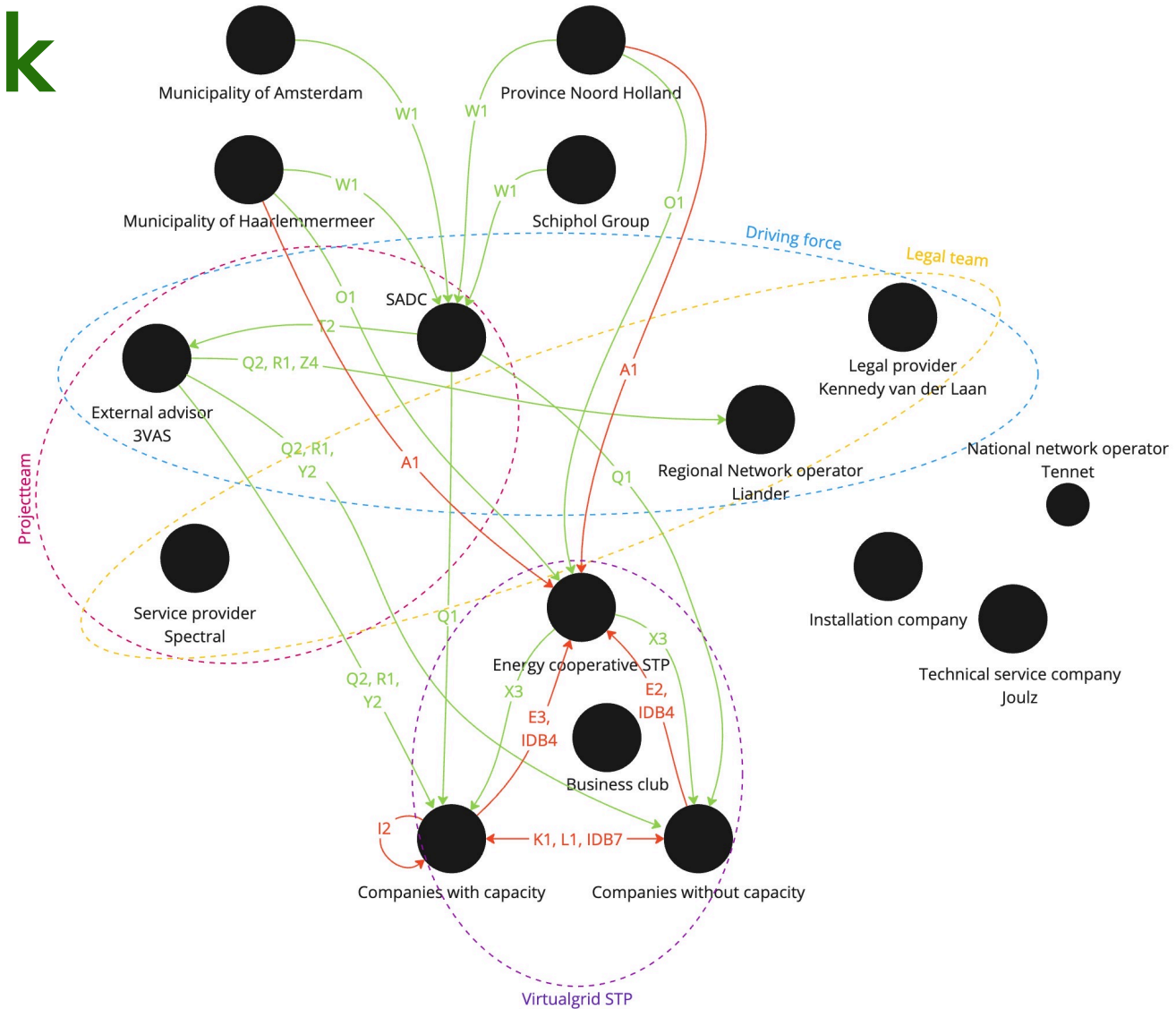
## Exploitation



# Schiphol Trade Park

## Initiation phase

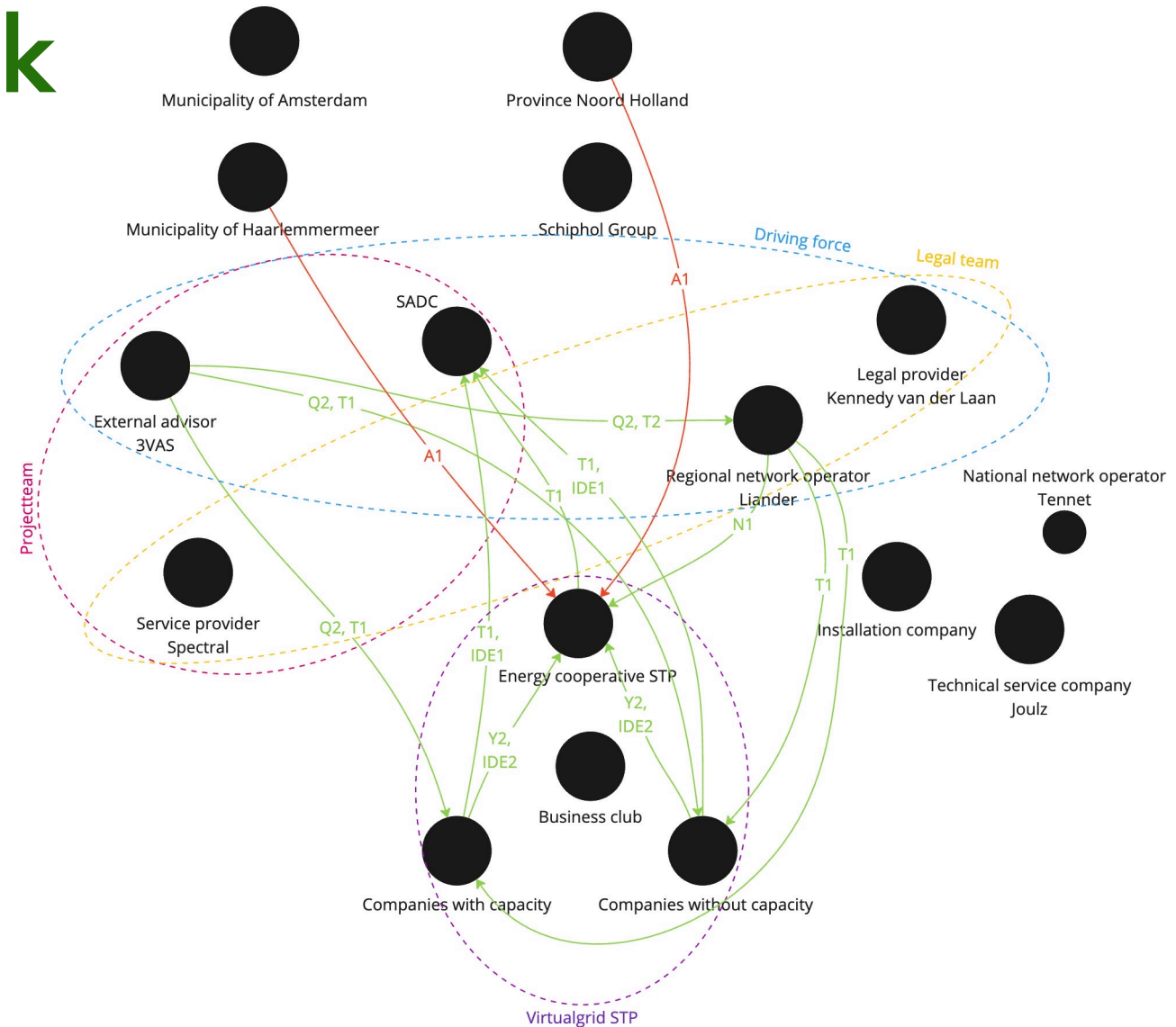
- Barriers from public parties
- Barriers aimed at energy cooperative while enablers aimed at BP developer
- Companies show barriers to LES



# Schiphol Trade Park

## Research & Design phase

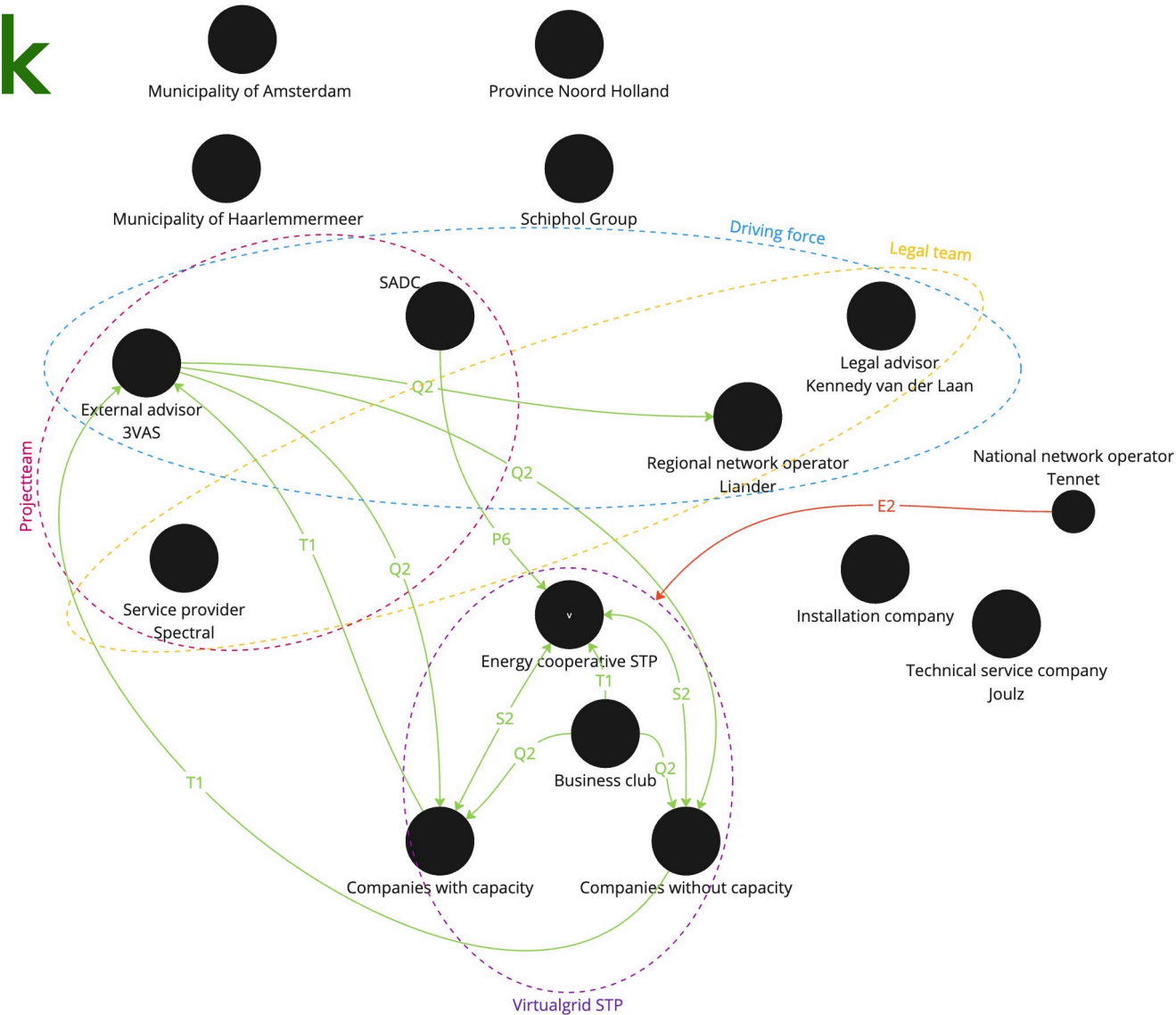
- Barriers from public parties
- Barriers aimed at energy cooperative while enablers aimed at LES developer
- Companies show barriers to LES
- Enablers from External advisor



# Schiphol Trade Park

## Exploitation phase

- Barriers from public parties
- Barriers aimed at energy cooperative while enablers aimed at LES developer
- Companies show barriers to LES
- Enablers from External advisor
- Business club stimulates engagement companies





# Practice

Multi Actor Network Analysis  
(Gerding et al., 2021)

Strategic Niche Management  
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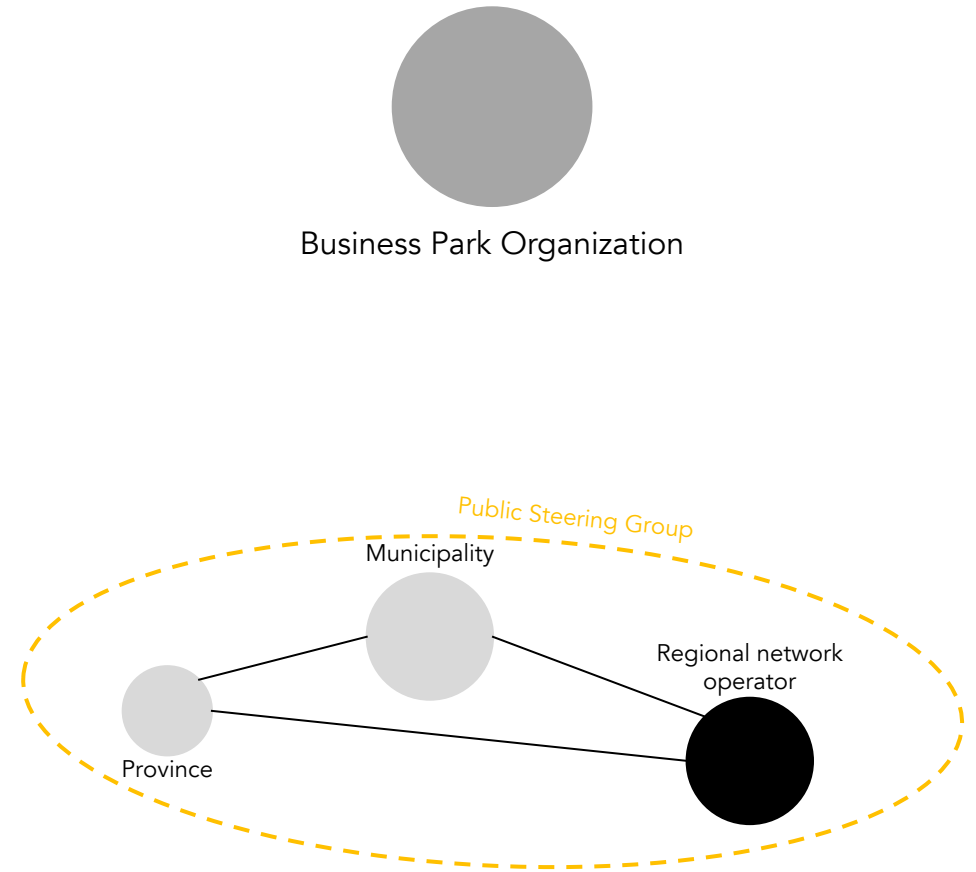
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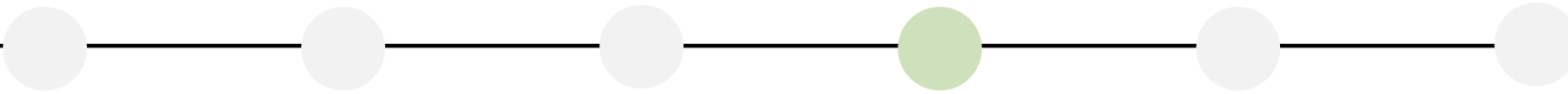
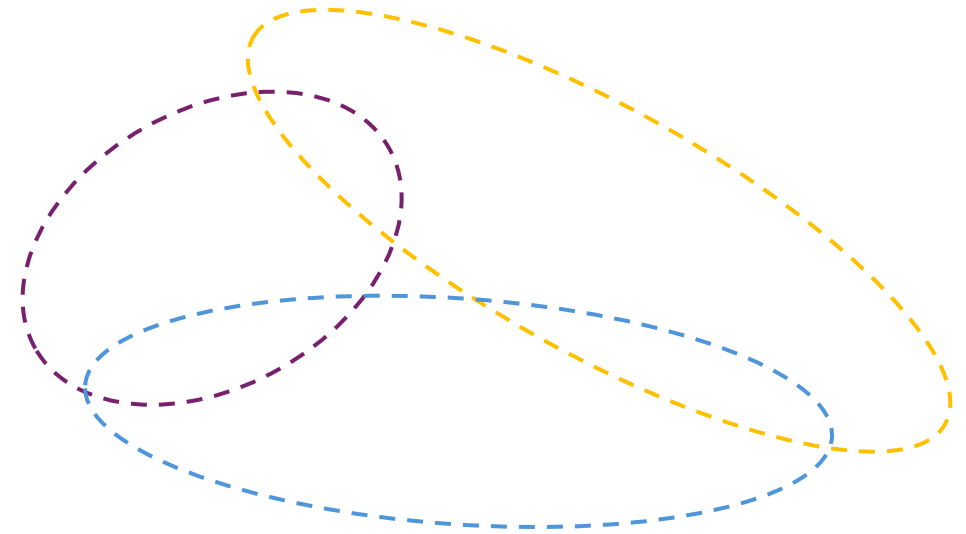
# Cross case findings

- Key actor: business park organization
- Public Steering Group involved
  - Subsidy stimulates first-order learning
  - Less barriers experienced



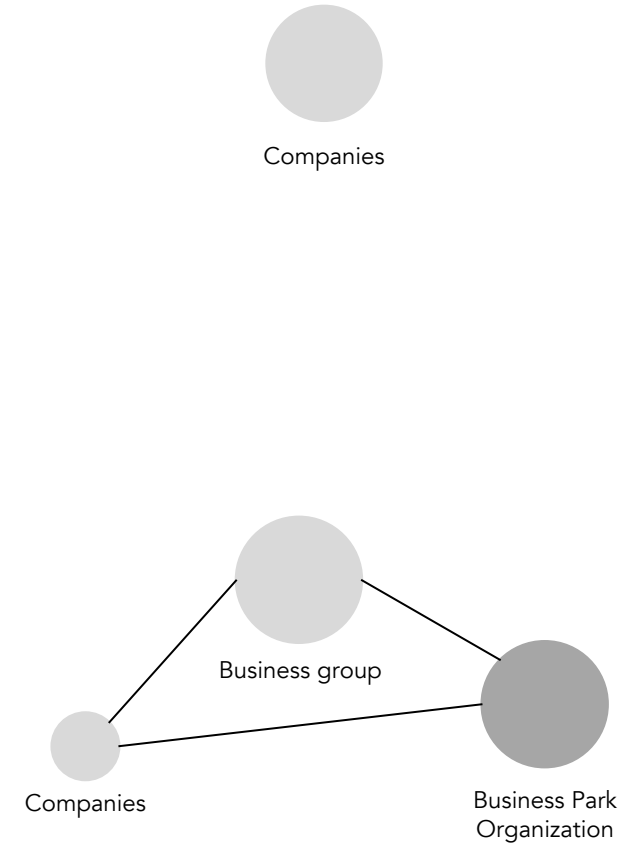
# Cross case findings

- Team overlap
  - Enables trust and tackles the barrier of jargon
  - Stimulates shared vision among actors
- Close involvement Regional Network Operator
  - To minimize collaboration barriers
  - By its knowledge and influence



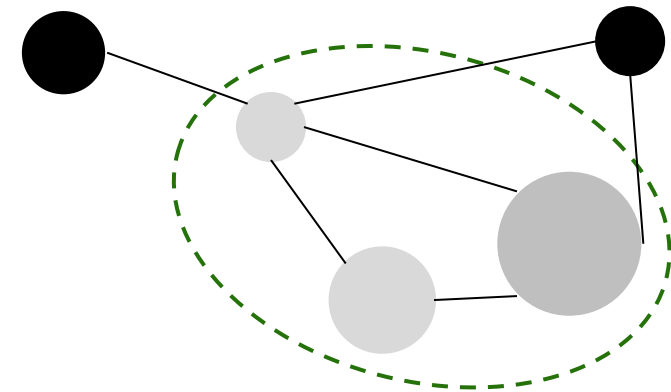
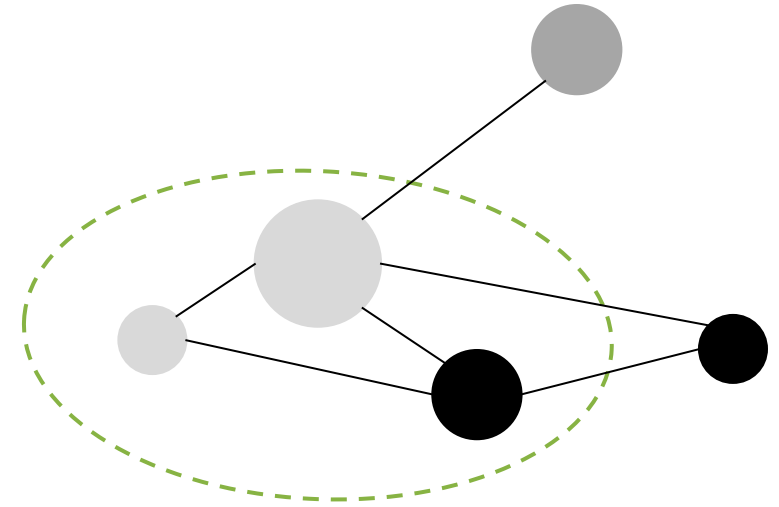
# Cross case findings

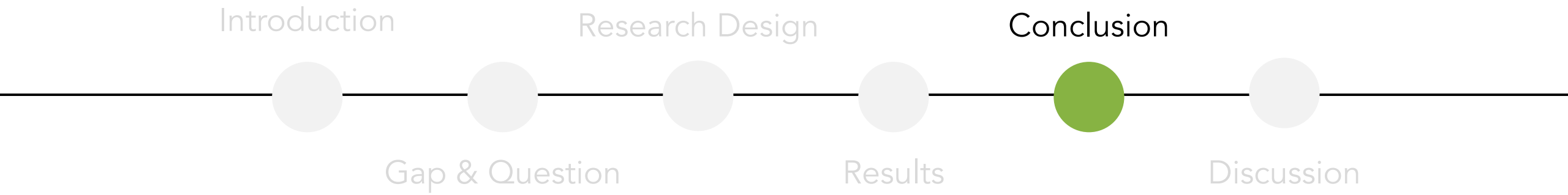
- Connected companies
  - End user
  - Central position, but lack knowledge
- Informal “business groups”
  - To engage companies and stimulate knowledge-sharing
  - To build trust and aligning the vision



# Cross case findings

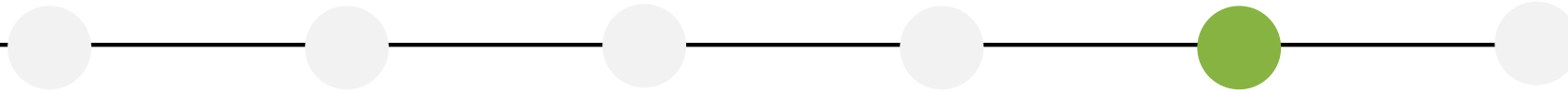
- External actors
  - External advisors, bring enablers
    - Stimulates second-order learning
  - Research group or knowledgeplatform
    - Stimulates first-order learning
- Knowledge from external actors
  - Creates barriers
  - Learning important factor



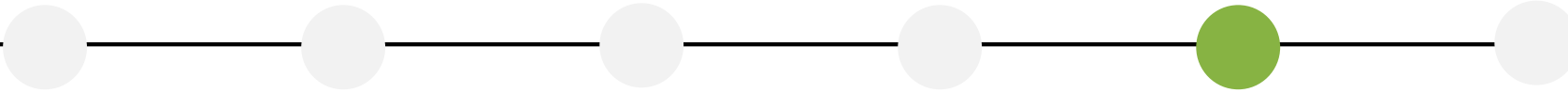


How can underlying factors influence *stakeholder collaboration* to improve further deployment of *local energy systems* on business parks?

1. What *factors* stimulate the further deployment of local energy systems?
2. What are the *current practices of collaboration* on business parks?
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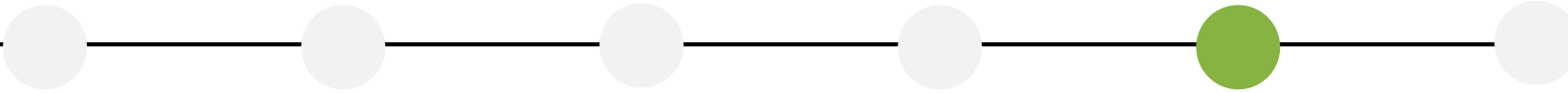


**SRQ1:** What *factors* stimulate the further deployment of local energy systems?

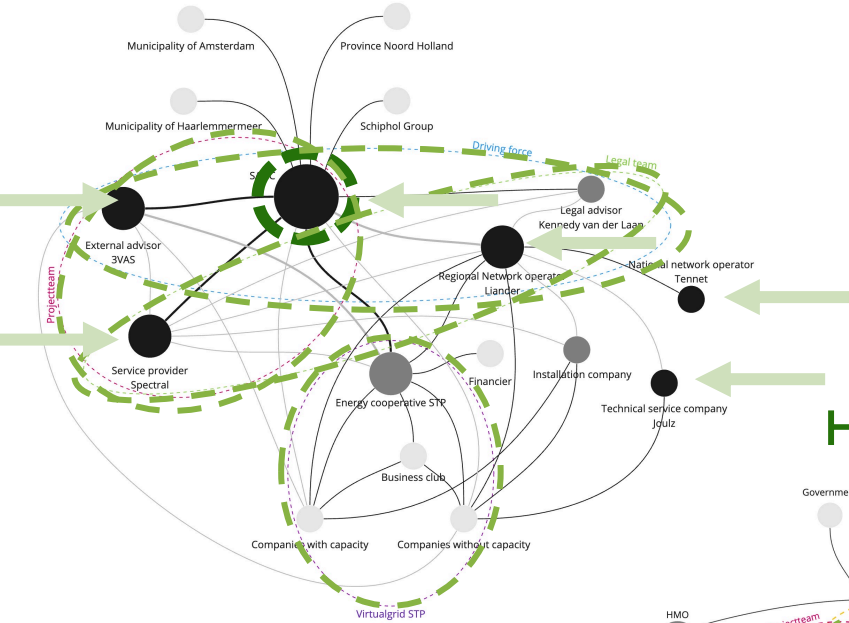




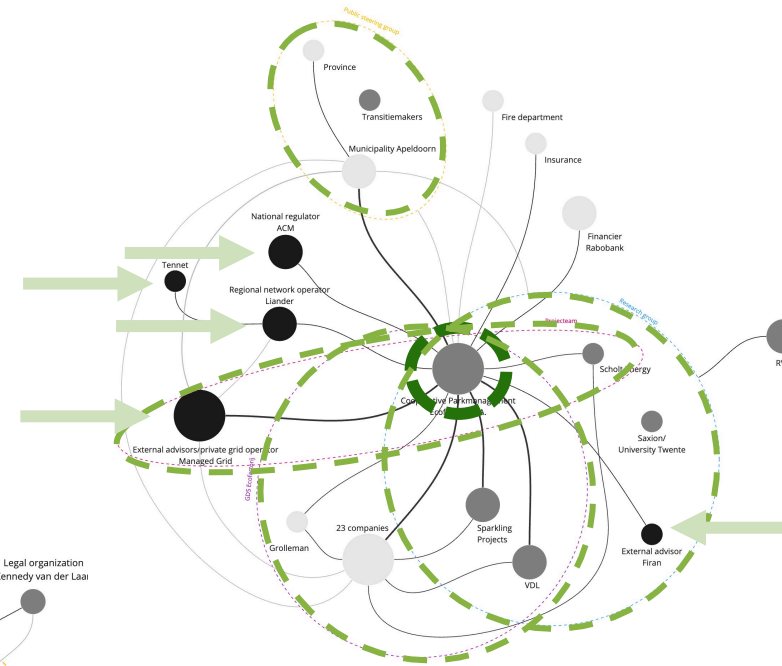
**SRQ1:** What *factors* stimulate the further deployment of local energy systems?



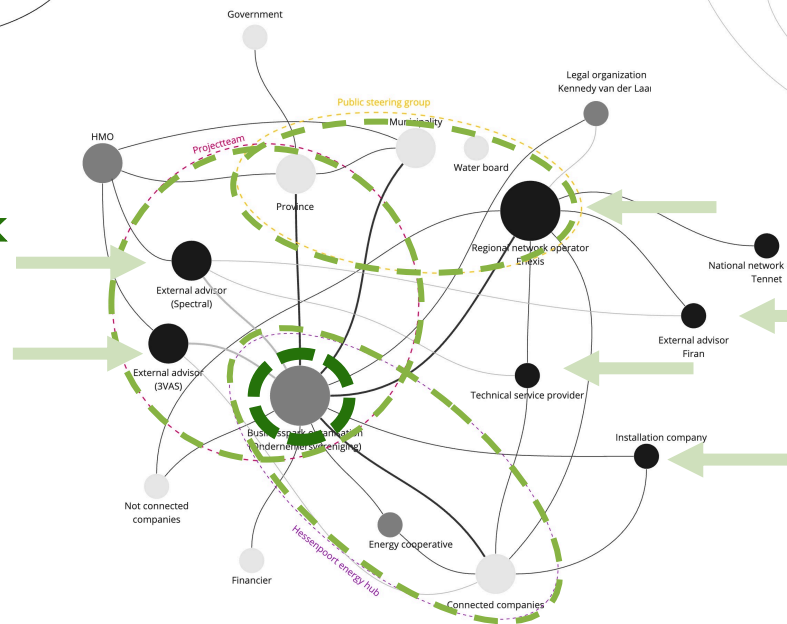
**SRQ2:** What are the *current practices of collaboration* on business parks?



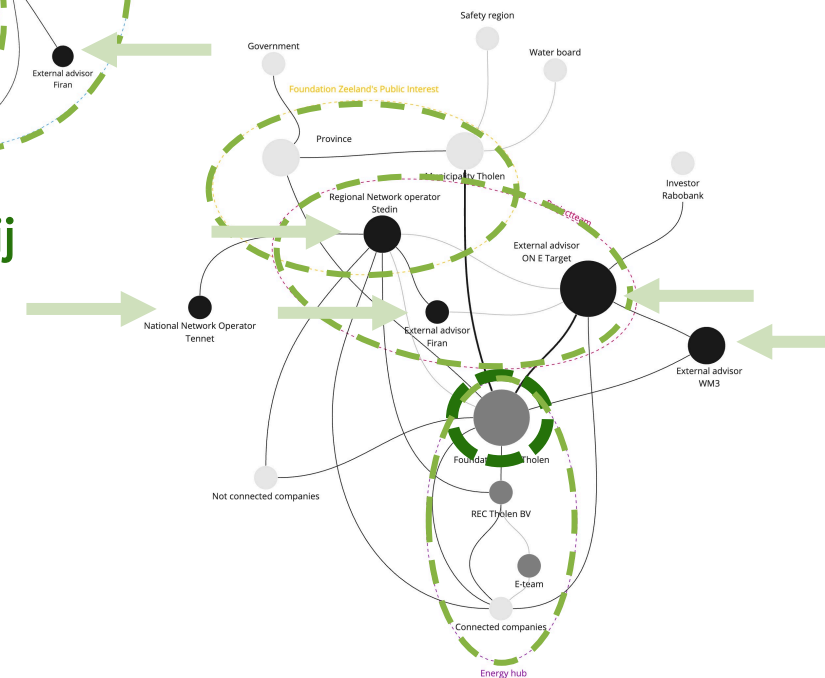
## Schiphol Trade Park



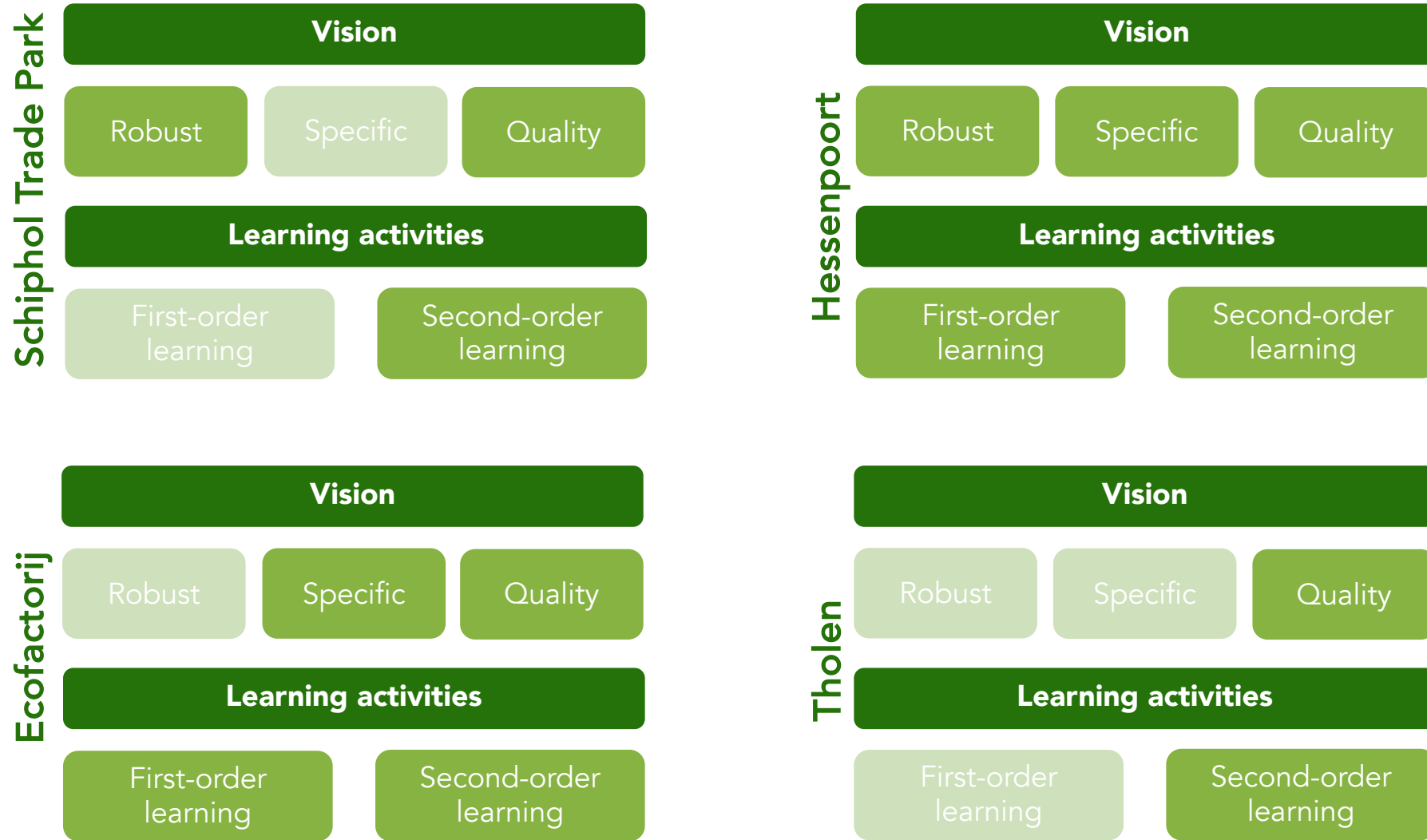
# Tholen



## Ecofactorij

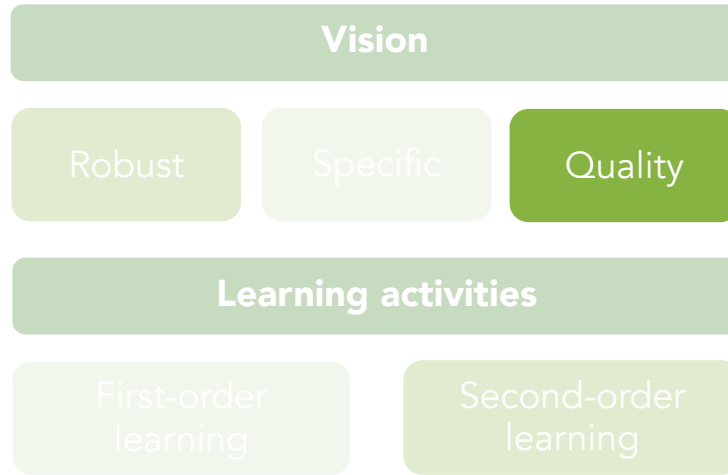


**SRQ3:** To what extent do the *actor-networks* established in local energy system projects facilitate *vision and learning activities*?

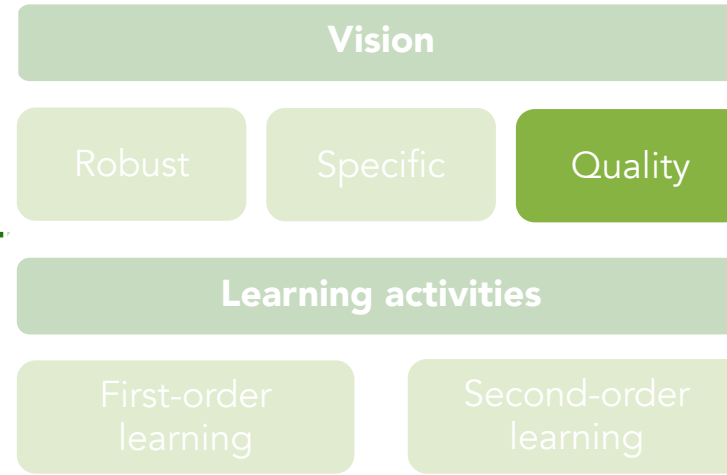


**SRQ3:** To what extent do the *actor-networks* established in local energy system projects facilitate *vision and learning activities*?

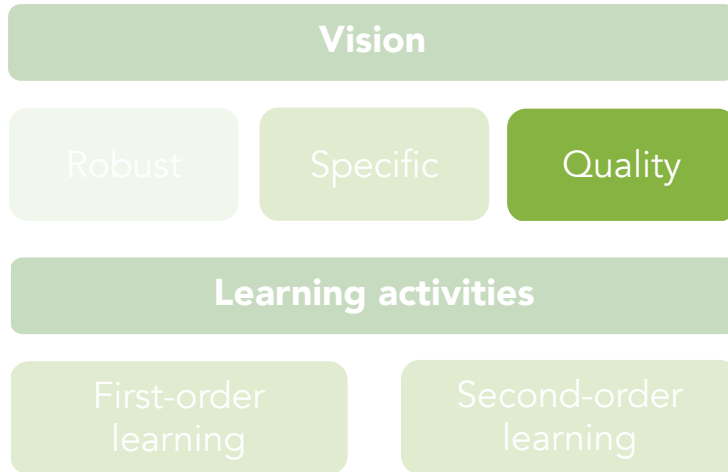
Schiphol Trade Park



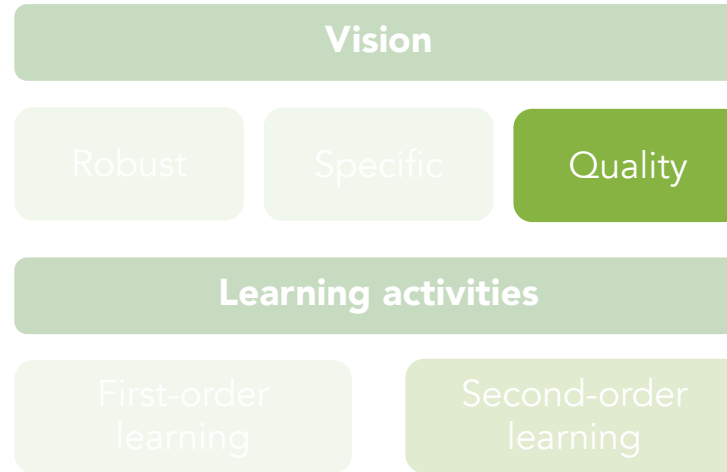
Hessenpoort



Ecofactorij

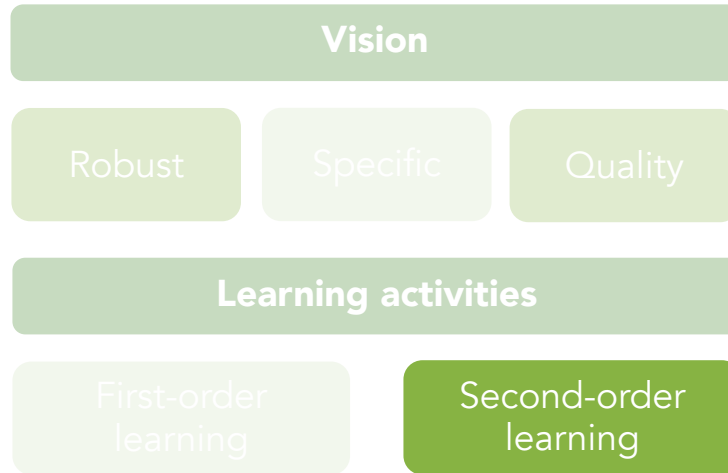


Tholen

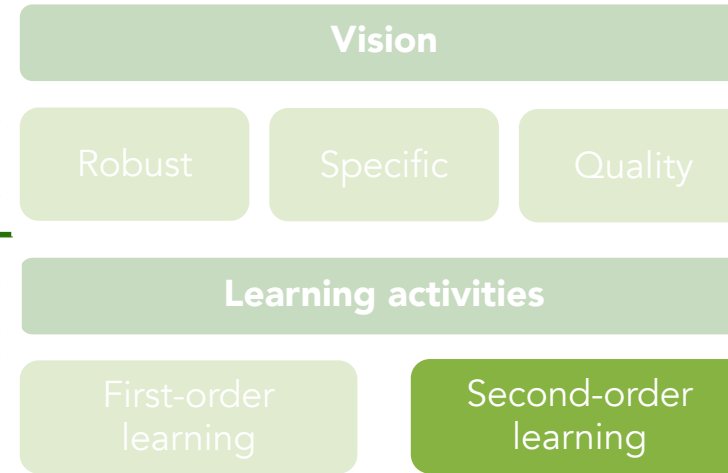


**SRQ3:** To what extent do the *actor-networks* established in local energy system projects facilitate *vision and learning activities*?

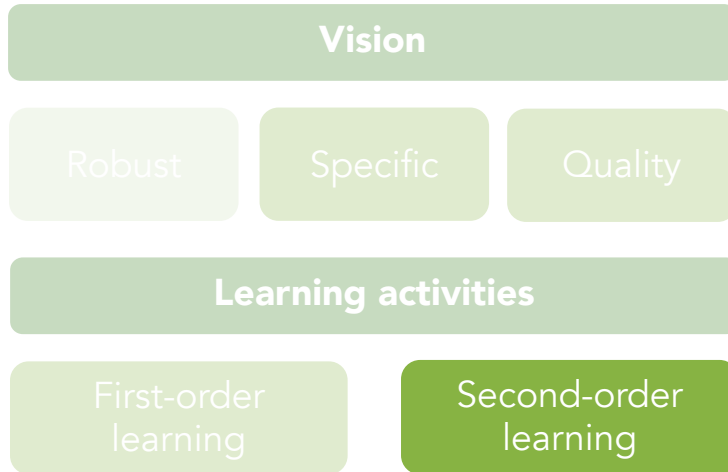
Schiphol Trade Park



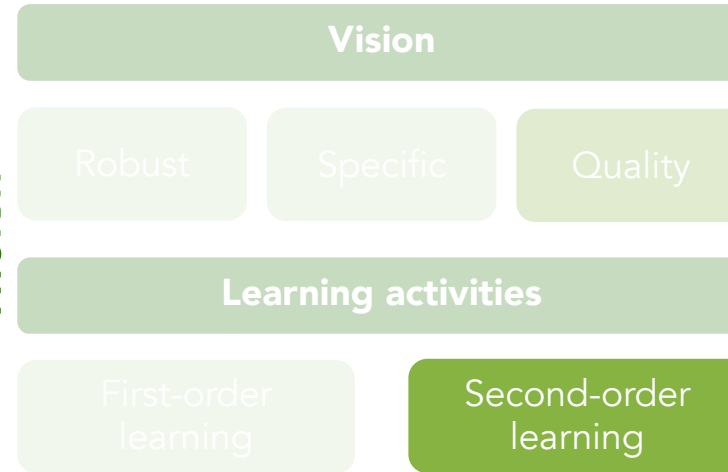
Hessenpoort



Ecofactorij

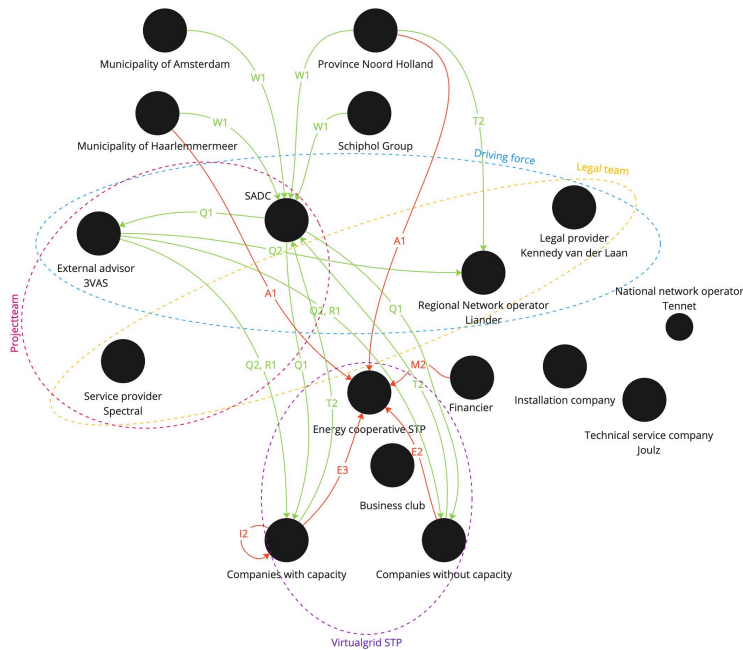


Tholen

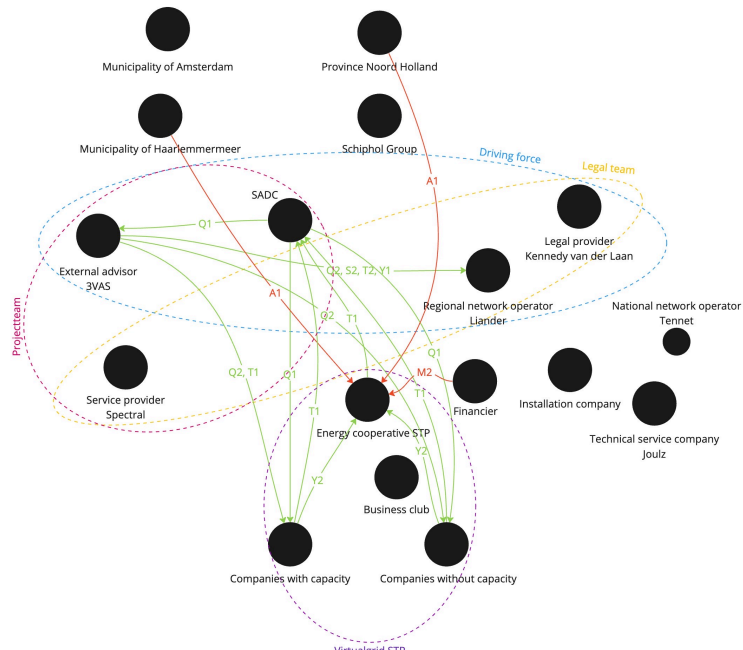


**SRQ4:** What are the *barriers and enablers* within stakeholder collaboration?

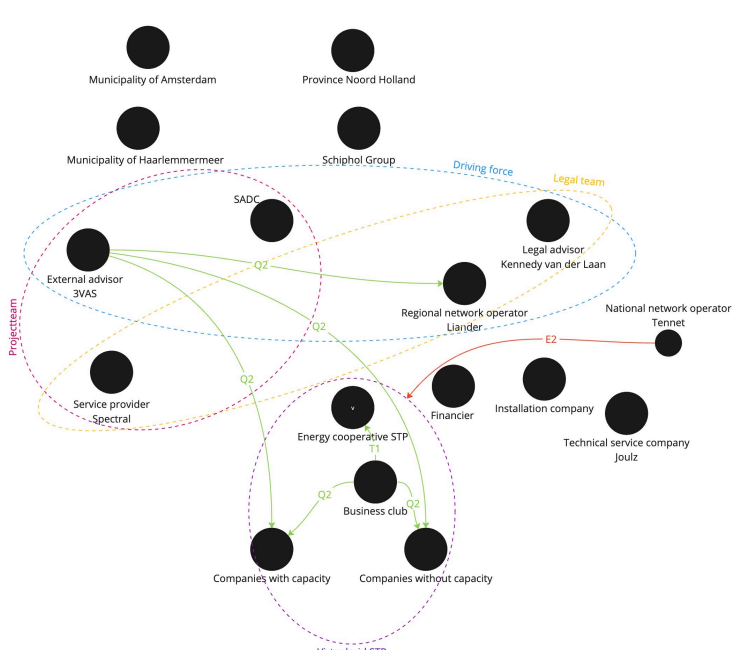
Initiation



Research and Design



Exploitation



**SRQ4:** What are the *barriers and enablers* within stakeholder collaboration?

### Initiation

- Barriers of jargon with companies involved
- Lack of policies
- Different needs, interests and issues by companies
- External advisors enabled by creating synergies

### Research and Design

### Exploitation

**SRQ4:** What are the *barriers and enablers* within stakeholder collaboration?

### Initiation

- Barriers of jargon with companies involved
- Lack of policies
- Different needs, interests and issues by companies
- External advisors enabled by creating synergies

### Research and Design

- Lack of knowledge stakeholder
- Different needs, interests and issues by companies
- Providing financial resources to support collaboration
- Improve understanding of the information needs and requirements of organizations

### Exploitation



## **SRQ4:** What are the *barriers and enablers* within stakeholder collaboration?

### Initiation

- Barriers of jargon with companies involved
- Lack of policies
- Different needs, interests and issues by companies
- External advisors enabled by creating synergies

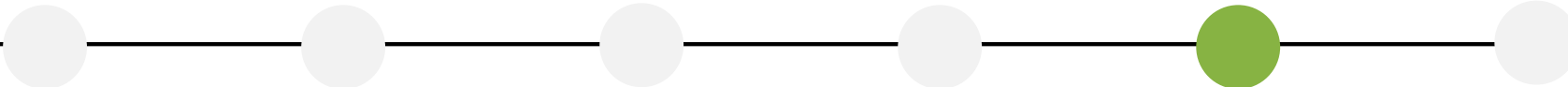
### Research and Design

- Lack of knowledge stakeholder
- Different needs, interests and issues by companies
- Providing financial resources to support collaboration
- Improve understanding of the information needs and requirements of organizations

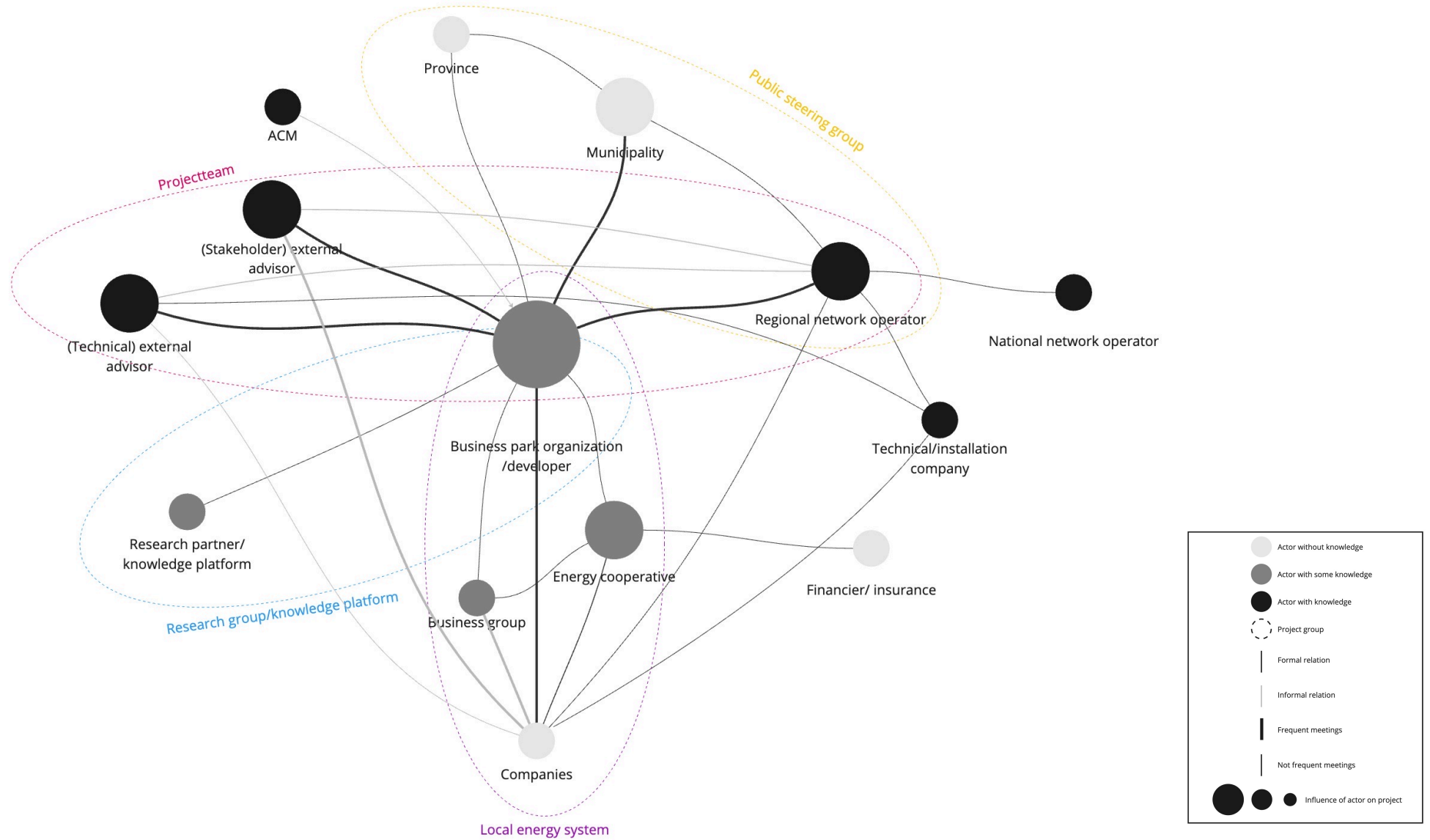
### Exploitation

- Nurturing trust-based relations
- Establish synergies by creating a joint vision among organizations
- Barriers differ per case study

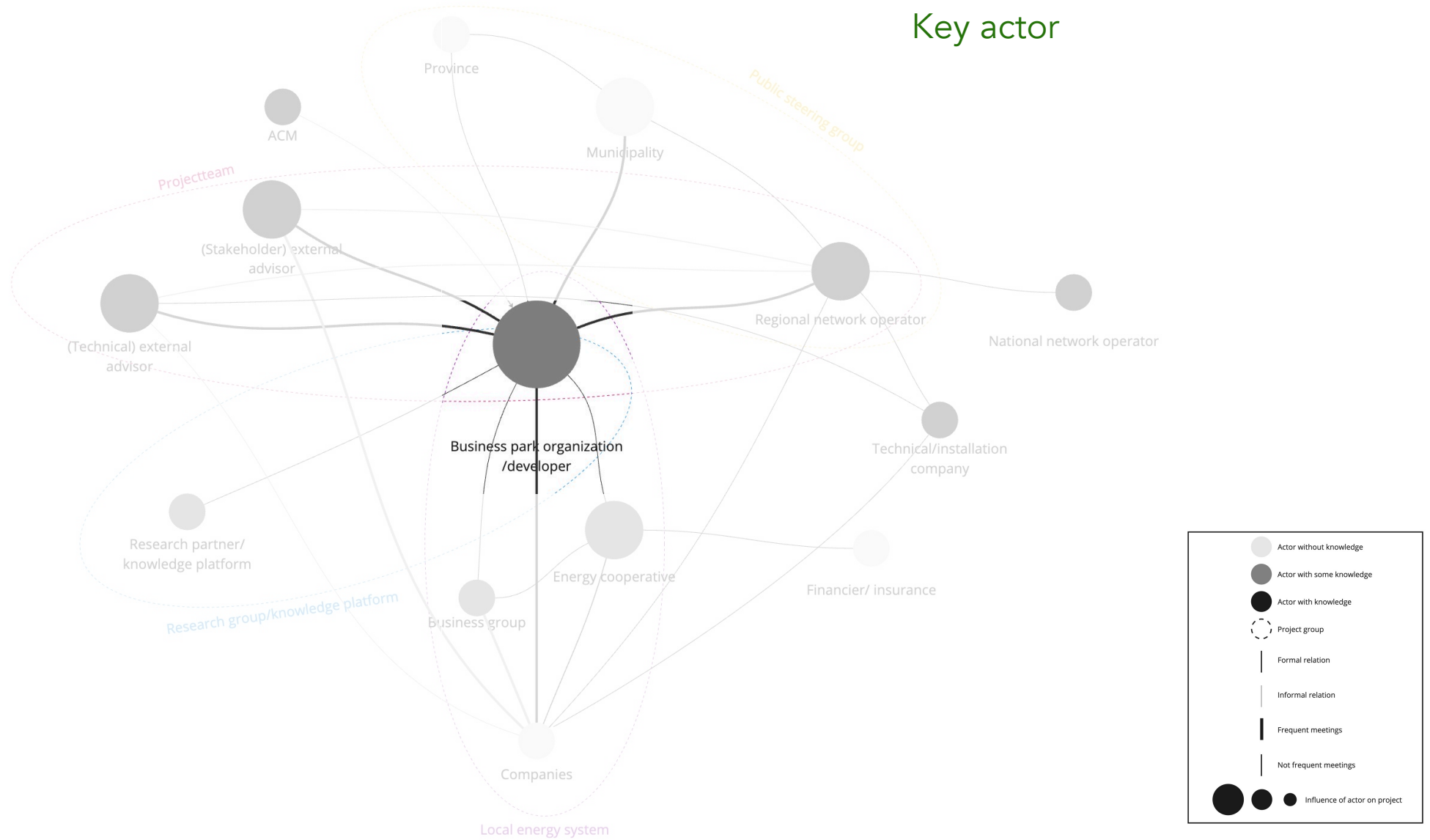
*How can underlying factors influence **stakeholder collaboration** to improve further deployment of **local energy systems** on business parks?*



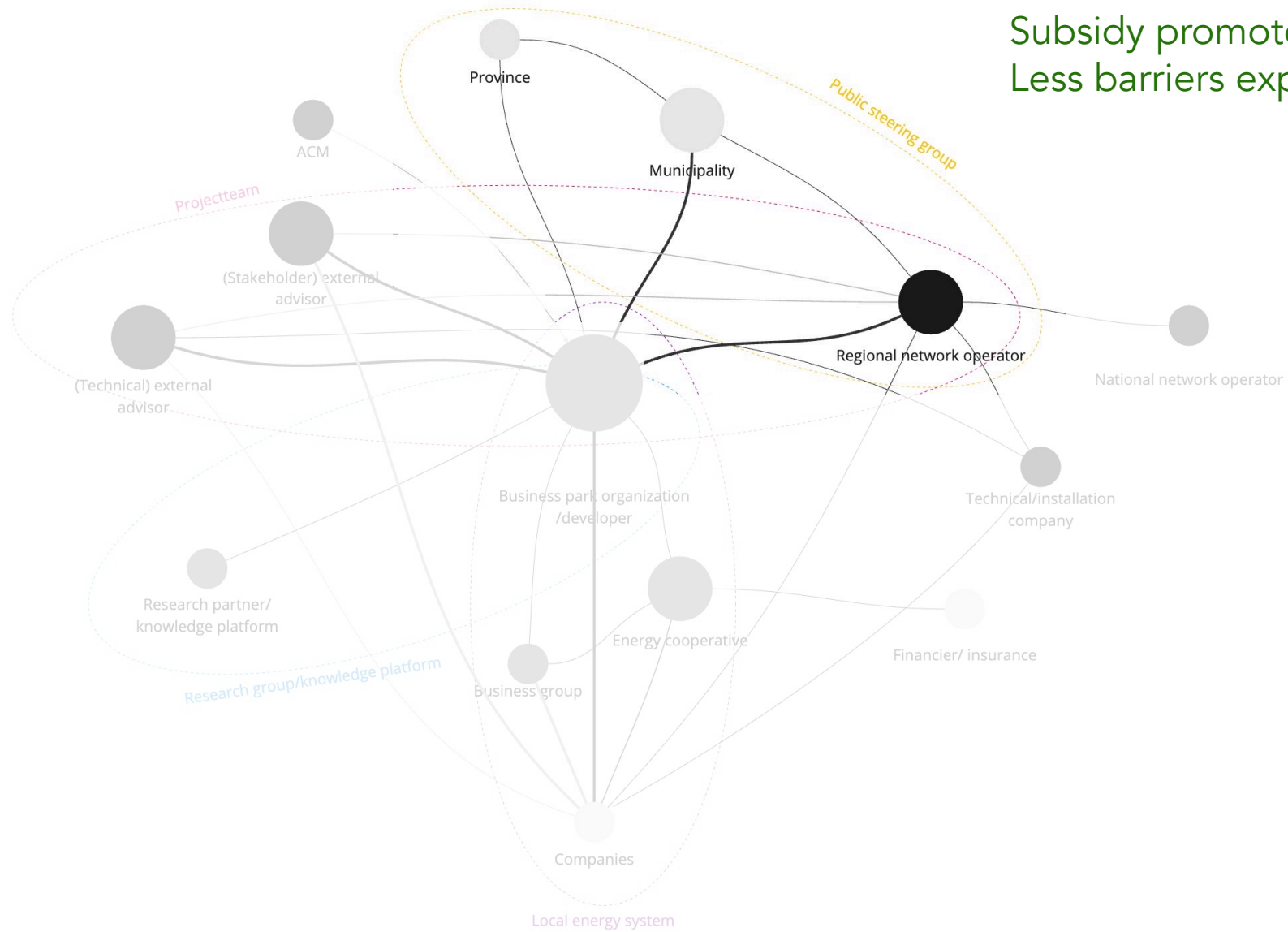
# Conclusions



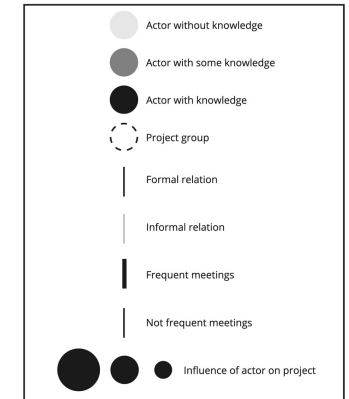
# Conclusions



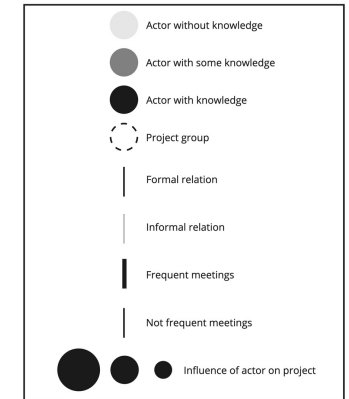
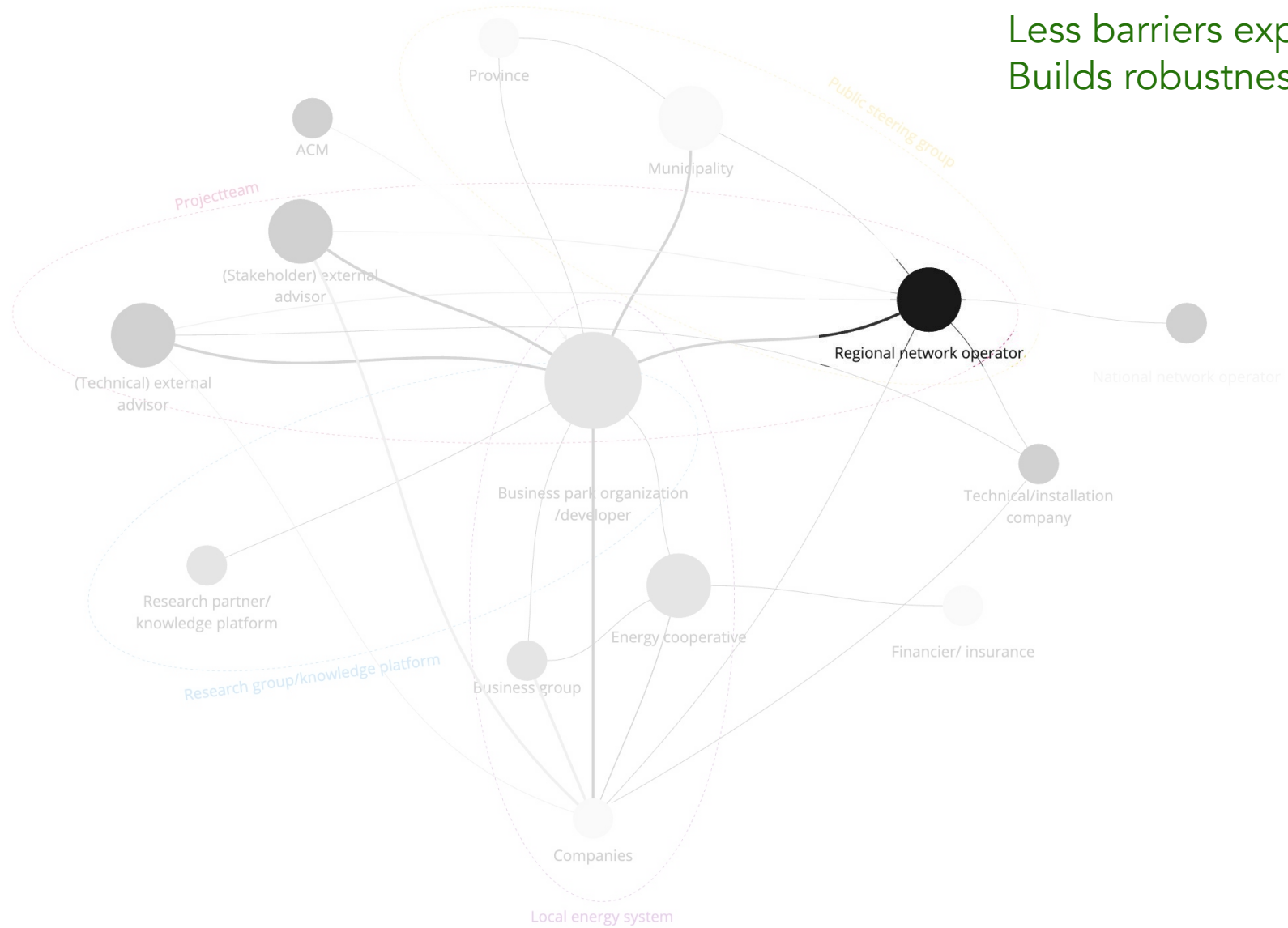
# Conclusions



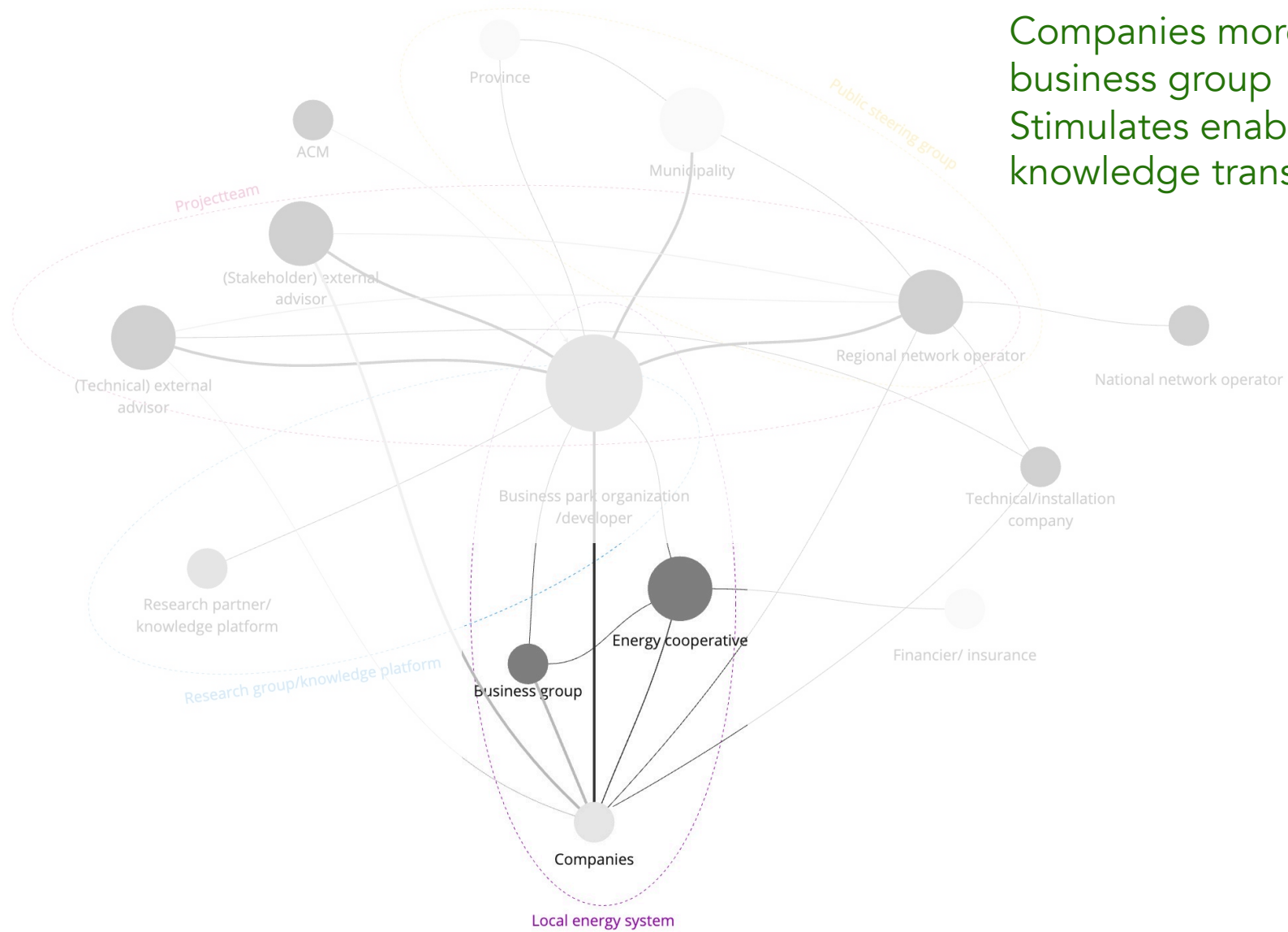
Subsidy promotes first-order learning  
Less barriers experienced



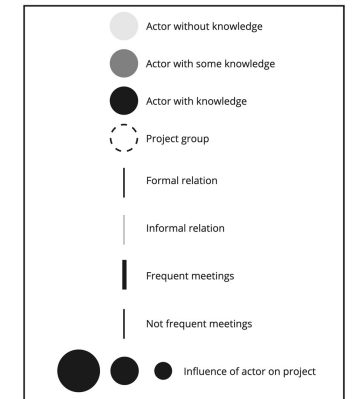
# Conclusions



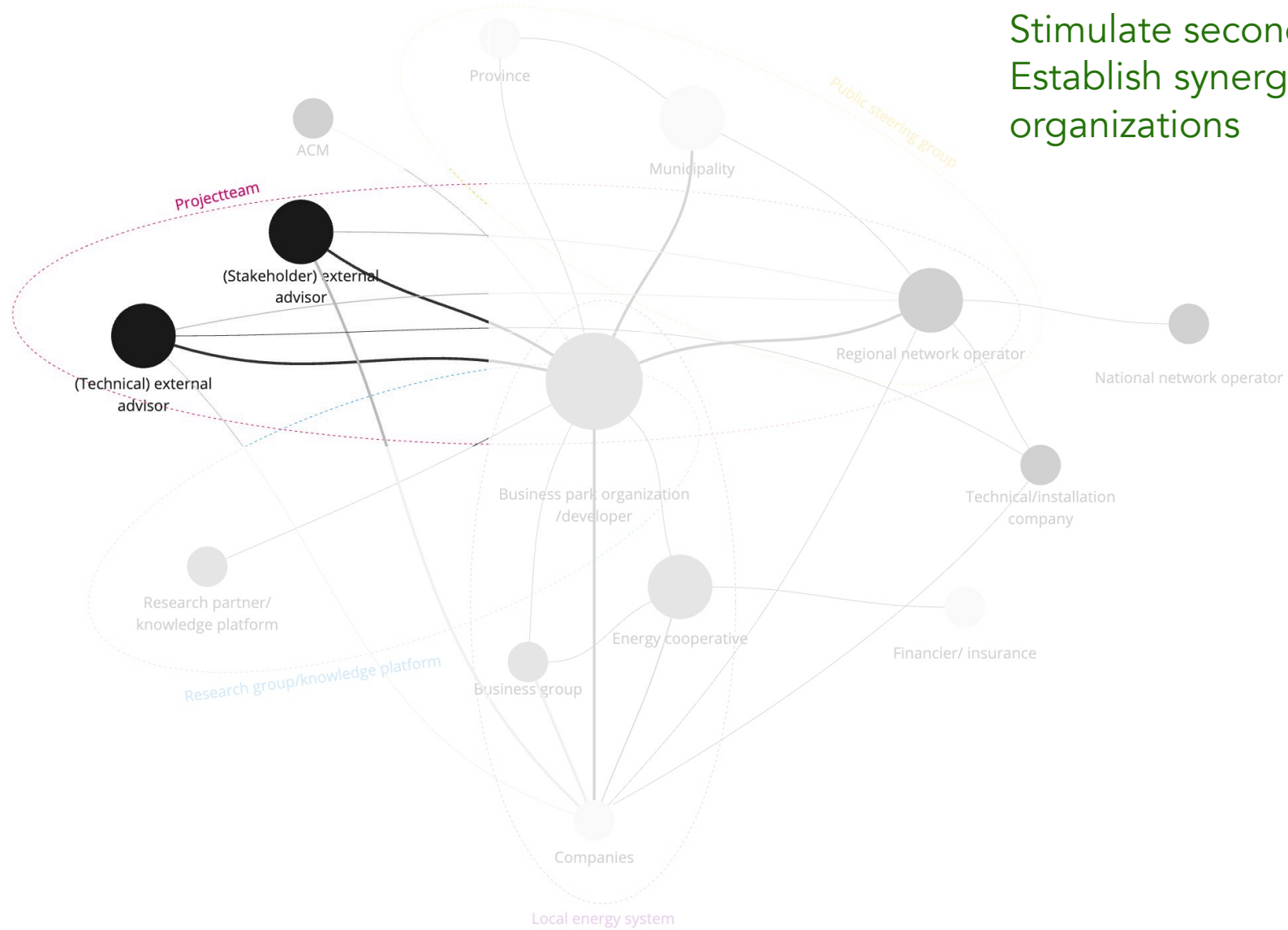
# Conclusions



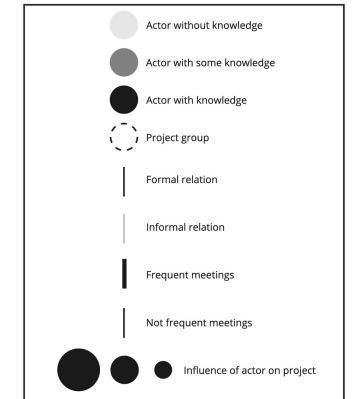
Companies more engaged by business group  
Stimulates enablers such as knowledge transfer



# Conclusions

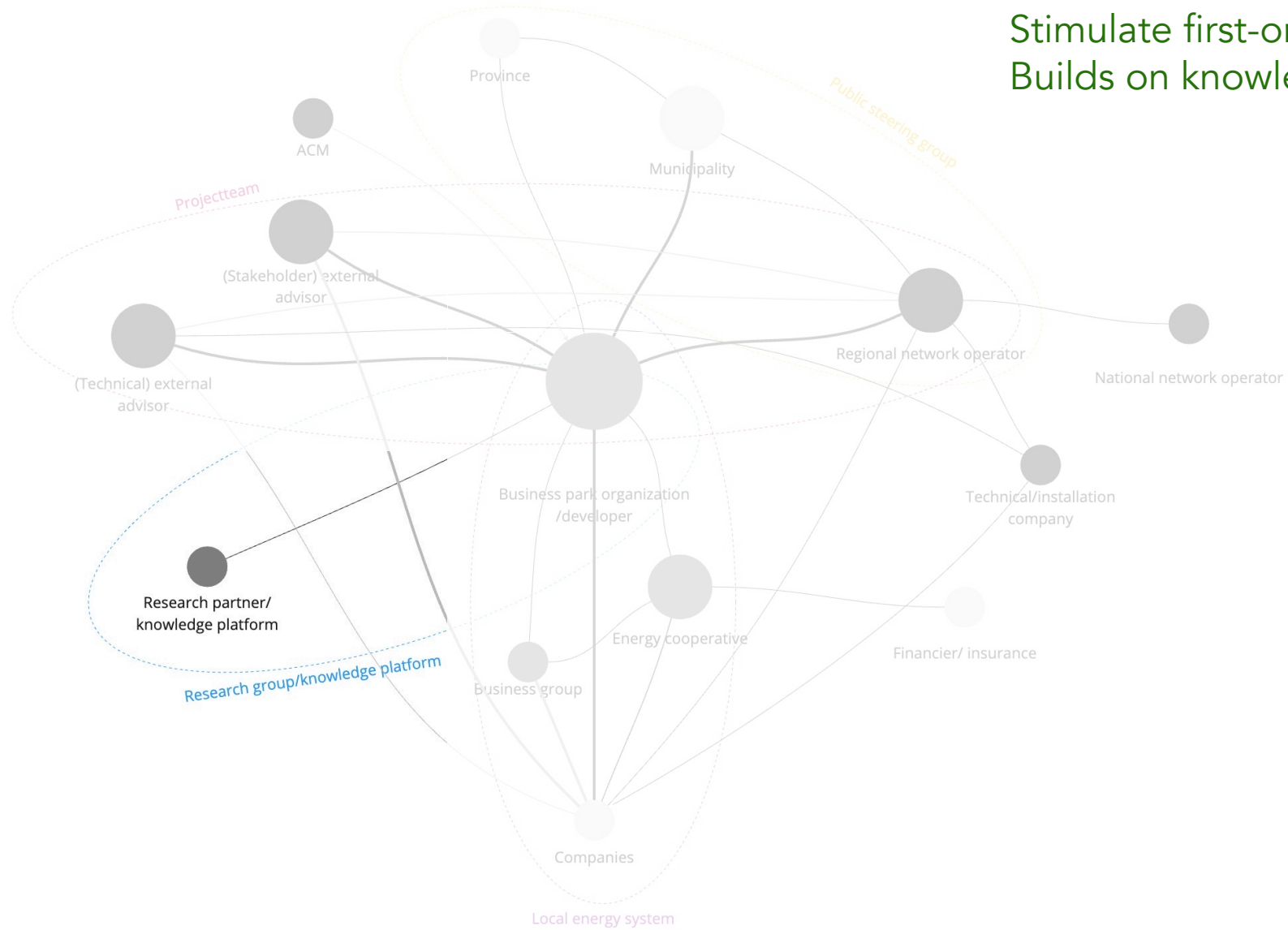


Stimulate second order learning  
Establish synergies among  
organizations



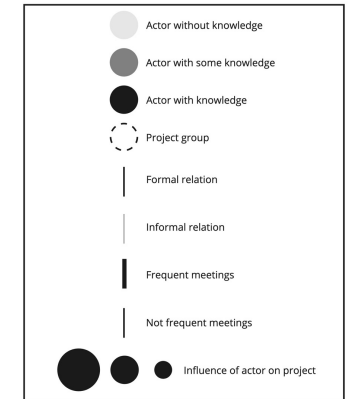
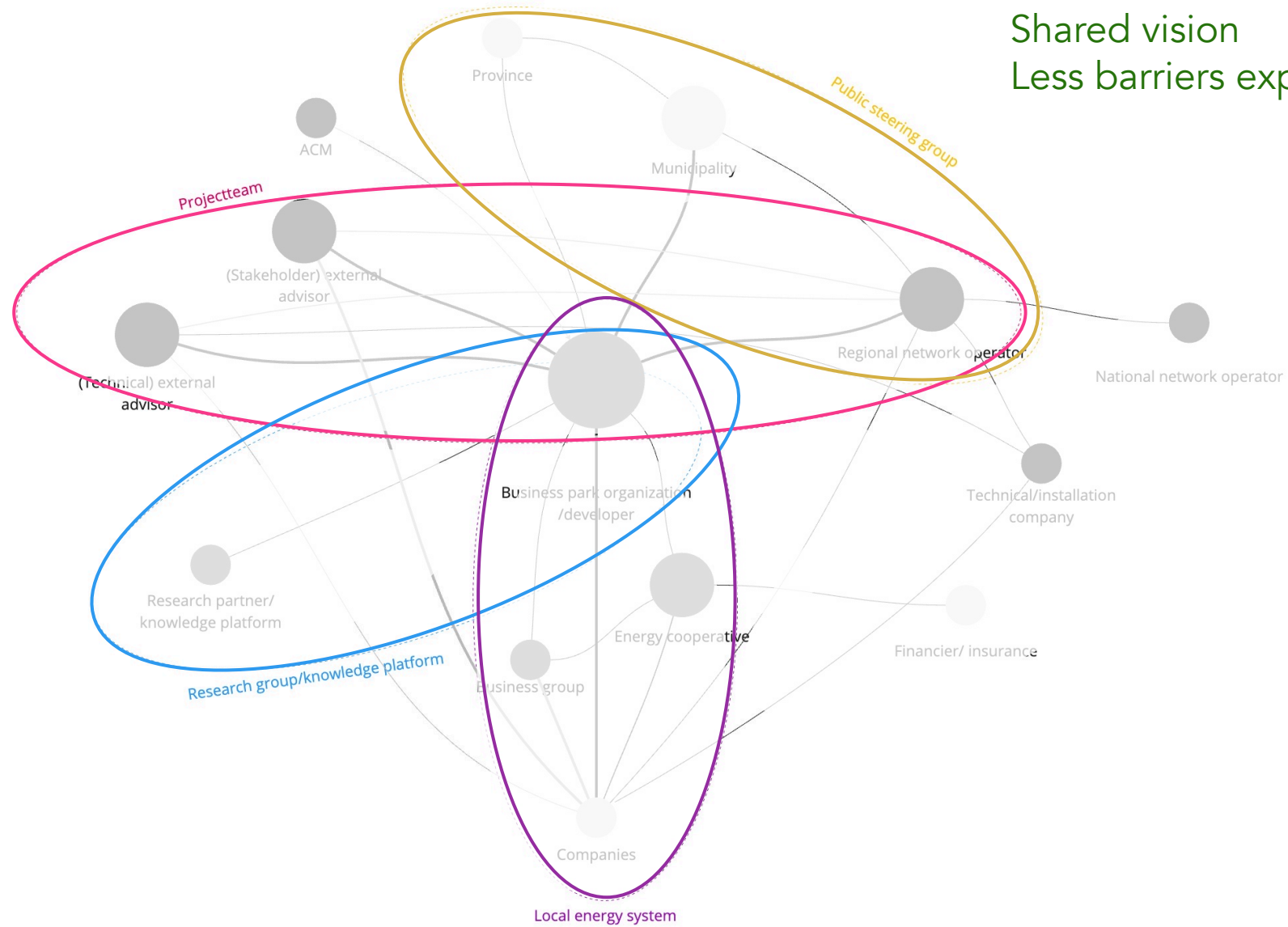


# Conclusions

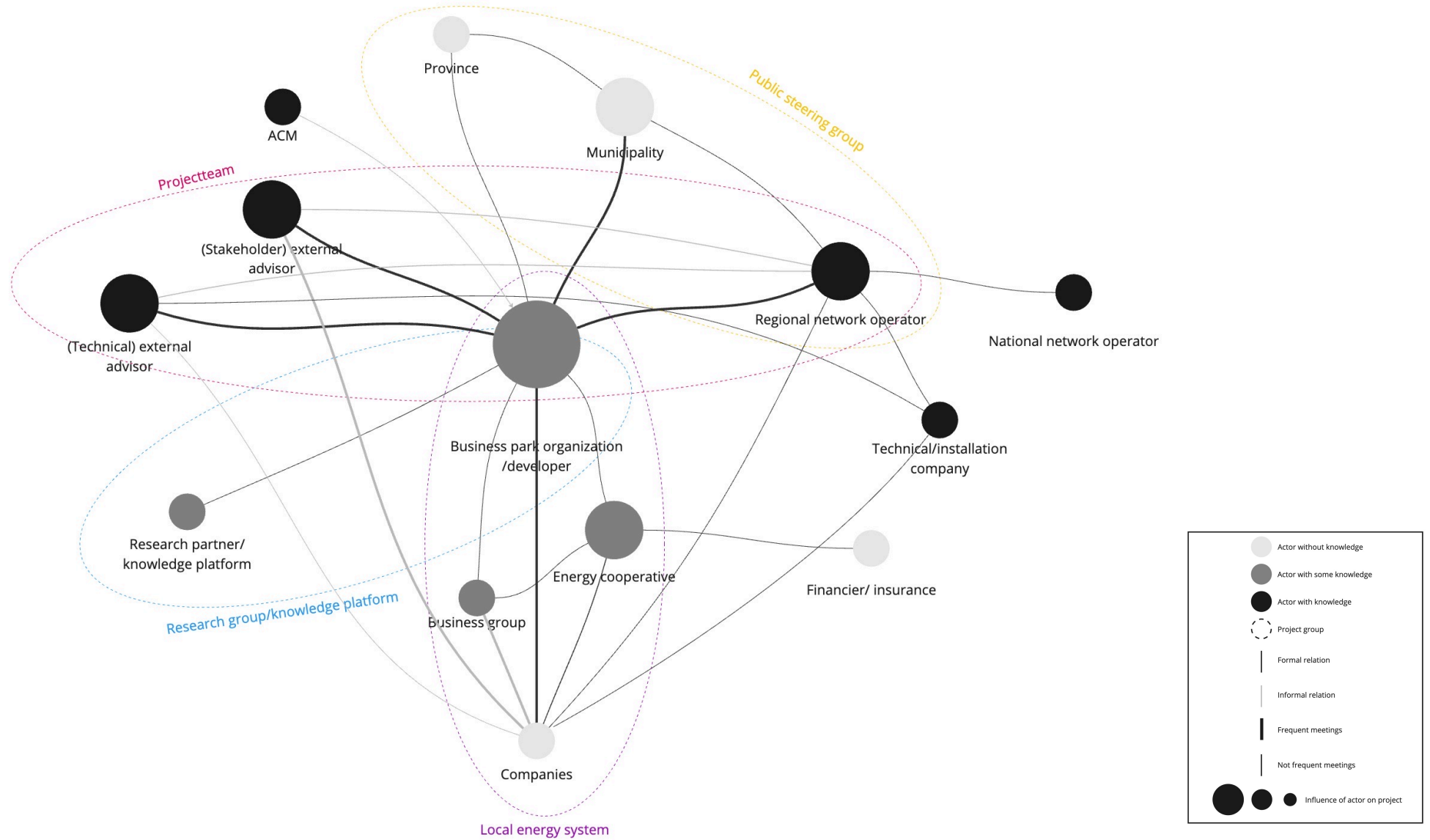


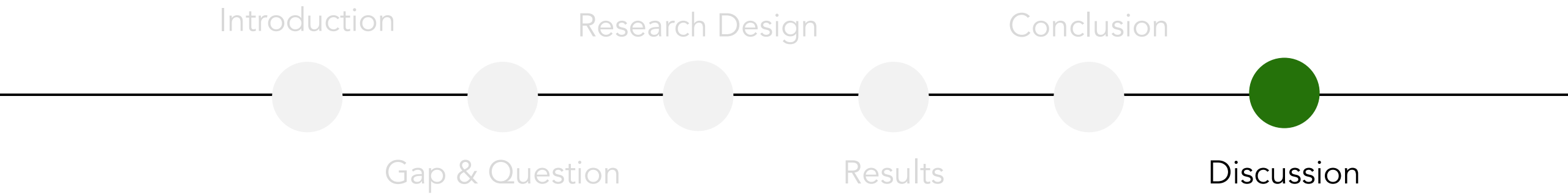
Stimulate first-order learning  
Builds on knowledge capacity

# Conclusions



# Conclusions





# Discussion

Lack of knowledge

- From the end user and key actor
- Knowledge comes externally

& Uncertainty

- Lack of policies
- No guidelines on the groupcontract yet

**SOLAR** MAGAZINE



Nieuws ▾

Productzoeker

Installateurzoeker

Bedrijvenregister



 2 februari 2024

## Tennet: energiehubs voorlopig maatwerk in Flevopolder, Gelderland en Utrecht

TenneT meldt dat het vooralsnog niet mogelijk is op grote schaal energyhubs uit te rollen. Er zijn volgens de hoogspanningsnetbeheerder namelijk vaak regiospecifieke situatie aanvullende flexmaatregelen vereist.

# Discussion

de Volkskrant

Columns

Opinie

Cartoons

Cultuur & Media



Nieuws ▾

Productzoeker

Installateurzoeker

Bedrijvenregister

NIEUWS

## In laatste weken loodst het demissionaire kabinet Energiewet door de Tweede Kamer

Een grote meerderheid van de Tweede Kamer heeft dinsdag ingestemd met een nieuwe Energiewet. Daarin zijn regels afgesproken die de energietransitie moeten vooruithelpen en energiecowboys tegenwerken.

**Tjerk Gualthérie van Weezel** 4 juni 2024, 16:01

 19 oktober 2023

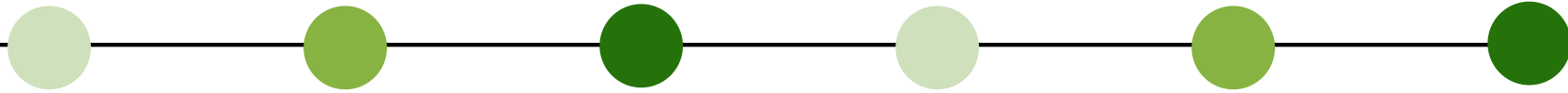
### Minister Jetten trekt 166 miljoen euro uit voor energiehubs

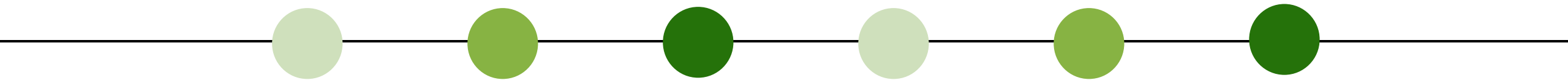
Minister Jetten voor Klimaat en Energie trekt 166 miljoen euro uit voor een nieuw stimuleringsprogramma voor energiehubs. Via het programma worden regisseurs aangesteld en diverse standaarden ontwikkeld.

'Het elektriciteitsnet wordt minder belast als de vraag naar en het aanbod van lokaal opgewekte energie bij elkaar worden gebracht', schrijft minister Jetten aan de Tweede Kamer. 'Dit kan mogelijk worden gemaakt door versnelling van de ontwikkeling van energy hubs of door bij eigen opwekinstallaties batterijen toe te voegen en bedrijfsprocessen af te stemmen. Dit kan men individueel doen, maar de voorkeur is om dit collectief te organiseren door samenwerking in energiehubs.'

*"It is about bringing supply and demand together, in time and place. Technically, this is already possible. The biggest barrier remains **the social aspect.**"*

*-Interviewee STP*

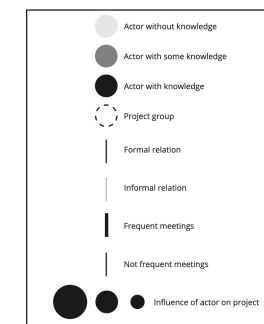
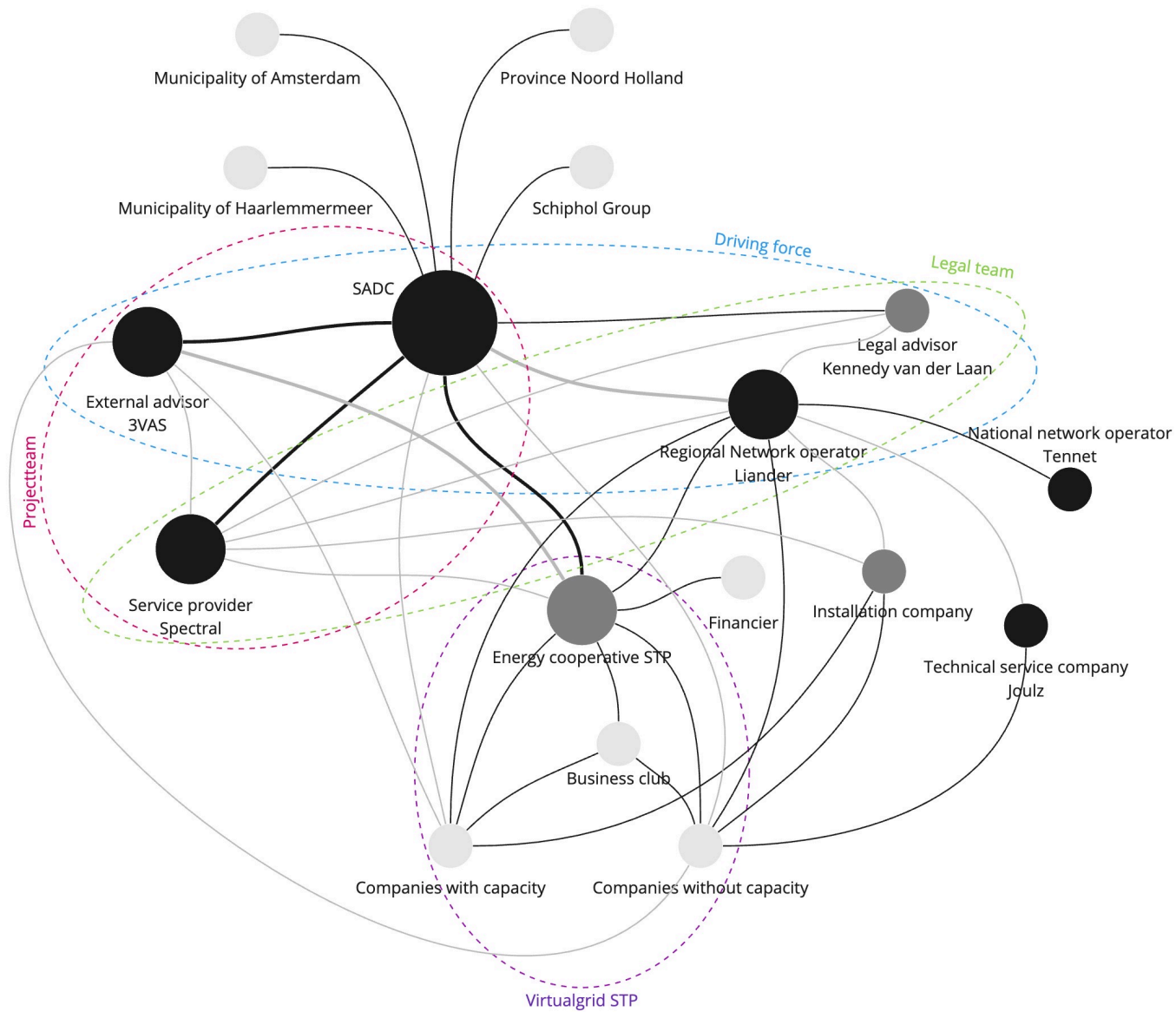






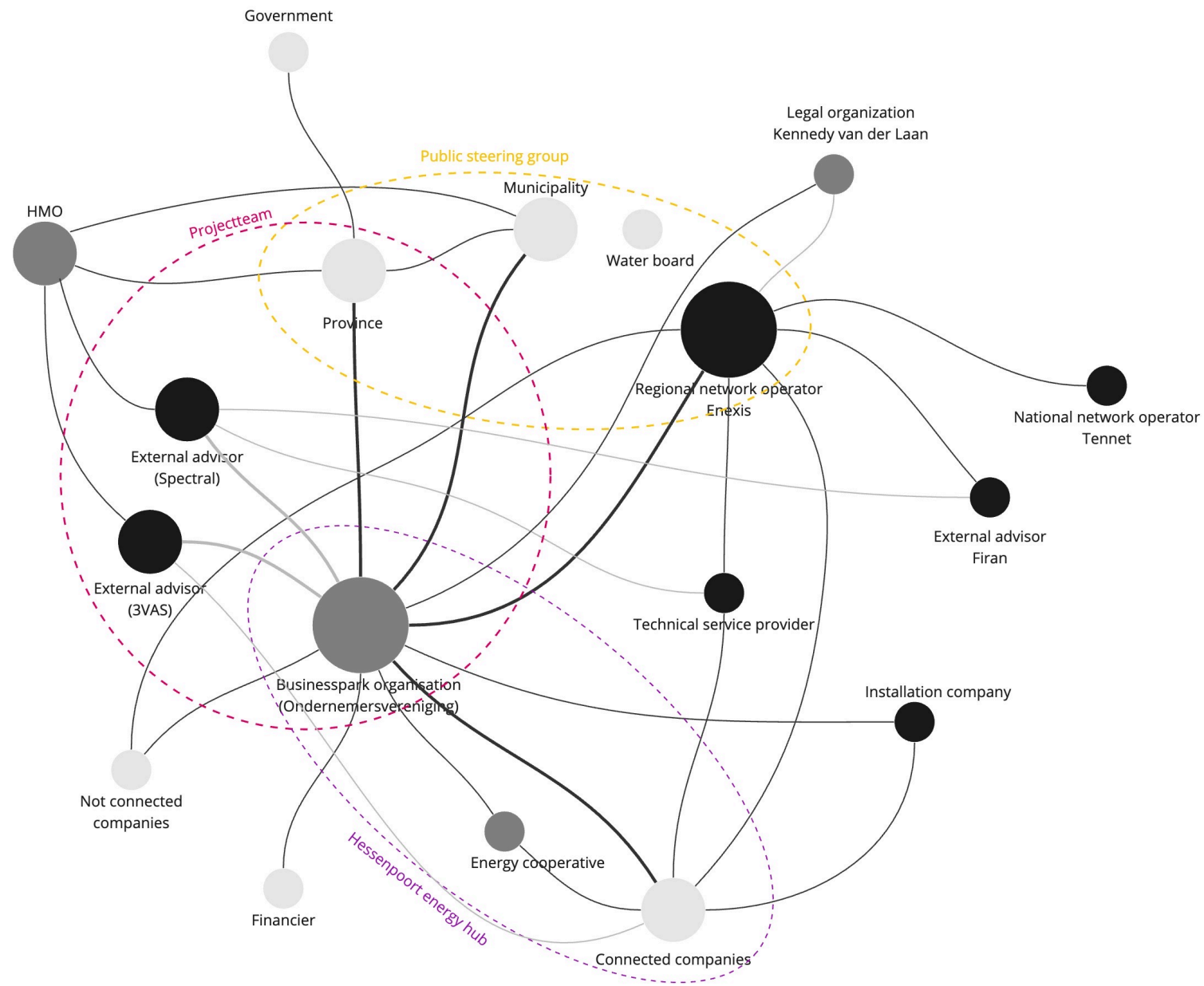
# Actor Network

## Schiphol Trade Park



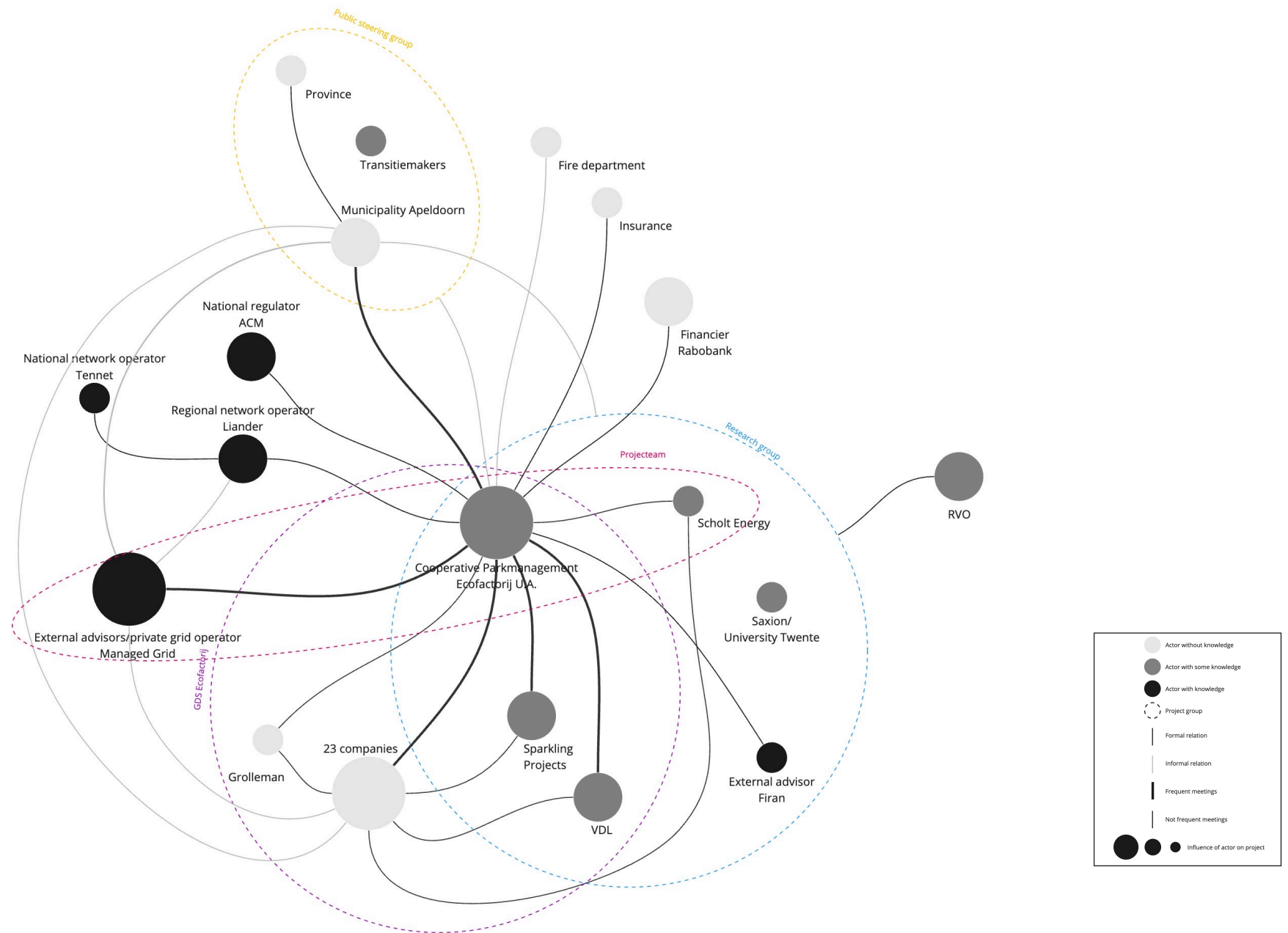
# Actor Network

## Hessenpoort

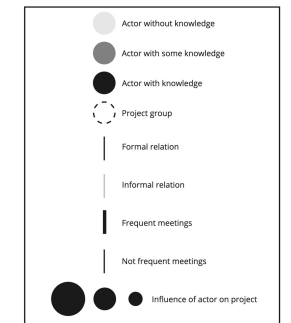
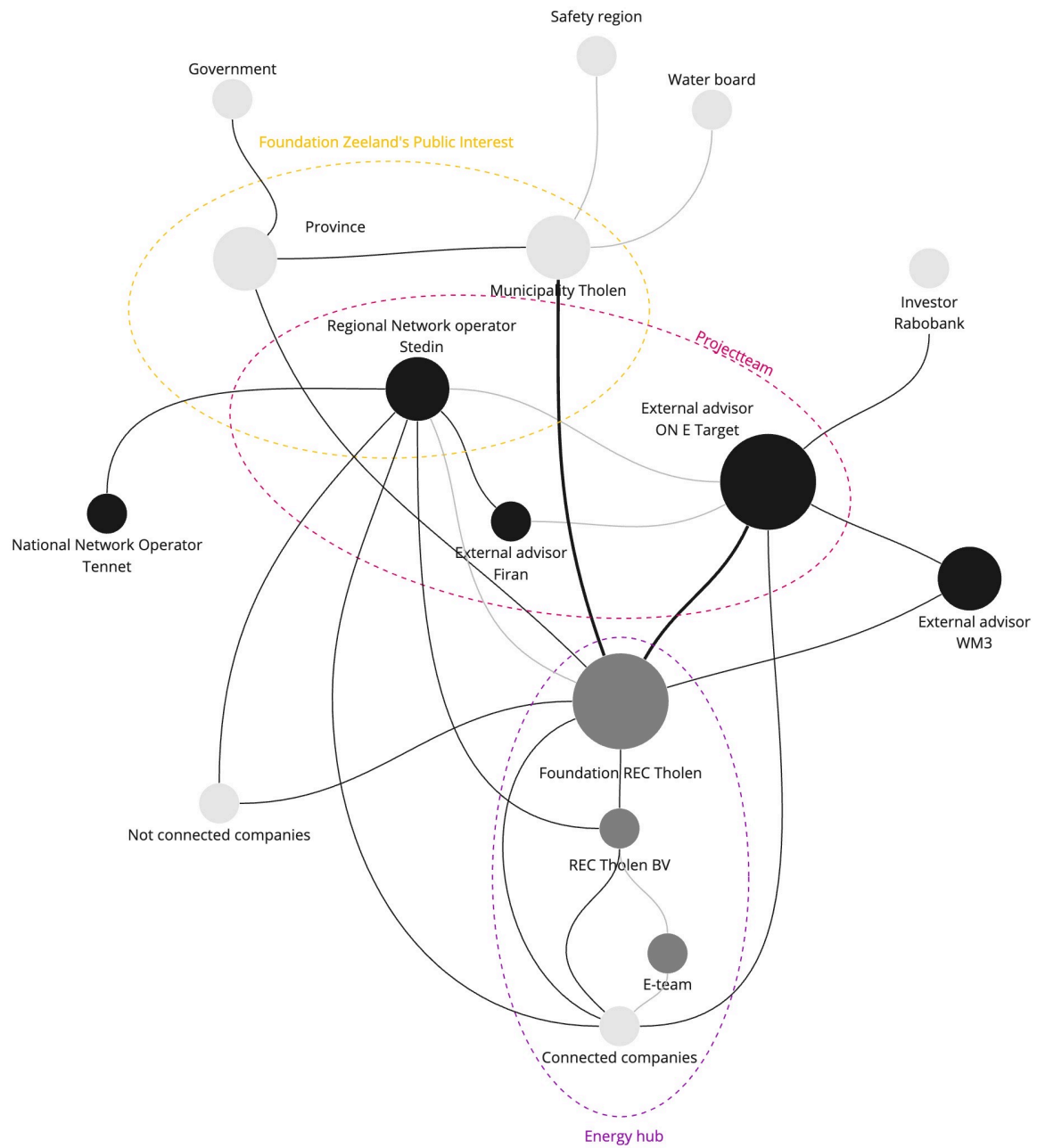


# Actor Network

## Ecofactorij



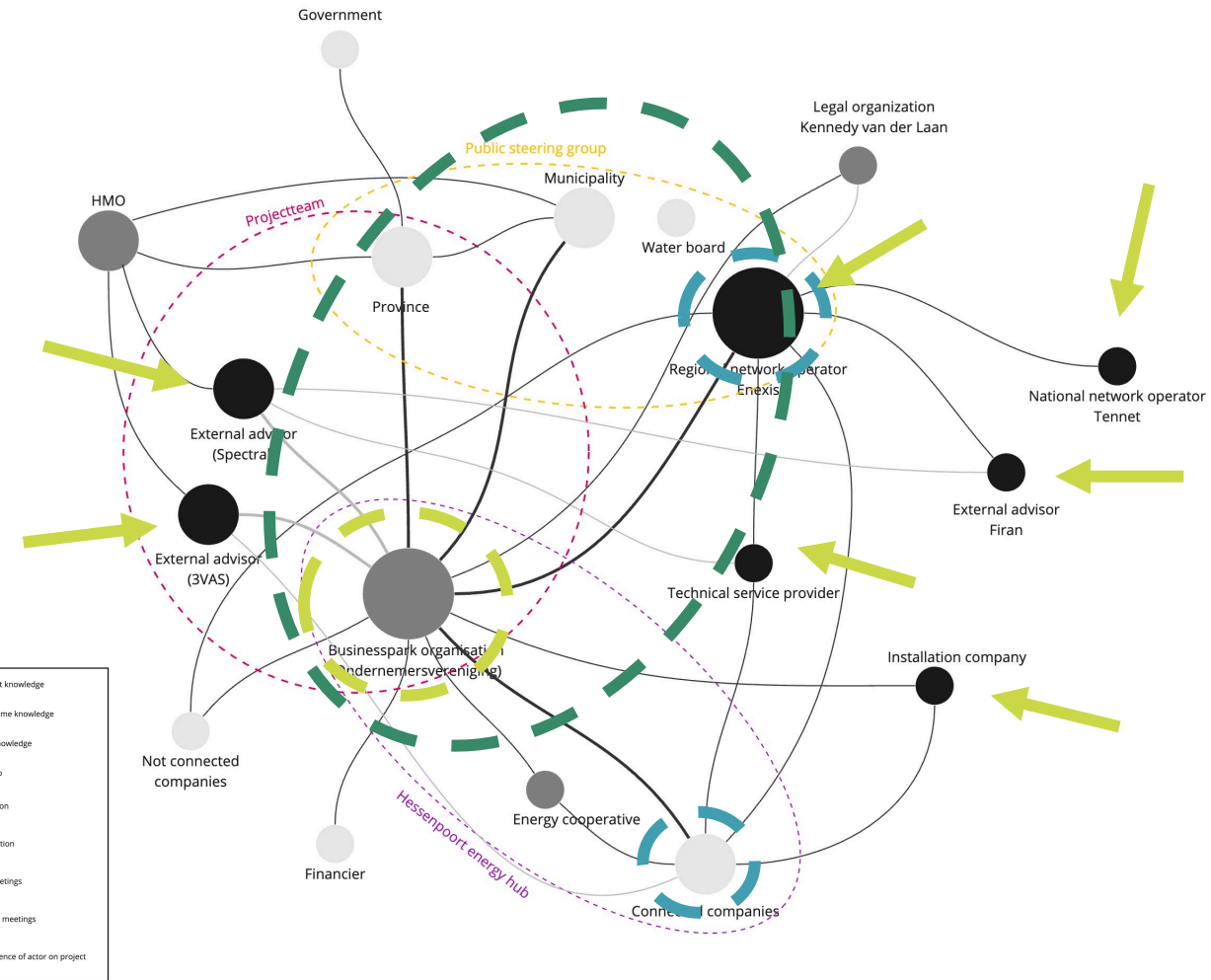
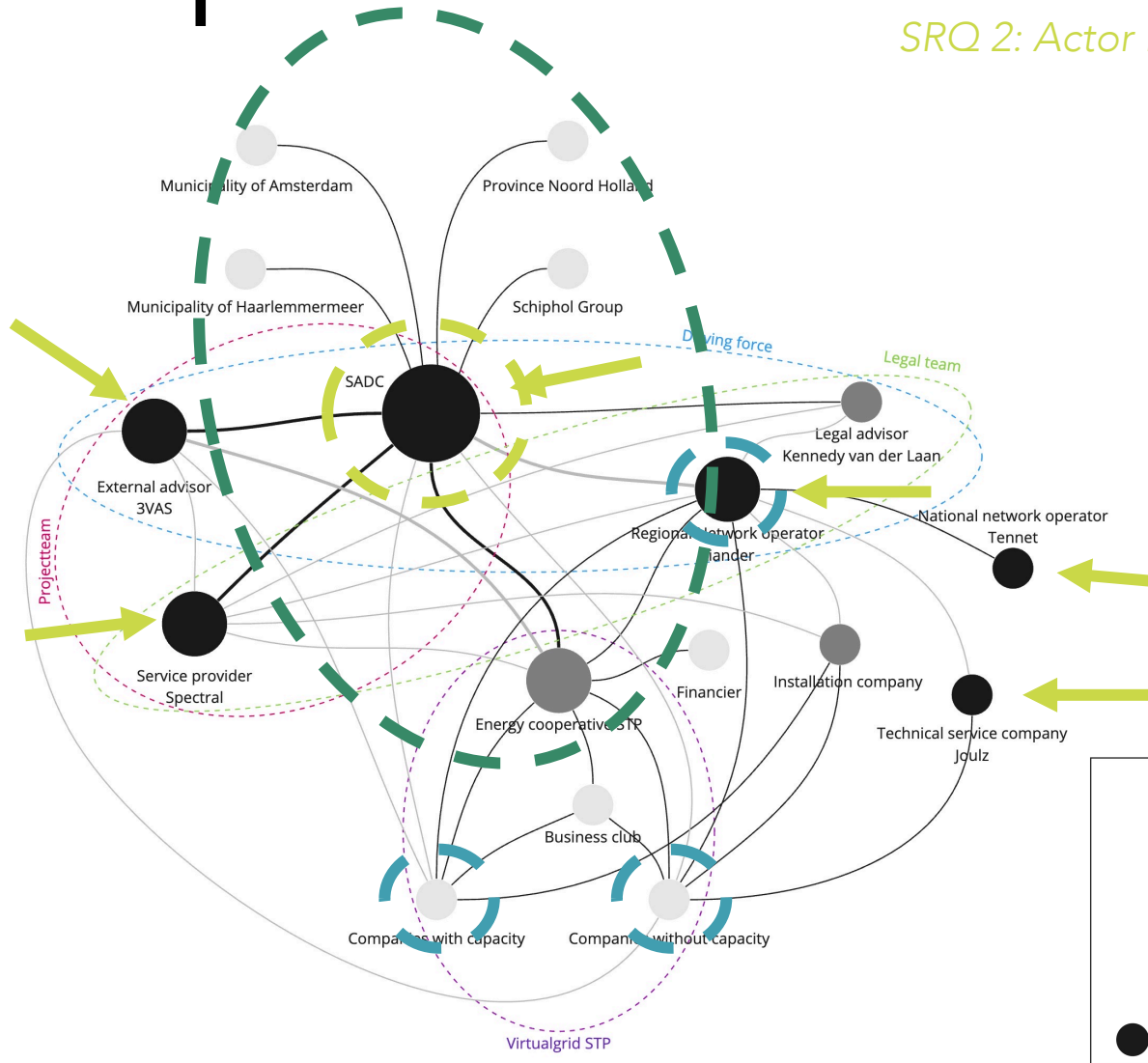
# Actor Network Tholen



# Schiphol Trade Park

# Hessenpoort

SRQ 2: Actor Network

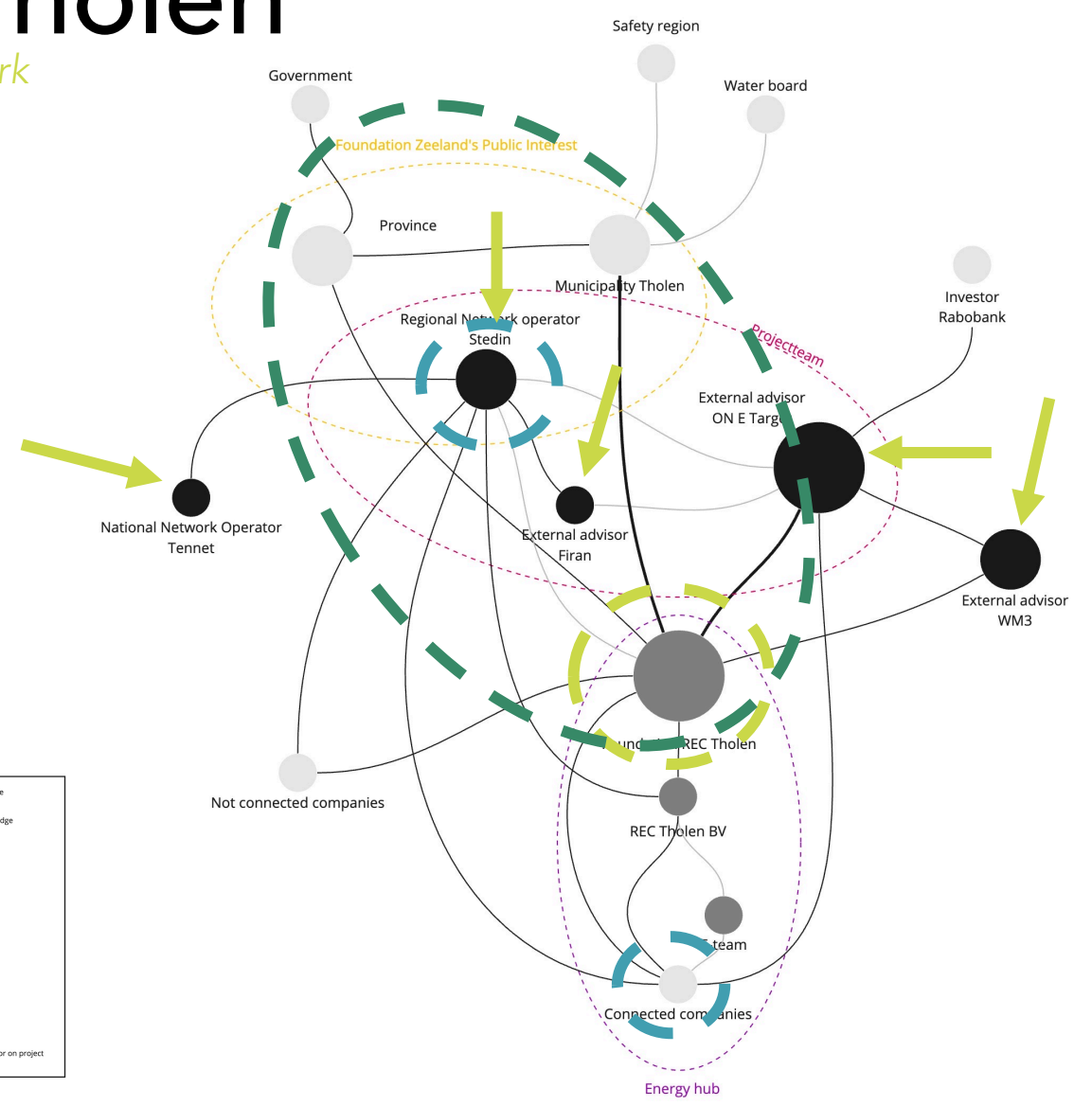
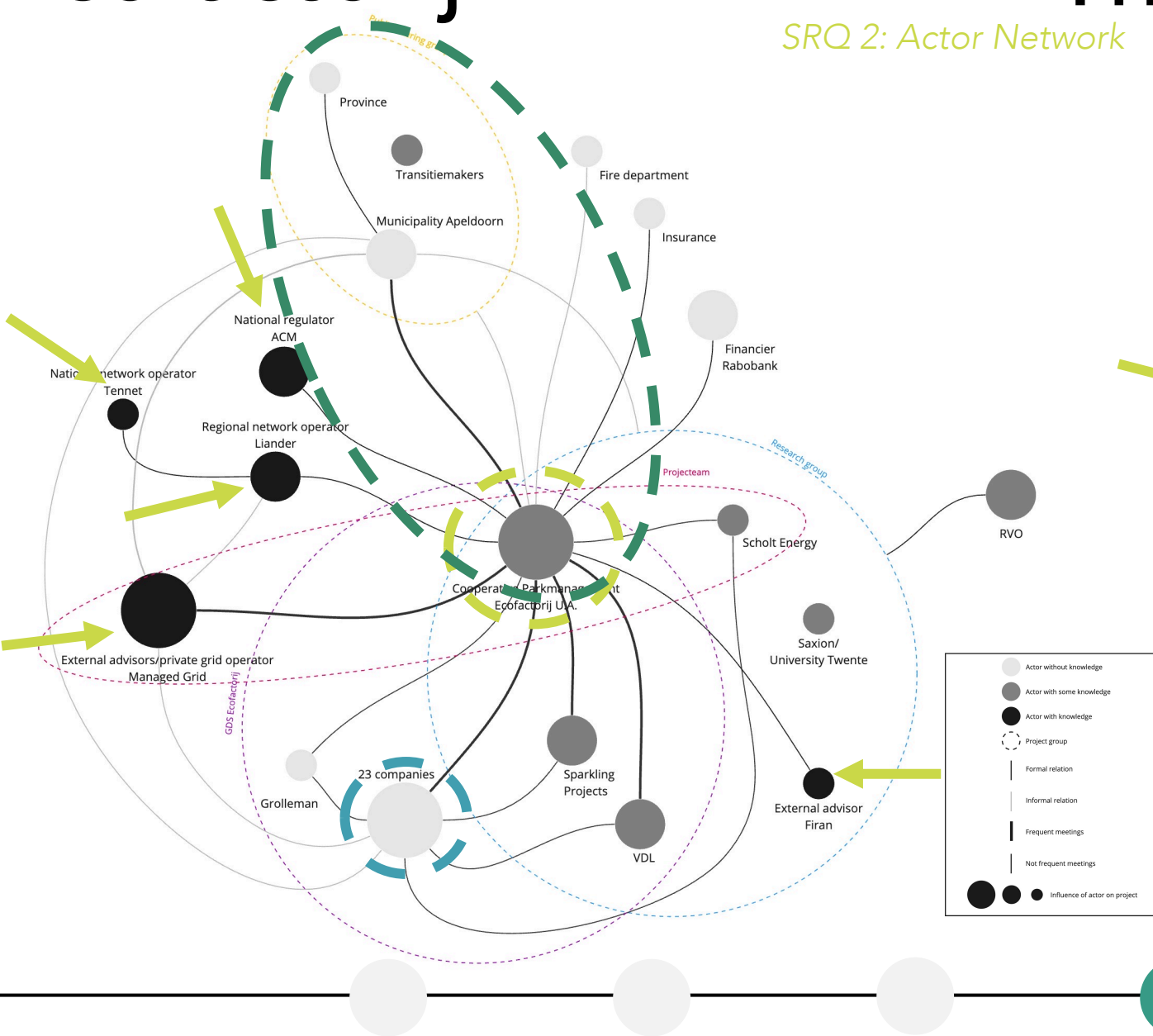




# Ecofactorij

# Tholen

SRQ 2: Actor Network



# Schiphol Trade Park

SRQ 3: Vision and Learning Activities

# Hessenpoort

## Vision

Robust

Specific

Quality

- No clear next steps

## Learning activities

First-order learning

Second-order learning

- Due to quick development
- Stimulated by external advisors

## Vision

Robust

Specific

Quality

- Not shared among all actors

## Learning activities

First-order learning

Second-order learning

- Learning from STP
- Pilot Project DSO

# Ecofactorij

# Tholen

## SRQ 3: Vision and Learning Activities

### Vision

Robust

Specific

Quality

- Not shared among all actors (DSO & Companies)

### Learning activities

First-order learning

Second-order learning

- Condition of subsidy

- Stimulated by research group

### Vision

Robust

Specific

Quality

- Not shared among all actors, and no clear next steps

### Learning activities

First-order learning

Second-order learning

- No possible blueprint

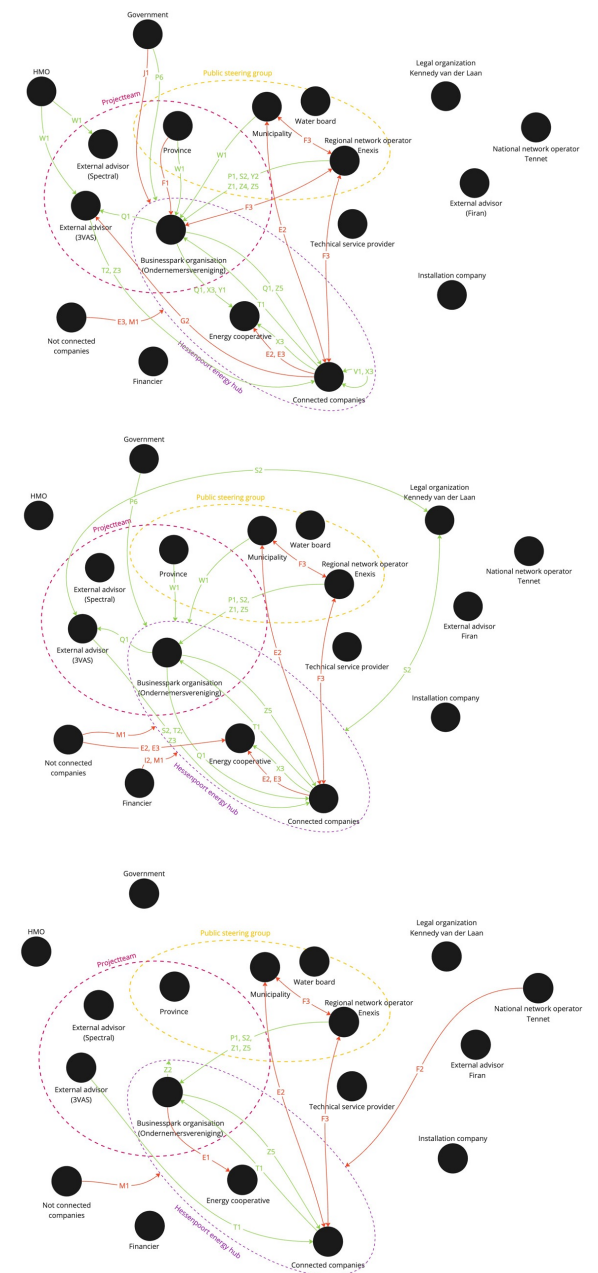
- Stimulated by knowledge platform



# Hessenpoort

## SRQ 4: Barriers & Enablers

- Jargon barrier
- Companies show barriers to LES
- Financier shows barriers to LES
- Enablers from External advisor
- Enablers from public parties

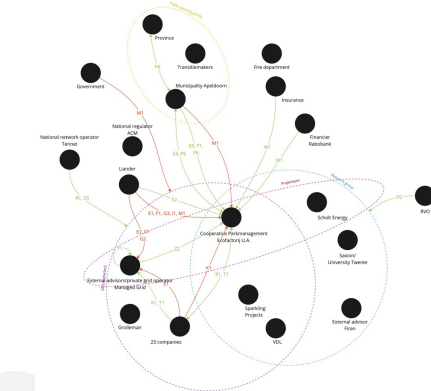
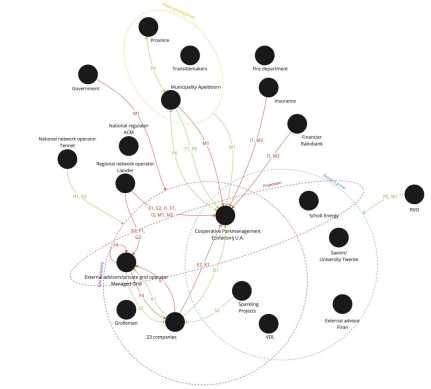
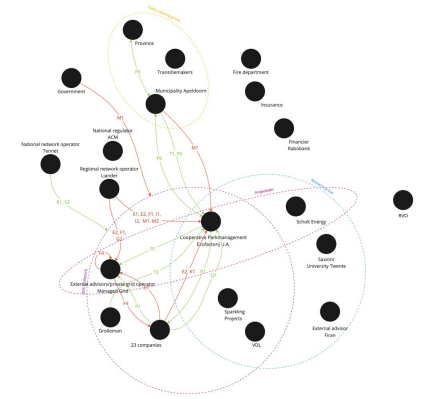


# Ecofactorij

SRQ 4: Barriers & Enablers

## SRQ 4: Barriers & Enablers

- Main barriers from regional network operator
- Jargon barrier
- Financier shows barriers to LES
- Enablers from public parties
- Research group stimulated knowledge sharing



# Tholen

## SRQ 4: Barriers & Enablers

- Companies show barrier to LES
- Enablers from public parties
- Financier shows barriers to LES
- Enablers from external advisors
- E-team stimulates engagement companies

