Understanding housing and neighbourhood Preferences of households Aged 55 or older

Bram Kok - P5 - July 6th, 2021





If the right housing for people aged 55 years or older is not available

- > People aged 55 years or older will not move
- > Housing for family does not become available
- > Families will not move
- > Housing for starters does not come available
- > Starters have no possibilities on the housing market



(stadszaken, 2019)

Mismatch on the housing market

What kind of new housing is needed to best accommodate the different 55 years or older groups in the Netherlands?



#### Who are they?

#### Compared to previous generations:

- $\checkmark$  better education
- ✓ higher income
- ✓ more equity
- $\checkmark$  more owner-occupiers
- ✓ bigger dwellings
- ✓ longer independent

- Have lived in current dwelling for a long time
- Low willingness to move
- Want to stay in current neighbourhood



- People aged 55 years and older
- In the Netherlands
- That are willing to move within 5 years
- Want to live independent
- In an owner-occupied or private rental dwelling

First part

- > Selection criteria
- > Household characteristics
- > Current housing and vicinity characteristics
- > Desired housing and vicinity characteristics

Second part Conjoint measurement



	Woning 1	Woning 2
Woningtype 🜖	eengezinswoning	eengezinswoning
Eigendomsvorm	koop	koop
Prijs	€ 450.000	€ 450.000
Woonoppervlakte 🚯	130 vierkante meter	70 vierkante meter
Aantal kamers 🐧	3 kamers	5 kamers
Geschikt voor de oude dag 🚯	wel	niet
	<b></b>	•



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#### **Conjoint measurement**

The respondent's task:

• Valuate the residential profiles by:

Rating	Most useful responses
Ranking	More reflecting the actual housing choice
Choosing	Mostly interesting when testing concrete products

But what are we measuring?

- (Realistic) preferences
- Relative importance of attributes
- Trade-offs
- Willingness to pay

#### **Attributes**

#### HOUSE

Tenure Housing type Housing surface Number of rooms Suitable for elderly people? Price class

#### VICINITY

Building heights in the neighbourhood Door to door distance to health facilities Age composition of neighbourhood Ambiance in the neighbourhood Relationship with neighbours

#### Hierarchical integration approach



	Woning 1	Woning 2
Afstand tot huisartsenpraktijk, apotheek of fysiotherapie 🕚	500 tot 1000 meter	1000 meter of meer
Gebouwhoogtes in de buurt 🜖	voornamelijk laagbouw	mix van bouwhoogtes
Leeftijdsklasse van buurtbewoners	gelijk aan die van u	gelijk aan die van u
Sfeer in de buurt 🕚	levendig	rustig
Verhouding tot buurtbewoners	veel privacy	veel privacy
	<b></b>	<b>.</b>



#### Hierarchical integration approach

Woning 1		Woning 2
Woningtype 🜖	eengezinswoning	eengezinswoning
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Prijs	€ 450.000	€ 450.000
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Afstand tot huisartsenpraktijk, apotheek of fysiotherapie 🚯	500 tot 1000 meter	1000 meter of meer
Gebouwhoogtes in de buurt ()	voornamelijk laagbouw	mix van bouwhoogtes
Leeftijdsklasse van buurtbewoners	gelijk aan die van u	gelijk aan die van u
Sfeer in de buurt 🚯	levendig	rustig
Verhouding tot buurtbewoners	Verhouding tot buurtbewoners veel privacy	
	O Woning 1	O Woning 2

#### **Conjoint analysis**

#### • Rating: multiple regression analysis in SPSS

#### DATASET ACTIVATE DataSet1. REGRESSION /MISSING LISTWISE /STATISTICS COEFF OUTS R ANOVA /CRITERIA=PIN(.05) POUT(.10) /NOORIGIN /DEPENDENT taak1\_score /METHOD=ENTER Type\_woning HuurKoop Prijs1 Prijs2\_links Oppervlak1 Oppervlak2 Aantal\_Kamers1 Aantal\_Kamers2 Oude\_dag.

		Co	oefficients <sup>a</sup>				
		Unstandardize	d Coefficients	Standardized Coefficients			
Model		В	Std. Error	Beta	t	Sig.	_
1	(Constant)	5,036	,023		219,422	,000	
	Type_woning	-,008	,021	-,003	-,386	,699	
	HuurKoop	,292	,021	,107	14,027	,000	
	Prijs1	,597	,028	,190	21,453	,000	
	Prijs2_links	-,030	,028	-,009	-1,071	,284	
	Oppervlak1	,248	,028	,079	8,924	,000	
	Oppervlak2	,054	,028	,017	1,940	,052	
	Aantal_Kamers1	-,054	,028	-,017	-1,931	,053	
	Aantal_Kamers2	,106	,028	,034	3,816	,000	
	Oude_dag	,435	,021	,159	20,816	,000	

15

a. Dependent Variable: taak1\_score

#### • Ranking: multinomial logistic regression analysis in Biogeme (Python)

In [3]:	N database = db.Database("dataset-voor-biogeme6",df)										_//
In [4]:	M globals().update(database.variables)		Value	Std err	t-test	p-value	Rob. Std err	Rob. t-test	Rob. p-value		1
In [5]:	M database . remove ( Leeftijdsklasse != 1 )	AantalKamers1	0.025901	3.327733e-02	0.778348	4.363637e-01	3.301587e-02	0.784512	4.327396e-01		
In [6]:	M database.getSampleSize()	AantalKamers2	0.043608	3.239743e-02	1.346040	1.782896e-01	3.228869e-02	1.350573	1.768323e-01		$\square$
Out[	1: 4260	Bereikbaarheidzorg1 -	-0.065032	3.306932e-02	-1.966542	4.923600e-02	3.310733e-02	-1.964284	4.949712e-02		//
In [7]:	M Typewoning = Beta('Typewoning', 0, None, None, 0) Huurkoop = Beta('Huurkoop', 0, None, None, 0) Prisis = Beta('Prisis', 0, None, None, 0)	Bereikbaarheidzorg2 -	-0.018608	3.287866e-02	-0.565972	5.714125e-01	3.279282e-02	-0.567454	5.704057e-01	//	
	Prijs2 = Beta('Prijs2', 0, None, None, 0) Oppervlak1 = Beta('Oppervlak1', 0, None, None, 0)	Bouwhoogtes -	-0.070735	2.427602e-02	-2.913794	3.570650e-03	2.428147e-02	-2.913141	3.578129e-03		
	Oppervlák2 = Beta('Oppervlák2', 0, None, None, 0) AantalKamers1 = Beta('AantalKamers1', 0, None, None, 0) AantalKamers2 = Beta('AantalKamers2', 0, None, None, 0)	CPROF	0.000000	1.797693e+308	0.000000	1.000000e+00	1.797693e+308	0.000000	1.000000e+00		
	Ouddag = Beta('Ouddag', 0, None, None, 0) Bereikbaarheidzorg1 = Beta('Bereikbaarheidzorg1', 0, None, None, 0) Bereikbaarheidzorg2 = Beta('Bereikbaarheidzorg2', 0, None, None, 0)	HuurKoop -	-0.297050	2.529518e-02	-11.743324	0.000000e+00	2.616857e-02	-11.351387	0.000000e+00		
	Bouwhoogtes = Beta('Bouwhoogtes', 0, None, None, 0) Sfeer = Beta('Sfeer', 0, None, None, 0) Ontnoeting = Beta('Ontoorting', 0, None, None, 0)	Ontmoeting -	-0.162729	2.448256e-02	-6.646726	2.996847e-11	2.447077e-02	-6.649927	2.932388e-11		
	CPROF = Beta('CPROF', 0, None, None, 0)	Oppervlak1 -	-0.280260	3.375822e-02	-8.301989	0.000000e+00	3.355644e-02	-8.351910	0.000000e+00		
8]:	M av1 = CPROF * const + Typewoning * Typewoninglinks + HuurKoop * HuurKoop * HuurKoop * Prijs1 * Prijs1inks + Prijs2 * Prijs2inks + av2 = CPROF * const + AantalKamers2 * AantalKamersrechts2 + Typewoning * Typewoning * Typewoning* thuurKoop * HuurKoop	Oppervlak2	0.014477	3.242391e-02	0.446492	6.552422e-01	3.249974e-02	0.445450	6.559948e-01		
	avz « CMNP - const + Hantalamers - Aantalamersrechtsz + Typewoning - Typewoningrechts + Huurkoop - Huurkooprechts + Prijs	Oudedag -	-0.301583	2.541477e-02	-11.866435	0.000000e+00	2.581642e-02	-11.681820	0.000000e+00		
	<pre>M av = {1: av1, 2: av2}</pre>	Prijs1 -	-0.541152	3.405724e-02	-15.889477	0.000000e+00	3.429600e-02	-15.778861	0.000000e+00		
	W logprob = models.loglogit(av, None, keuze)	Prijs2	0.057881	3.303453e-02	1.752124	7.975256e-02	3.280322e-02	1.764478	7.765149e-02	7/	
	M biogeme = bio.BIOGEME(database, logprob) biogeme.modelName = 'Blogit'	Sfeer -	-0.092308	2.515657e-02	-3.669327	2.431900e-04	2.519547e-02	-3.663661	2.486354e-04	//	
	<pre>vogene.novername = vogit</pre>	Typewoning -	-0.048571	2.424794e-02	-2.003118	4.516462e-02	2.468152e-02	-1.967930	4.907613e-02		
	<pre>M pandasResults = results.getEstimatedParameters() pandasResults</pre>		i	ntroduct	ion - r	nethod	· results	- conc	lusion -	discı	ussion

#### **Division in subgroups**









#### **General preferences**

#### HOUSE

#### Tenure

- Owner-occupied
- Rental

#### Housing type

- One-family
- Multiple-family

#### Housing surface

- 70 m<sup>2</sup>
- 100m²
- 130m²

#### Number of rooms

- Less than 4
- 4
- More than 4

#### Suitable for elderly people?

- Yes
- No

#### **Price class**

- Low
- Mid
- High

#### VICINITY

#### Building heights in the neighbourhood

- Mainly low (maximum of four storeys)
- A mix of buidling heights

#### Door to door distance to health facilities

- Less than 500 meters
- 500-1000 meters
- 1000 meters or more

#### Age composition of neighbourhood

- Mainly neigbours of the same age
- Neighbours of different ages

#### Ambiance in the neighbourhood

- Little people and activities on the street
- A lot of people and activities on the street

#### **Relationship with neighbours**

- A lot of contact with neighbours
- A lot of privacy

### Division by age *Characteristics*









#### Division by age

importance and prof

55-64	the
Attribute	Shar
Price	27,1%
Suitability for elderly people	16,0%
Tenure	15,7%
Housing surface	14,5%
Relationship with neighbours	8,6%
Ambiance in the neighbourhood	4,9%
Distance to health facilities	3,9%
Building heights neighbourhood	3,7%
Number of rooms	3,0%
Housing type	2,6%

### Relative importance of this attribute in the housing choice

Attribute	Share
Price	27,1%
Suitability for elderly people	18,2%
Housing surface	11,6%
Tenure	8,8%
Housing type	8,5%
Distance to health facilities	8,2%
Number of rooms	6,2%
Building heights neighbourhood	6,1%
Relationship with neighbours	5,4%
Ambiance in the neighbourhood	0,0%

Attribute		Share
Suitability for elderly peopl	е	22,0%
Housing type		19,5%
Price		15,6%
Housing surface		15,4%
Number of rooms		10,2%
Relationship with neighbou	ırs	6,9%
<b>Distance to health facilities</b>	;	6,3%
Ambiance in the neighbour	hood	2,4%
<b>Building heights neighbour</b>	rhood	1,5%
Tenure		0,1%

#### 55-64

Attribute	Share
Price	27,1%
Suitability for elderly people	16,0%
Tenure	15,7%
Housing surface	14,5%
Relationship with neighbours	8,6%
Ambiance in the neighbourhood	4,9%
Distance to health facilities	3,9%
Building heights neighbourhood	3,7%
Number of rooms	3,0%
Housing type	2,6%

#### 65-74

Attribute	Share
Price	27,1%
Suitability for elderly people	18,2%
Housing surface	11,6%
Tenure	8,8%
Housing type	8,5%
Distance to health facilities	8,2%
Number of rooms	6,2%
Building heights neighbourhood	6,1%
Relationship with neighbours	5,4%
Ambiance in the neighbourhood	0,0%

#### 75+

Attribute		Share
Suitability for elderly people	e	22,0%
Housing type		19,5%
Price		15,6%
Housing surface		15,4%
Number of rooms		10,2%
Relationship with neighbou	rs	6,9%
Distance to health facilities		6,3%
Ambiance in the neighbour	hood	2,4%
<b>Building heights neighbour</b>	hood	1,5%
Tenure		0,1%

• Price important

#### 55-64

Attribute	Share
Price	27,1%
Suitability for elderly people	16,0%
Tenure	15,7%
Housing surface	14,5%
Relationship with neighbours	8,6%
Ambiance in the neighbourhood	4,9%
Distance to health facilities	3,9%
Building heights neighbourhood	3,7%
Number of rooms	3,0%
Housing type	2,6%

#### 65-74

Attribute	Share
Price	27,1%
Suitability for elderly people	18,2%
Housing surface	11,6%
Tenure	8,8%
Housing type	8,5%
Distance to health facilities	8,2%
Number of rooms	6,2%
Building heights neighbourhood	6,1%
Relationship with neighbours	5,4%
Ambiance in the neighbourhood	0,0%

Attribute		Share
Suitability for elderly people	е	22,0%
Housing type		19,5%
Price		15,6%
Housing surface		15,4%
Number of rooms		10,2%
Relationship with neighbou	Irs	6,9%
Distance to health facilities		6,3%
Ambiance in the neighbour	hood	2,4%
<b>Building heights neighbour</b>	hood	1,5%
Tenure		0,1%

- Price important
- Elderly housing increasingly important

#### 55-64

Attribute	Share
Price	27,1%
Suitability for elderly people	16,0%
Tenure	15,7%
Housing surface	14,5%
Relationship with neighbours	8,6%
Ambiance in the neighbourhood	4,9%
Distance to health facilities	3,9%
Building heights neighbourhood	3,7%
Number of rooms	3,0%
Housing type	2,6%

#### 65-74

Attribute	Share
Price	27,1%
Suitability for elderly people	18,2%
Housing surface	11,6%
Tenure	8,8%
Housing type	8,5%
Distance to health facilities	8,2%
Number of rooms	6,2%
Building heights neighbourhood	6,1%
Relationship with neighbours	5,4%
Ambiance in the neighbourhood	0,0%

Attribute	Share
Suitability for elderly people	22,0%
Housing type	19,5%
Price	15,6%
Housing surface	15,4%
Number of rooms	10,2%
Relationship with neighbours	6,9%
Distance to health facilities	6,3%
Ambiance in the neighbourhood	2,4%
Building heights neighbourhood	1,5%
Tenure	0,1%

- Price important
- Elderly housing increasingly important

#### 55-64

Attribute	Share
Price	27,1%
Suitability for elderly people	16,0%
Tenure	15,7%
Housing surface	14,5%
Relationship with neighbours	8,6%
Ambiance in the neighbourhood	4,9%
Distance to health facilities	3,9%
Building heights neighbourhood	3,7%
Number of rooms	3,0%
One-family houses	2,6%

#### 65-74

Attribute	Share
Price	27,1%
Suitability for elderly people	18,2%
Housing surface	11,6%
Tenure	8,8%
Apartments	8,5%
Distance to health facilities	8,2%
Number of rooms	6,2%
Building heights neighbourhood	6,1%
Relationship with neighbours	5,4%
Ambiance in the neighbourhood	0,0%

Attribute		Share
Suitability for elderly people	e	22,0%
Apartments		19,5%
Price		15,6%
Housing surface		15,4%
Number of rooms		10,2%
Relationship with neighbou	rs	6,9%
<b>Distance to health facilities</b>		6,3%
Ambiance in the neighbour	hood	2,4%
<b>Building heights neighbour</b>	hood	1,5%
Tenure		0,1%

- Price important
- Elderly housing increasingly important
- Older people, that want to move to apartments, find housing type more important

#### 55-64

Attribute	Share
Price	27,1%
Suitability for elderly people	16,0%
Tenure	15,7%
Housing surface	14,5%
Relationship with neighbours	8,6%
Ambiance in the neighbourhood	4,9%
Distance to health facilities	3,9%
Building heights neighbourhood	3,7%
Number of rooms	3,0%
Housing type	2,6%

#### 65-74

Attribute	Share
Price	27,1%
Suitability for elderly people	18,2%
Housing surface	11,6%
Tenure	8,8%
Housing type	8,5%
Distance to health facilities	8,2%
Number of rooms	6,2%
Building heights neighbourhood	6,1%
Relationship with neighbours	5,4%
Ambiance in the neighbourhood	0,0%

Attribute		Share
Suitability for elderly people	e	22,0%
Housing type		19,5%
Price		15,6%
Housing surface		15,4%
Number of rooms		10,2%
Relationship with neighbou	rs	6,9%
<b>Distance to health facilities</b>		6,3%
Ambiance in the neighbour	hood	2,4%
<b>Building heights neighbour</b>	hood	1,5%
Tenure		0,1%

- Price important
- Elderly housing increasingly important
- Older people, that want to move to apartments, find housing type more important
- Owner-occupancy becomes less important

#### 55-64

Attribute	Share
Price	27,1%
Suitability for elderly people	16,0%
Tenure	15,7%
Housing surface	14,5%
Relationship with neighbours	8,6%
Ambiance in the neighbourhood	4,9%
Distance to health facilities	3,9%
Building heights neighbourhood	3,7%
Number of rooms	3,0%
Housing type	2,6%

#### 65-74

Attribute	Share
Price	27,1%
Suitability for elderly people	18,2%
Housing surface	11,6%
Tenure	8,8%
Housing type	8,5%
Distance to health facilities	8,2%
Number of rooms	6,2%
Building heights neighbourhood	6,1%
Relationship with neighbours	5,4%
Ambiance in the neighbourhood	0,0%

Attribute		Share
Suitability for elderly people	e	22,0%
Housing type		19,5%
Price		15,6%
Housing surface		15,4%
Number of rooms		10,2%
Relationship with neighbou	rs	6,9%
<b>Distance to health facilities</b>		6,3%
Ambiance in the neighbour	hood	2,4%
<b>Building heights neighbour</b>	hood	1,5%
Tenure		0,1%

- Price important
- Elderly housing increasingly important
- Older people, that want to move to apartments, find housing type more important
- Owner-occupancy becomes less important

#### 55-64

Attribute	Share
Price	27,1%
Suitability for elderly people	16,0%
Tenure	15,7%
Housing surface	14,5%
Relationship with neighbours	8,6%
Ambiance in the neighbourhood	4,9%
Distance to health facilities	3,9%
Building heights neighbourhood	3,7%
5 rooms positively perceived	3,0%
Housing type	2,6%

#### 65-74

Attribute	Share
Price	27,1%
Suitability for elderly people	18,2%
Housing surface	11,6%
Tenure	8,8%
Housing type	8,5%
Distance to health facilities	8,2%
Want 4 rooms	6,2%
Building heights neighbourhood	6,1%
Relationship with neighbours	5,4%
Ambiance in the neighbourhood	0,0%

Attribute		Share
Suitability for elderly people	e	22,0%
Housing type		19,5%
Price		15,6%
Housing surface		15,4%
Want 4 rooms		10,2%
Relationship with neighbou	rs	6,9%
Distance to health facilities		6,3%
Ambiance in the neighbour		2,4%
Building heights neighbour	hood	1,5%
Tenure		0,1%

- Price important
- Elderly housing increasingly important
- Older people, that want to move to apartments, find housing type more important
- Owner-occupancy becomes less important
- Youngest age group finds more rooms acceptable

#### 55-64

Attribute	Share
Price	27,1%
Suitability for elderly people	16,0%
Tenure	15,7%
Housing surface	14,5%
Relationship with neighbours	8,6%
Ambiance in the neighbourhood	4,9%
Distance to health facilities	3,9%
Building heights neighbourhood	3,7%
Number of rooms	3,0%
Housing type	2,6%

#### 65-74

Attribute	Share
Price	27,1%
Suitability for elderly people	18,2%
Housing surface	11,6%
Tenure	8,8%
Housing type	8,5%
Distance to health facilities	8,2%
Number of rooms	6,2%
Building heights neighbourhood	6,1%
Relationship with neighbours	5,4%
Ambiance in the neighbourhood	0,0%

Attribute		Share
Suitability for elderly people	е	22,0%
Housing type		19,5%
Price		15,6%
Housing surface		15,4%
Number of rooms		10,2%
Relationship with neighbou	Irs	6,9%
<b>Distance to health facilities</b>		6,3%
Ambiance in the neighbour	hood	2,4%
<b>Building heights neighbour</b>	hood	1,5%
Tenure		0,1%

- Price important
- Elderly housing increasingly important
- Older people, that want to move to apartments, find housing type more important
- Owner-occupancy becomes less important
- Youngest age group finds more rooms acceptable
- Vicinity attributes overshadowed by housing attributes

55-64		65-74		75 +	
Attribute	Share	Attribute	Share	Attribute	Share
Distance to health facilities	17,4%	Distance to health facilities	20,8%	Distance to health facilities	31,8%

- Price important
- Elderly housing increasingly important
- Older people, that want to move to apartments, find housing type more important
- Owner-occupancy becomes less important
- Youngest age group finds more rooms acceptable
- Vicinity attributes overshadowed by housing attributes

#### Division by age *Willingness to pay*

#### 55-64

Favourite dwelling: One-family, 130m<sup>2</sup>, 4 rooms, suitable for elderly people

#### 65-74

Apartment, 130m<sup>2</sup>, 4 rooms, suitable for elderly people

#### 75+

Apartment, 130m<sup>2</sup>, 4 rooms, suitable for elderly people

Willingness to pay for favoured dwelling of other age group, compared to own favourite:

• People get pickier as they get older



#### Division by mobility *Characteristics*





Middle income



#### Mobile

Attribute	Share
Price	28,5%
Suitability for elderly people	16,9%
Housing surface	15,3%
Tenure	11,6%
Relationship with neighbours	8,8%
Distance to health facilities	5,4%
Building heights neighbourhood	4,8%
Number of rooms	3,5%
Housing type	2,7%
Ambiance in the neighbourhood	2,5%

	Attribute	Share
)	Price	23,1%
)	Suitability for elderly people	22,4%
)	Tenure	14,9%
)	Housing surface	9,5%
	Distance to health facilities	7,6%
	Housing type	5,7%
	Ambiance in the neighbourhood	5,0%
	Number of rooms	4,4%
	Building heights neighbourhood	4,1%
	Relationship with neighbours	3,2%

#### Mobile

Attribute	Share
Price	28,5%
Suitability for elderly people	16,9%
Housing surface	15,3%
Tenure	11,6%
Relationship with neighbours	8,8%
Distance to health facilities	5,4%
Building heights neighbourhood	4,8%
Number of rooms	3,5%
Housing type	2,7%
Ambiance in the neighbourhood	2,5%

#### Not mobile

	Attribute	Share
)	Price	23,1%
)	Suitability for elderly people	22,4%
)	Tenure	14,9%
)	Housing surface	9,5%
	Distance to health facilities	7,6%
	Housing type	5,7%
	Ambiance in the neighbourhood	5,0%
	Number of rooms	4,4%
	Building heights neighbourhood	4,1%
	Relationship with neighbours	3,2%

• Price more important to mobile people, despite higher income

#### Mobile

Attribute	Share
Price	28,5%
Suitability for elderly people	16,9%
Housing surface	15,3%
Tenure	11,6%
Relationship with neighbours	8,8%
Distance to health facilities	5,4%
Building heights neighbourhood	4,8%
Number of rooms	3,5%
Housing type	2,7%
Ambiance in the neighbourhood	2,5%

	Attribute	Share
Ď	Price	23,1%
, S	Suitability for elderly people	22,4%
Ś	Tenure	14,9%
Ś	Housing surface	9,5%
	Distance to health facilities	7,6%
	Housing type	5,7%
	Ambiance in the neighbourhood	5,0%
	Number of rooms	4,4%
	Building heights neighbourhood	4,1%
	Relationship with neighbours	3,2%

- Price more important to mobile people, despite higher income
- Suitability more important to not-mobile people

#### Mobile

Attribute	Share
Price	28,5%
Suitability for elderly people	16,9%
Housing surface	15,3%
Tenure	11,6%
Relationship with neighbours	8,8%
Distance to health facilities	5,4%
Building heights neighbourhood	4,8%
Number of rooms	3,5%
Housing type	2,7%
Ambiance in the neighbourhood	2,5%

Attribute	Share
Price	23,1%
Suitability for elderly people	22,4%
Tenure	14,9%
Housing surface	9,5%
Distance to health facilities	7,6%
Housing type	5,7%
Ambiance in the neighbourhood	5,0%
Number of rooms	4,4%
Building heights neighbourhood	4,1%
Relationship with neighbours	3,2%

- Price more important to mobile people, despite higher income
- Suitability more important to not-mobile people
- 100m<sup>2</sup> valued almost equally as 130m<sup>2</sup> to not-mobile people

#### Mobile

Attribute	Share
Price	28,5%
Suitability for elderly people	16,9%
Housing surface	15,3%
Tenure	11,6%
Relationship with neighbours	8,8%
Distance to health facilities	5,4%
Building heights neighbourhood	4,8%
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	Attribute	Share
Ď	Price	23,1%
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	Distance to health facilities	7,6%
	Housing type	5,7%
	Ambiance in the neighbourhood	5,0%
	Number of rooms	4,4%
	Building heights neighbourhood	4,1%
	Relationship with neighbours	3,2%

- Price more important to mobile people, despite higher income
- Suitability more important to not-mobile people
- 100m<sup>2</sup> valued almost equally as 130m<sup>2</sup> to not-mobile people
- Having an apartment more important to not-mobile people

#### Mobile

# AttributeShareBuilding heights neighbourhood30,3%Relationship with neighbours25,8%Ambiance in the neighbourhood23,3%Distance to health facilities16,5%Age composition neighbours4,0%

Attribute	Share
Distance to health facilities	35,1%
Building heights neighbourhood	31,4%
Ambiance in the neighbourhood	19,0%
Relationship with neighbours	13,5%
Age composition neighbours	1,0%

- Price more important to mobile people, despite higher income
- Suitability more important to not-mobile people
- 100m<sup>2</sup> valued almost equally as 130m<sup>2</sup> to not-mobile people
- Having an apartment more important to not-mobile people
- Proximity to health facilities more imporant to not-mobile people
## Division by mobility *importance and preferences*

#### Mobile

# AttributeShareBuilding heights neighbourhood30,3%Relationship with neighbours25,8%Ambiance in the neighbourhood23,3%Distance to health facilities16,5%Age composition neighbours4,0%

### Not mobile

Attribut	te		Share
Distanc	ce to health facilitie	S	35,1%
Buildin	g heights neighbou	urhood	31,4%
Ambiar	nce in the neighbou	irhood	19,0%
Relatio	nship with neighbo	ours	13,5%
Age co	mposition neighbo	urs	1,0%

- Price more important to mobile people, despite higher income
- Suitability more important to not-mobile people
- 100m<sup>2</sup> valued almost equally as 130m<sup>2</sup> to not-mobile people
- Having an apartment more important to not-mobile people
- Proximity to health facilities more imporant to not-mobile people
- Having a lot of privacy more important to mobile people

### Division by future household composition *Characteristics*



Couple Single



Middle income



### Division by future household composition *importance and preferences*

### Couple

Attribute	Share
Price	27,2%
Suitability for elderly people	17,2%
Housing surface	14,9%
Tenure	12,4%
Relationship with neighbours	7,3%
Distance to health facilities	5,8%
Building heights neighbourhood	4,4%
Housing type	4,0%
Number of rooms	3,9%
Ambiance in the neighbourhood	2,9%

### Single

	Attribute	Share
)	Price	28,3%
)	Suitability for elderly people	19,5%
)	Housing surface	10,2%
)	Housing type	10,0%
	Tenure	7,1%
	Relationship with neighbours	7,0%
	Building heights neighbourhood	6,6%
	Distance to health facilities	5,8%
	Number of rooms	4,9%
	Ambiance in the neighbourhood	0,6%

• No big differences

### Division by future household composition *importance and preferences*

### Couple

Attribute	Share
Price	27,2%
Suitability for elderly people	17,2%
Housing surface	14,9%
Tenure	12,4%
Relationship with neighbours	7,3%
Distance to health facilities	5,8%
Building heights neighbourhood	4,4%
Housing type	4,0%
Number of rooms	3,9%
Ambiance in the neighbourhood	2,9%

### Single

Attribute	Share
Price	28,3%
Suitability for elderly people	19,5%
Housing surface	10,2%
Housing type	10,0%
Tenure	7,1%
Relationship with neighbours	7,0%
Building heights neighbourhood	6,6%
Distance to health facilities	5,8%
Number of rooms	4,9%
Ambiance in the neighbourhood	0,6%

- No big differences
- Having a big surface less imporant to singles

### Division by future household composition *importance and preferences*

### Couple

Attribute	Share
Price	27,2%
Suitability for elderly people	17,2%
Housing surface	14,9%
Tenure	12,4%
Relationship with neighbours	7,3%
Distance to health facilities	5,8%
Building heights neighbourhood	4,4%
Housing type	4,0%
Number of rooms	3,9%
Ambiance in the neighbourhood	2,9%

### Single

_		
	Attribute	Share
	Price	28,3%
	Suitability for elderly people	19,5%
	Housing surface	10,2%
	Housing type	10,0%
	Tenure	7,1%
	Relationship with neighbours	7,0%
	Building heights neighbourhood	6,6%
	Distance to health facilities	5,8%
	Number of rooms	4,9%
	Ambiance in the neighbourhood	0,6%

- No big differences
- Having a big surface less imporant to singles
- Having an apartment more important to singles

### Division by future household composition importance and preferences

#### Couple

### Single

Attribute	Share
Building heights neighbourhood	30,4%
Relationship with neighbours	24,4%
Ambiance in the neighbourhood	23,2%
Distance to health facilities	18,9%
Age composition neighbours	3,1%

Attribute	Share
Building heights neighbourhood	27,5%
Distance to health facilities	26,0%
Ambiance in the neighbourhood	22,9%
Relationship with neighbours	20,1%
Age composition neighbours	3,5%

- No big differences
- Having a big surface less imporant to singles ٠
- Having an apartment more important to singles
- Proximity to health facilities more important to singles •

### Division by future desired housing type desired home-owners *Characteristics*





Middle income



### Division by future desired housing type desired home-owners *importance and preferences*

### One-family housing

Attribute	Share
Tenure	19,6%
Price	19,1%
Suitability for elderly people	13,4%
Housing type	12,0%
Housing surface	11,6%
Relationship with neighbours	8,1%
Building heights neighbourhood	6,0%
Distance to health facilities	4,5%
Ambiance in the neighbourhood	3,0%
Number of rooms	2,7%

### Multiple-family housing

	Attribute	Share
ó	Price	26,0%
ó	Housing type	20,6%
ó	Suitability for elderly people	15,9%
ó	Housing surface	11,9%
ó	Tenure	10,5%
	Number of rooms	4,1%
	Relationship with neighbours	3,9%
	Distance to health facilities	3,7%
	Building heights neighbourhood	2,2%
	Ambiance in the neighbourhood	1,0%

### Division by future desired housing type desired home-owners *importance and preferences*

### One-family housing

Attribute	Share
Tenure	19,6%
Price	19,1%
Suitability for elderly people	13,4%
Housing type	12,0%
Housing surface	11,6%
Relationship with neighbours	8,1%
Building heights neighbourhood	6,0%
Distance to health facilities	4,5%
Ambiance in the neighbourhood	3,0%
Number of rooms	2,7%

#### Multiple-family housing

	Attribute	Share
ź	Price	26,0%
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ć	Housing surface	11,9%
Ś	Tenure	10,5%
	Number of rooms	4,1%
	Relationship with neighbours	3,9%
	Distance to health facilities	3,7%
	Building heights neighbourhood	2,2%
	Ambiance in the neighbourhood	1,0%

• Tenure more imporant to people that prefer one-family housing

### Division by future desired housing type desired home-owners *importance and preferences*

#### One-family housing

Attribute	Share
Tenure	19,6%
Price	19,1%
Suitability for elderly people	13,4%
Housing type	12,0%
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	Number of rooms	4,1%
	Relationship with neighbours	3,9%
	Distance to health facilities	3,7%
	Building heights neighbourhood	2,2%
	Ambiance in the neighbourhood	1,0%

- Tenure more imporant to people that prefer one-family housing
- Housing type more important to people that prefer multiple-family housing

### Division by future desired housing type desired home-owners *importance and preferences*

#### One-family housing

#### Multiple-family housing

Attribute	Share
Building heights neighbourhood	39,0%
Relationship with neighbours	24,8%
Ambiance in the neighbourhood	24,1%
Distance to health facilities	10,7%
Age composition neighbours	1,3%

Attribute	Share
Distance to health facilities	30,1%
Ambiance in the neighbourhood	22,7%
Relationship with neighbours	20,5%
Building heights neighbourhood	19,3%
Age composition neighbours	7,5%

- Tenure more imporant to people that prefer one-family housing
- Housing type more important to people that prefer multiple-family housing
- Proximity to health facilities more important to people that prefer multiple-family housing



Compared to previous generations, people aged 55 years and older:

- Live more luxerous
- Have low housing costs

### Therefore:

- They prefer more luxerous dwellings than previous generations
- Although a little smaller than their current dwelling
- With the exception of the living room

### Further:

• A great part of the people wants to stay in their current neighbourhood

The people aged 55 years and older are a diverse group

People that want to move to apartments:

- Find having this housing type relatively important
- Find having an owner-occupied less important in their housing choice
- Compared to people that want to move to one-family houses
- Of whom almost everyone prefers owner-occupancy

Looking at different age groups, a lot of differences can be found:

- Especially between the 55-64 and the 65 + group
- The former prefers one-family housing, the latter multiple-family housing
- The preferences of people aged 55-64 are more elastic, people aged 65 + are pickier
- For a sustainable solution against the mismatch on the housing market, it therefore is best to focus on housing for people aged 65 years and older

This means:

• Luxurous owner-occupied apartments

All groups seem to take possible decreasing health into account

• They find suitability for elderly people important in their housing choice

The proximity to health facilities is especially important to:

- Older people
- Not-mobile people
- Single people
- People that prefer owner-occcupied multiple-family houses
- All these groups have a (relatively strong) preference for multiple-family houses

The neighbourhood becomes more important as people get older (Raad voor de Leefomgeving en Infrastructuur, 2020).

> This is not found in this research

Possible explanations:

- Overshadowed by housing characteristics
- Wrong things asked
  - 3x social vicinity characteristics
  - 1x functional vicinity characteristics
  - 1x physical vicinity characteristics





Conjoint analysis een Whize segments, e.g.:

- Luxurious living
- Carefree and active
- 'Gezellige' empty nesters
- Modest elderly

### Publication by BPD!

