MADE IN ALAMAR

Alamar Textile Center A Branding Strategy

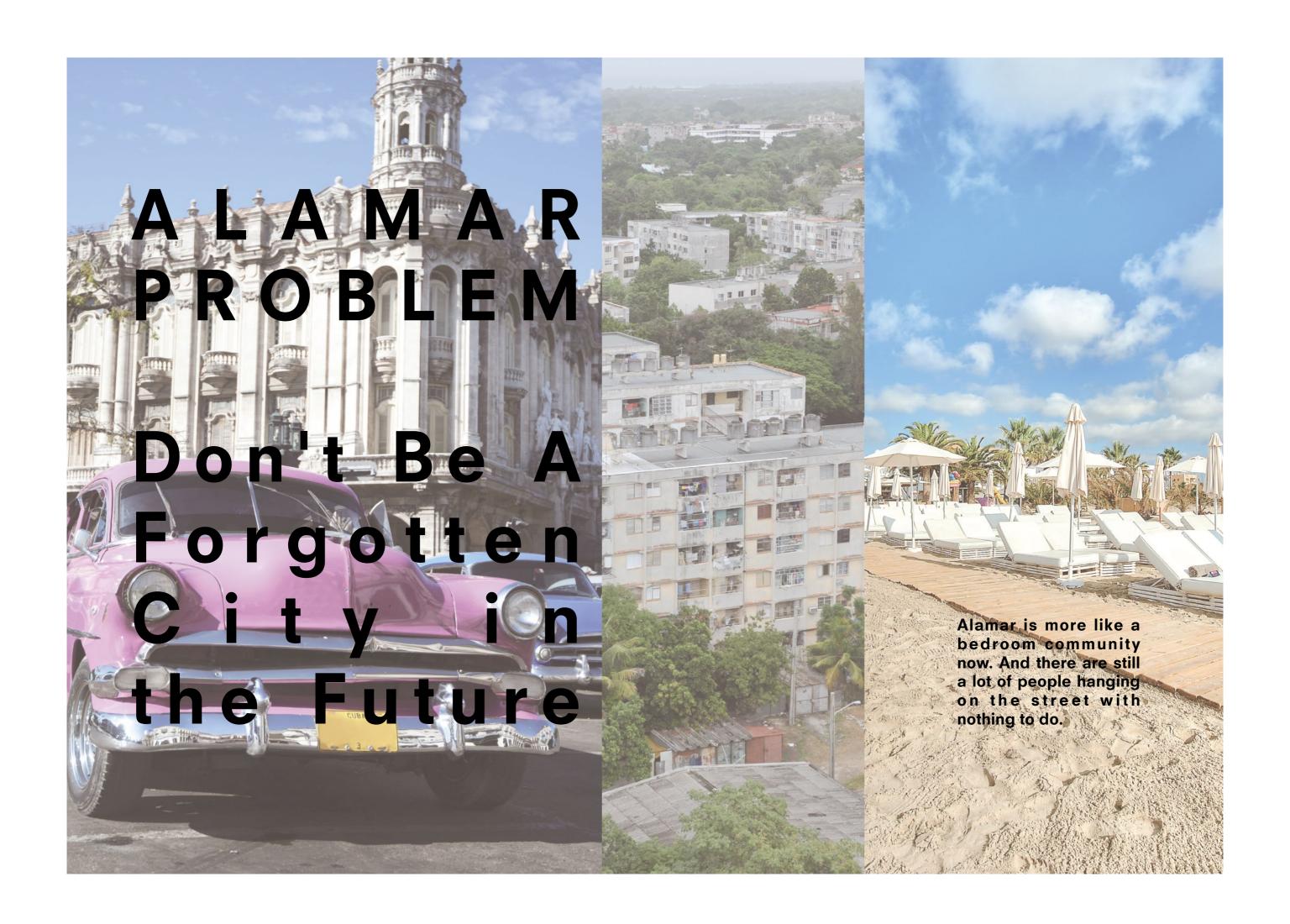
Xlangfei Chen Complex Project



HOW ALAMAR PEOPLE FACE THE FUTURE?

&

WHAT IS THE POSITION OF ALAMAR IN AN OPENING CUBA?

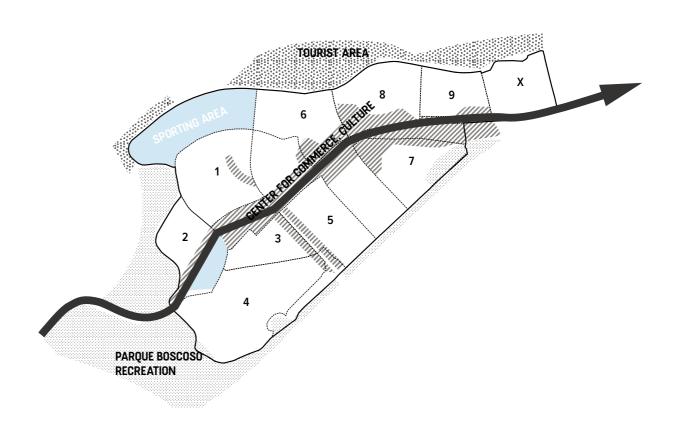


ALAMAR, A STAR CITY IN OLD TIME



Alamar, planed to be a luxurious urban villa extension of Havana

The region of Alamar was intended to become a luxurious urban villa extension of Havana. In April 1955 Dr. Alamilla submitted a sketch plan called 'Plan El Olympo (or Olimpo). This plan was praised for speculations. The stories of making money by buying a plot became famous in the late fifties. But the villa suburbs would have never been built due to the Triumph of the revolution of 1960. Everything changed.



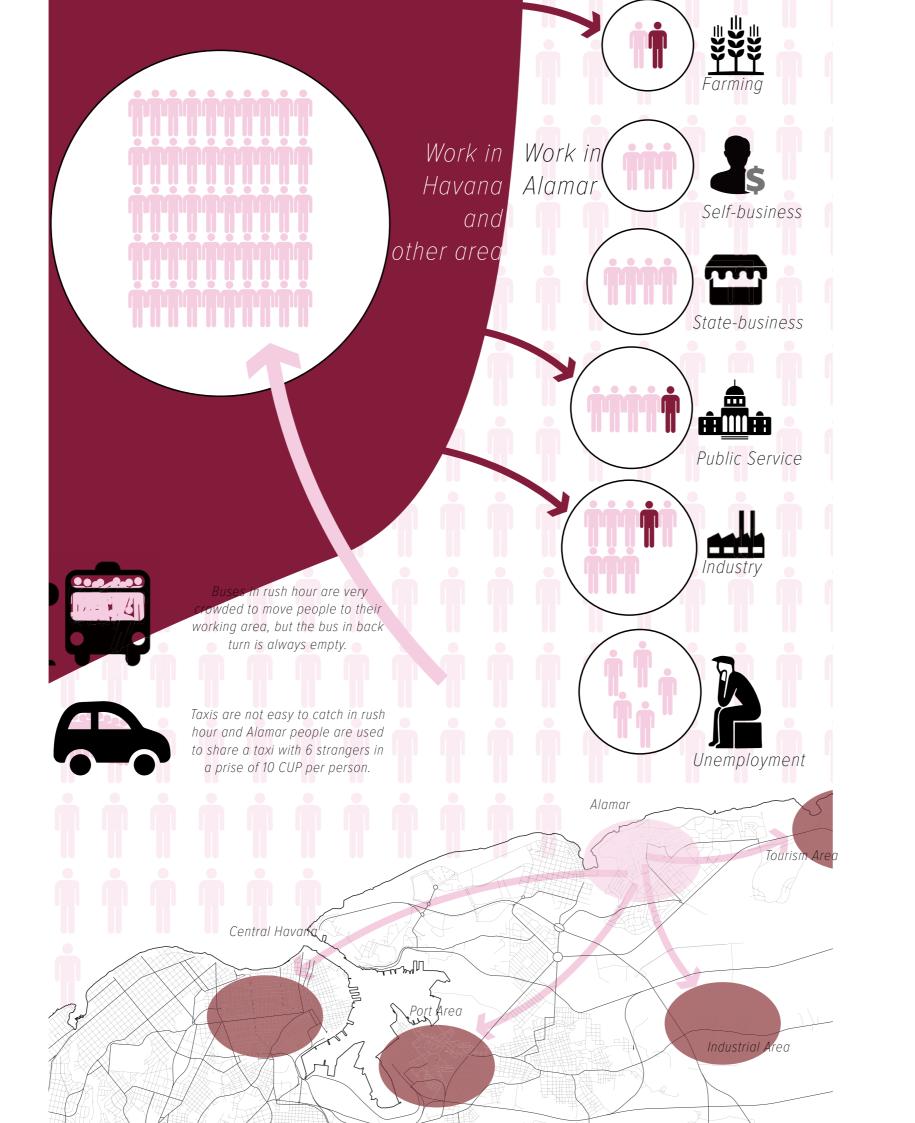
92

After revolution, Alamar was planed to be a full functional Soviet-style city

The scheme below is redrawn from the original plan provided by architect H. Ramirez. As planner for the original Plan Alamar, he showed the preset goals for the area. The unbuilt coastline should have become tourism area, as the rest of the coastline to the east and west. The blue district in the scheme should have become sporting area. unfortunately both areas were never realized. The central district and the forest on the south-west area are both partly realized, but not completed.



But now, Alamar is a Bedroom Community.



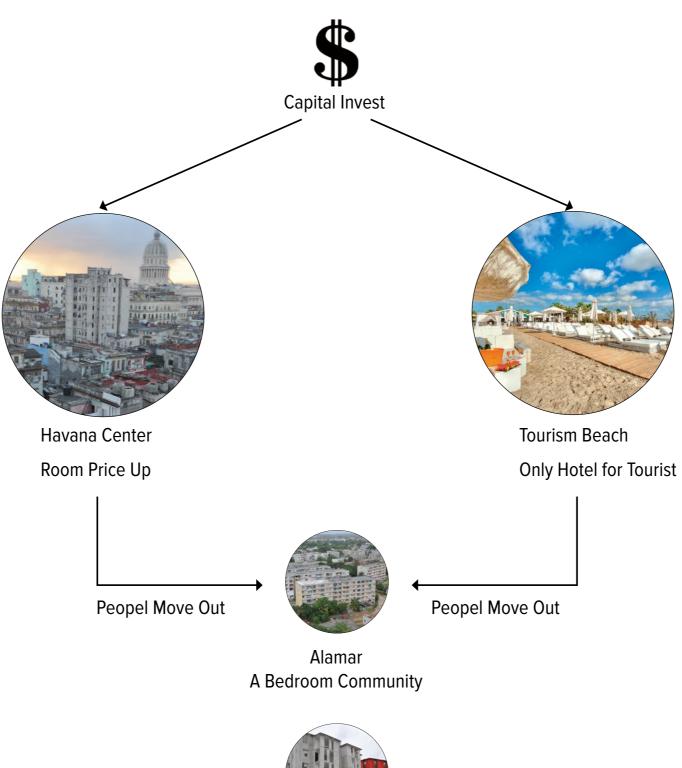
If we make a simple calculating, 93330 people live in Alamar, 45% of them are labor force (from the age structure of Cuba), 93330x45%=42000 jobs requirement.

Through the excursion, the atmosphere of Alamar become clearer. It is a sleeping city.

L o c a l employment is so low

Things can be WORSE in the future

In 20 years, if we do nothing ...





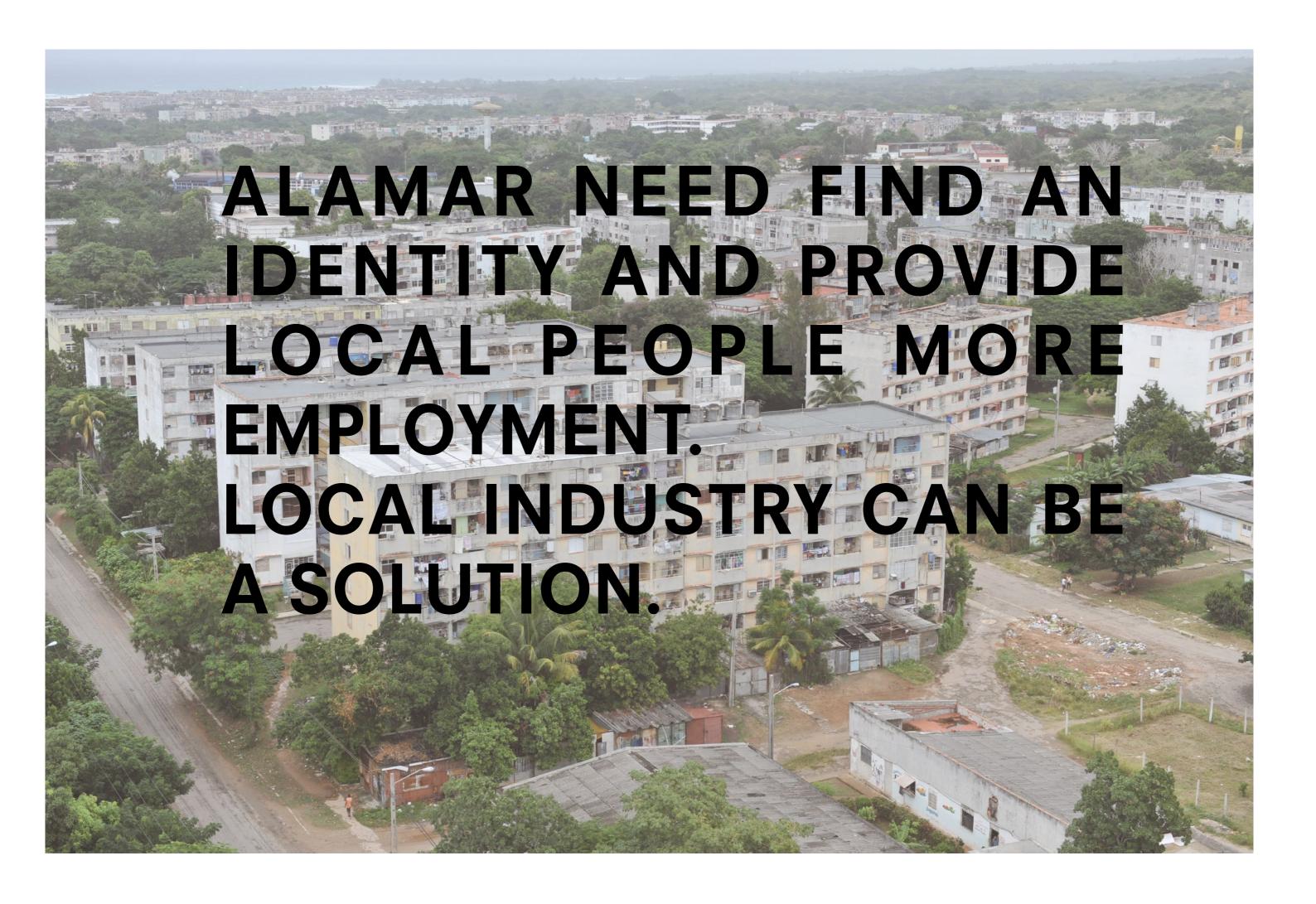
Problem of Bedroom Community



High carbon footprint on transportation



Low local employment and Non-identity community





Craftmanship Traditions in Alamar

Microbrigadas

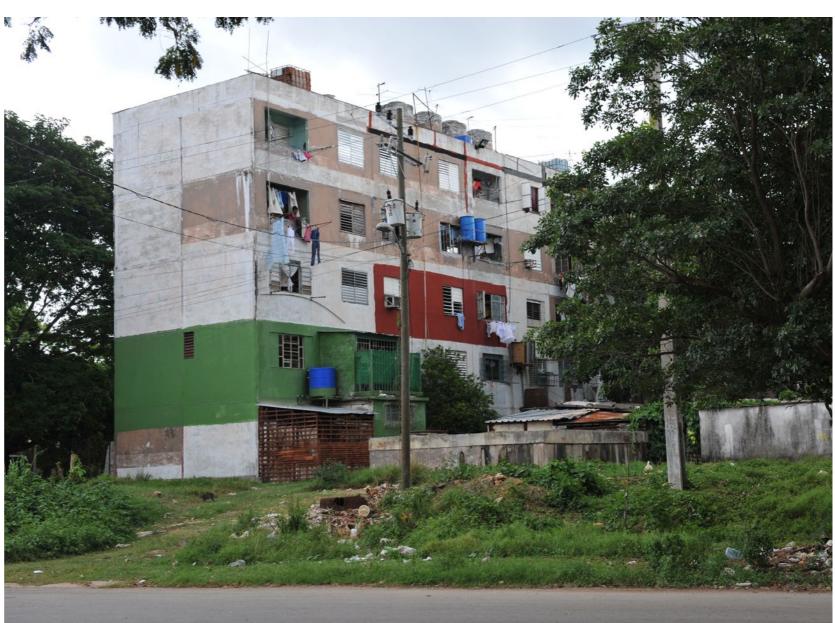
The microbrigadas is a Cuban phenomena, a Cuban solution to an economical problem. Back in the 70's, a lot of houses were needed, but there was no money. The baby boom of the 60's provided an enormous polulation growth, giving a high unemployment rate.

In order to provide work for all the people, Castro came in December 1960 with its solution to both problems, the microbrigadas.



Every microbridage consists of 33 persons. The amount of persons is based on the production required. One standard building block, which many of them are in Alamar, should be finished in exactly nine months. Most of the brigadas had one foreman and four persons with administative tasks within the microbridage. Next to these jobs they were also construction worker. Alamar people created their home by their own hands. This is a kind of craftsmanship.





Alamar people created their home by their own hands.

Craftmanship Traditions in Alamar

Urban Agriculture

After the collapse of the USSR, Cuba faced the problems of oil shortage and food shortage. To solve the problems, the state started to encourage urban farming as to produce food as well as save transportation, namely fuel costs. As a result, the former one-crop economy had to be changed into a more divert plantation composition.

Urban farming generates in Alamar

mainly due to the location itself, which means the empty space for formerly planned public facilities which have never been realised provides a possibility to develop urban agriculture.



A I a m a r people feed themselves in the special period by their own hands.







green ring of Havana and the sea, along which is still empty space. In Alamar, the urban farmland is a main brach of the landscape system and there is a transformation in between shown by the undefined farmland near the waterfront, reflecting the residents there desiring to explore the urban farming activities into a wider area. The former natural shelter forests have been cultivated while the empty space near the beach is used for banana plantations. With so many types of formal and informal land-use, urban farming indeed transforms the environment there into another kind of quality.

The site is also besides the

Craftmanship Traditions in Alamar

Workshop in Self-build Sheds

The absence of local job opportunities has resulted in a wide range of informal activities in Alamar. These initiatives are often extra occupations outside the regular job workhours, in an attempt to have some additional income upon the state-regulated saleries.



Alamar people build their own 'illegal' workshop and creat products by hands.







Wooden furnitures make

Since the urban plan of Alamar was never finished due to a lack of means, an offical municipal centra is missing. Contrary to the more formal commercial facilities, the informal manifestations have now become the most vibrant public social meeting places, dominating the streetlife. However, although most of the structures are legal and the ground on which they

stand is rented, the self-built sheds are often of very poor quality and are an eyesore for the local urban planners. The expected future inflow of capital will mean the end of these impostant public spaces and social structures.(The local planer said)

Where to put these tanlented craft men in the future? If they have a better working environment, no doubt that they can creat something with their craftsmanship really amazine.

ARTISAN MEMBERSHIP OF ACAA MIEMBROS DE LA ASOCIACIÓN CUBANA DE ARTESANOS ARTISTAS (ACAA)

W H A T PRODUCTS C A N A L A M A R M A K E ?

| MANIFESTACIÓN 01 PINAR DEL RÍO 122 02 LA HABANA 99 03 CIUDAD HABANA: 1436 CERÁMICA 222 METALES 169 MISCELÁNEAS 409 PAPIER MACHÉ 72 PARCHE 50 PIEL 68 TALLA 206 TEXTIL 150 VIDRIO ARTÍSTICO 90 04 MATANZAS 557 05 VILLA CLARA 169 06 CIENFUEGOS 276 07 SANCTI SPIRITUS 317 08 CIEGO DE ÁVILA 171 09 CAMAGÜEY 233 10 LAS TUNAS 104 11 GRANMA 154 12 HOLGUÍN 315 13 SANTIAGO DE CUBA 206 | | | |
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| TALLA 206 TEXTIL 150 VIDRIO ARTÍSTICO 90 04 MATANZAS 557 05 VILLA CLARA 169 06 CIENFUEGOS 276 07 SANCTI SPIRITUS 317 08 CIEGO DE ÁVILA 171 09 CAMAGÜEY 233 10 LAS TUNAS 104 11 GRANMA 154 12 HOLGUÍN 315 13 SANTIAGO DE CUBA 206 | | PARCHE | 50 |
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| VIDRIO ARTÍSTICO 90 04 MATANZAS 557 05 VILLA CLARA 169 06 CIENFUEGOS 276 07 SANCTI SPIRITUS 317 08 CIEGO DE ÁVILA 171 09 CAMAGÜEY 233 10 LAS TUNAS 104 11 GRANMA 154 12 HOLGUÍN 315 13 SANTIAGO DE CUBA 206 | | TALLA | 206 |
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| 05 VILLA CLARA 169 06 CIENFUEGOS 276 07 SANCTI SPIRITUS 317 08 CIEGO DE ÁVILA 171 09 CAMAGÜEY 233 10 LAS TUNAS 104 11 GRANMA 154 12 HOLGUÍN 315 13 SANTIAGO DE CUBA 206 | | VIDRIO ARTÍSTICO | 90 |
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| 07 SANCTI SPIRITUS 317 08 CIEGO DE ÁVILA 171 09 CAMAGÜEY 233 10 LAS TUNAS 104 11 GRANMA 154 12 HOLGUÍN 315 13 SANTIAGO DE CUBA 206 | 05 | VILLA CLARA | 169 |
| 08 CIEGO DE ÁVILA 171 09 CAMAGÜEY 233 10 LAS TUNAS 104 11 GRANMA 154 12 HOLGUÍN 315 13 SANTIAGO DE CUBA 206 | 06 | CIENFUEGOS | 276 |
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| 11 GRANMA 154 12 HOLGUÍN 315 13 SANTIAGO DE CUBA 206 | 09 | CAMAGÜEY | 233 |
| 12 HOLGUÍN 315 13 SANTIAGO DE CUBA 206 | 10 | LAS TUNAS | 104 |
| 13 SANTIAGO DE CUBA 206 | 11 | GRANMA | 154 |
| | 12 | HOLGUÍN | 315 |
| | 13 | SANTIAGO DE CUBA | 206 |
| 14 GUANTÁNAMO 162 | 14 | GUANTÁNAMO | 162 |
| 15 ISLA DE LA JUVENTUD 64 | 15 | ISLA DE LA JUVENTUD | 64 |
| TOTAL 4385 | | TOTAL | 4385 |

HAVANA HAS MOST ARTISANS

MOST POPULAR CERAMICA (CERAMICS) 222 MEETALES (METAL) 169 TALLA (WOODCARVING) 206 TEXTIL (TEXTILE) 150

POPULAR IN ALAMAR

WOODWORKING

Woodworking is already happen in many sheds in Alamar.

TALLA (WOODCARVING)

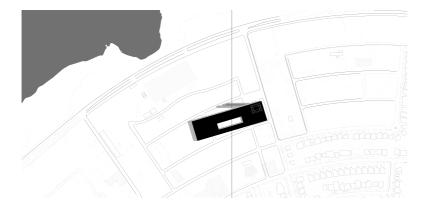


Lázara Caridad Alias Lázara Caridad y mi interior, es el título de la muestra de talla en madera que desde el 15 de agosto puede verse en la galería Fajad Jamís, de Alamar.

WOOD LIVING GOODS



Wood living goods can sell to local people while improve local crafts quality. Alamar people have much experience on it.

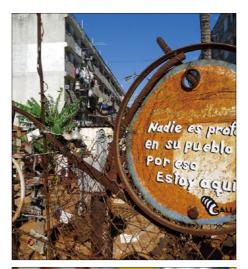


RECYCLING CENTER

METAL

BUZO is famouse in Alamr which is a museum created by upcycling metal stuff.

METAL ART





This kind of upcycling metal art craft can be often found in alamar. Which is famouse by BUZO

LIVING GOODS



Alamar people also creat many useful living goods in an 'invendo' way.

ORGANIC PRODUCTS

Organic products can be an Alamar special part which can use the material from unban farming.

SOAP

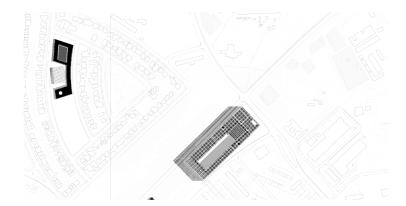


Handmade Soap is popular in the world such as LUSH. And it is easy to made by hand.

ESSENTIAL OIL



The raw material of ssential oil can be provided by local organic farm.



AGRICULTURAL VOCATIONAL SCHOOL

ORGANIC PRODUCTS

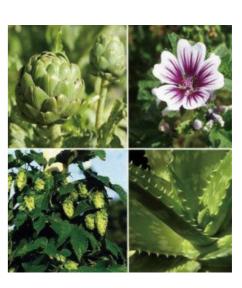
Organic products can be an Alamar special part which can use the material from unban farming.

NATURAL MEDICHAL



Nature medical is very popular in Cuba and organic farm in alamar also provide many material for it.

FOOD&DRINK



Organic food and drink can be a theme of the restaurant and bar.

DRESSING

The textile factory can be improved to a higher level which produce high quality and nature dying handmade dressing.

NATURE DYING



ALAMAR VIVERO have some farming crops which can provide nature color for dying. This is a Alamar special product.

TEXTIL





There is a textile factory in Alamar. These tanlented lady can create more creative product in a better working environment.

DRESSING

CLOTHING

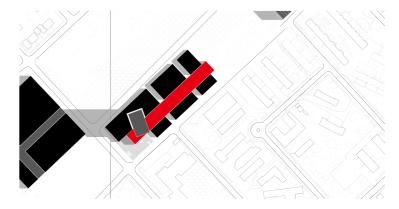


Evidio Perdomo Rodríguez Clothing can use the product from textile and dying to make higher value products.

LETHER BAG



Jesús David Sanjurjo Valdés Leather Bag is a craft full of cuban feeling, and its in the chain of dressing.



TEXTILE CENTER



TEXTILE

An existing textile factory -- skilled workers -- easy to start



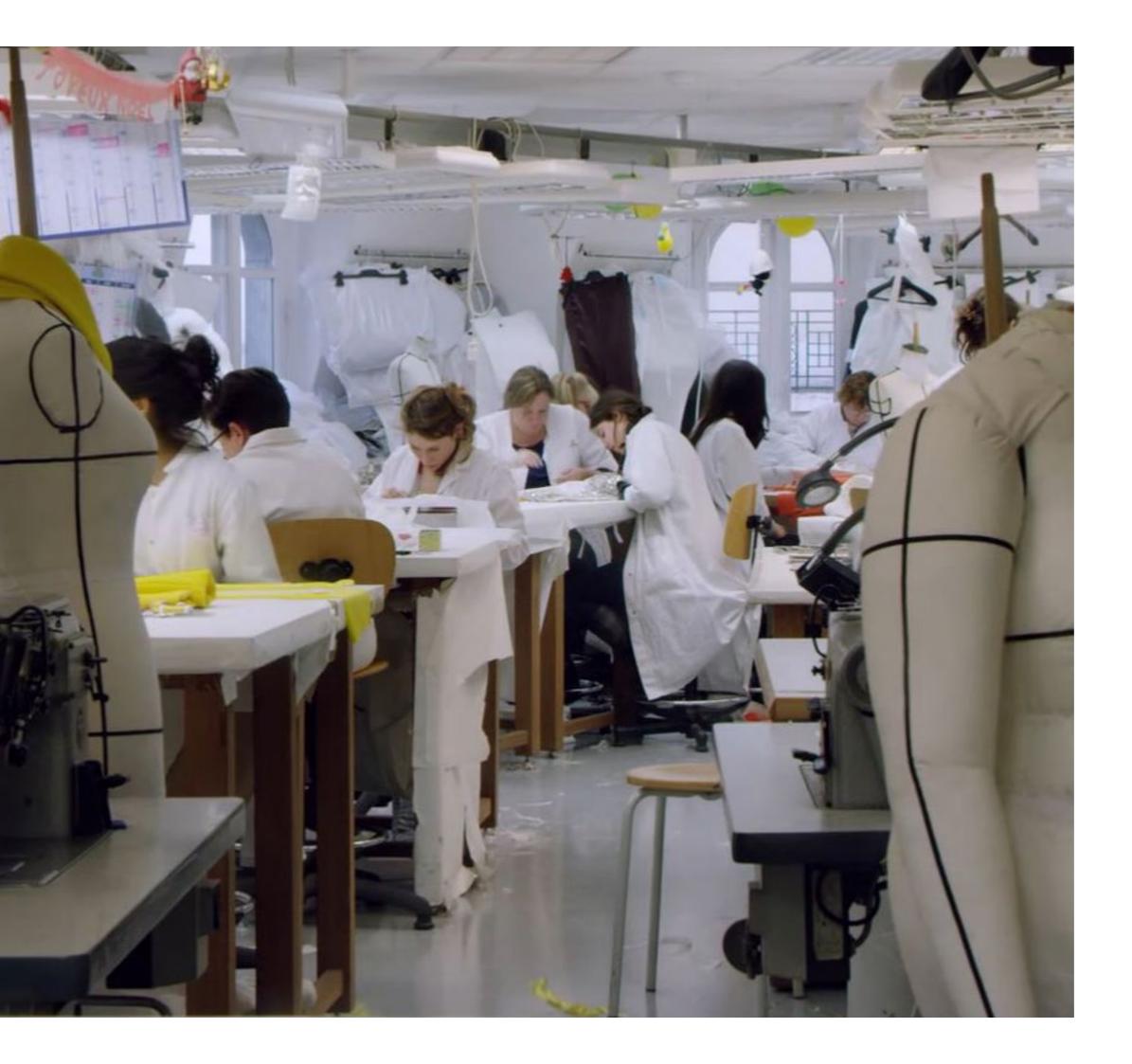


POPULAR IN FIART

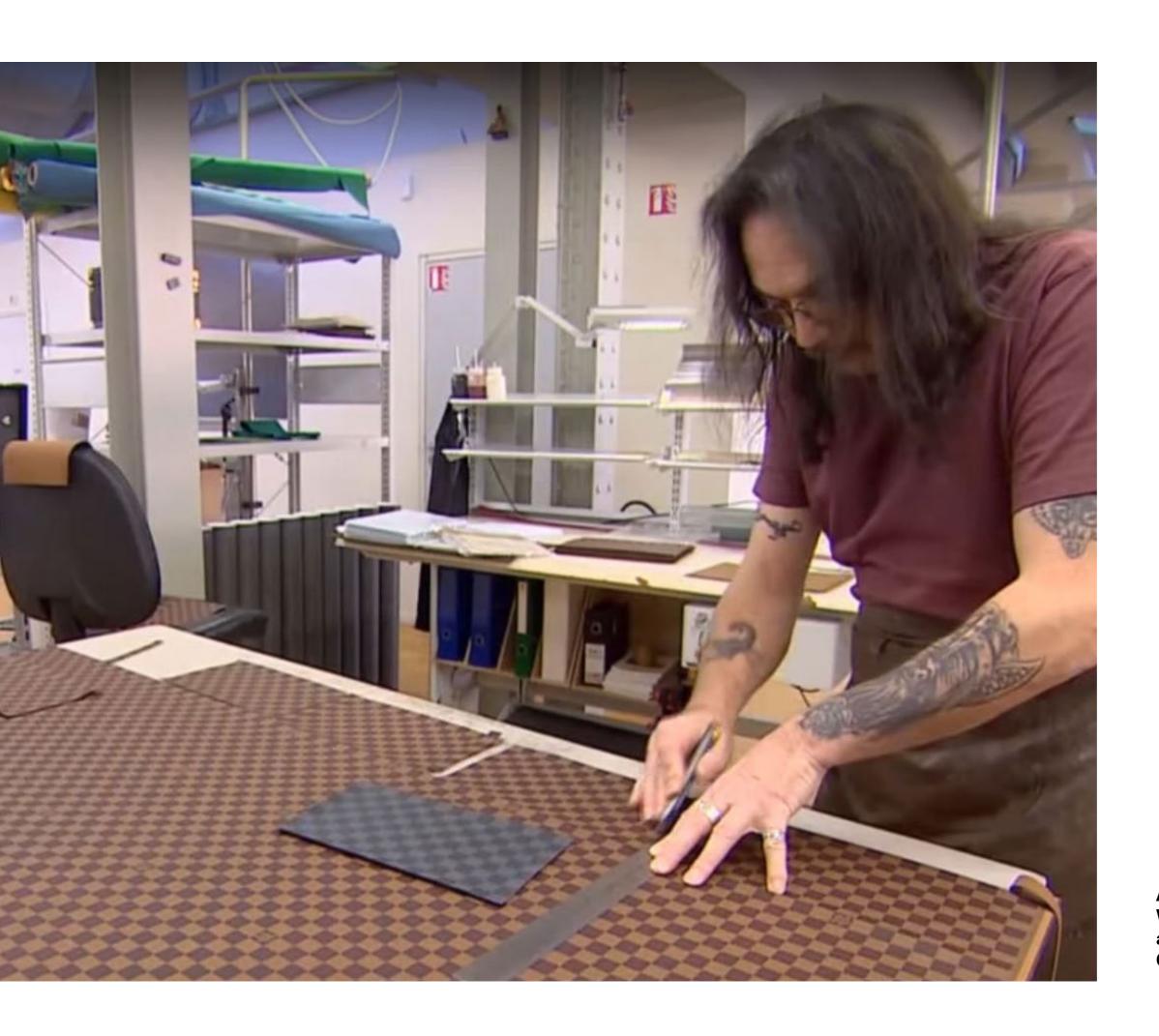




Popular porducts -- Fabric, bags, clothing, get profit at start



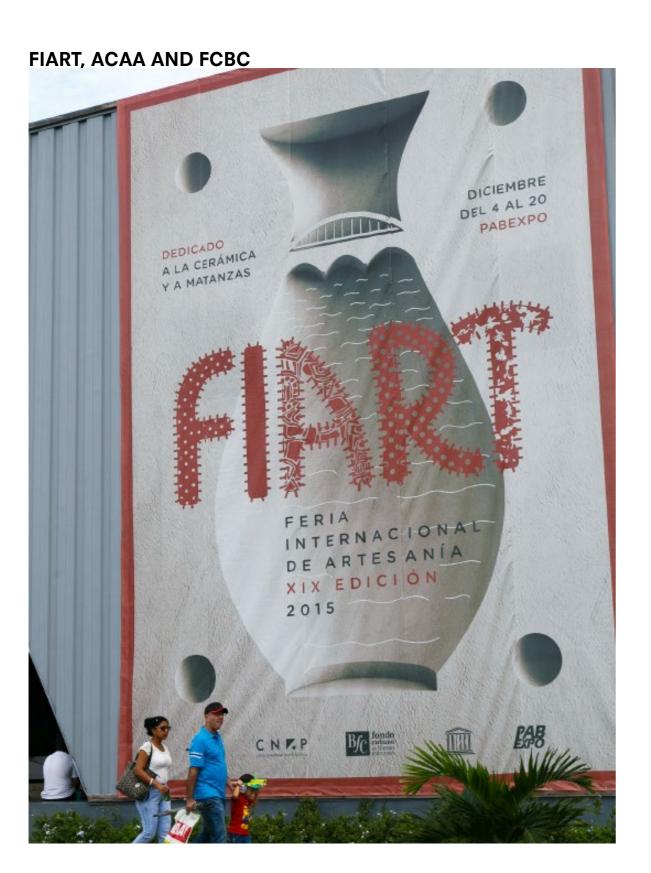
Higher employment -- give Alamar people more jobs



A high quality brand in 10 years --With the developing of Cuba, a new famouse brand besides Cigar and Rum



1. BUILD UP







INICIO INFO *
PUBLICACIONES

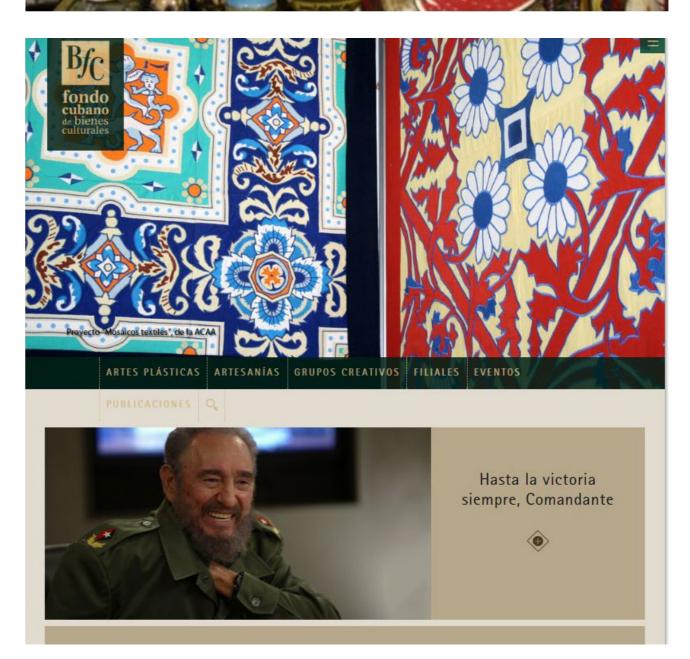
NOTICIAS

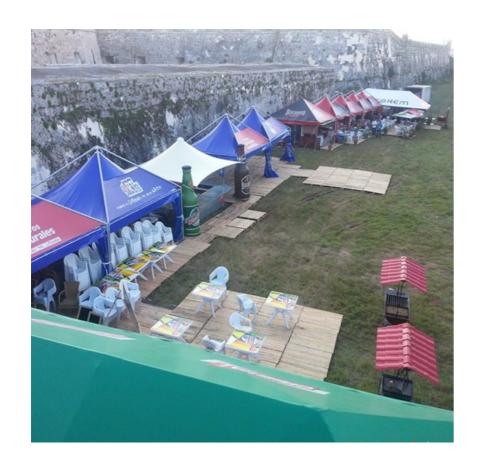
EVENTOS

EXPOSICIONES

ARTISTAS











2012 2014 2016

NUMBERS OF INDIVIDUAL EXHIBITORS

cubanos en 26 stand institucionalesy 243 individuales.

197

c u b a n o s e n 43 s t a n d institucionalesy 197 individuales.



Art, utility and trade is not just a slogan, it is the strategic principle that accompanies the work of creators length and breadth of the country develop an important role in the production of furniture, footwear, ceramics, metalwork, textiles and other Utility products. This principle also fits the work of other professionals who have focused on rescuing forgotten trades, with good taste, quality, excellent designs and undeniable aesthetic values.

Alfonso destacó la presencia de todas las provincias del país y la pluralidad de ofertas. Al estar dedicada al mueble artesanal, el directivo se refirió a destacados creadores de mobiliario que estarán presentes como Fernando Velázquez, Leo y Migue, Blondín, entre otros.



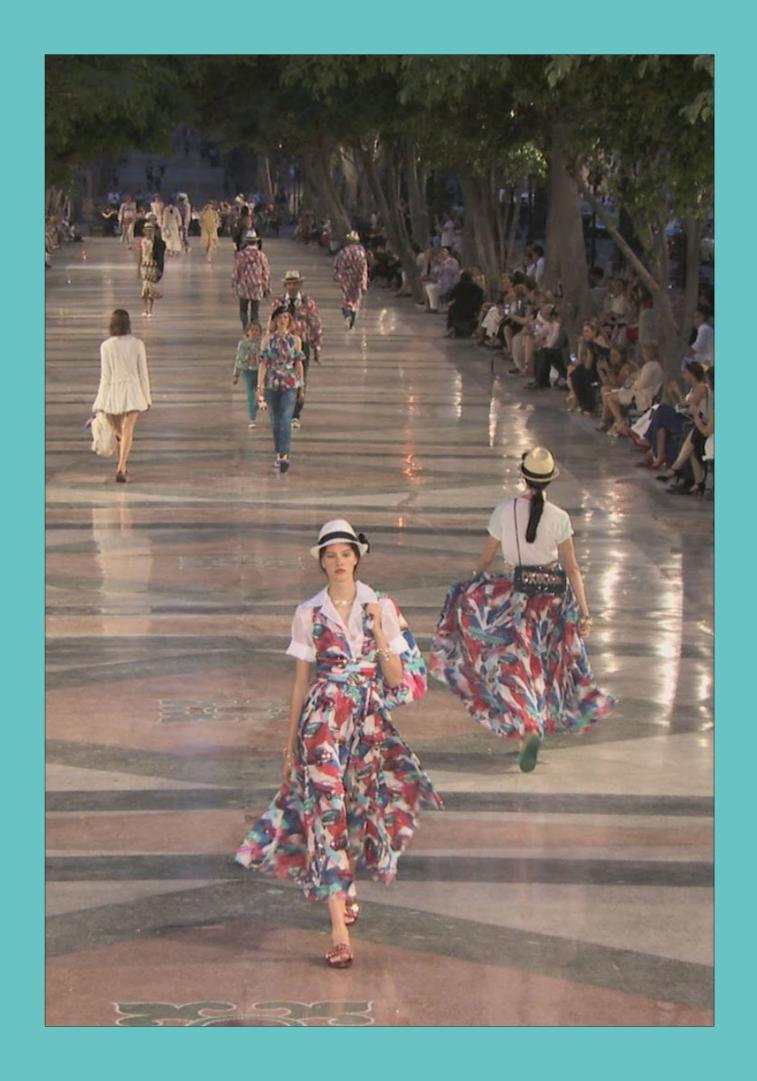
CHANEL CUBA, FASHION OF CRAFTSMASHIP

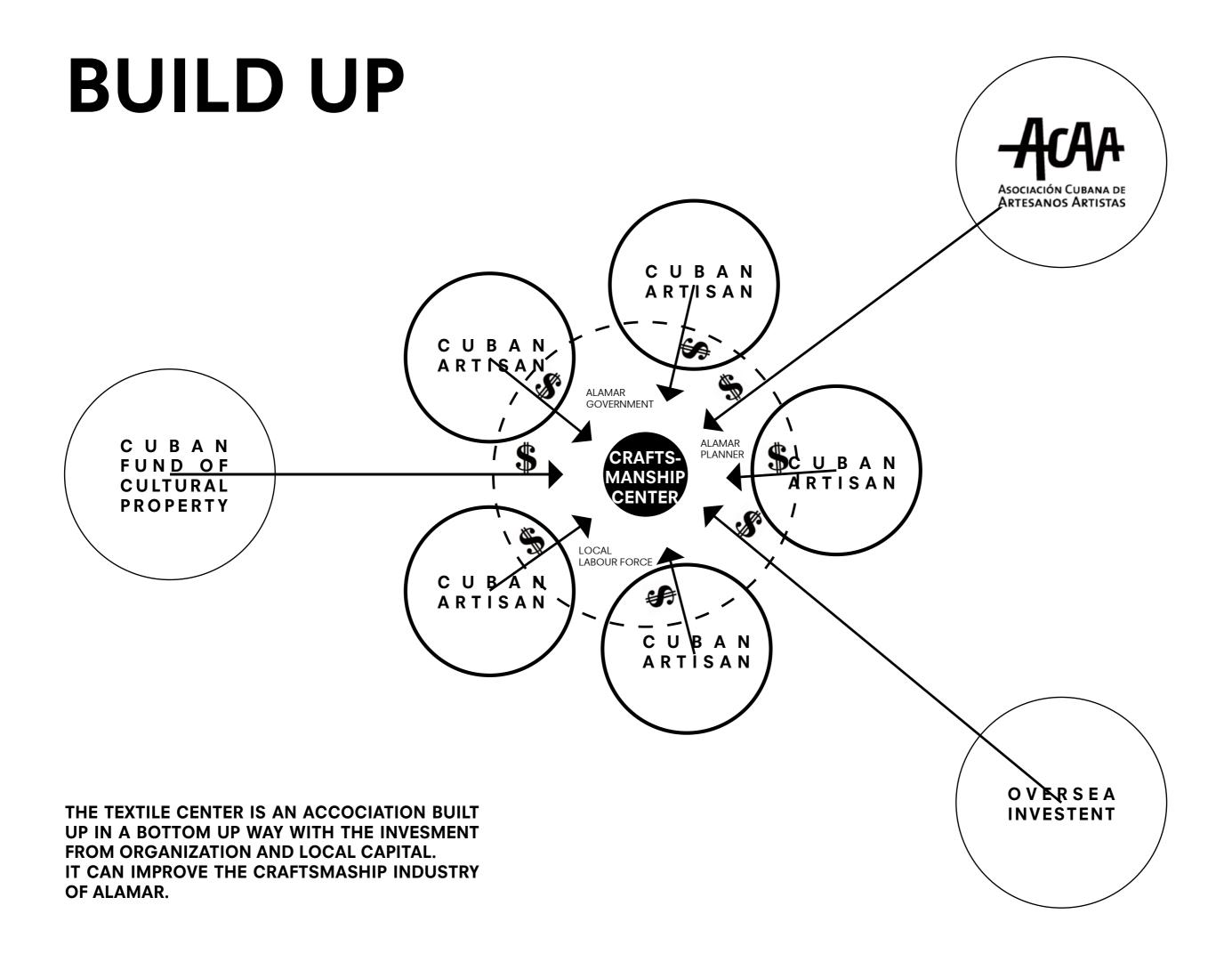
Back in May, Chanel became the first luxury house to hold a runway show in Havana, Cuba — designer Karl Lagerfeld had never even visited the island until days before the event — and flew 700 guests and 45 models to the picturesque (and very trendy) locale for a weekend-long extravaganza to celebrate the French label's cruise 2016/2017 collection. With their gifted Chanel fedoras, a fleet of colorful, vintage convertibles on hand to shuttle them around town, local musicians providing a live runway soundtrack and an organized group outing to Cabaret Tropicana, attendees were given a crash course in Cuban culture — well, at least Lagerfeld's romanticized (if not slightly myopic) ideas about Cuban culture. "This is all about my vision of Cuba," Lagerfeld told The Cut. "But of course, what do I know about Cuba? It is very childish, my idea."

Fashion is actually a good fit for the Cuban revolutionaries

Could it be that fashion is the Cuban revolutionaries' weak spot? It was Alberto Korda's 1960 black and white portrait of the young revolutionary as a brooding heart-throb that turned Che Guevara into a global pin-up (his image is still ubiquitous in Cuba) and made the beret, that quintessential emblem of Left Bank Parisian chic, a symbol for armchair communists the world over – memorably satirised in the 1970s BBC sitcom Citizen Smith. President Raúl Castro's granddaughter studied fashion in Paris and even interned at Vogue Paris, or so a Cuban designer tells me with authority.

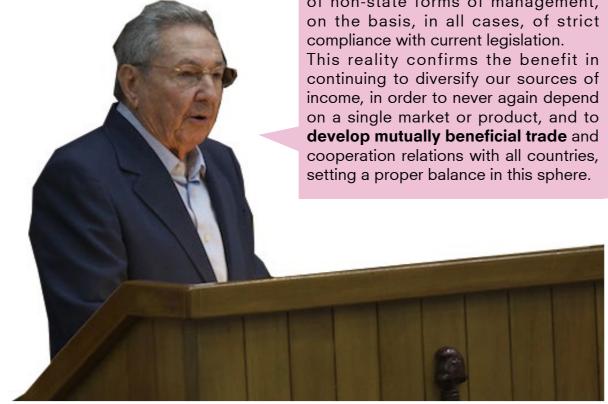
With an anti-globalisation attitude that has only very recently changed, Cuba still feels very old-world, and it was with old-world charm and warmth that the brand was (albeit a little surprisingly) welcomed to the city. The festive atmosphere was really brought to life by the inhabitants of the city who cheered and laughed – setting the mood of excitement that helped made the show a hit.





2. RUNNING

The expansion of the non-state sector of the economy has continued, as state employment was reduced from 81.2% in 2010 to 70.8% in 2015. Just over half a million Cubans are registered as self-employed; they provide services and generate much-needed production. An atmosphere that does not discriminate against or stigmatize duly authorized self-employment is being defined; however there have been cases of corruption and illegalities, the confrontation of which has proved, once again, to be too little too late, as is the example of evasive behaviors in terms of tax payments and illegal exercise of prohibited activities. Just as we aspire to greater efficiency and quality in state sector production and services, we also favor the success of non-state forms of management, on the basis, in all cases, of strict compliance with current legislation.



7th PCC Congress Central Report, presented by First Secretary Raúl Castro Ruz

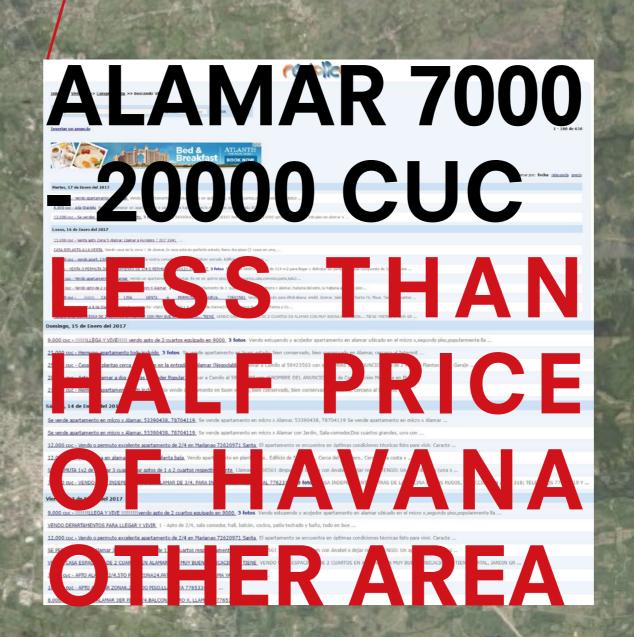
With the expansion of non-state economy, Textile Center can find more way to earn money.



Cuba Index of Ecnomic Freedom



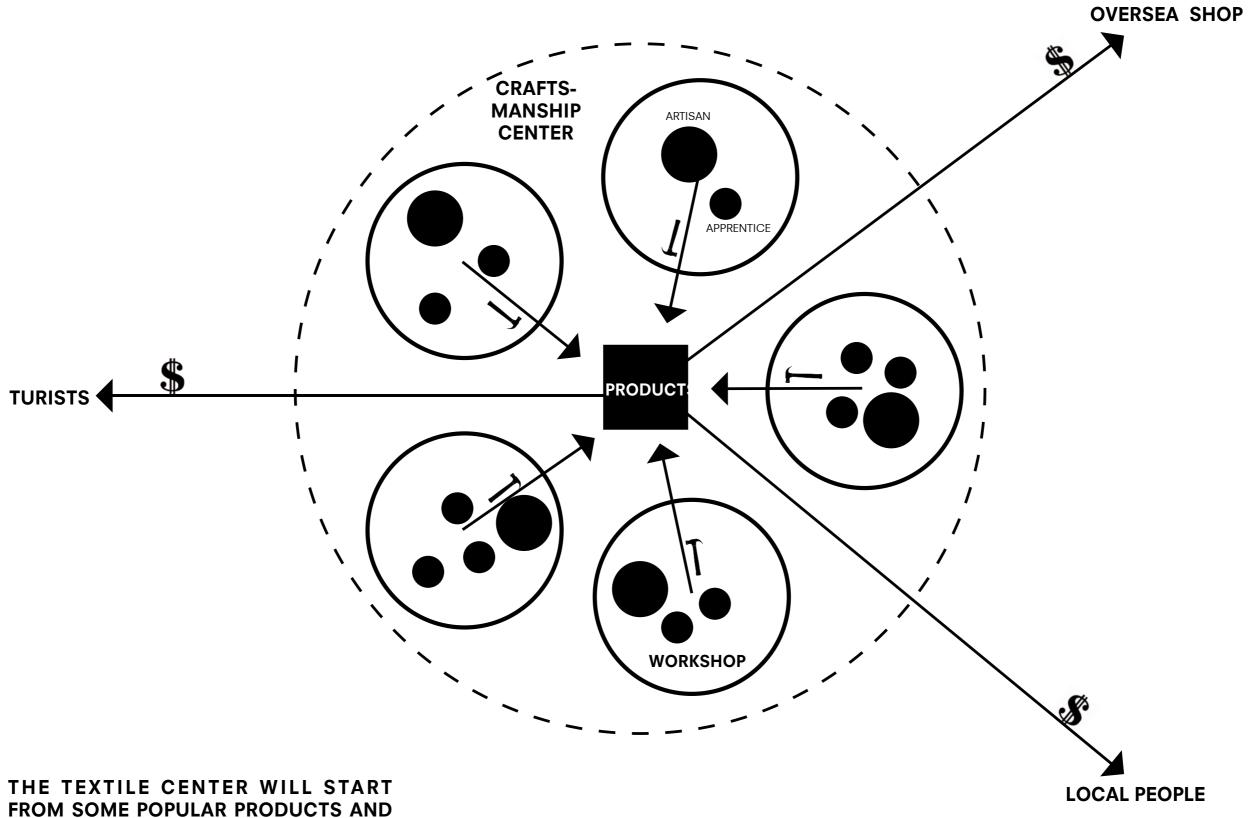




SANTA MARIA 10000 - 120000 CUC

CHEAP PRICE M E A N S A LOWER COST OF INDUSTRY AND HIGHER PROFIT

RUNNING



THE TEXTILE CENTER WILL START FROM SOME POPULAR PRODUCTS AND SOUVENIORS TO MAKE MONEY BACK AT THE START

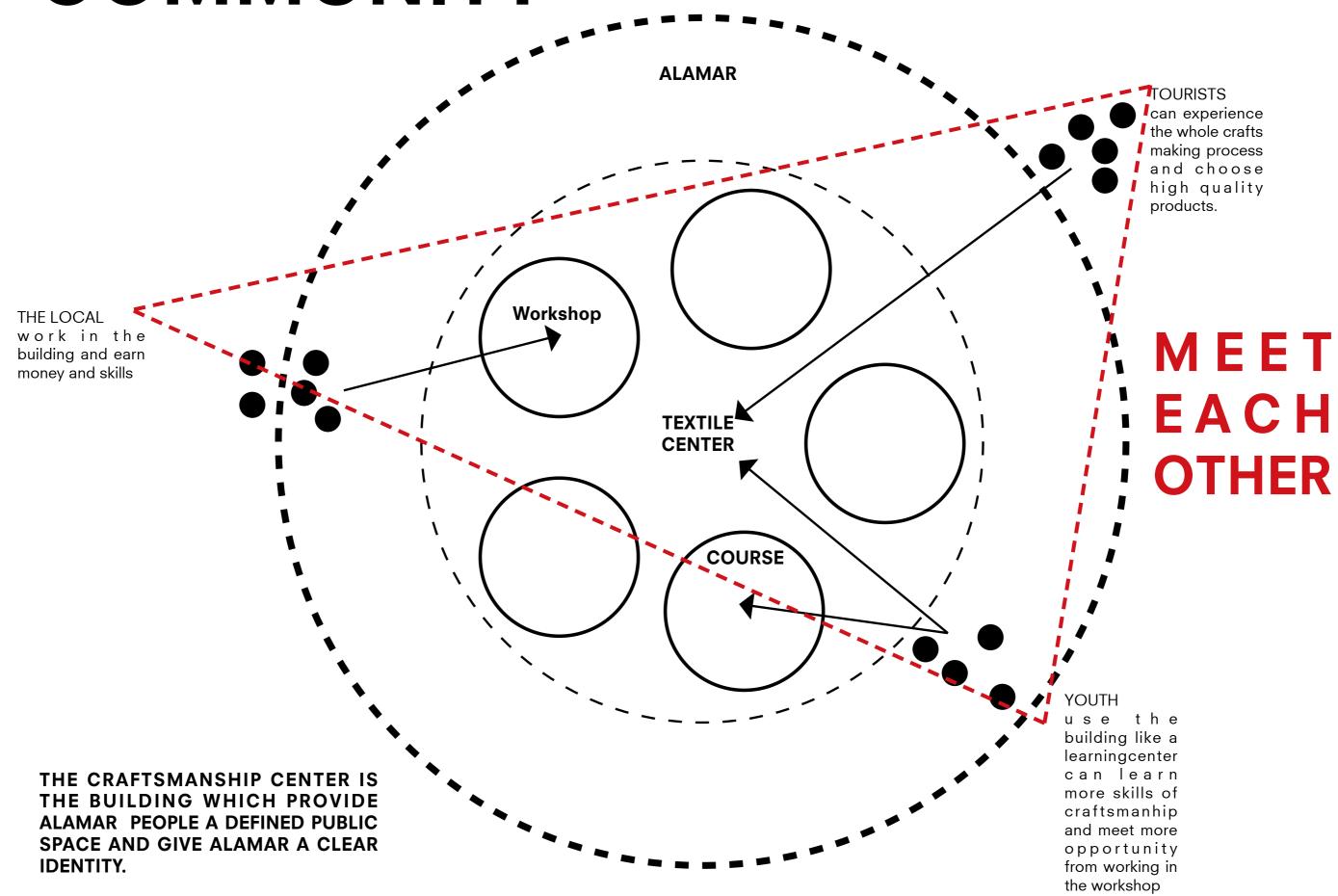
3. COMMUNITY







COMMUNITY



4. COOPERATION

RELATED FIELD OF CRAFTSMASHIP

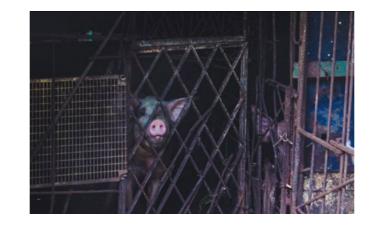












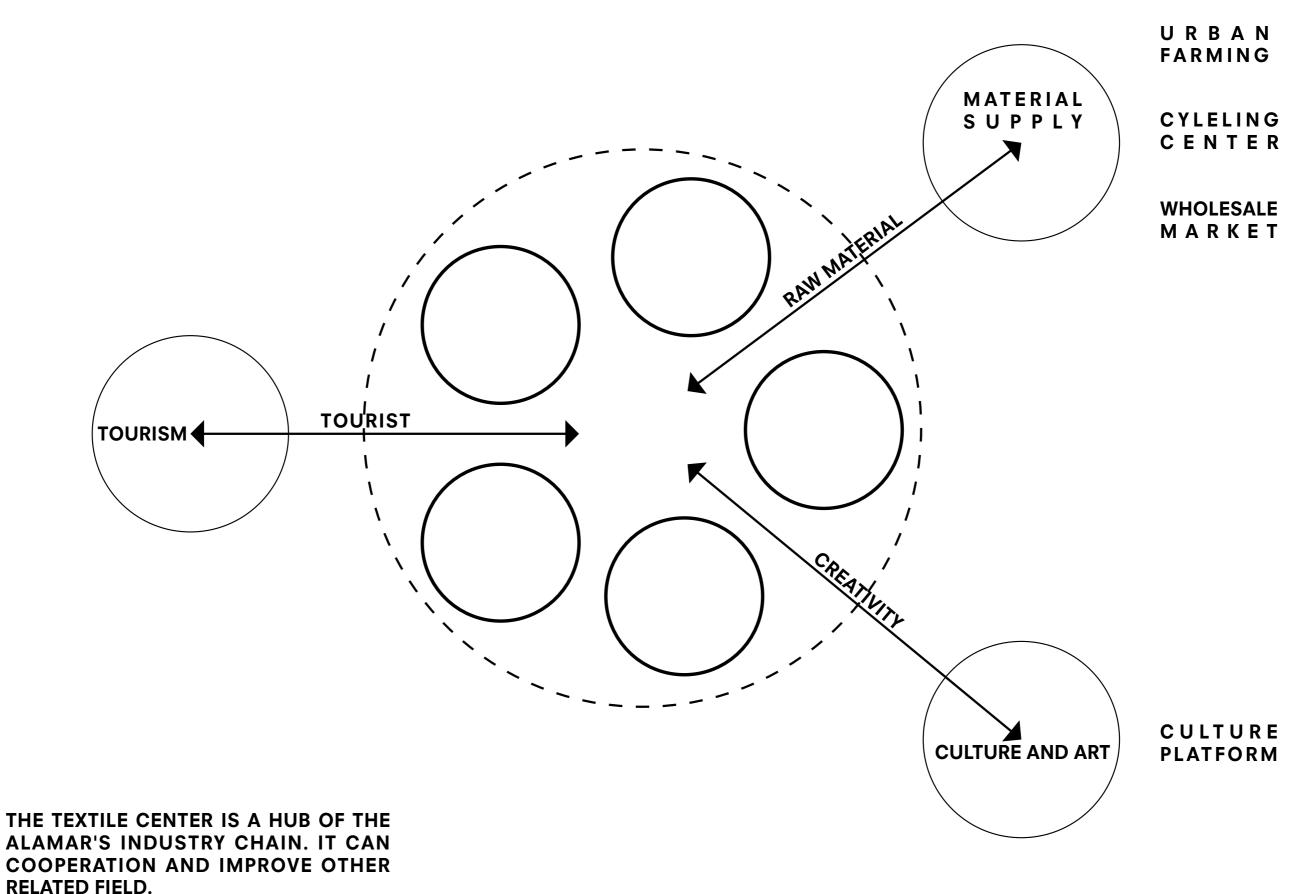






TOURISM MATERIAL SUPPLY ART AND CULTURE

COOPERATION



5.AMBITION

In 5 Years, Souvenirs and Handicraft for Havana

In 10 Years, A Popular Brand in Cuba

In 20 Years, A Worldwide Craftmanship Brand











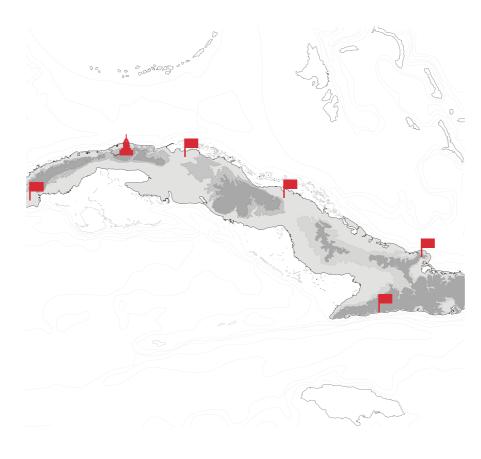












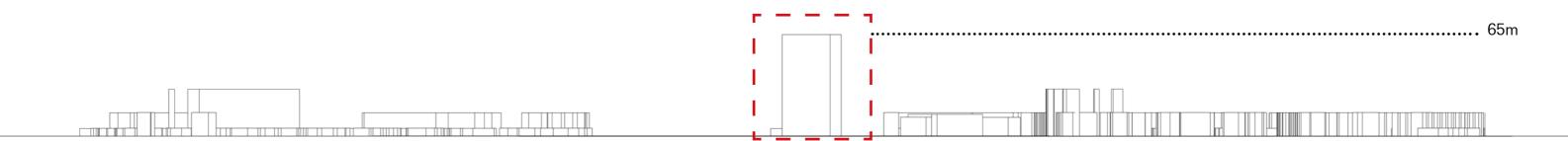


ALSO THE WORKSHOP SPACE SHOULD BE EASY TO TRANSLATE TO ANOTHER STUIO TO FACE THE FUTURE CHANGING.

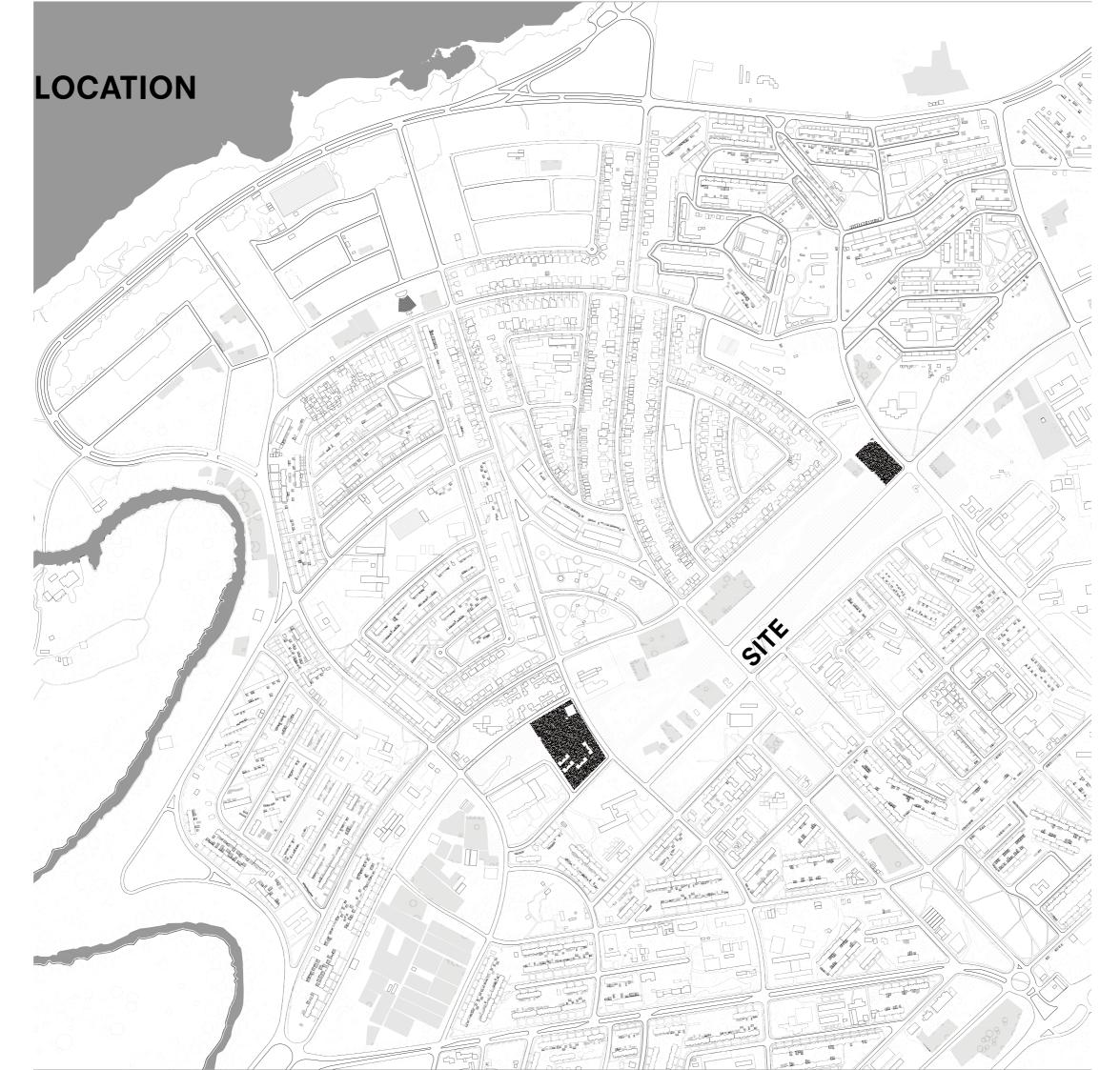




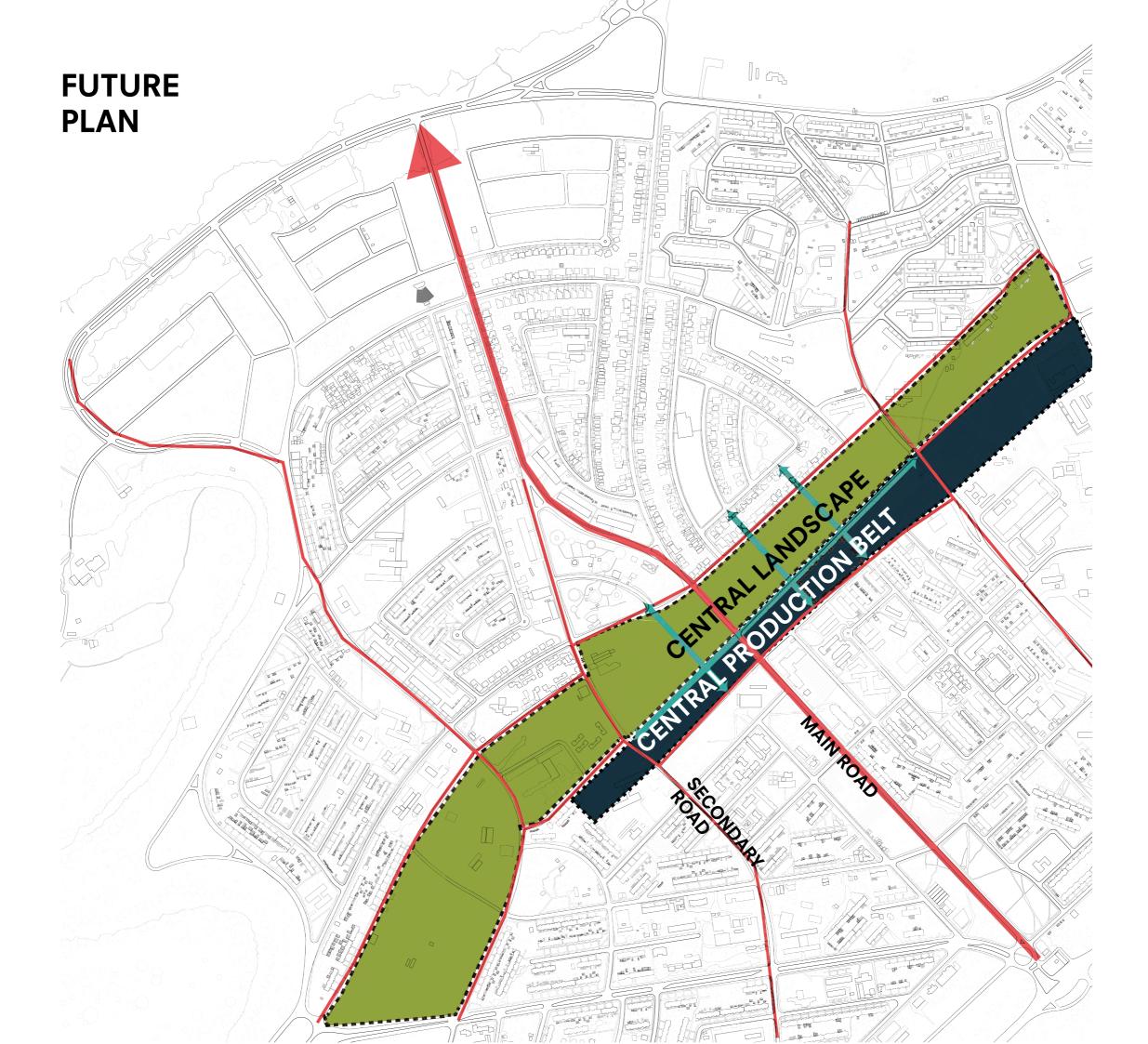


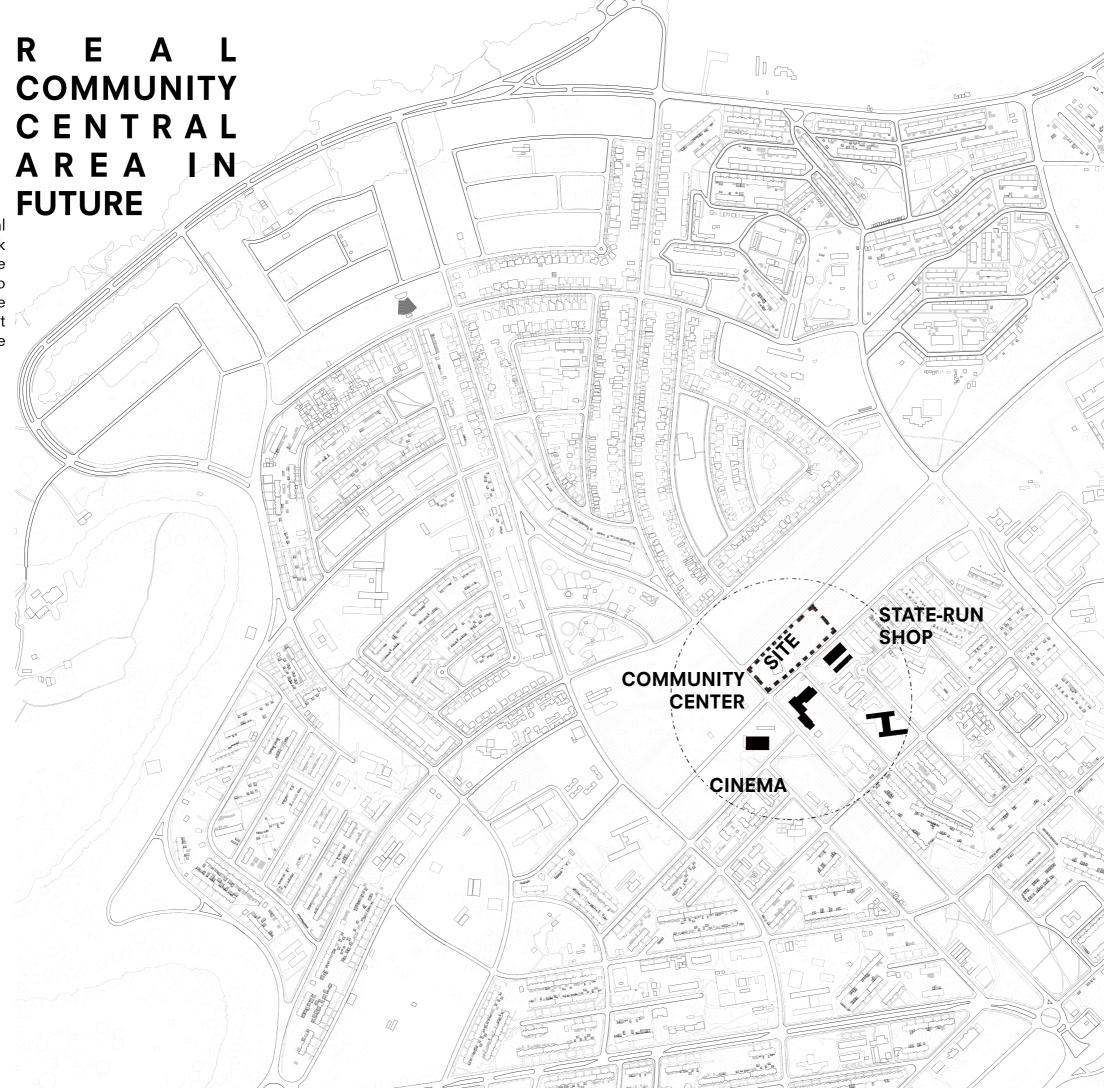


Choose the empty field surrounding the highest residential building in Alamar city center. This building can be an icon of the branding strategy while provide rential housing for staffs.

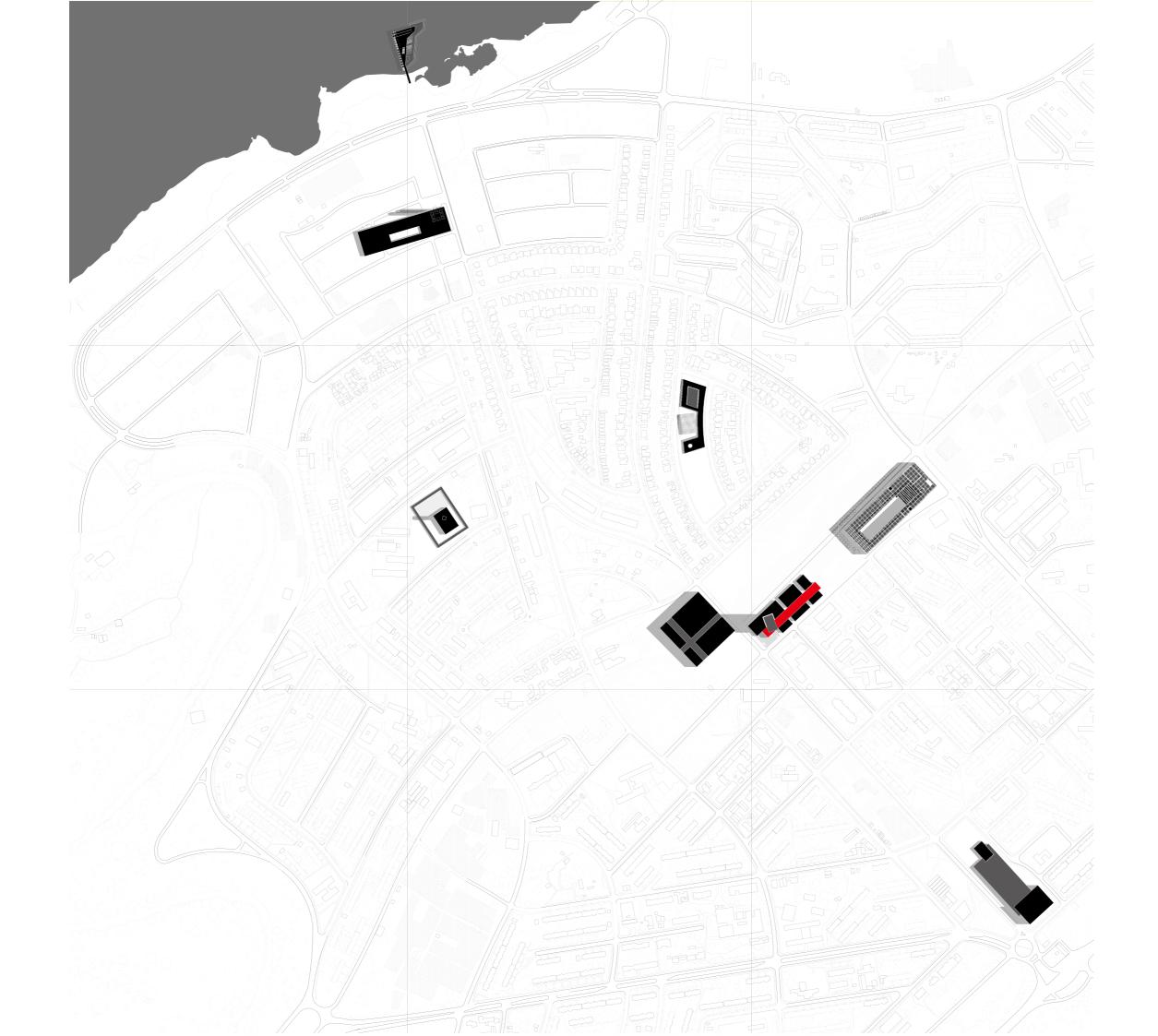


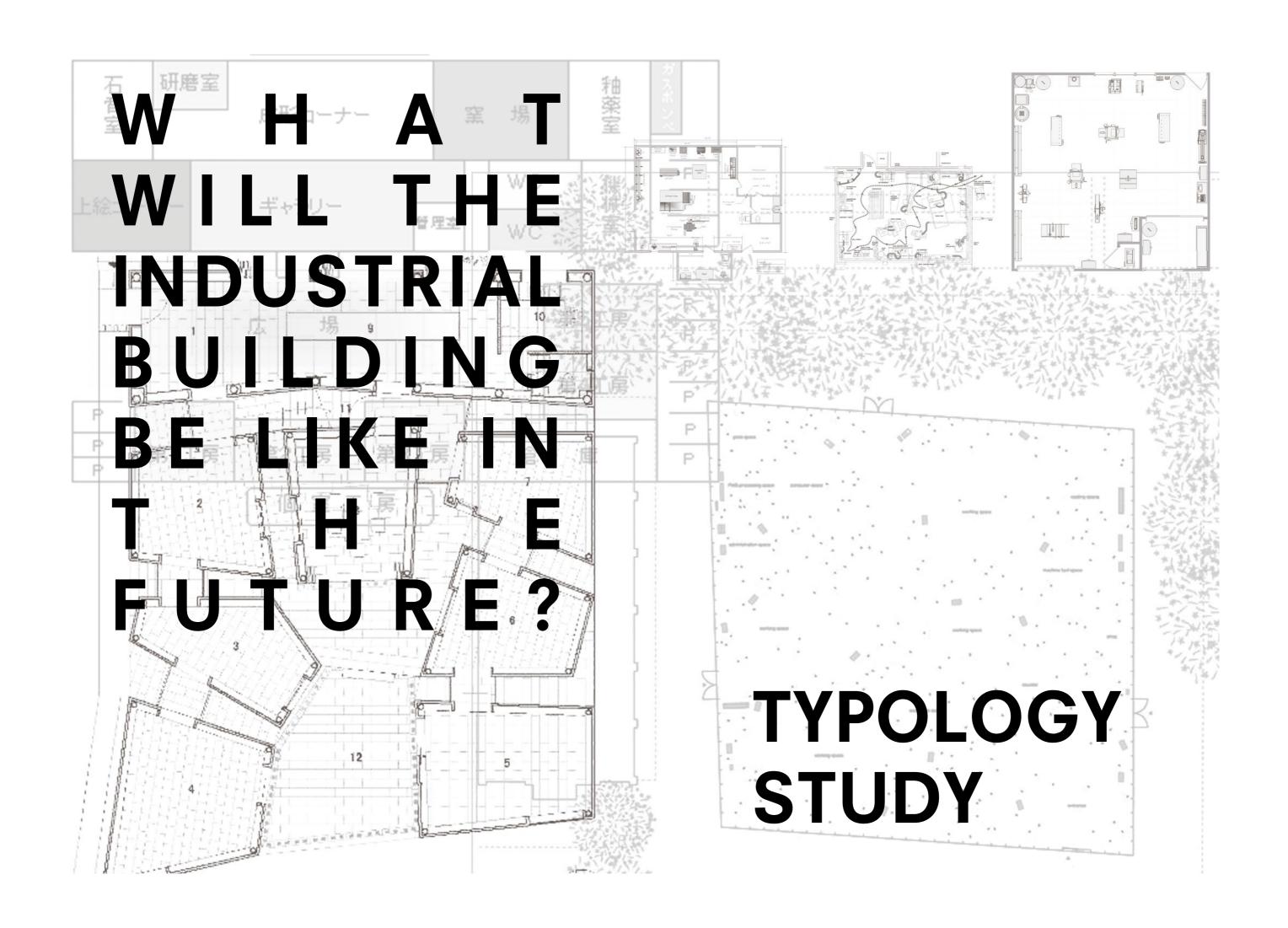
In the physical center of Alamar which was planned to be cultural and economy center of Alamar. Because of the special period, this plan is never finished. The community center and cinema is also abandoned now.





The high rise risidential building will look strange in the future plan. It is good to include it in the project to change it atmosphere in the future.







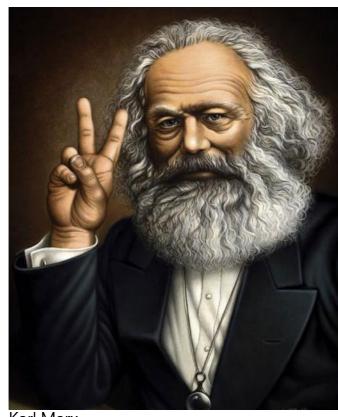
Hand tetile

In old time, workers play the main role.



Garment factory

With the spread of globalisation, workers become machine. This kind of factory is easy to be found in developing country.



Karl Marx

ALIENATION

within the capitalist mode of production, is that the worker invariably loses the ability to determine life and destiny, when deprived of the right to think (conceive) of themselves as the director of their own actions



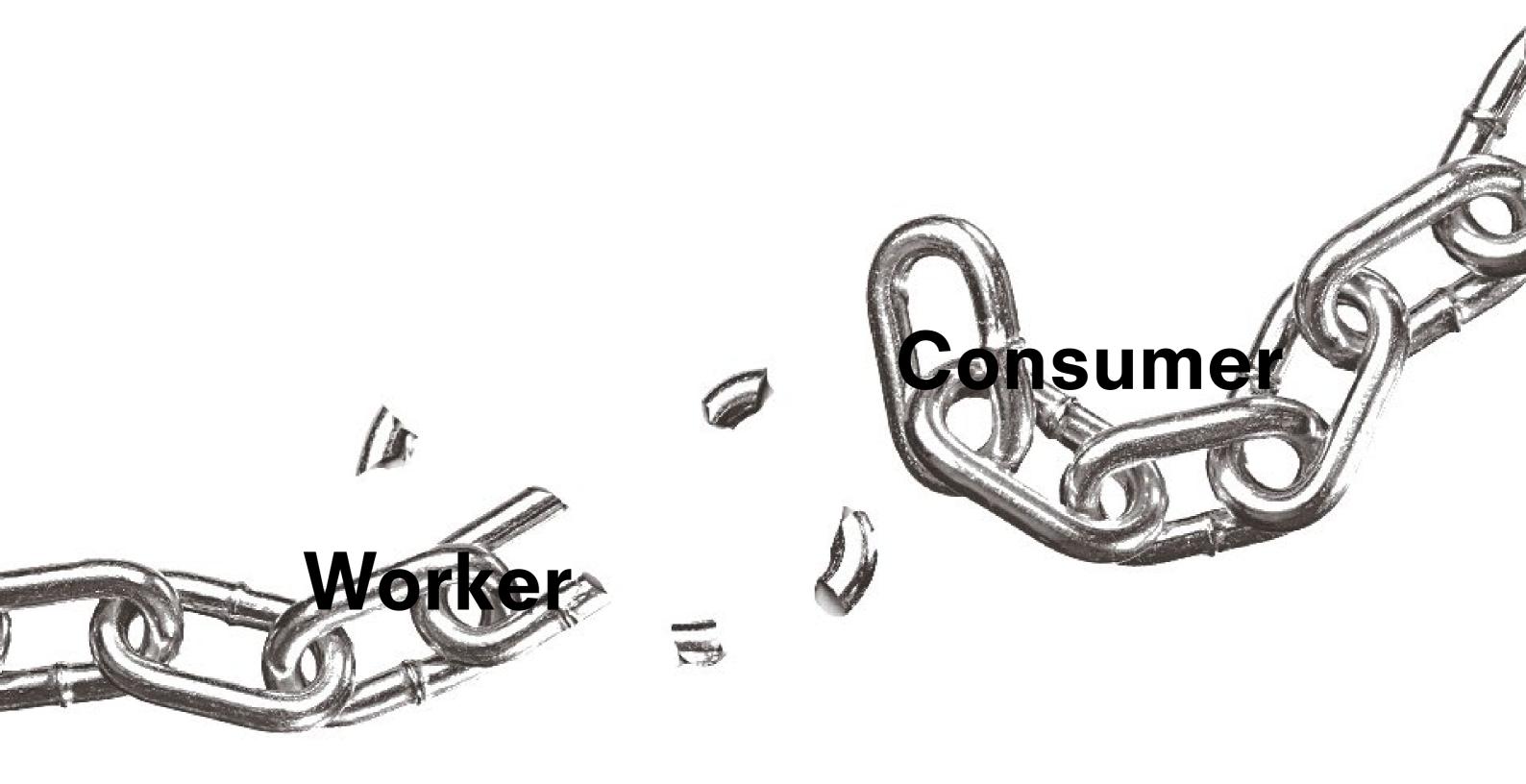
GLOBALISM SWEATSHOP

Like China, Vitnam or Indonisea, global company such as Nike build factory there and hire local people with low price which lead to illness, unfair and alienation.



HANDICRAFTS SHOP

A BROCKEN CHAIN



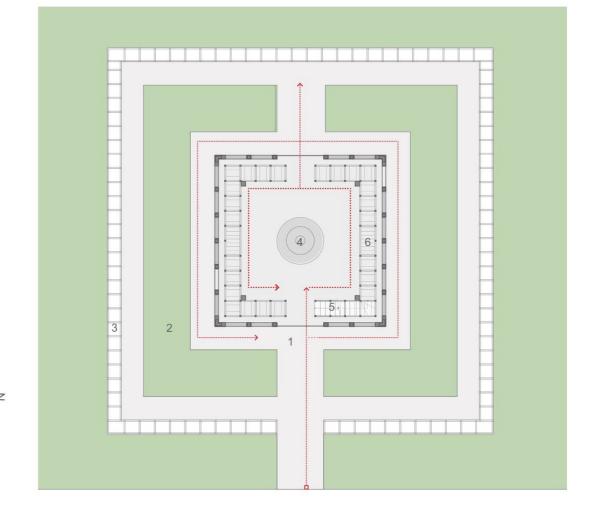






SINGLE STUDIO

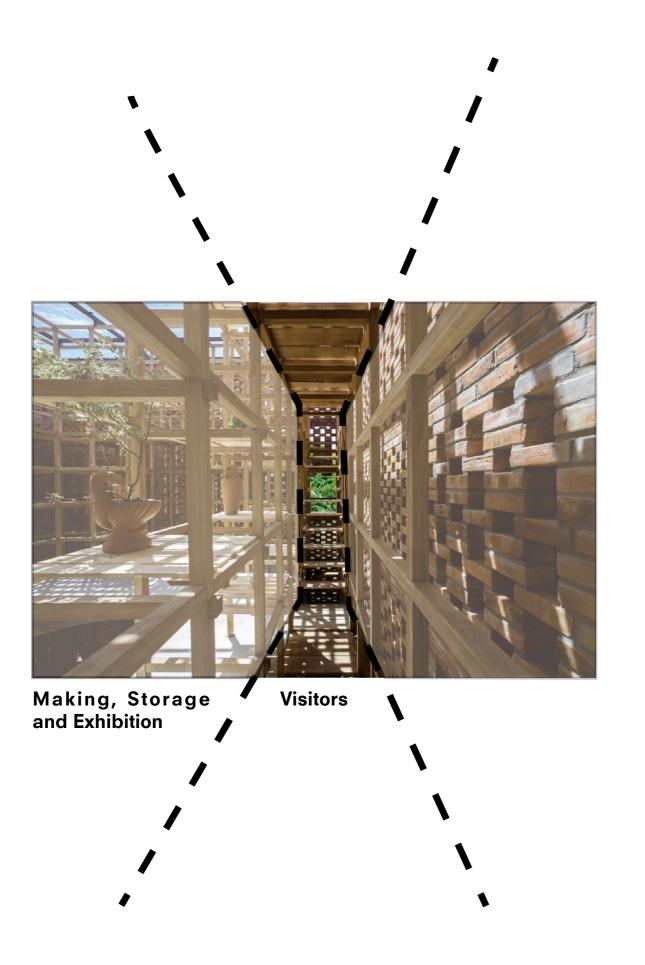
Terra Cotta Studio 98.0 sqm Vietnam

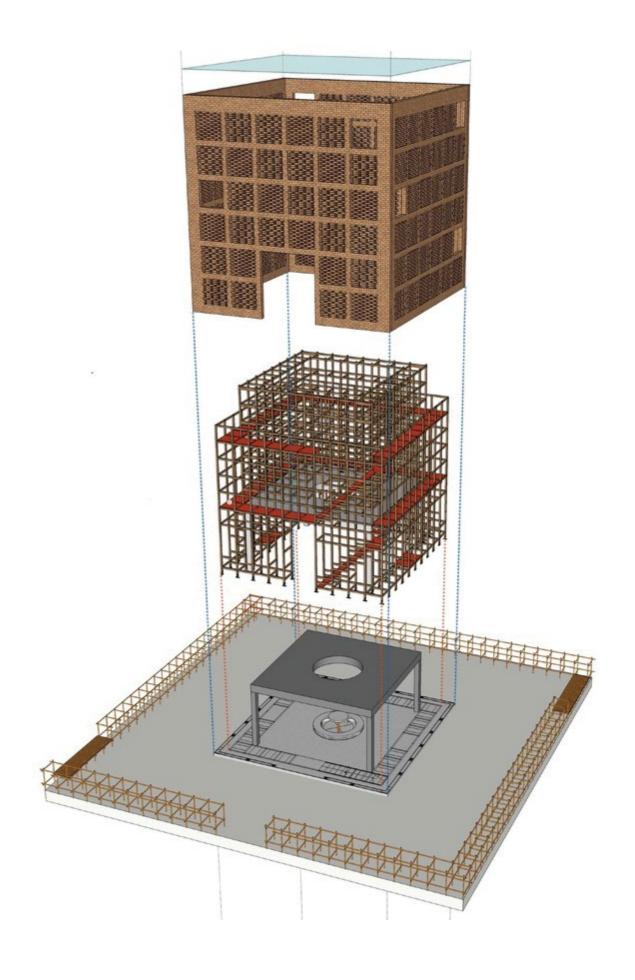


- 1: Entrance
- 2 : Vegetable garden
- 3 : Bamboo frame for drying terra cotta
- 4 : Turning table
- 5 : Stair
- 6: Bench and shelves
- 7: Void
- 8: Glass



Ground floor plan





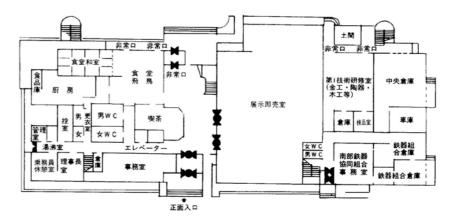


Morioka Handi-works Square

This is a facility where you can "see, touch, and create" various traditional craftworks and foods of Morioka. There are 2 main areas: the Workshop Area and the Exhibition Area. In the Workshop Area, there are 14 workshops where you can buy products, watch professional craftsmen at work, and get hands-on experience making original goods. An easy activity for starters is making Nambu sembei rice crackers, which is done in a similar manner to Belgian waffles. Another easy activity is putting flavored syrup on plain dango or dumplings. The dango store has very unique dango, such as cream dango and okaka (dried bonito flakes) dango. In the Exhibition Area, over 3,500 local specialties are sold. There is also a replica of a Nambu magariya house, a traditional L-shaped building in which a stable is joined to a house.

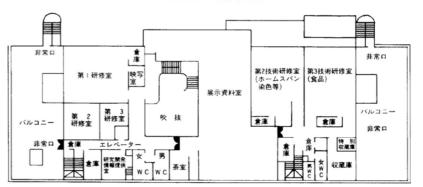
VILLAGE

(センター1階平面図)



Plan 1 Plan of Vistors Center

(センター2階平面図)

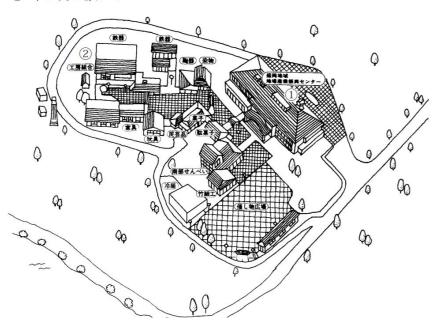


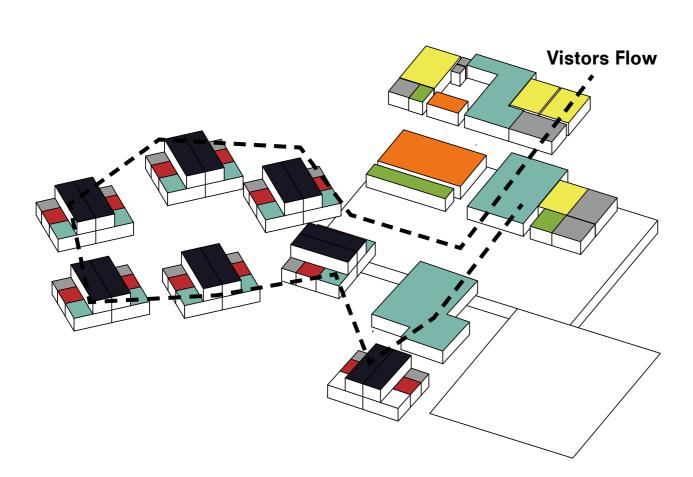
Plan 2

78000

施設の全体配置図

- ① 振興センターゾーン
- ② 手づくり工房ゾーン





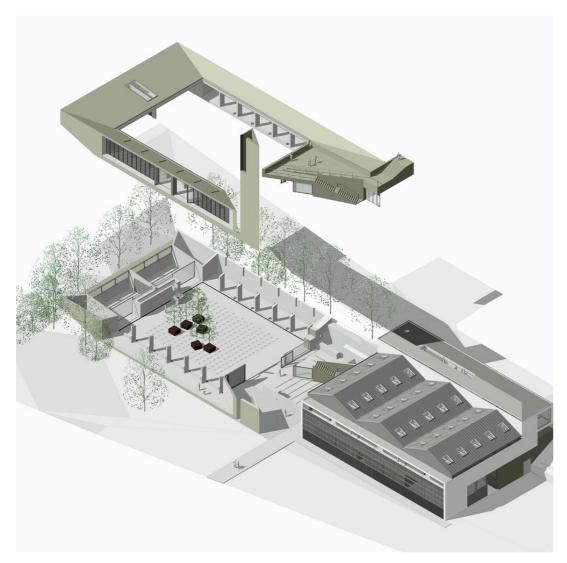
Improving Center 3600 (with circulation)

14 Workshop 3500

| Exhibition and Shop | |
|--------------------------------------|--|
| 1000 | |
| | |
| | |
| | |
| Rrestaurant and Bar 500 | |
| 300 | |
| | |
| | |
| | |
| Experience Room and Lecture hall 650 | |
| | |
| | |
| Office | |
| 400 | |
| | |
| | |
| | |
| Collective Storage | |
| 600 | |

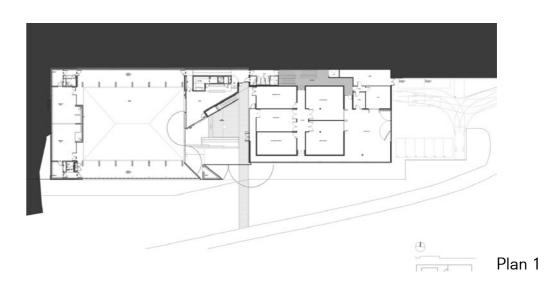
Residential 50 50 Storage Working 100 Expo and eperience 50 Residential Storage 100 Working Expo and eperience 50 Residential Storage 100 Working Expo and eperience 50 Residential Storage 100 Working Expo and eperience 50 Residential Storage Working 100 Expo and eperience 50 Residential Storage 50 100 Working Expo and eperience 50 Residential Storage 100 Working Expo and eperience

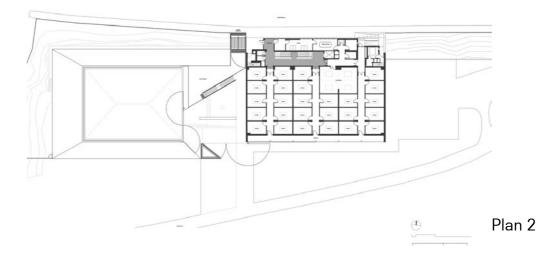
MAKING SPACE

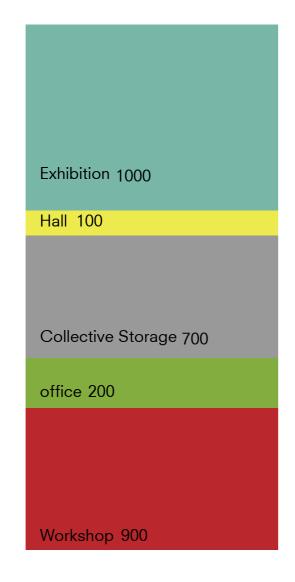


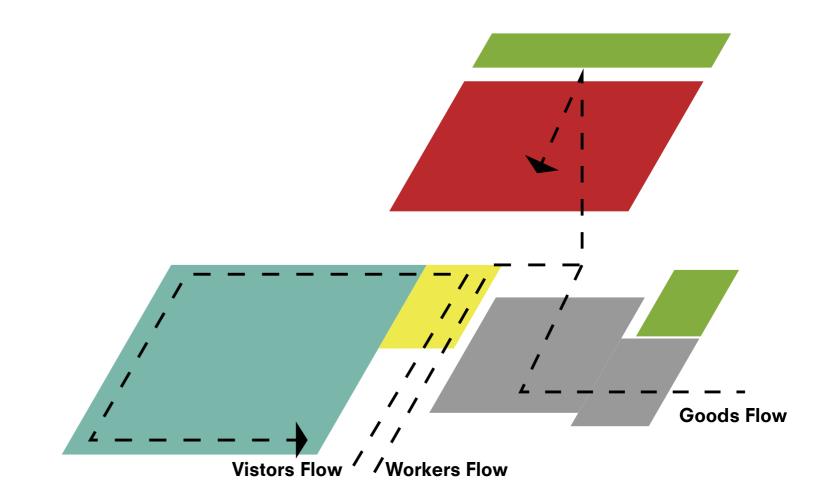
MAKING SPACE FOR MAKING ART

Over the past 15 years we have been working closely with ESW to assist in their campaign to raise funds to move out of their draughty old railway shed and into a new, purpose built facility. We have done this in two distinct phases, representing two separate funding sources; one through publicly accessible sources such as the Lottery Fund and the second through the Arts Prize - an anonymous donation of £3m for an arts building in Edinburgh.





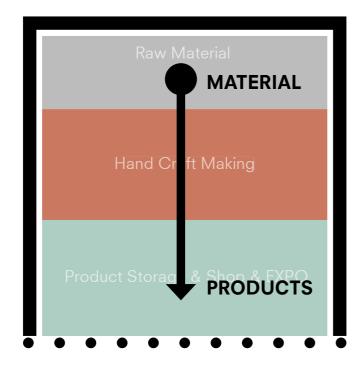


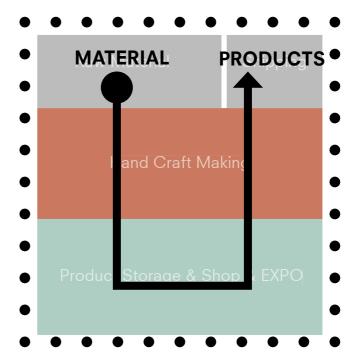




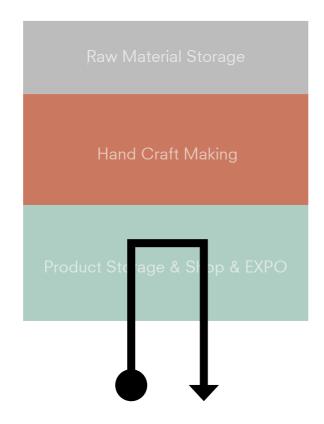
1

Find back the full production chain and put it in an obviously place to show it. This is important to a branding strategy.

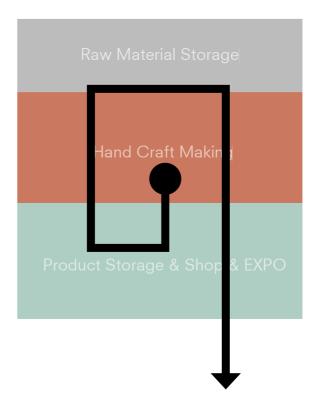




Make the whole producing process visible for the city



TRADITIONAL VISITORS FLOW



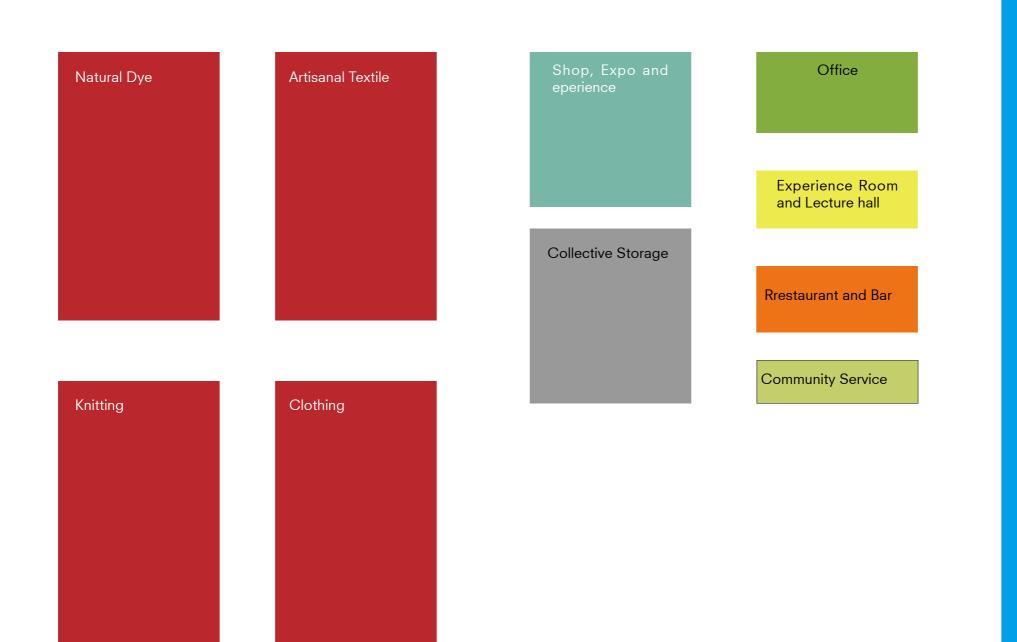
NEW VISITORS FLOW EXPERIENCE IS THE KEY



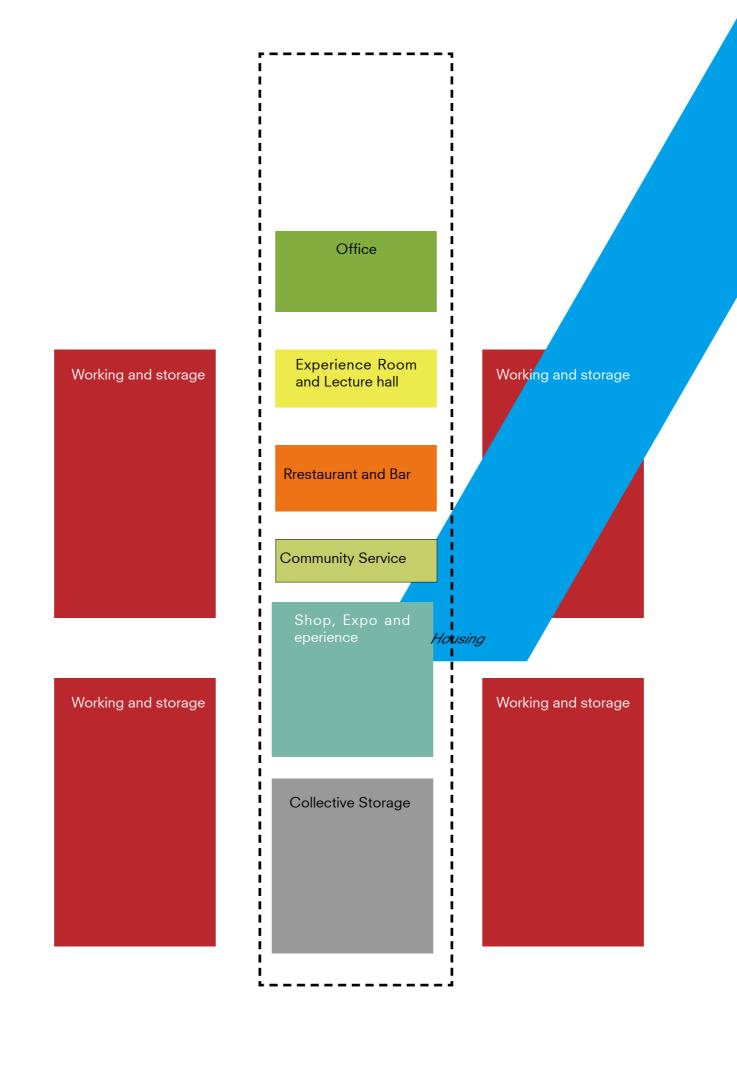
| VILLAGE | MAKING SPACE | | ALAMAR |
|--|------------------------------------|---|---|
| 21% Working and storage | 26% Working and storage | | 50% Working and storage |
| 31% Shop, Expo and eperience 18% Collective Storage | 36% Shop, Expo and eperience | A L A M A R NEED MORE PRODUCTION S P A C E T O P R O V I D E EMPLOYMENT A N D N E E D M O R E P U B L I C S P A C E F O R C O M M UNITY | 15% Collective Storage |
| Individual Storage 9% Office | 23% Collective Storage | SERVICE | 15% Shop, Expo and eperience 5% Office 5% |
| Experience Room and Lecture hall 10% | 10% Office | | Experience Room and Lecture hall 5% Rrestaurant and Bar |
| Rrestaurant and Bar | 5% Hall | | 5% Community Service |

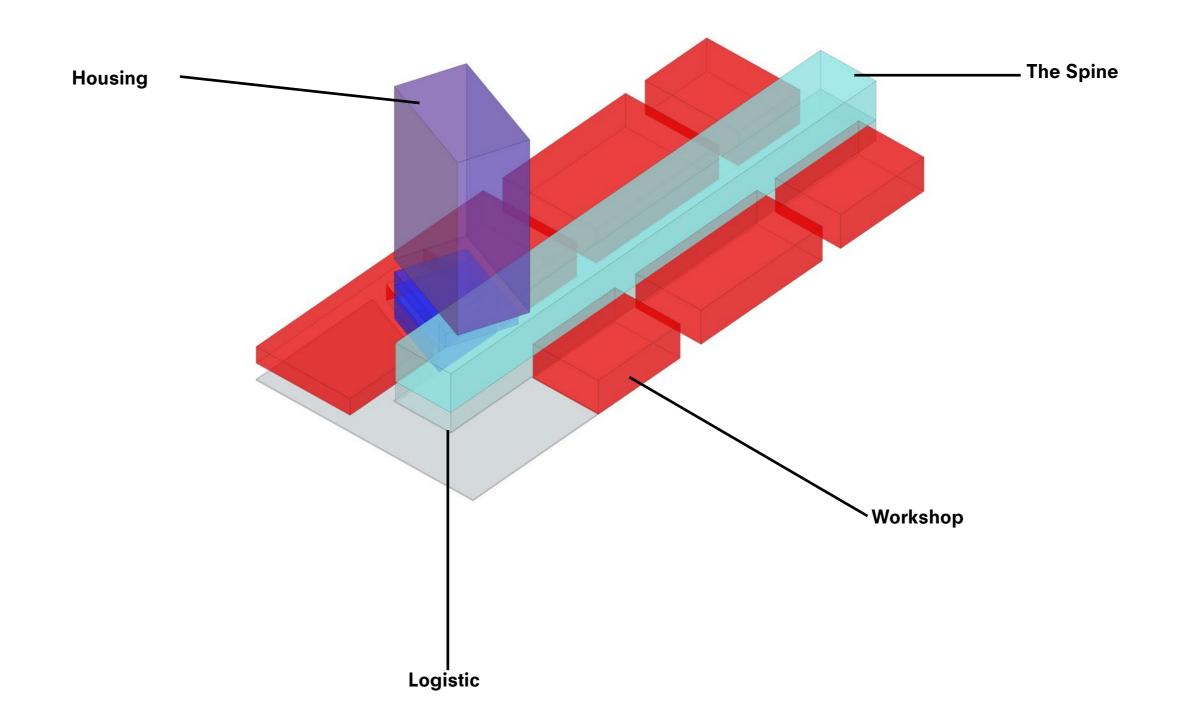
DESIGN

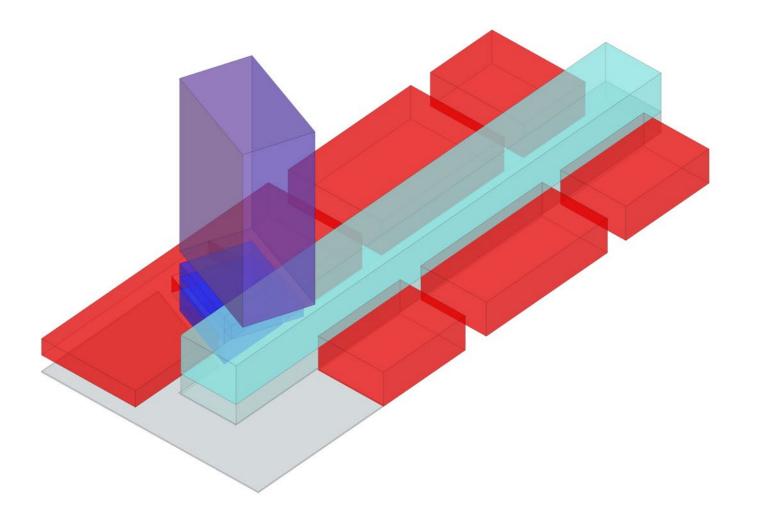




Housing





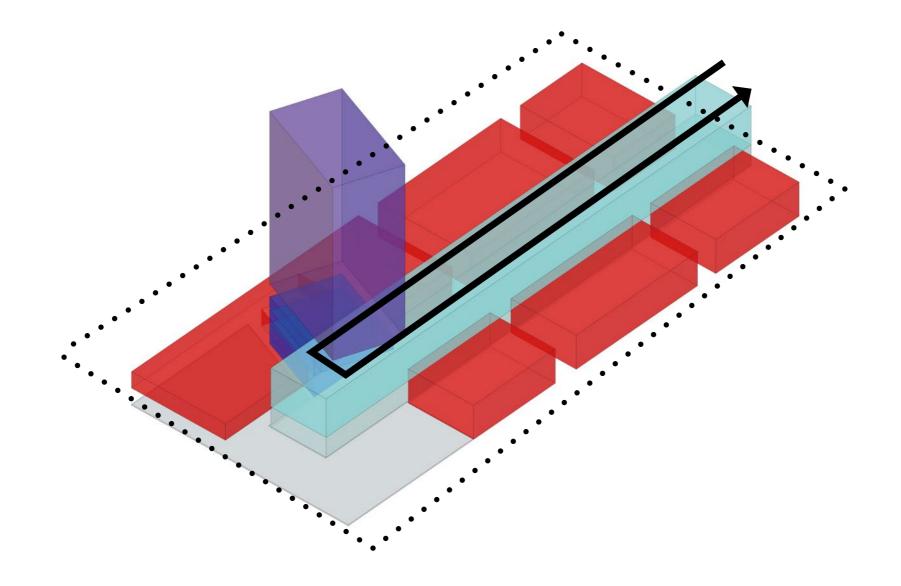


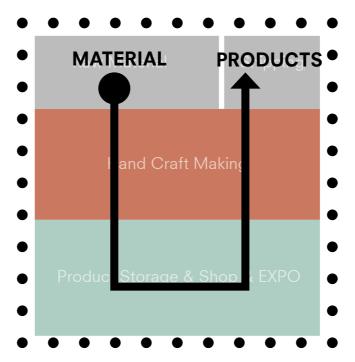
Raw Material Storage

Hand Craft Making

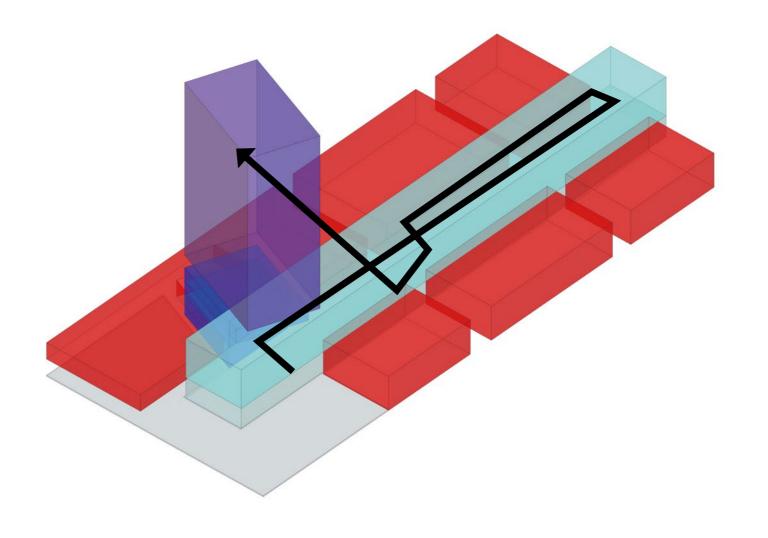
Find back the full production chain and put it in an obviously place to show it. This is important to a branding strategy.

Product Storage & Shop & EXPC



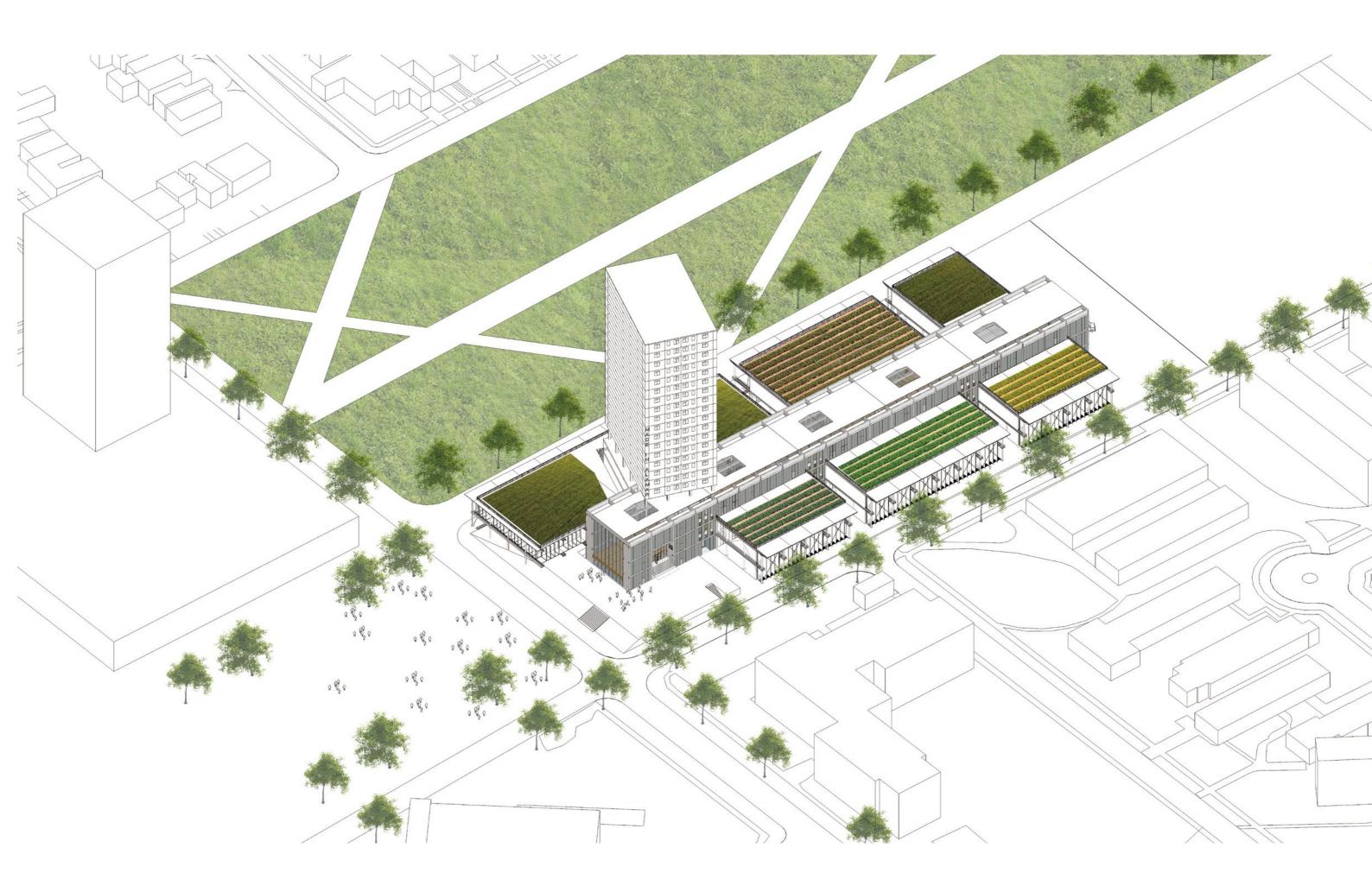


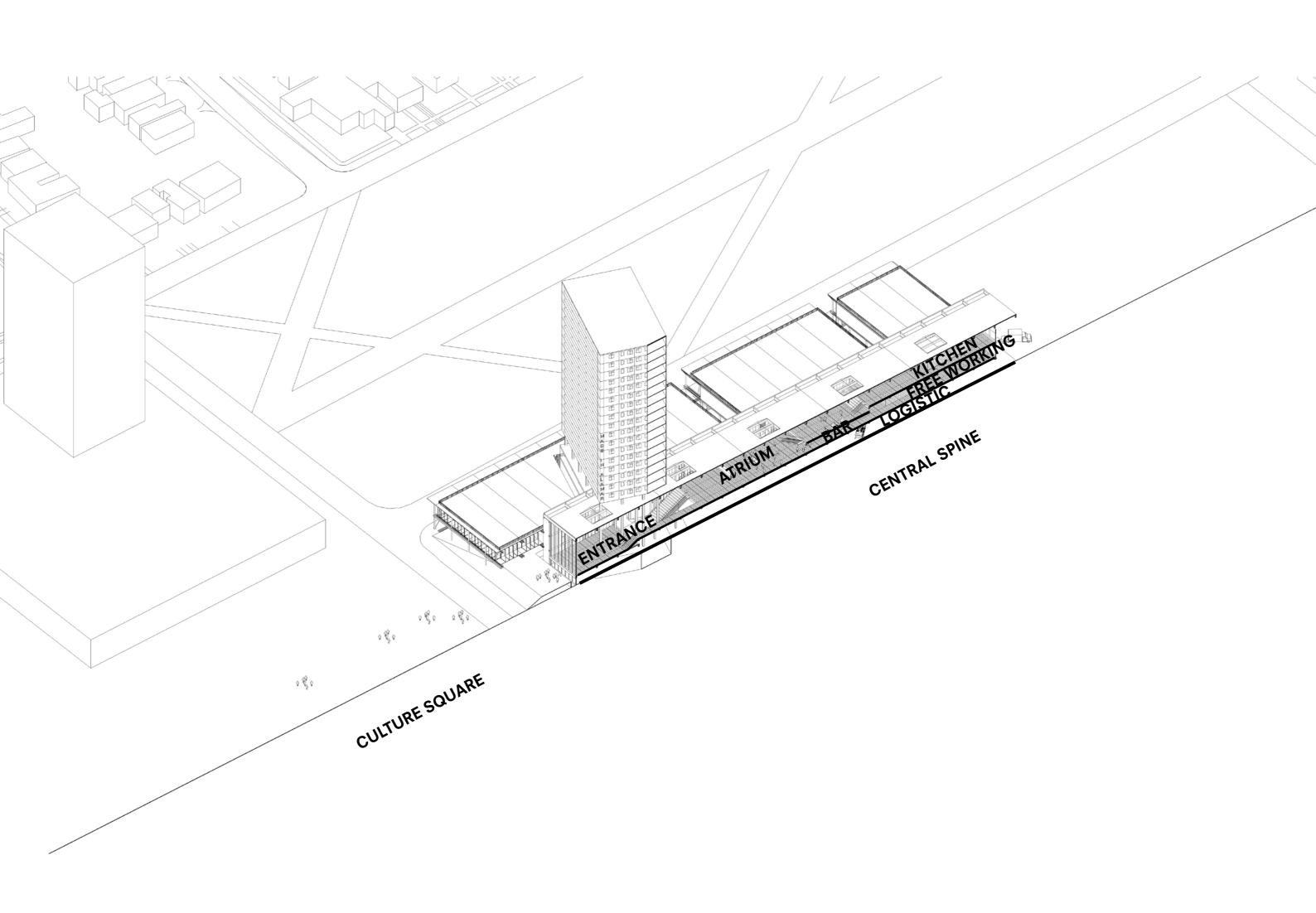
Make the whole producing process visible for the city

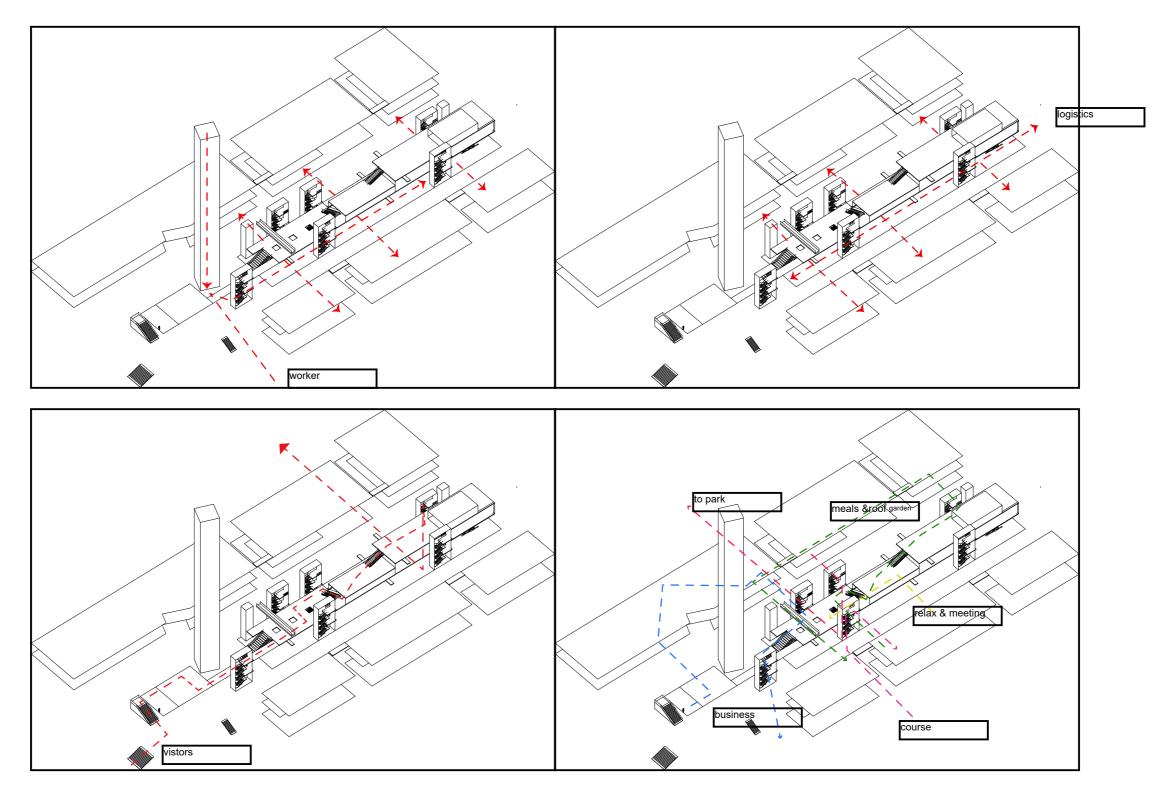


NEW VISITORS FLOW EXPERIENCE IS THE KEY

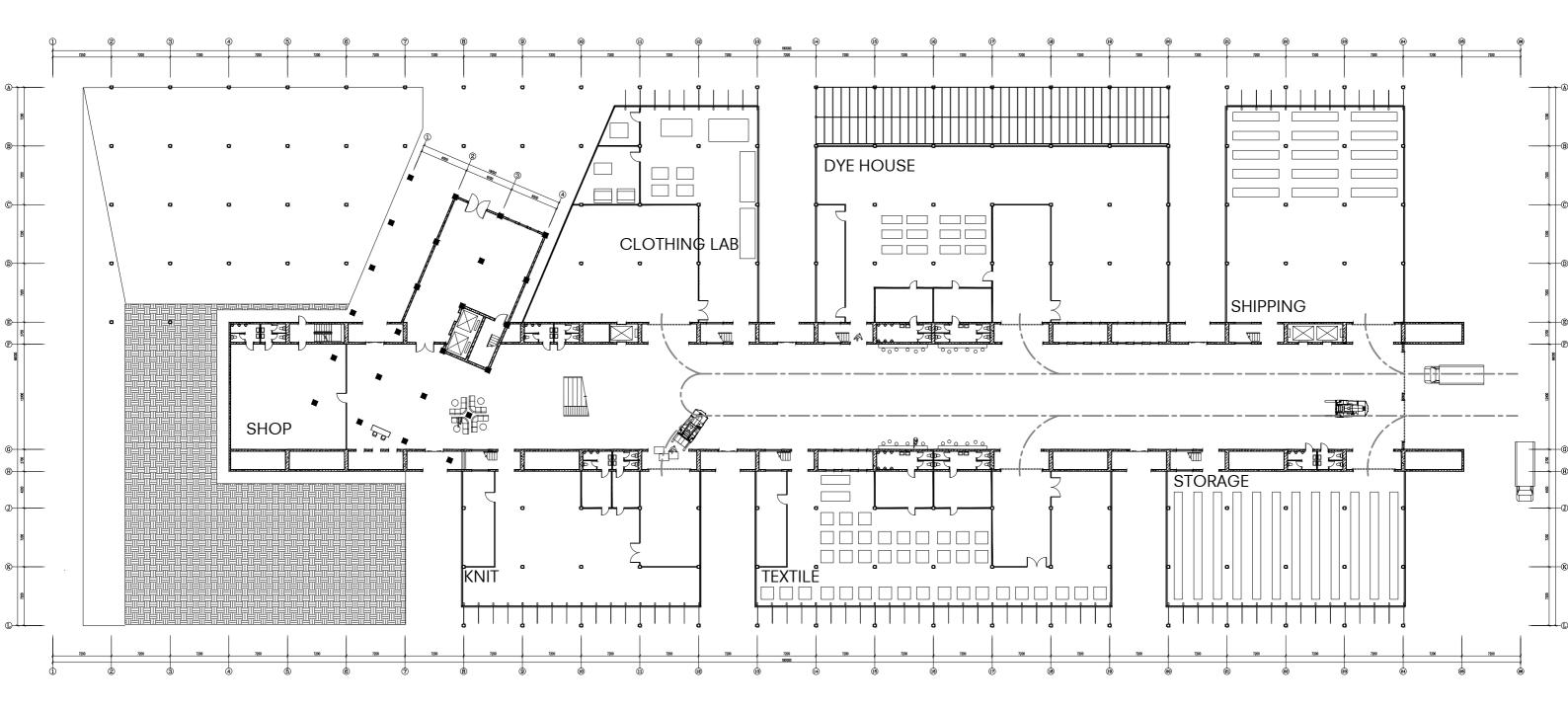




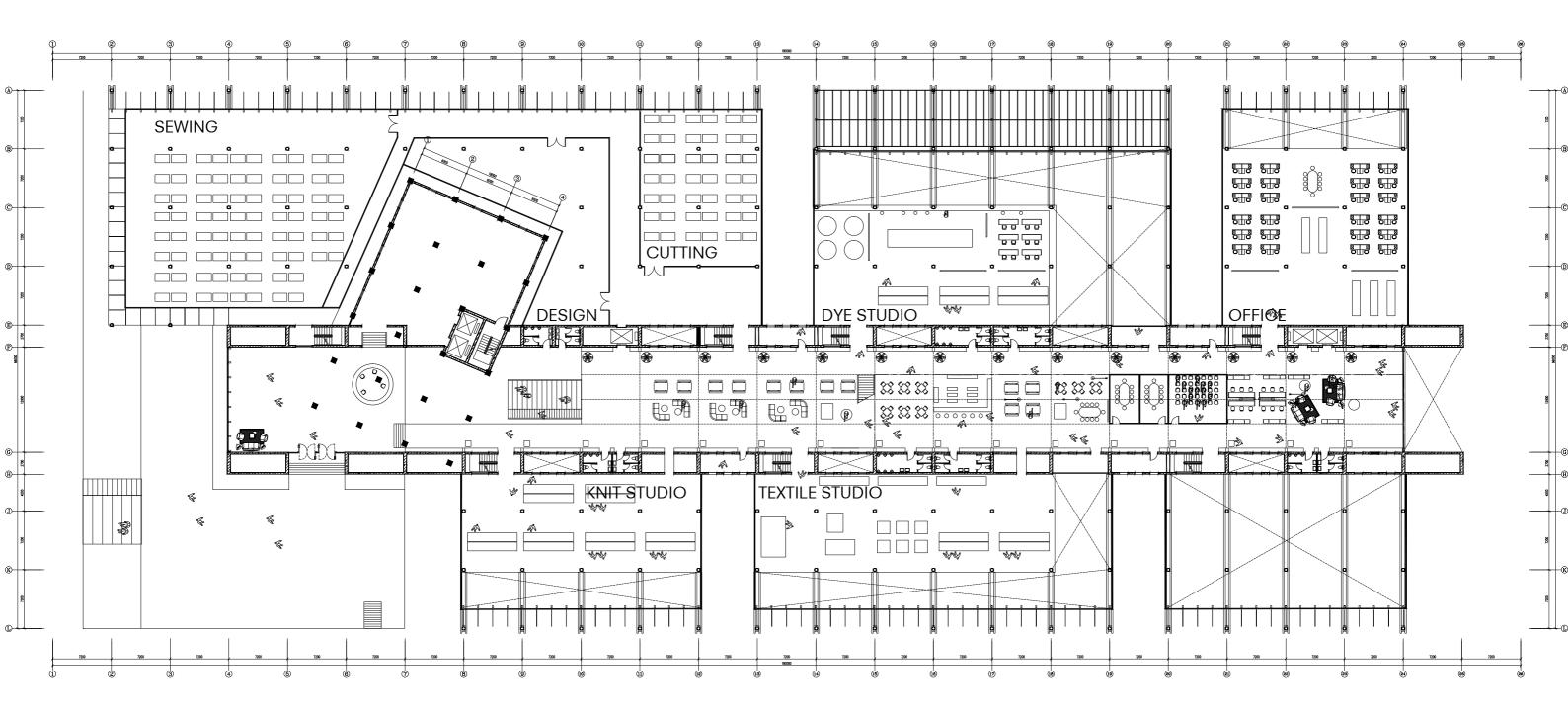




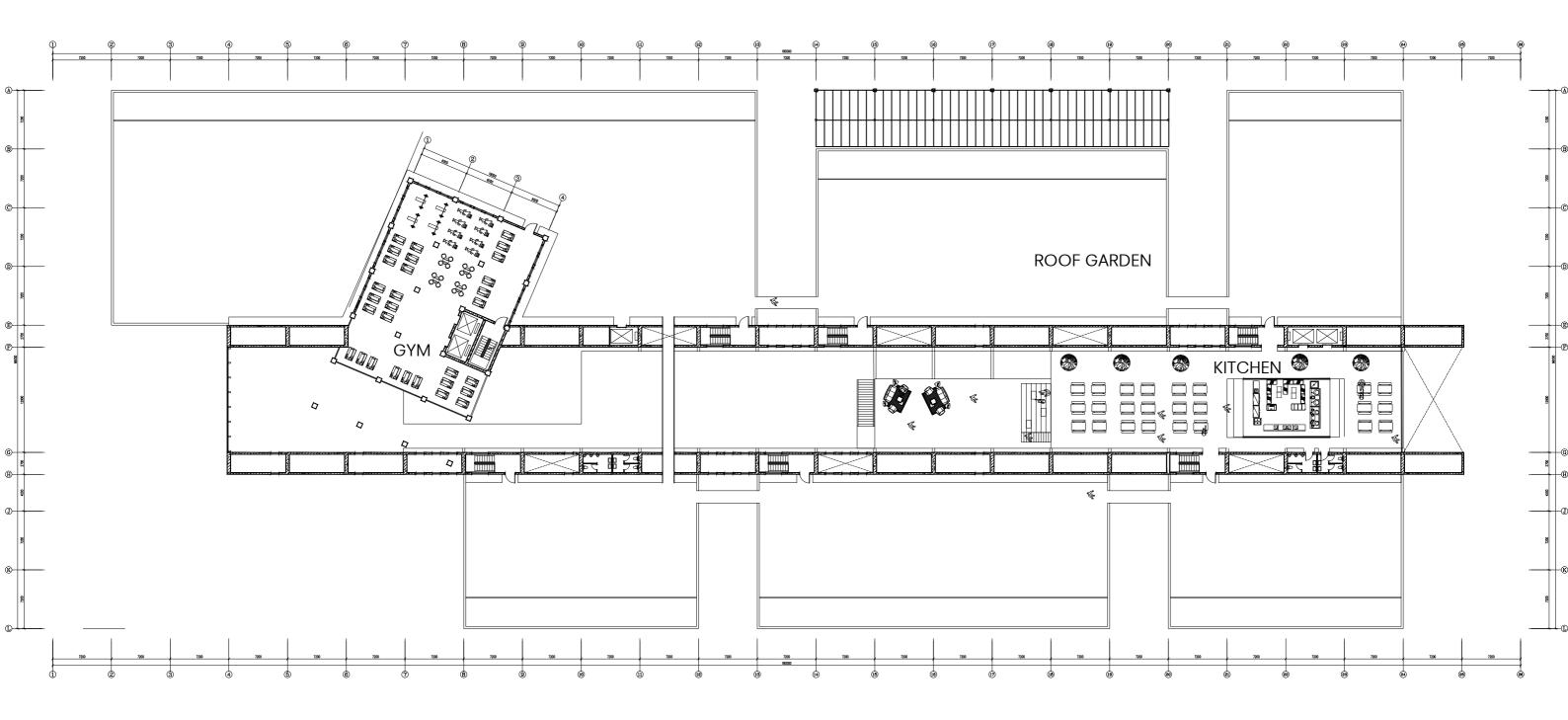
Circulation of Different Users



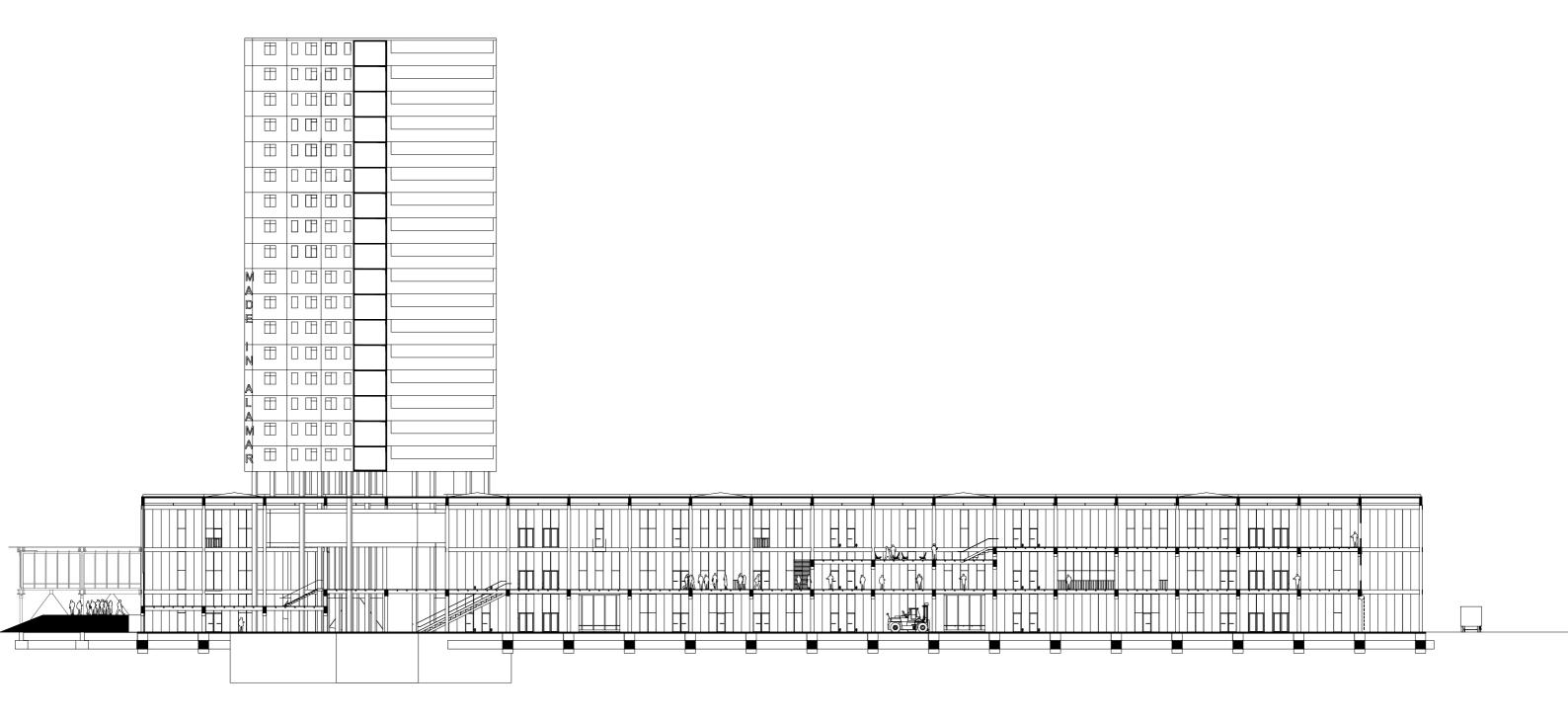
Ground Floor Plan

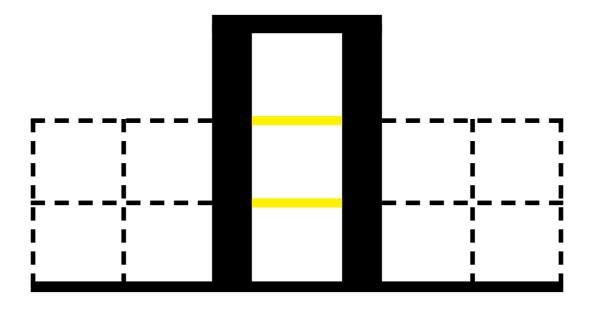


First Floor Plan



Roof Floor Plan

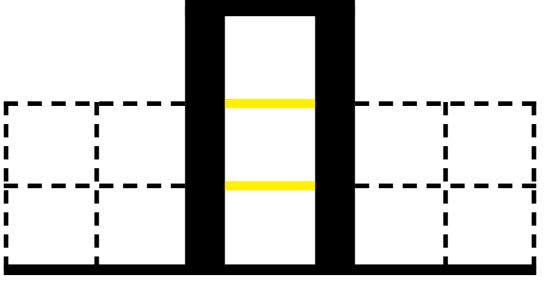




STRUCTURE

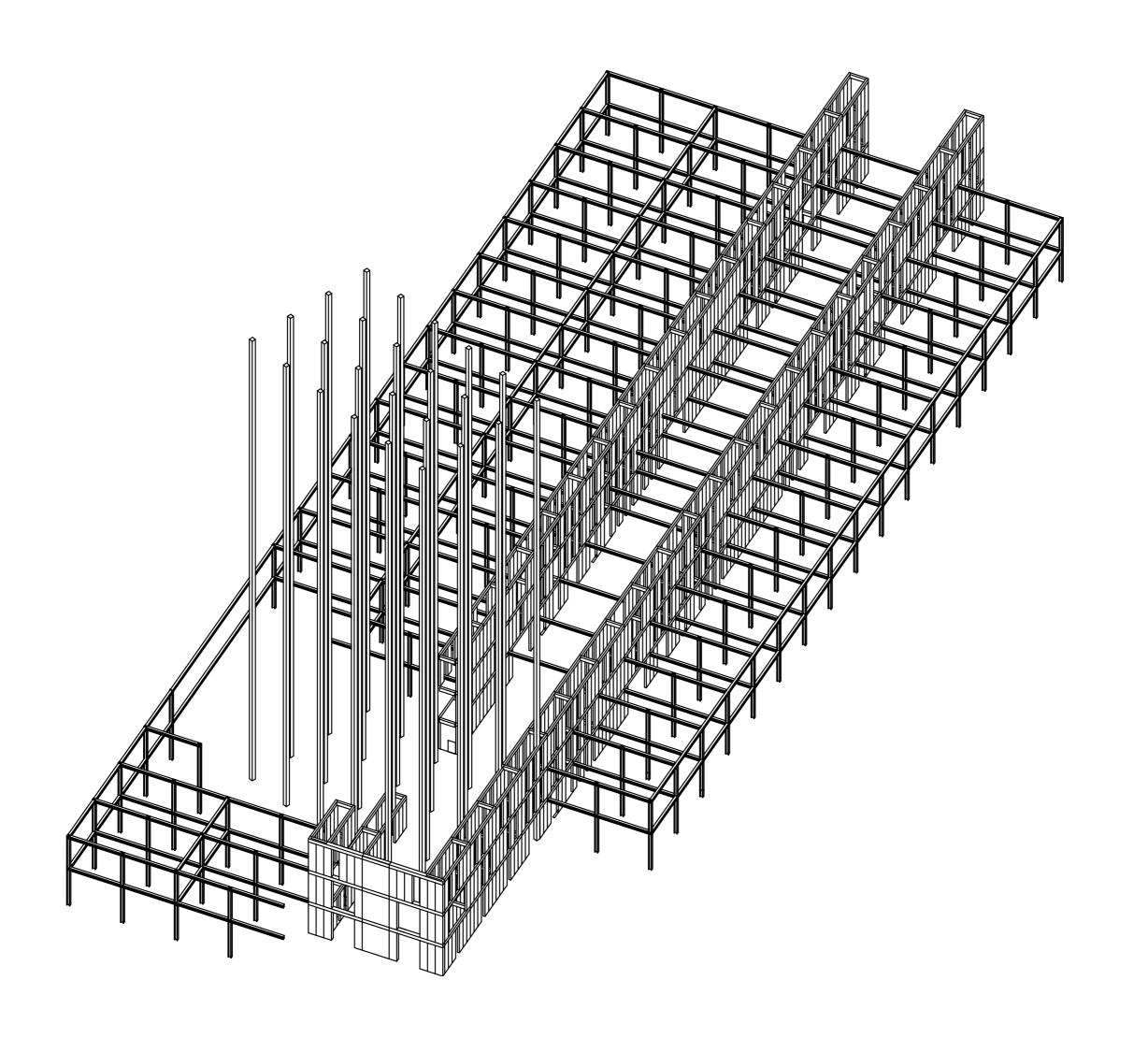
Central spine as a free working/relaxing public space present the main value of the building and brands which is supposed to be long live with the strong concret structure

FLEXIBLE FLODUCTS

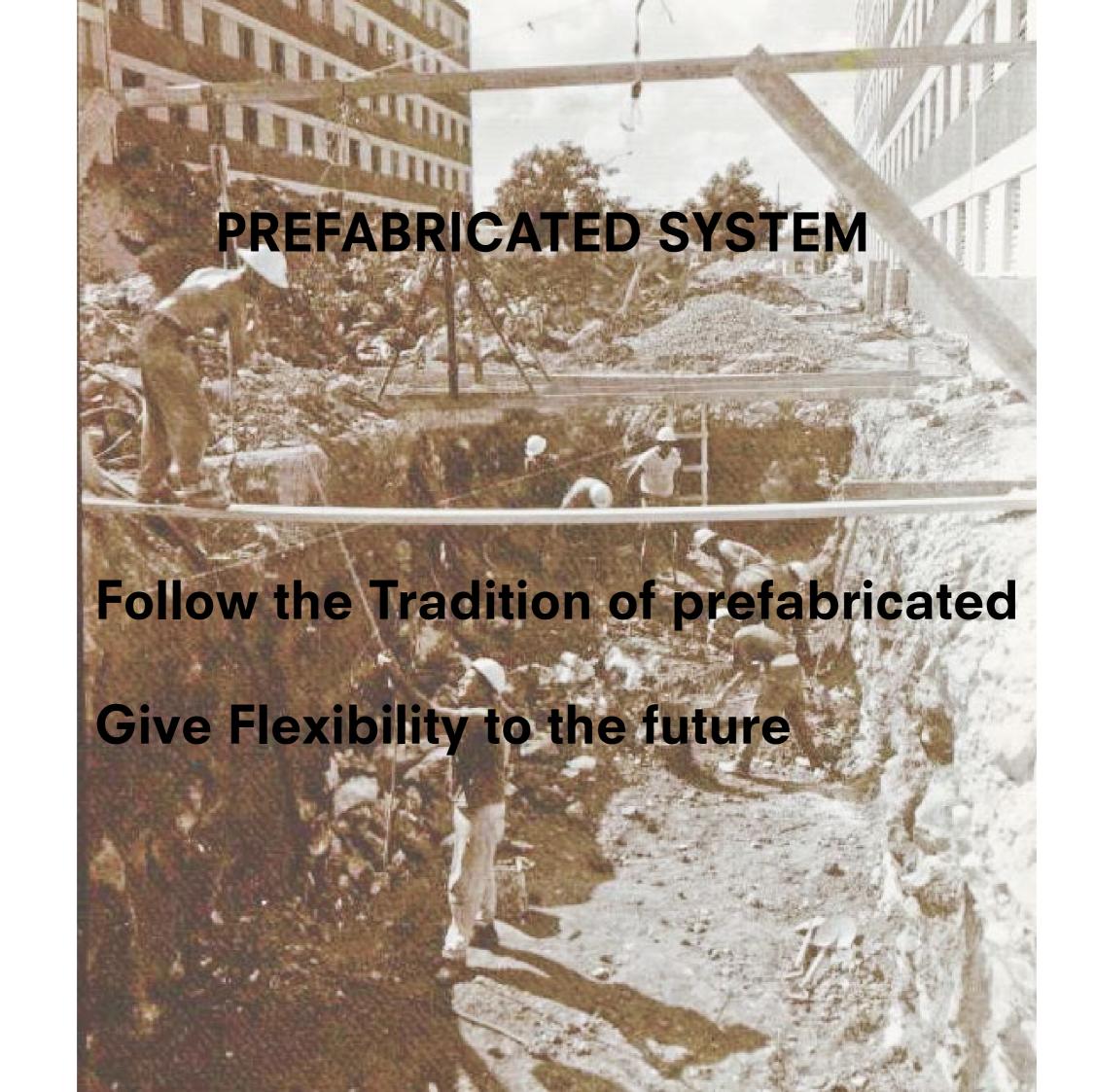


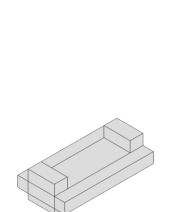
FLEXIBLE PRODUCTS

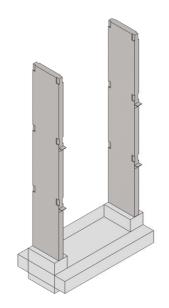
STABLE VALUE

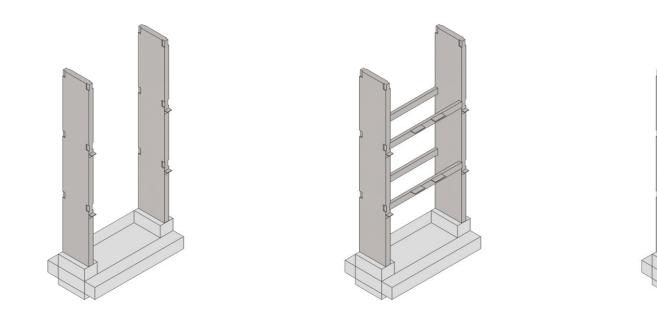


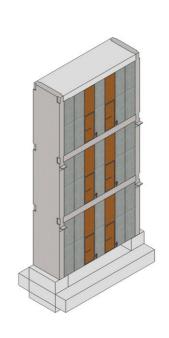
Central spine as a free working/relaxing public space present the main value of the building and brands which is supposed to be long live with the strong concret structure

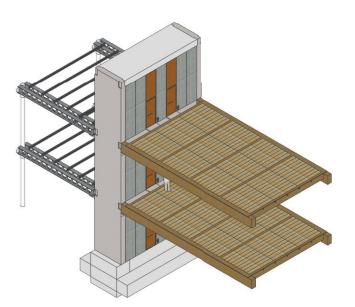


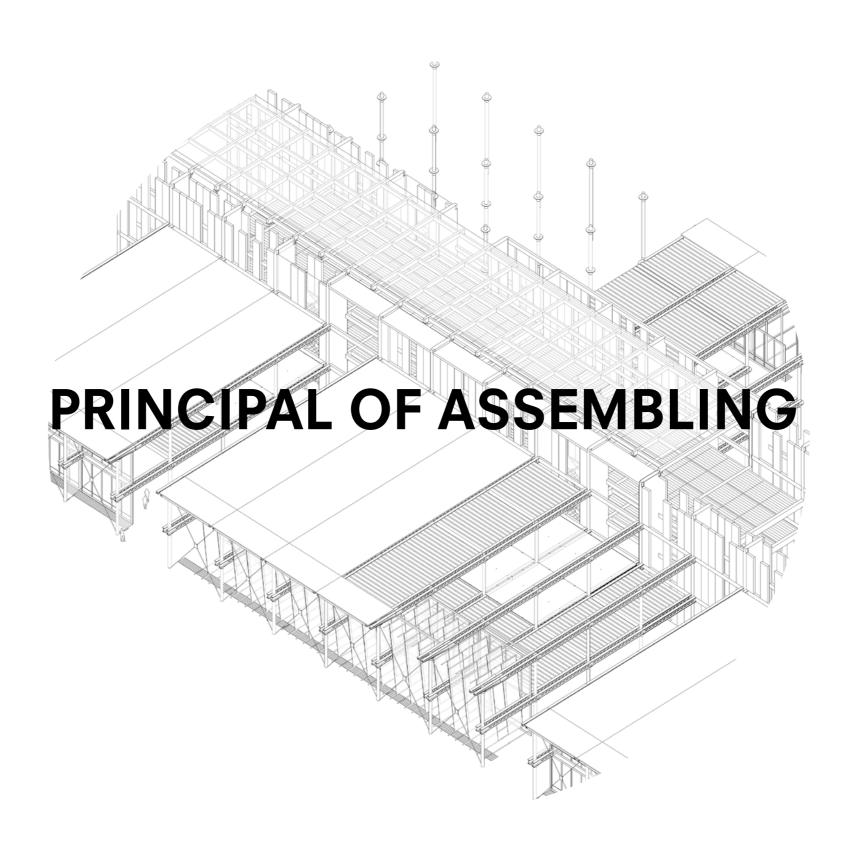


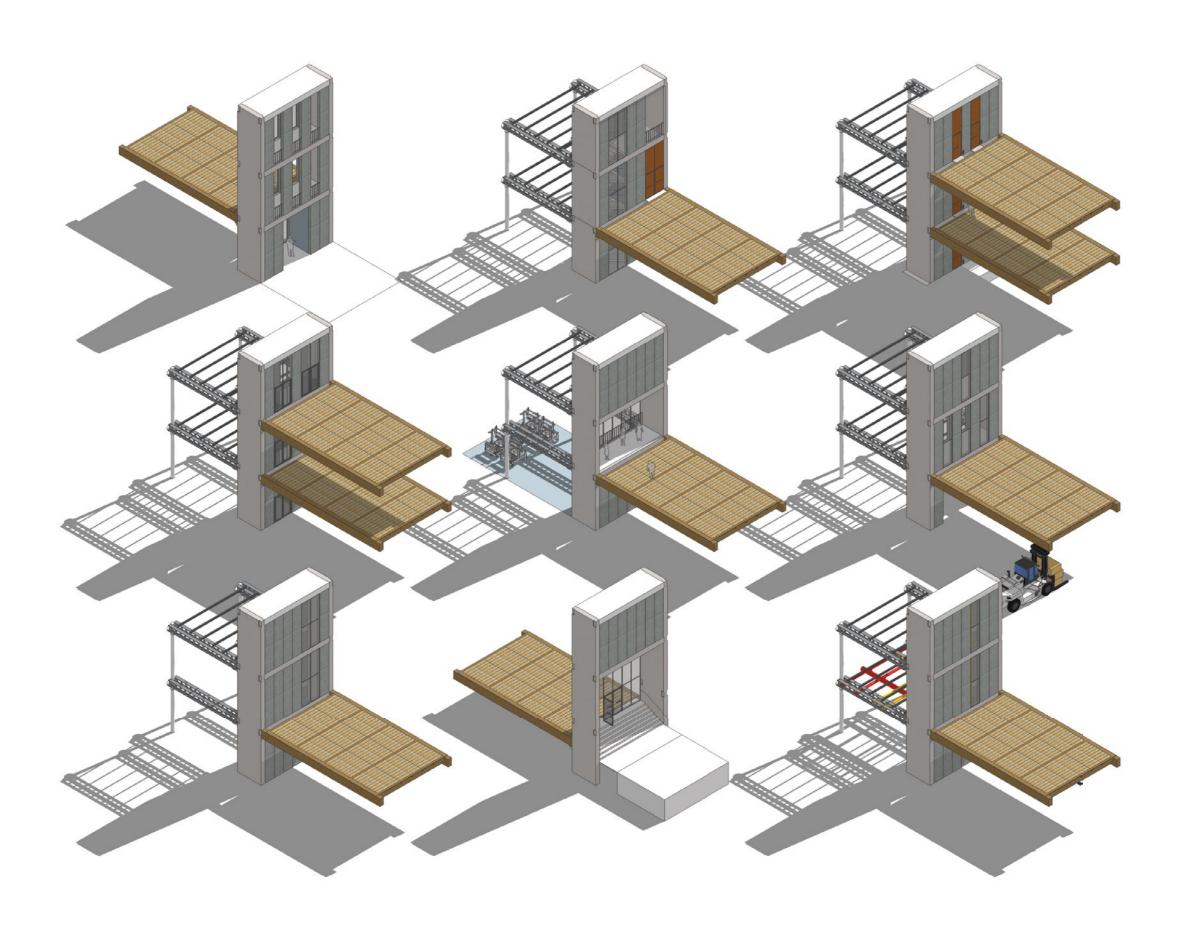


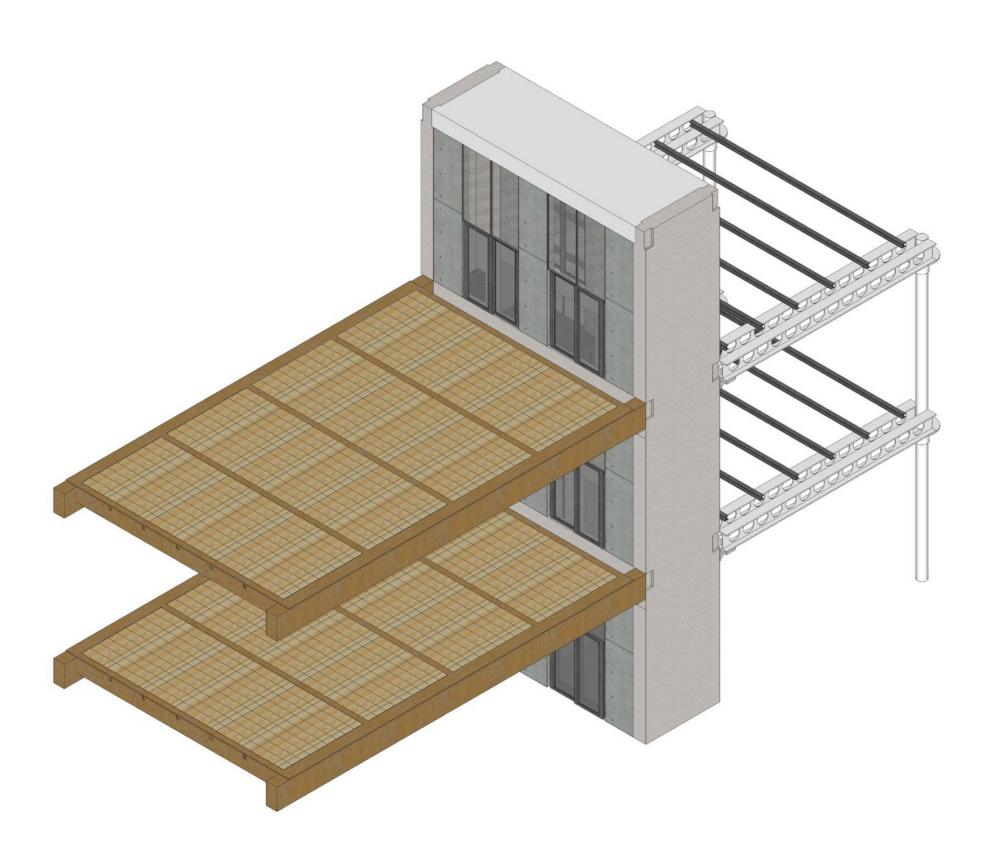




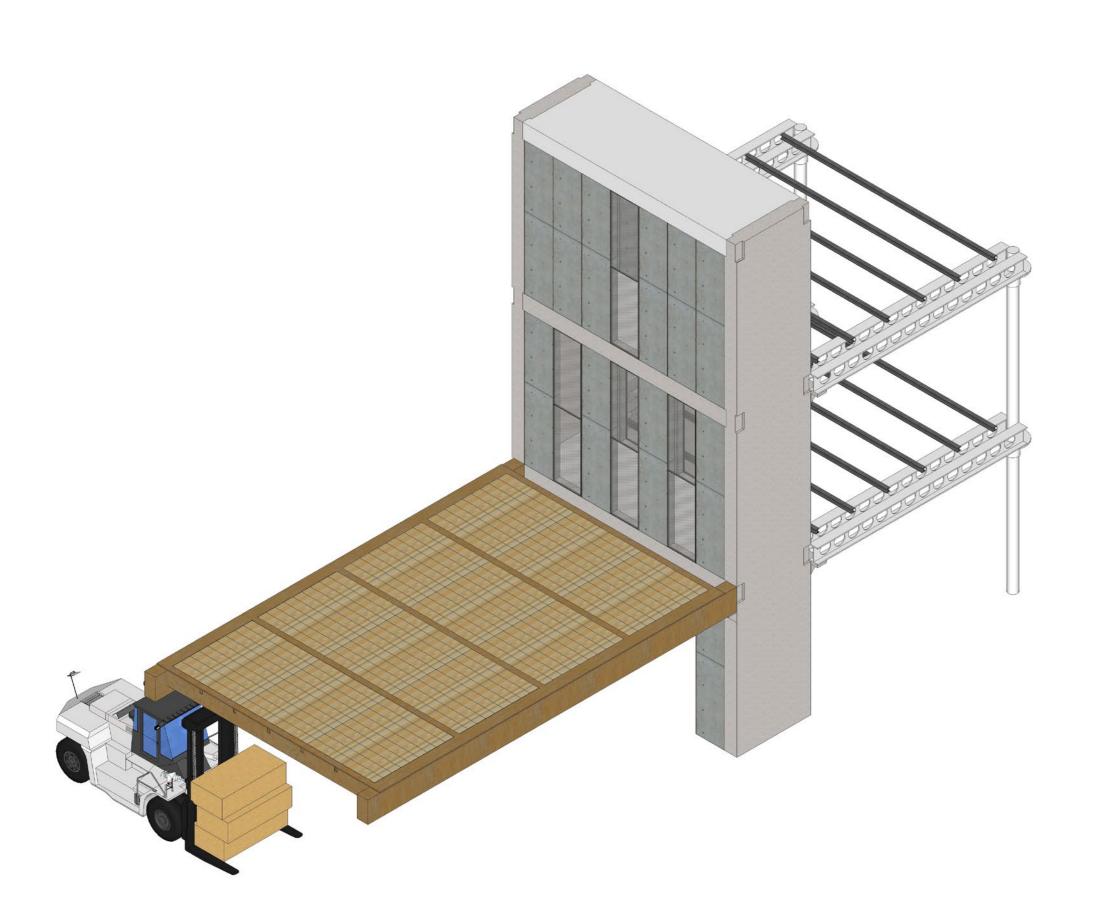




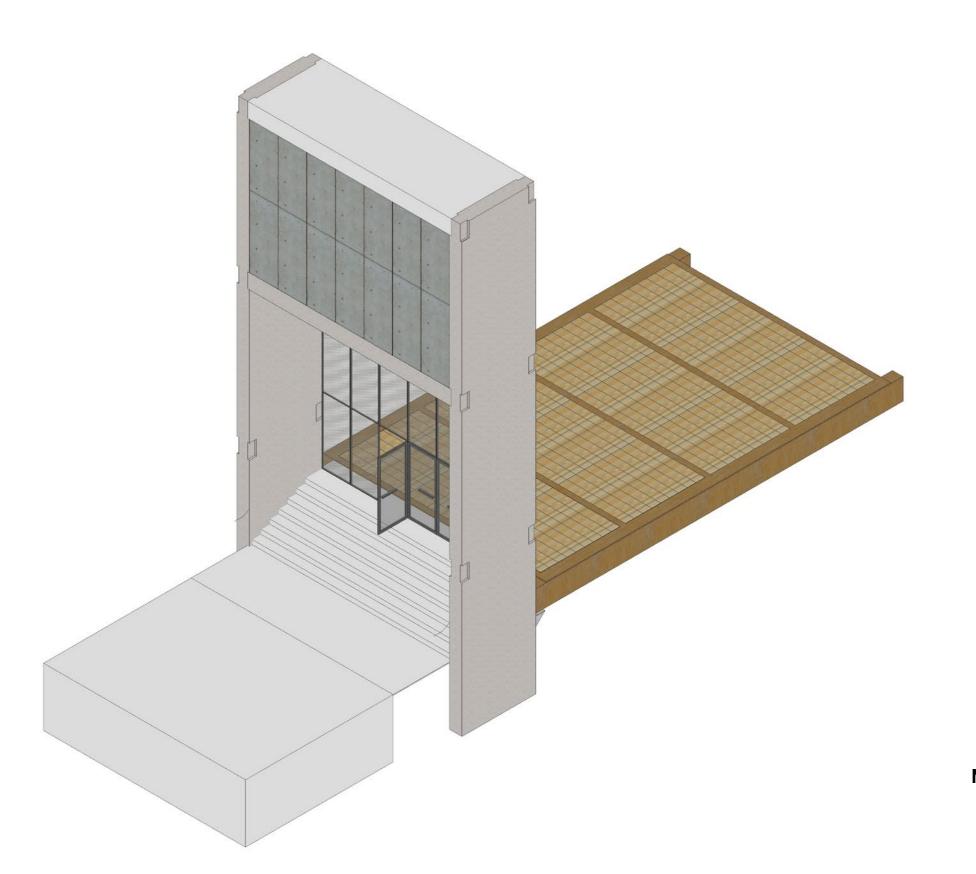




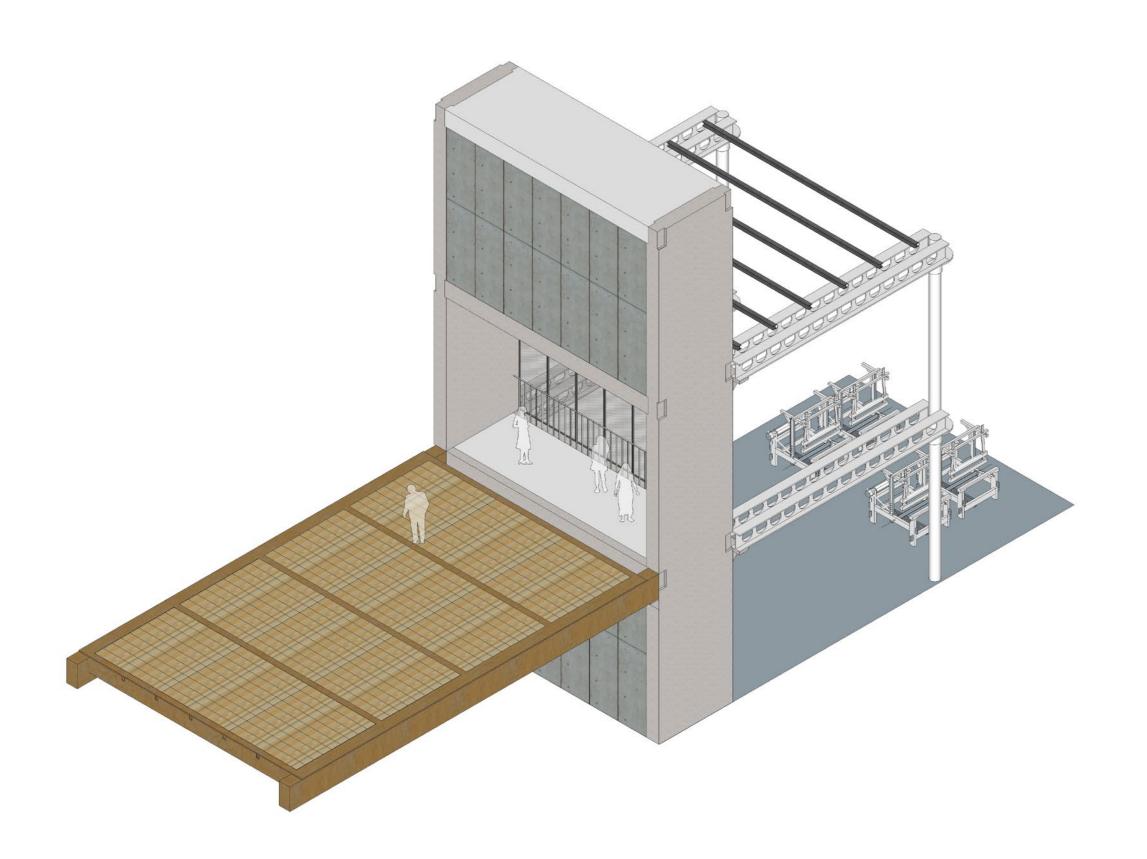
ELEVATOR



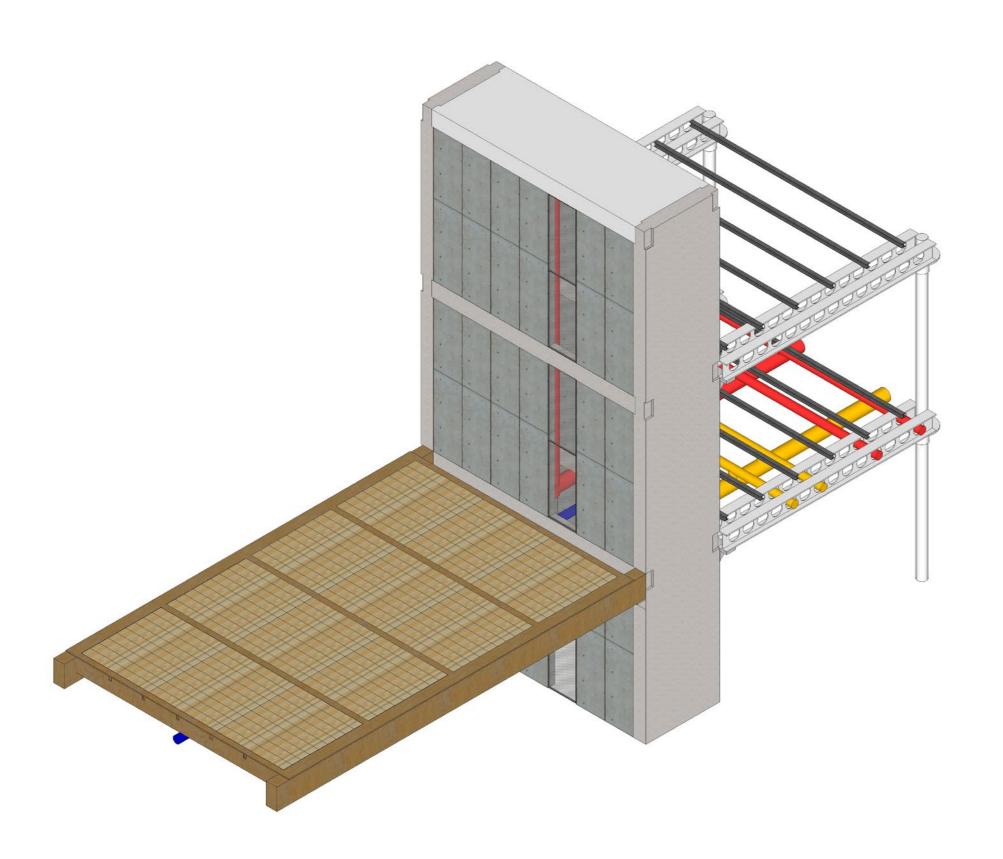
LOGISTIC



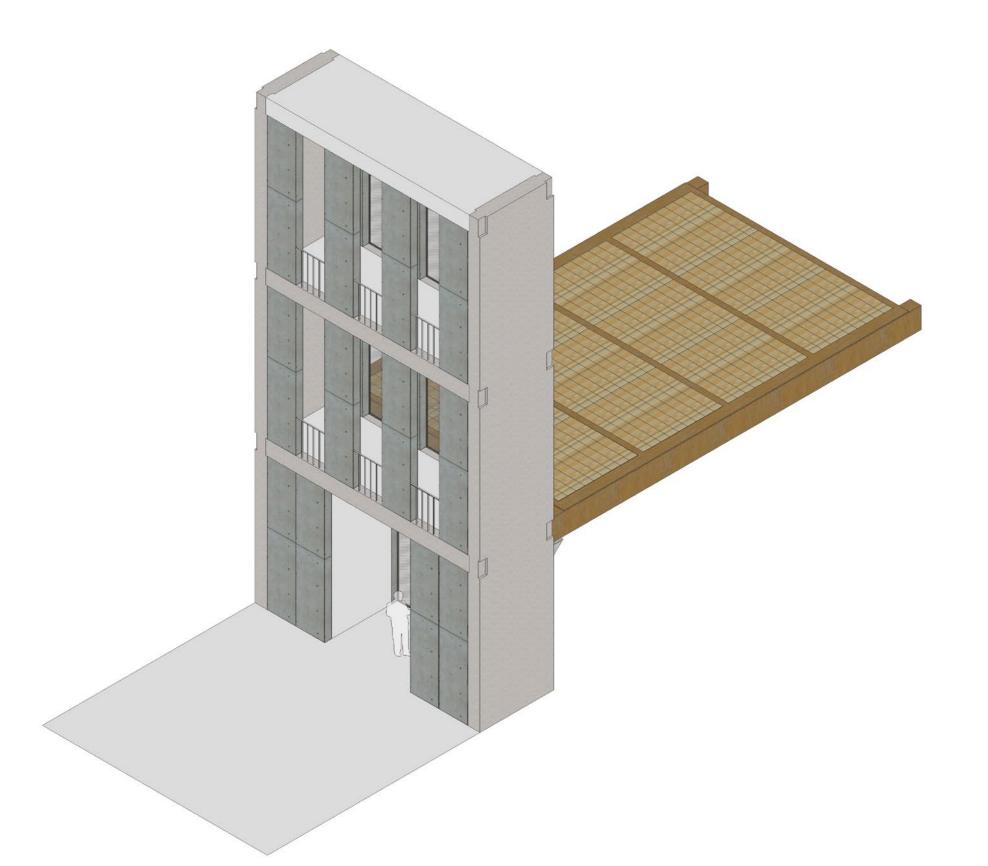
MAIN ENTRANCE



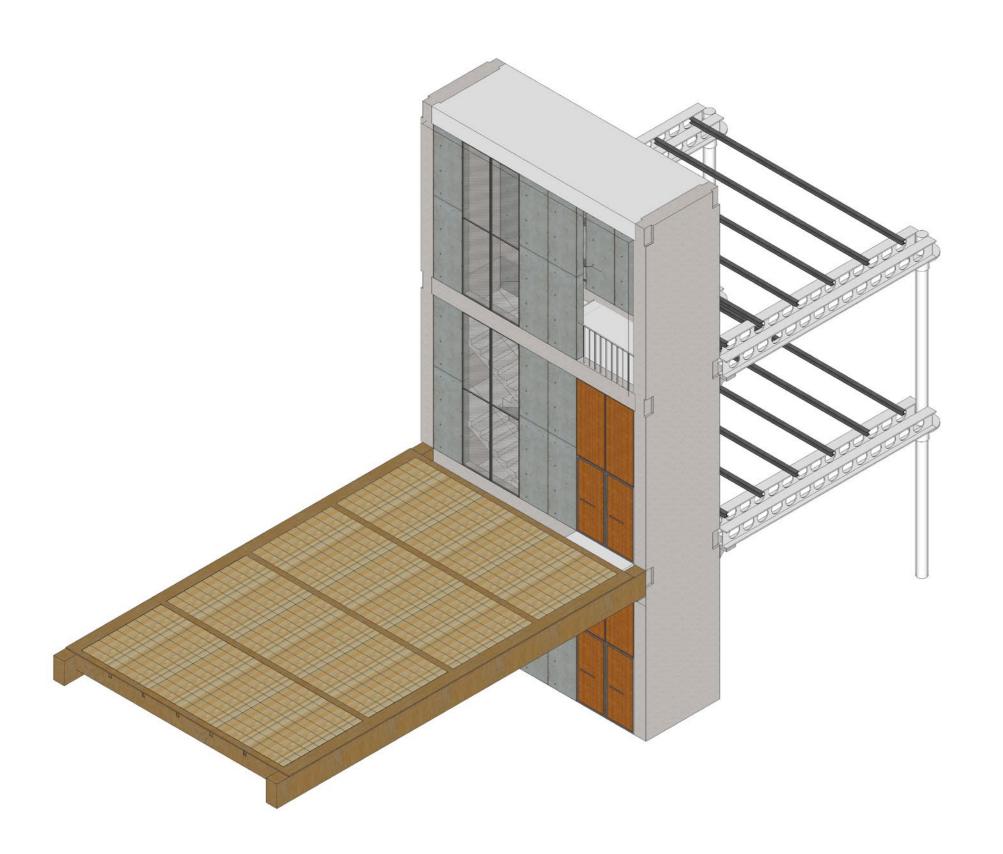
OBSERVING



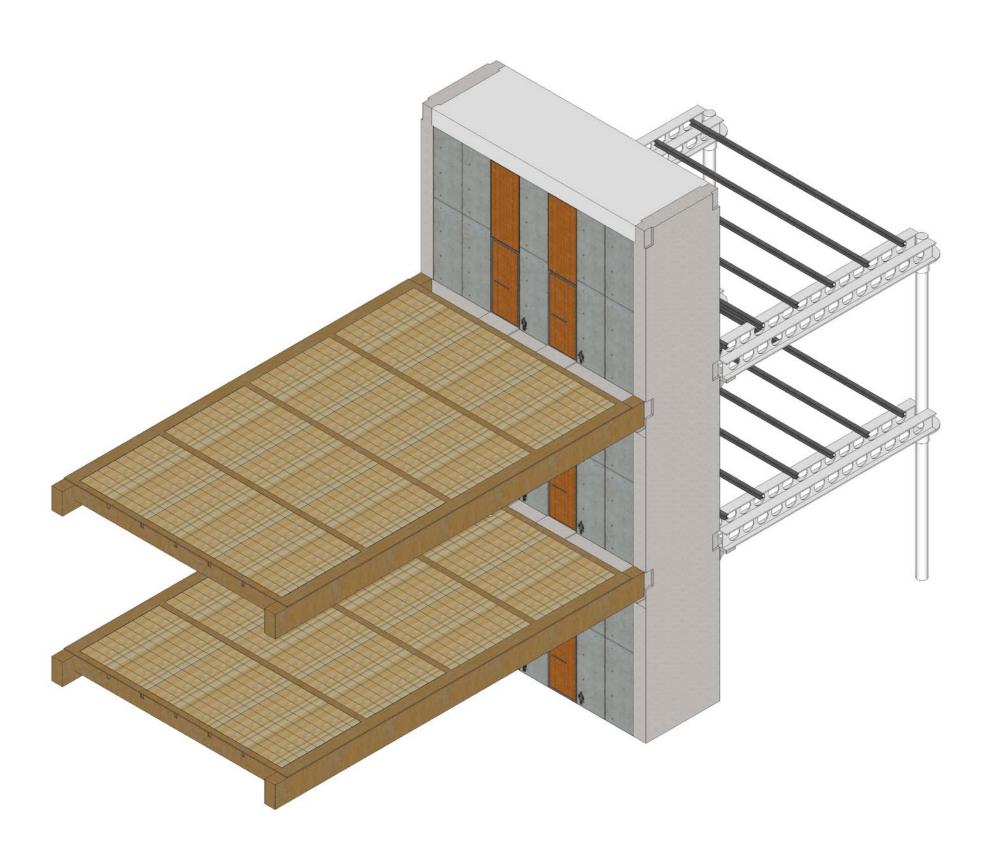
PIPE SHAFT



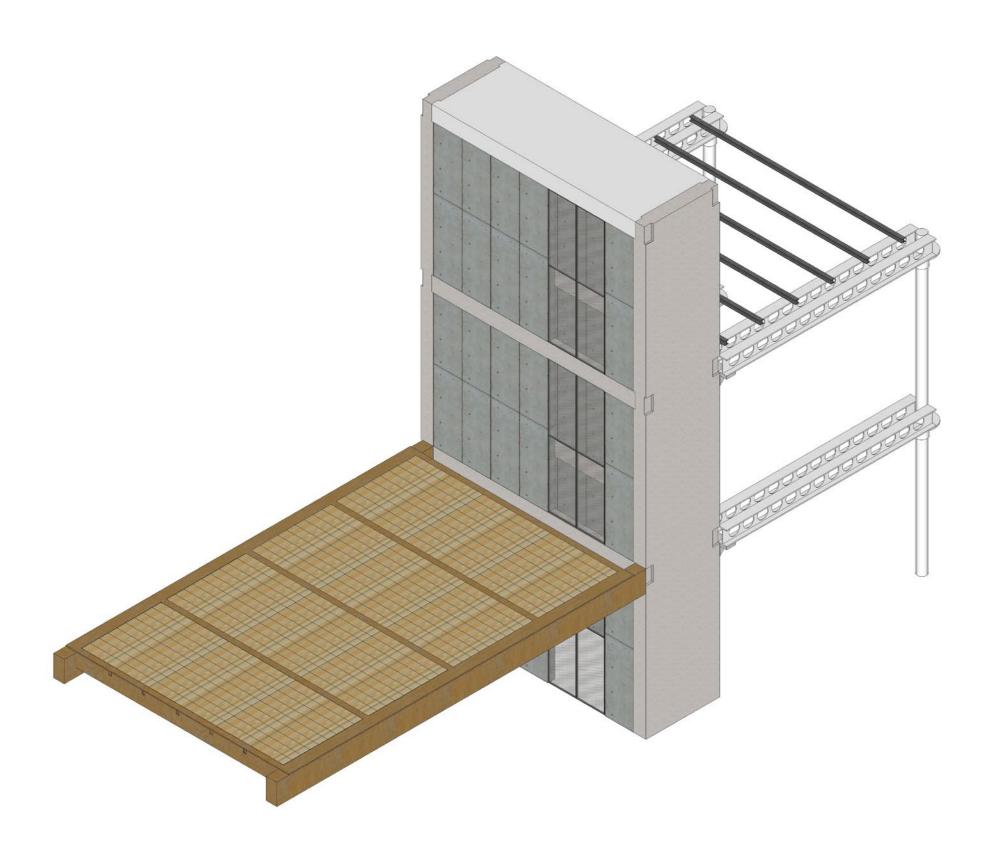
S E C O N D A R Y ENTRANCE



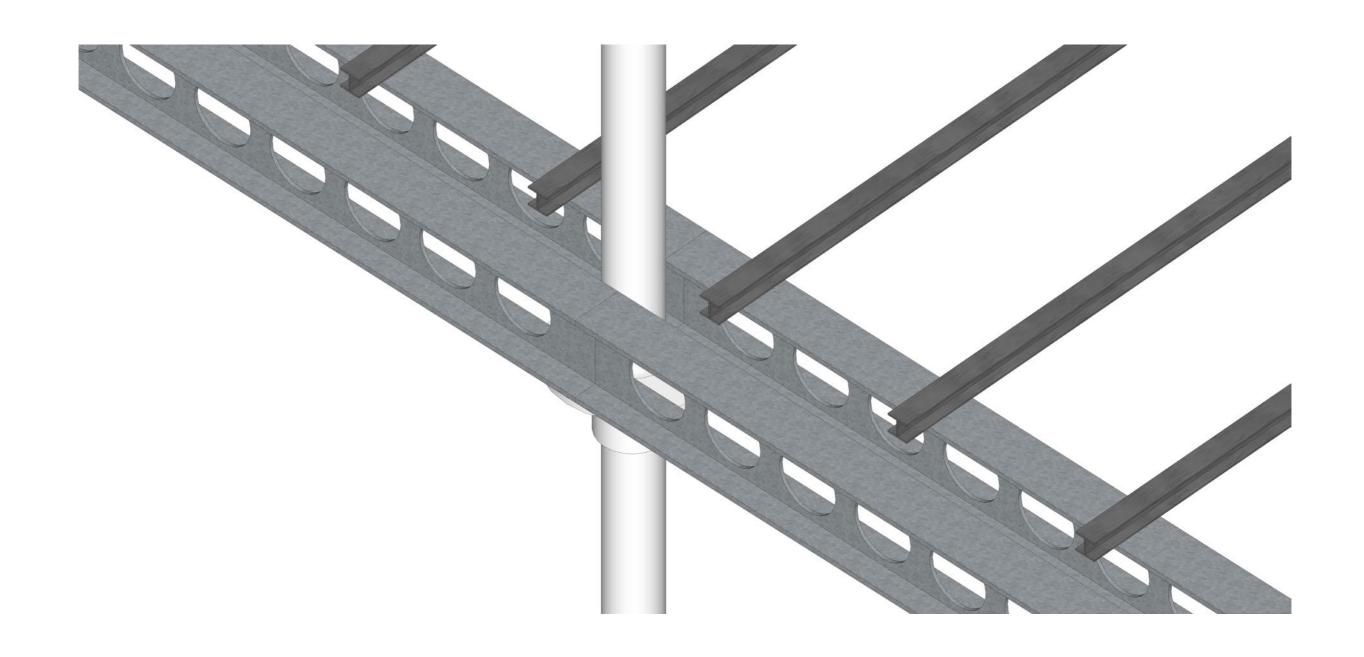
STAIRCASE



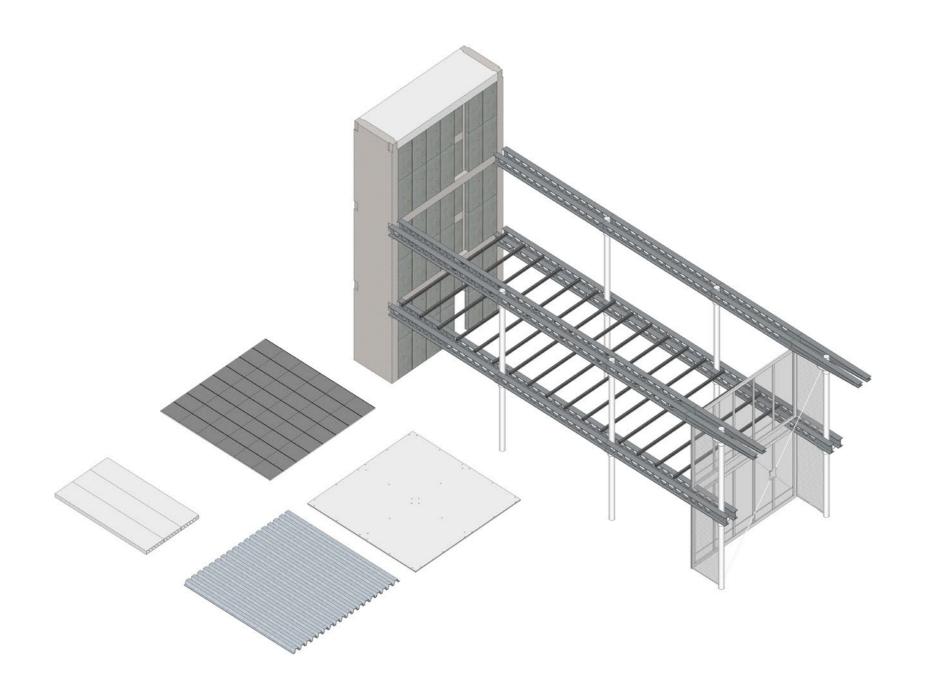
TOILET



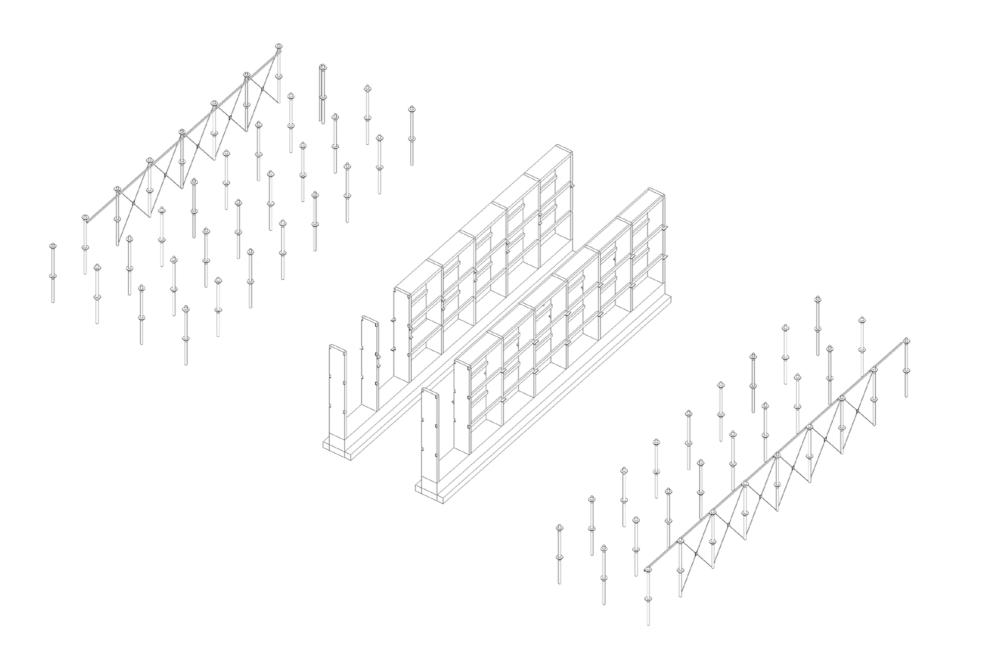
WALL

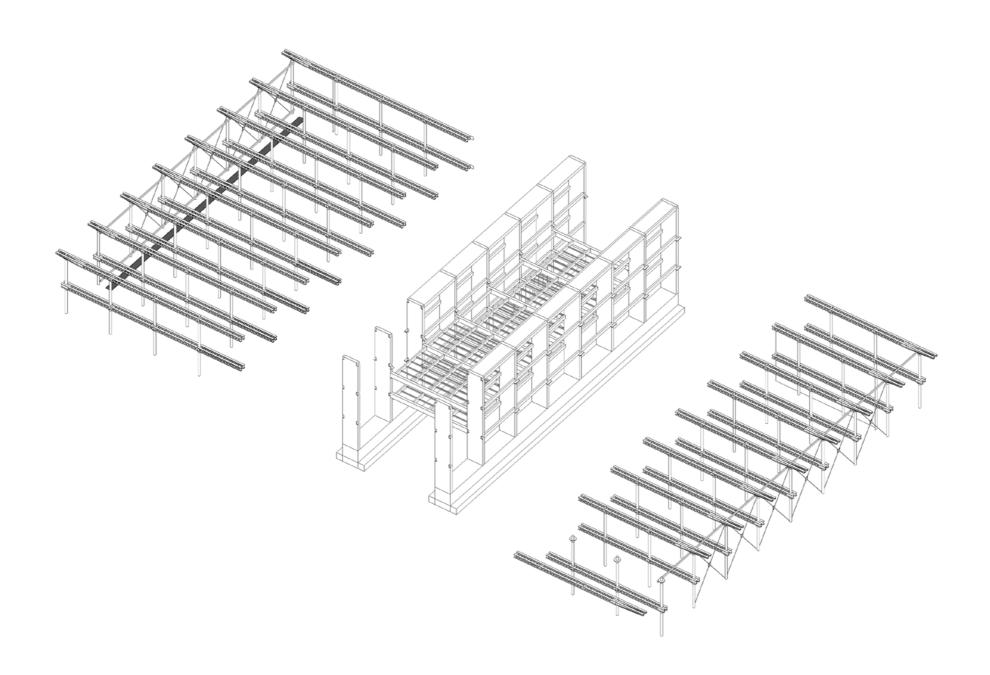


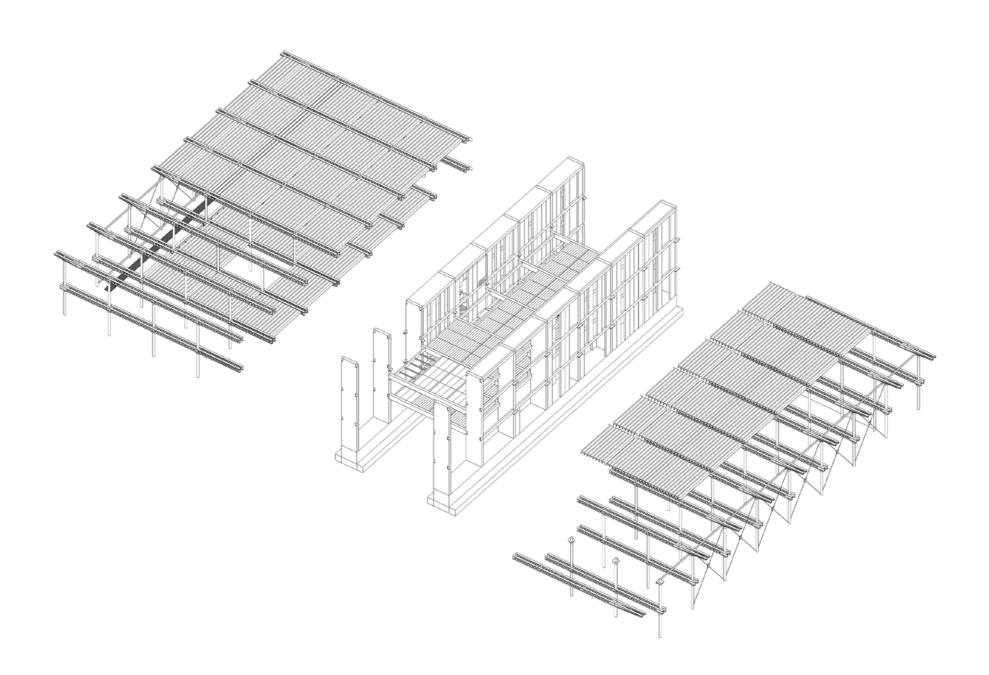
To keep flexible, Put on top and Screw

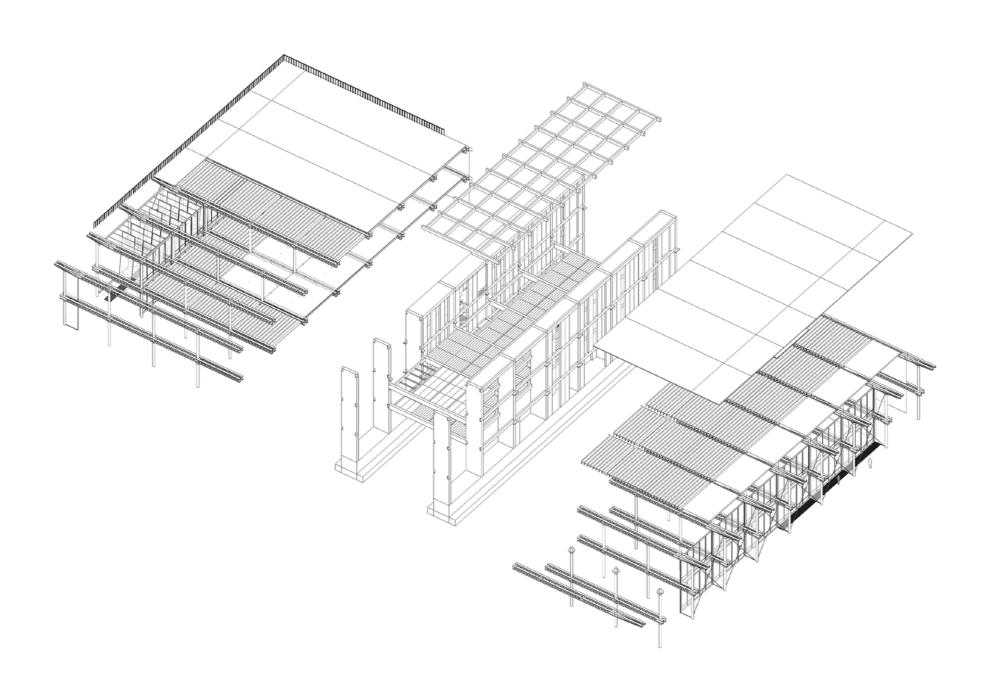


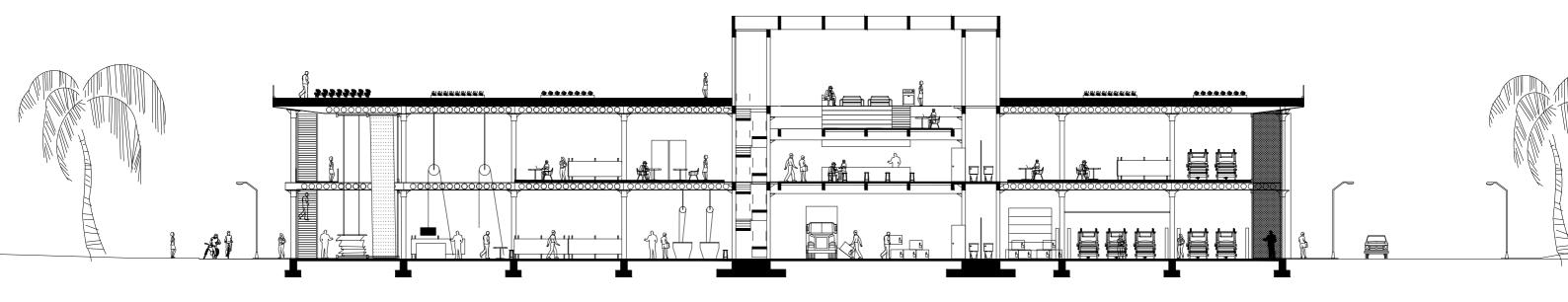
Multiple choices of floor

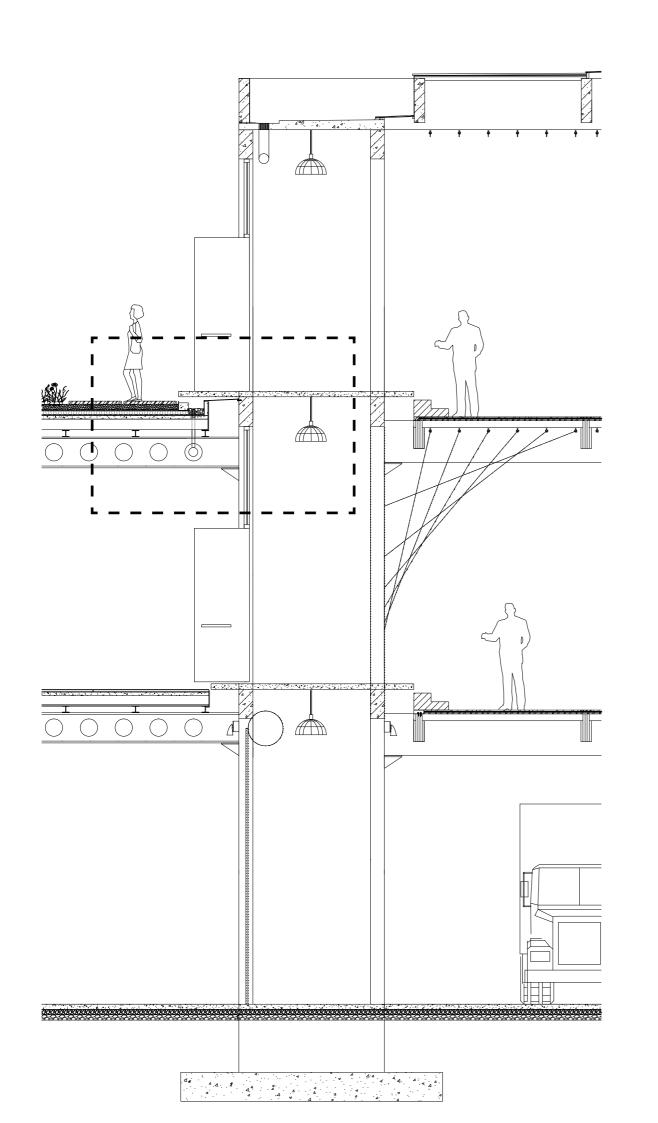


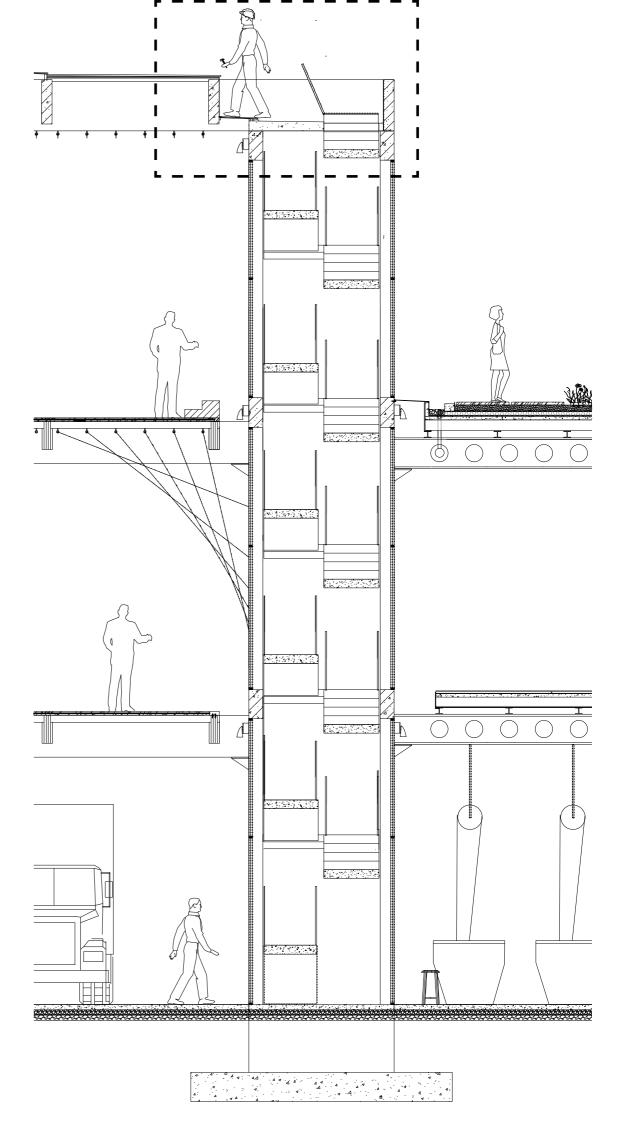


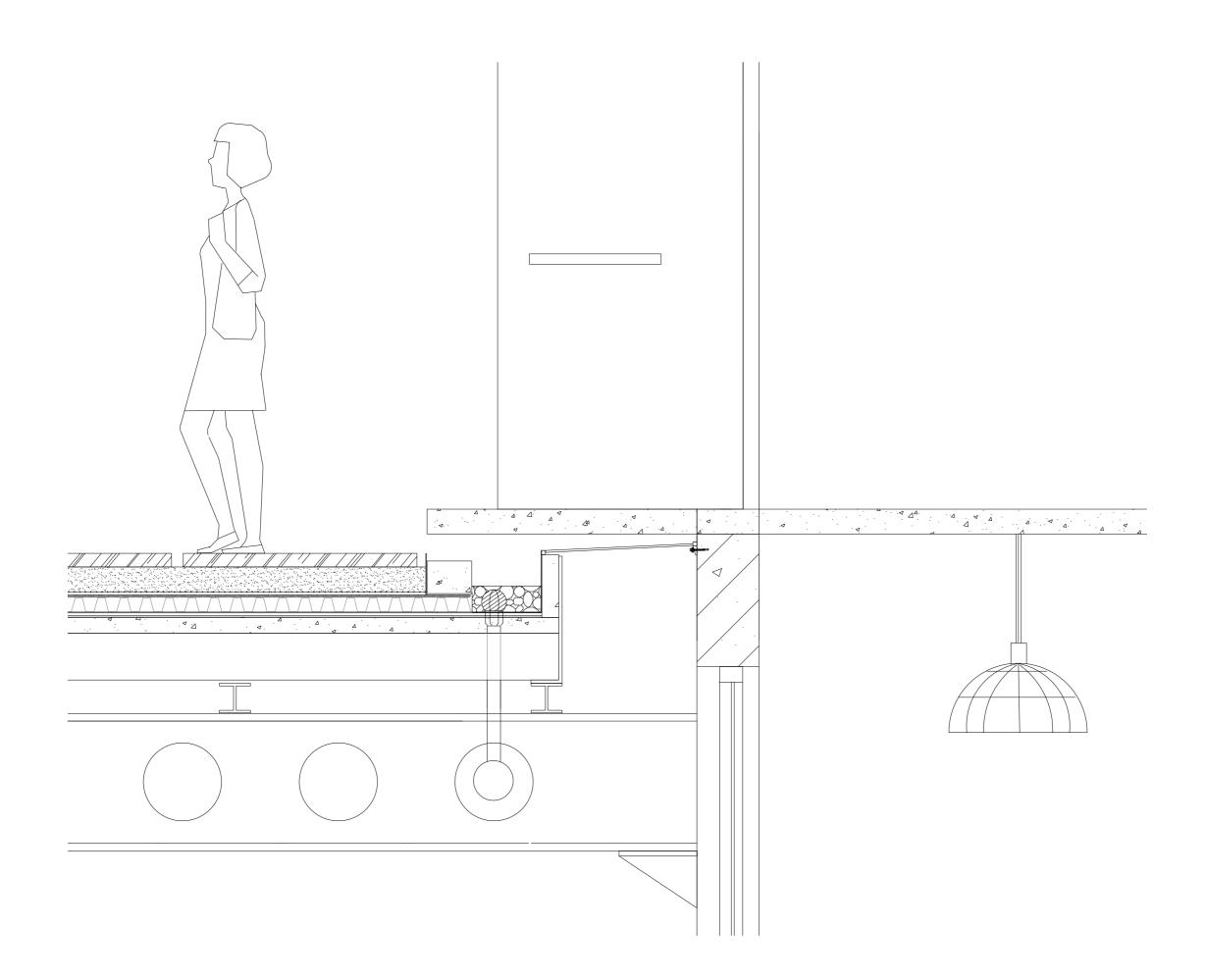


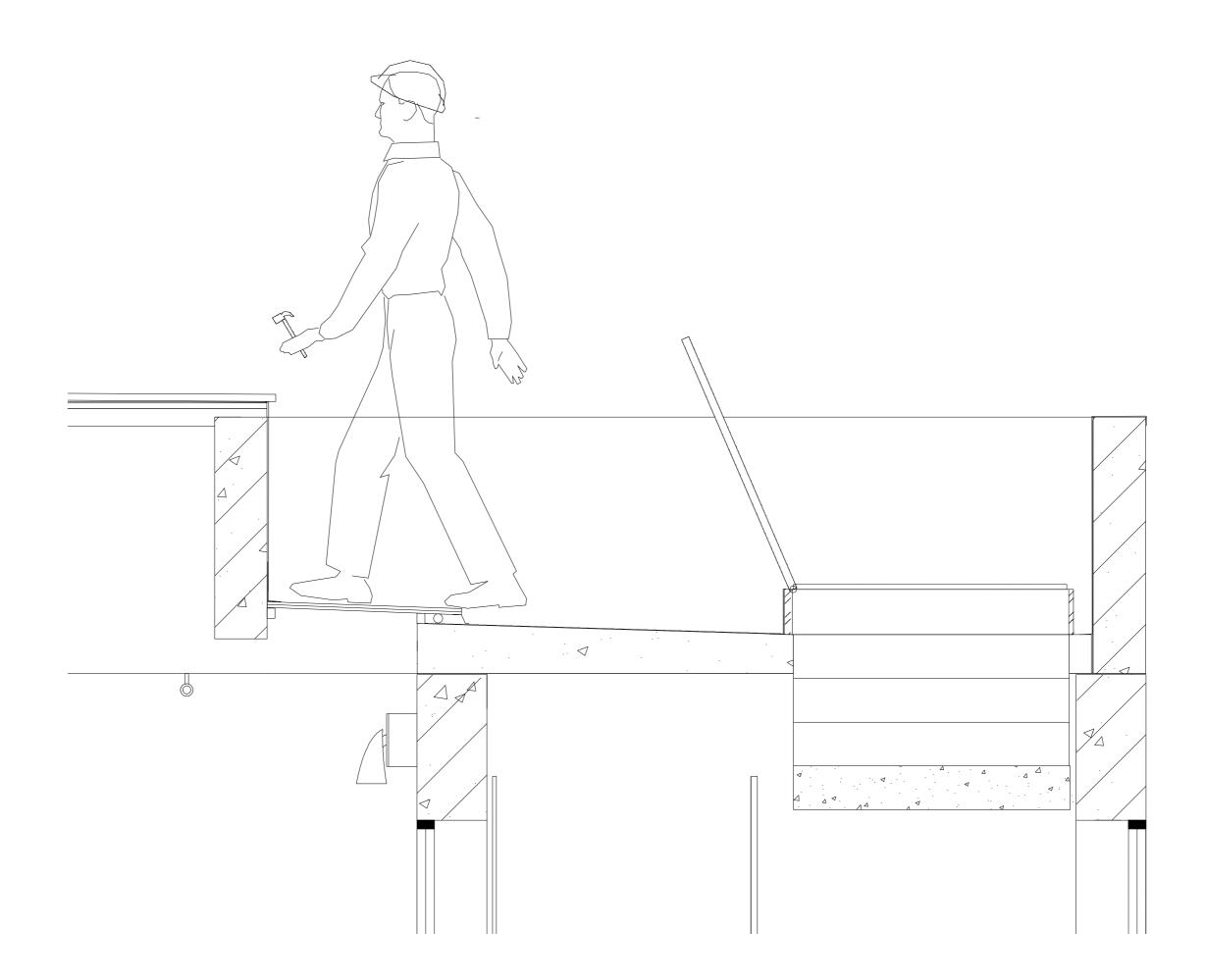






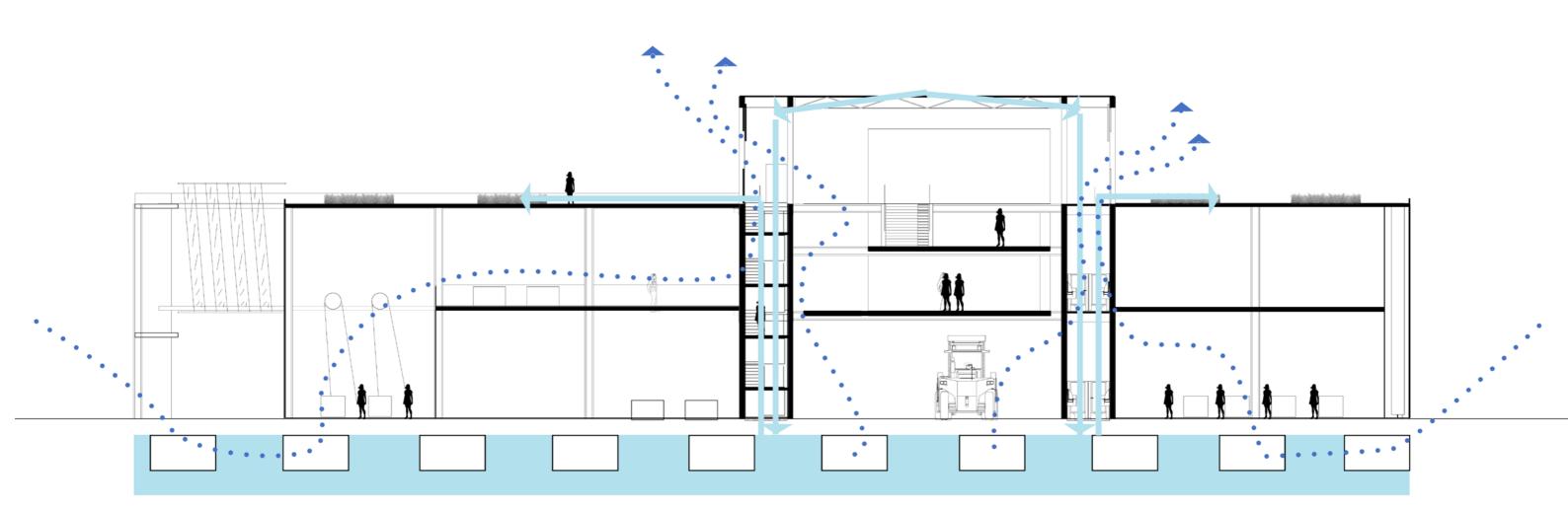








FACADE

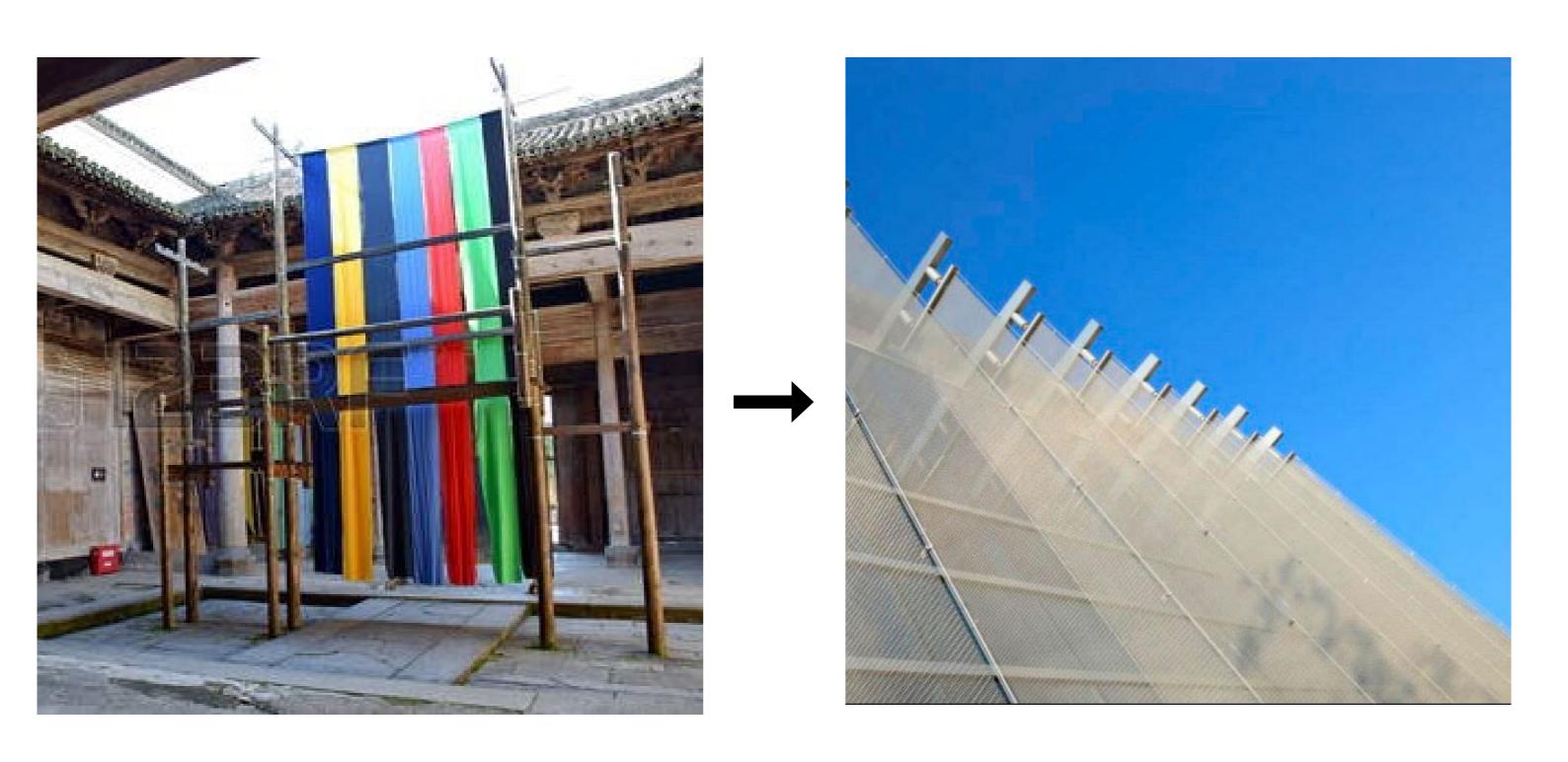


| Month of year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Year |
|------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| | 01 | 02 | 03 | 04 | 05 | 06 | 07 | 08 | 09 | 10 | 11 | 12 | 1-12 |
| Dominant wind direction | ~ | ~ | 4 | ~ | 4 | 4 | ~ | ~ | ~ | 4 | 4 | 4 | 4 |
| Wind probability >= 4 Beaufort (%) | 23 | 24 | 32 | 28 | 22 | 18 | 9 | 12 | 9 | 21 | 26 | 18 | 20 |
| Average Wind speed (kts) | 8 | 8 | 9 | 8 | 8 | 7 | 6 | 7 | 6 | 7 | 8 | 7 | 7 |
| Average air temp. (°C) | 23 | 23 | 25 | 26 | 27 | 28 | 28 | 29 | 28 | 27 | 25 | 25 | 26 |

HOT, BUT GOOD WIND, COOL AT NIGHT

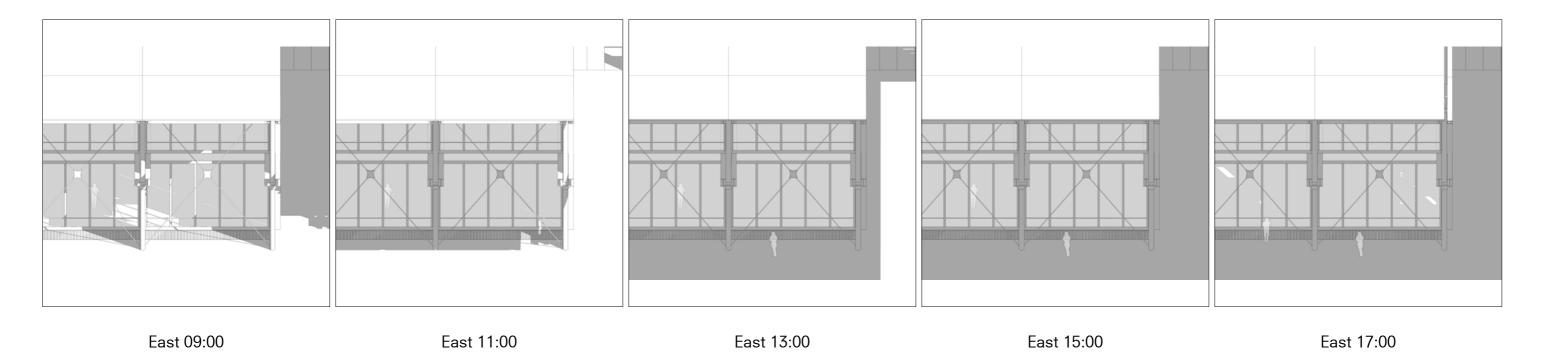


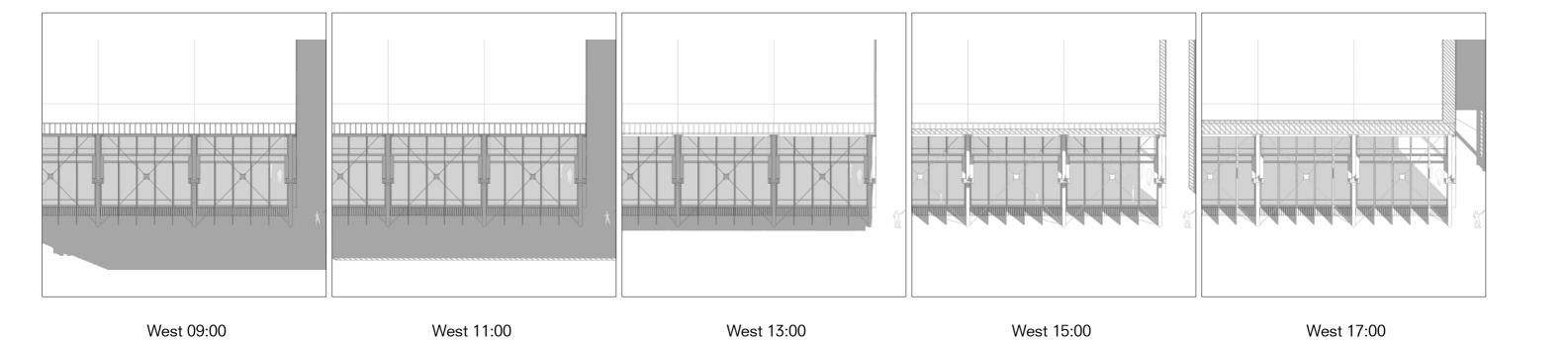
SHADING IS THE KEY

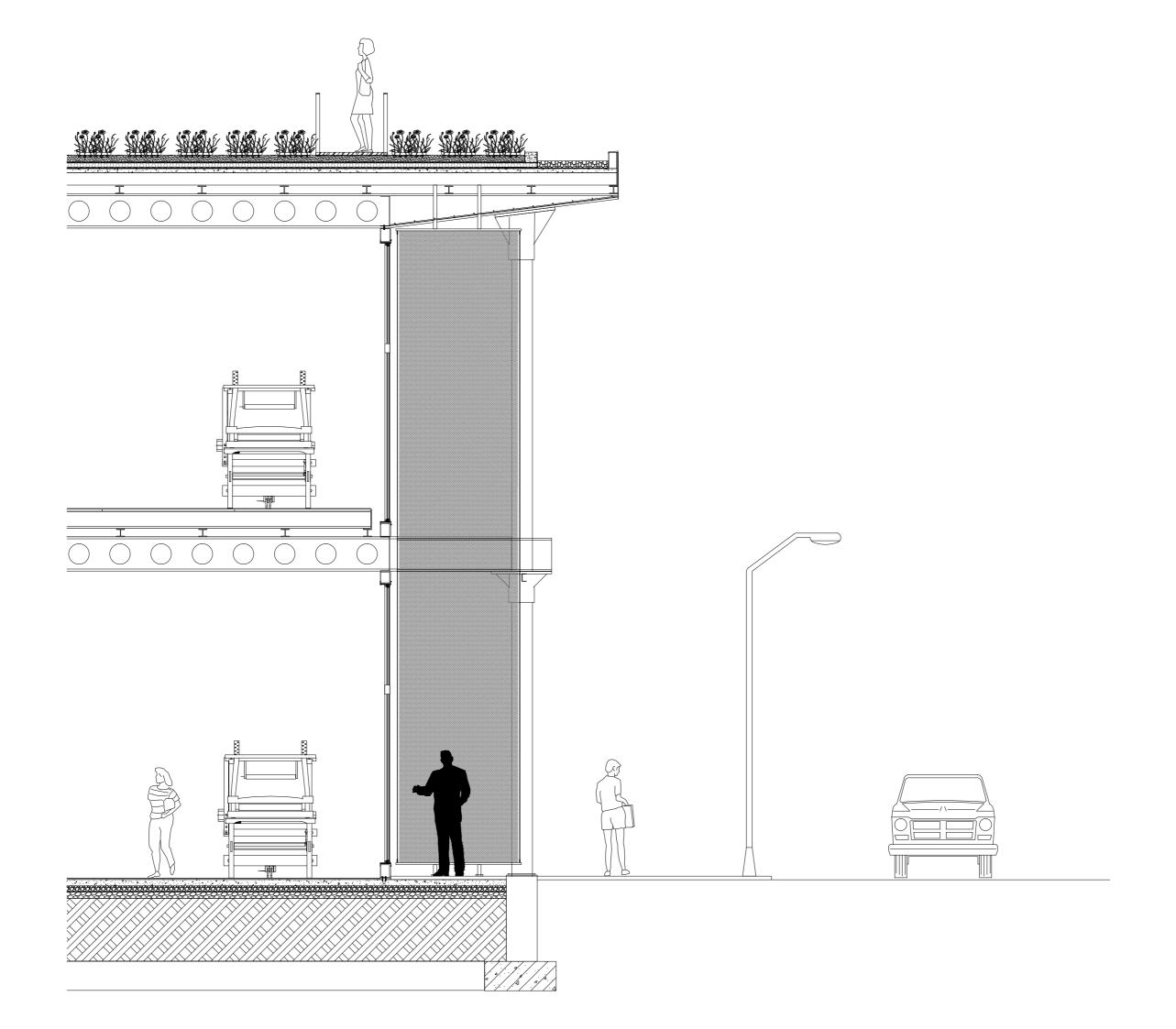


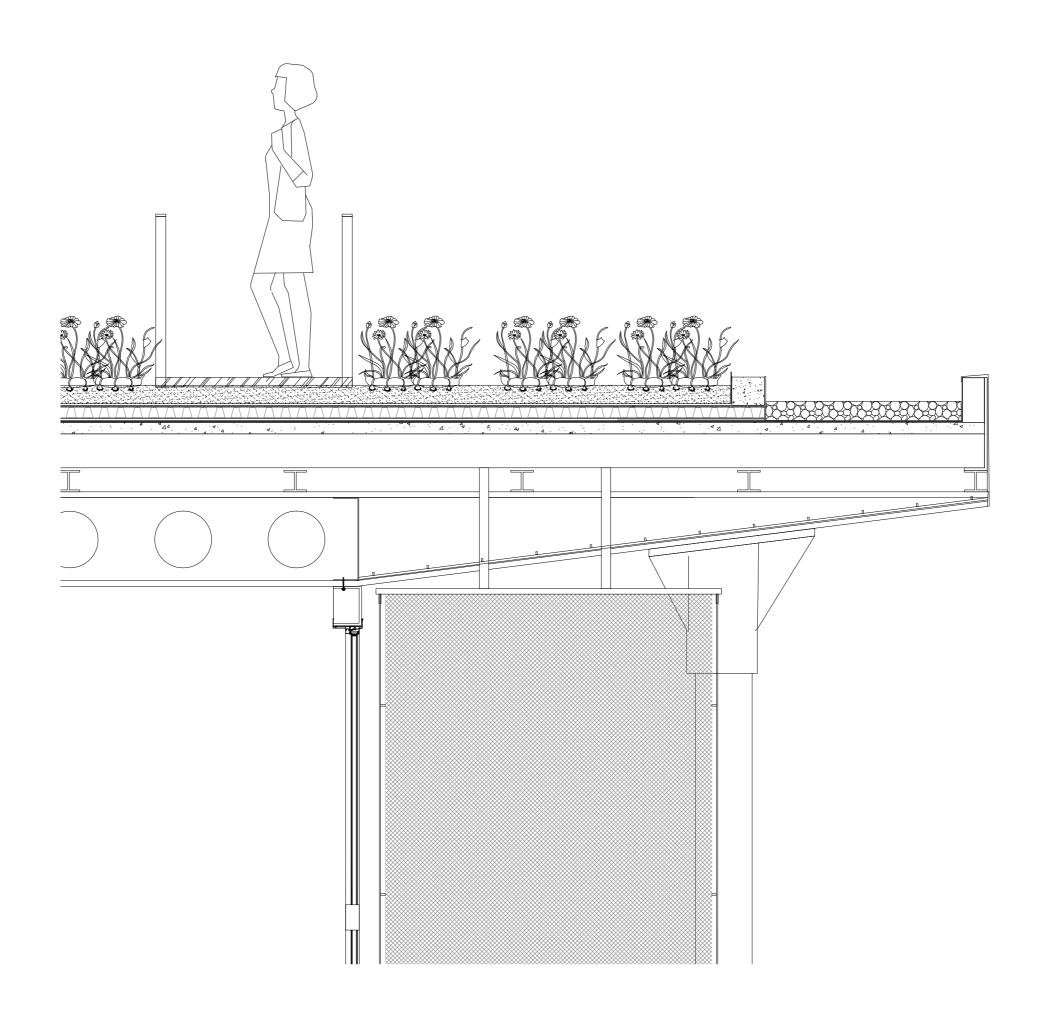
WEAVING SHADING

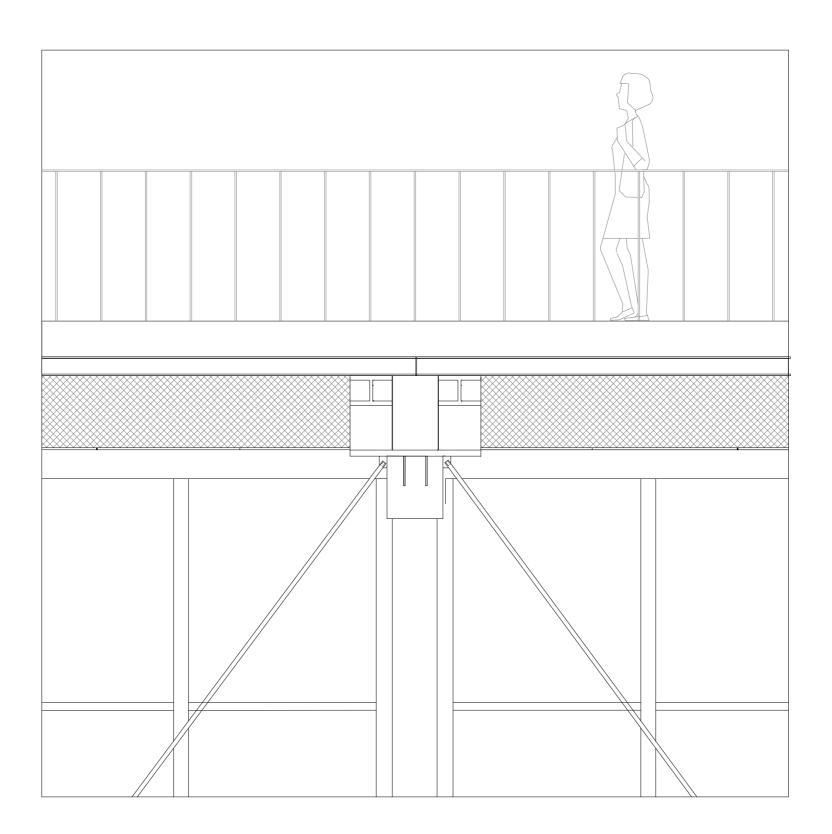
Shading







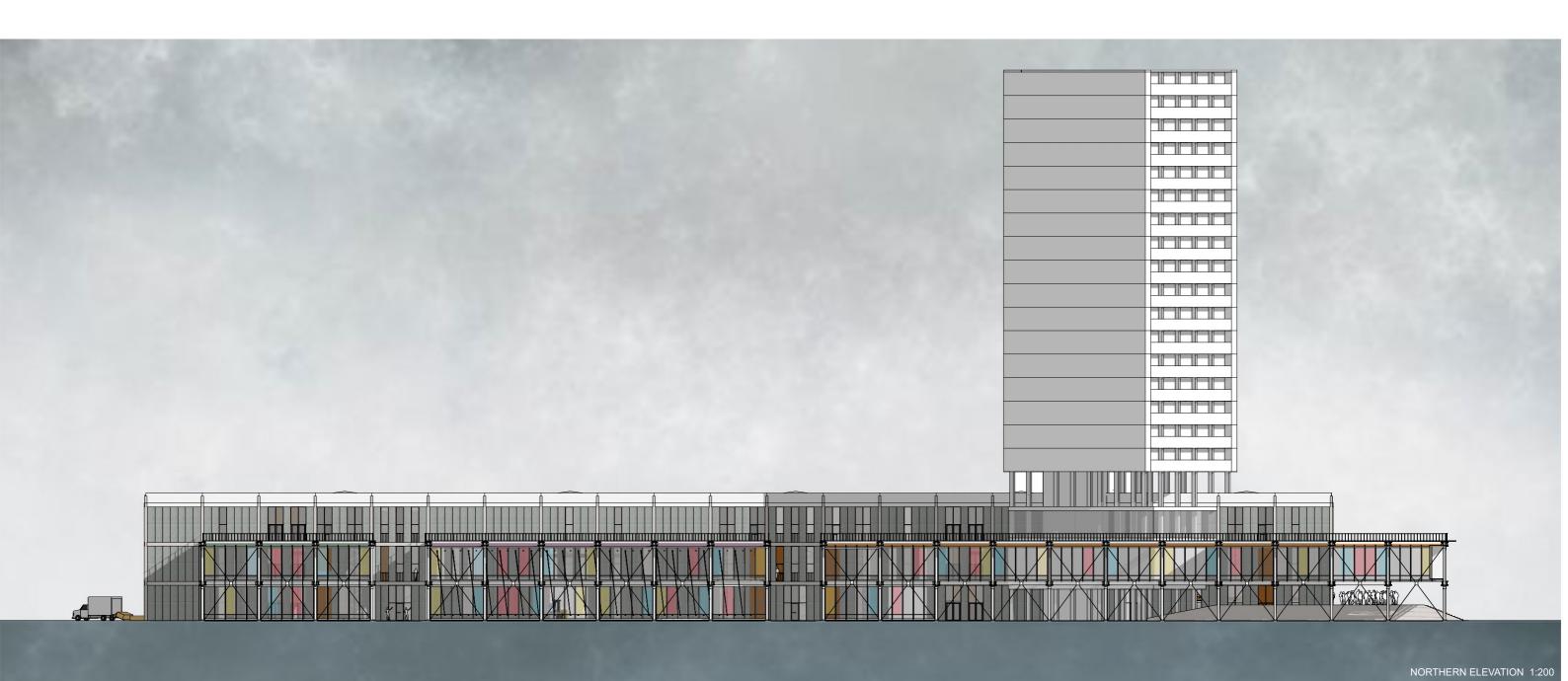














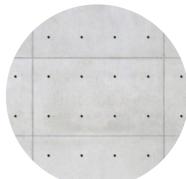
SOUTHERN ELEVATION 1:200



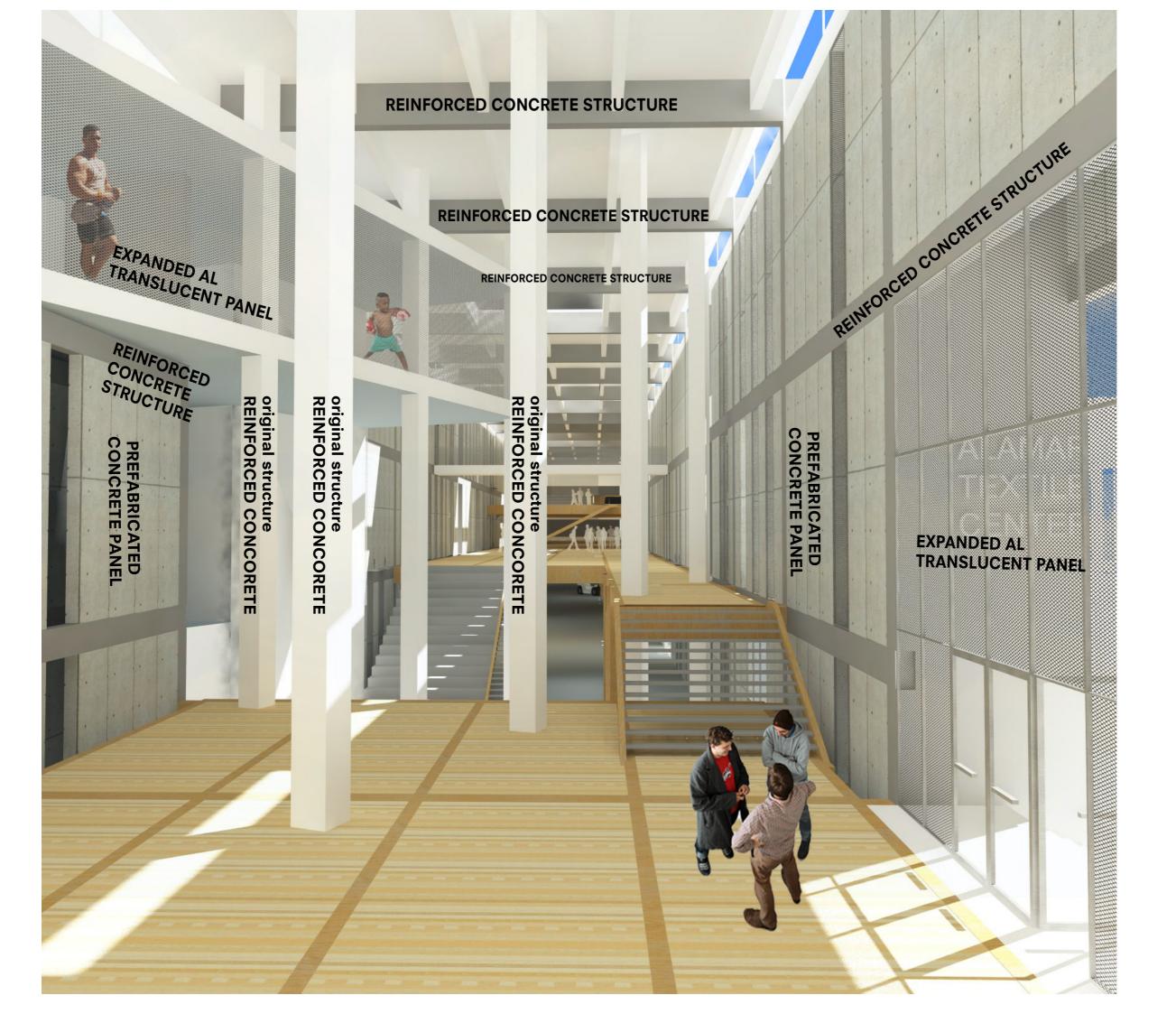








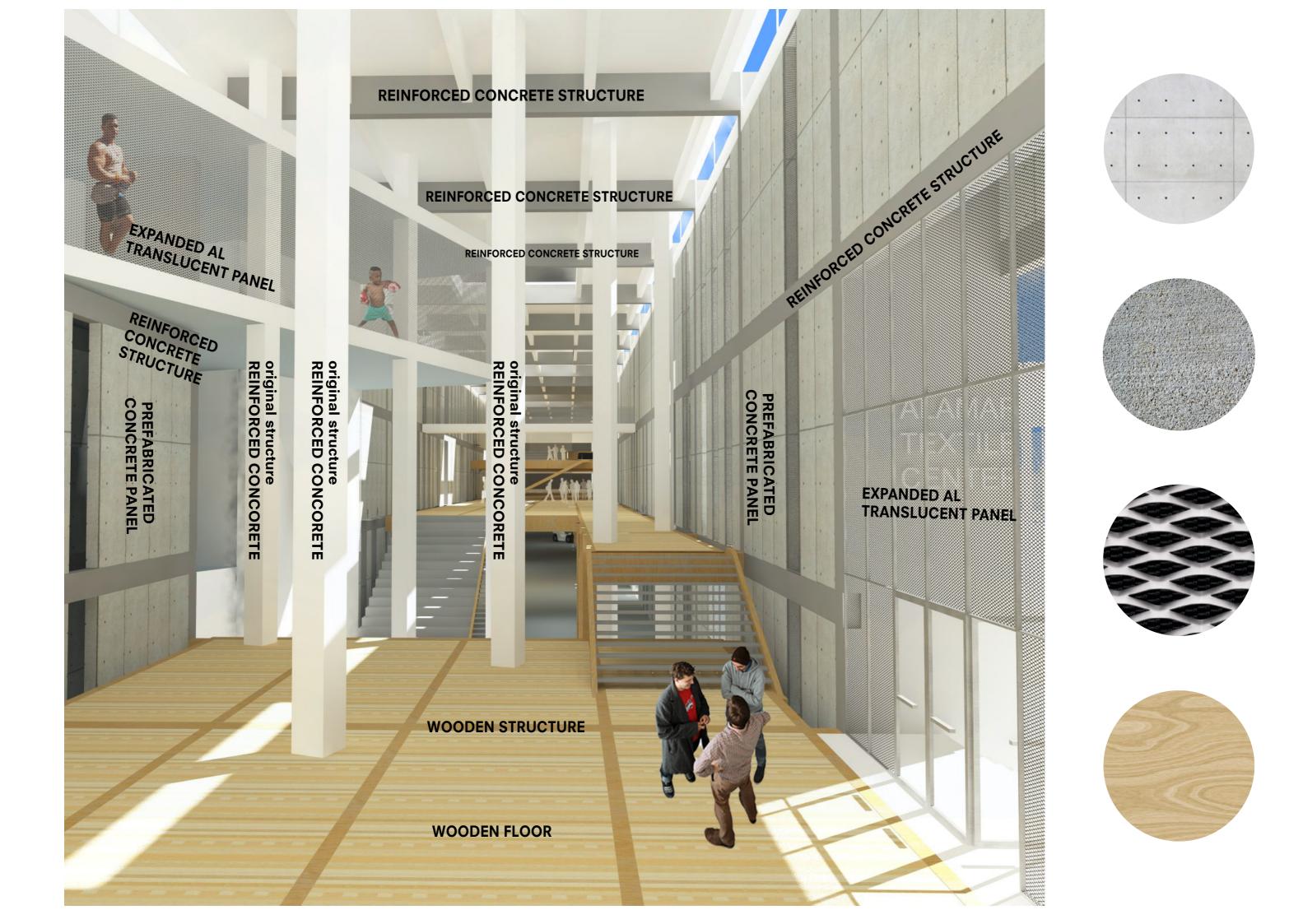














THANK YOU