

Current solutions for the energy transition

A feasibility study for homeowners.

Tim Luijt | P5 presentation | April 12, 2019

'... the great reconstruction ...'

2050

Energy neutral built environment

78%



Source: Eurostat (2016)

Utility
9%



Social
12%



Private
19%



Annual transition rate

Current
2.000

By 2021
50.000

By 2030 until 2050
200.000

Main barriers

Expensive

39%

No benefit

24%

No knowledge

24%

Servitization

Going from products
to services



Problem Statement

Mismatch between national ambition and capacity of homeowners to become gas-free.

Homeowners miss information

Effect of servitization is unknown

“What does the energy transition mean
for the private housing stock
to become gas-free? ”

Methodology

Transition tool

1. Transition packages
2. Quantify effect of servitization

Building Performance
Simulation (BPS) model

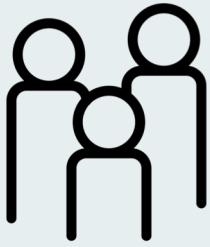
Feasibility analyses (both
economic and financial)

Input



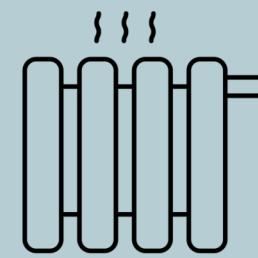
19 target groups

3.7 million houses
16% of NL energy



4 user groups

Average, working couple,
family, elderly



Current: gas-boiler

Future: air-source heat pump
(45°C, 55°C, 65°C)

Economic feasibility

'Traditional model'

$$Feco = \frac{\text{initial cost} - \text{price premium}}{\Delta \text{operational costs}} < \binom{\text{moving cycle}}{-1 \text{ year}}$$

Financial feasibility

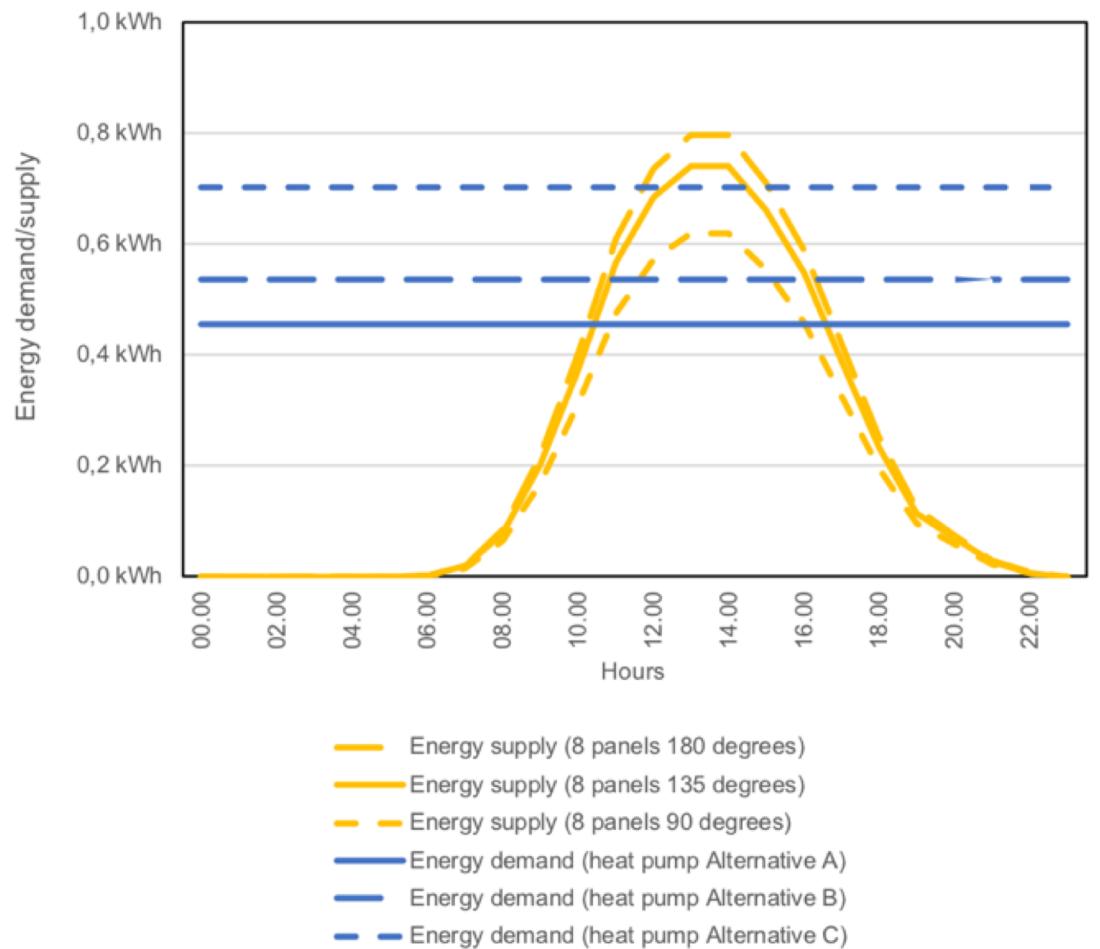
'Servitization model'

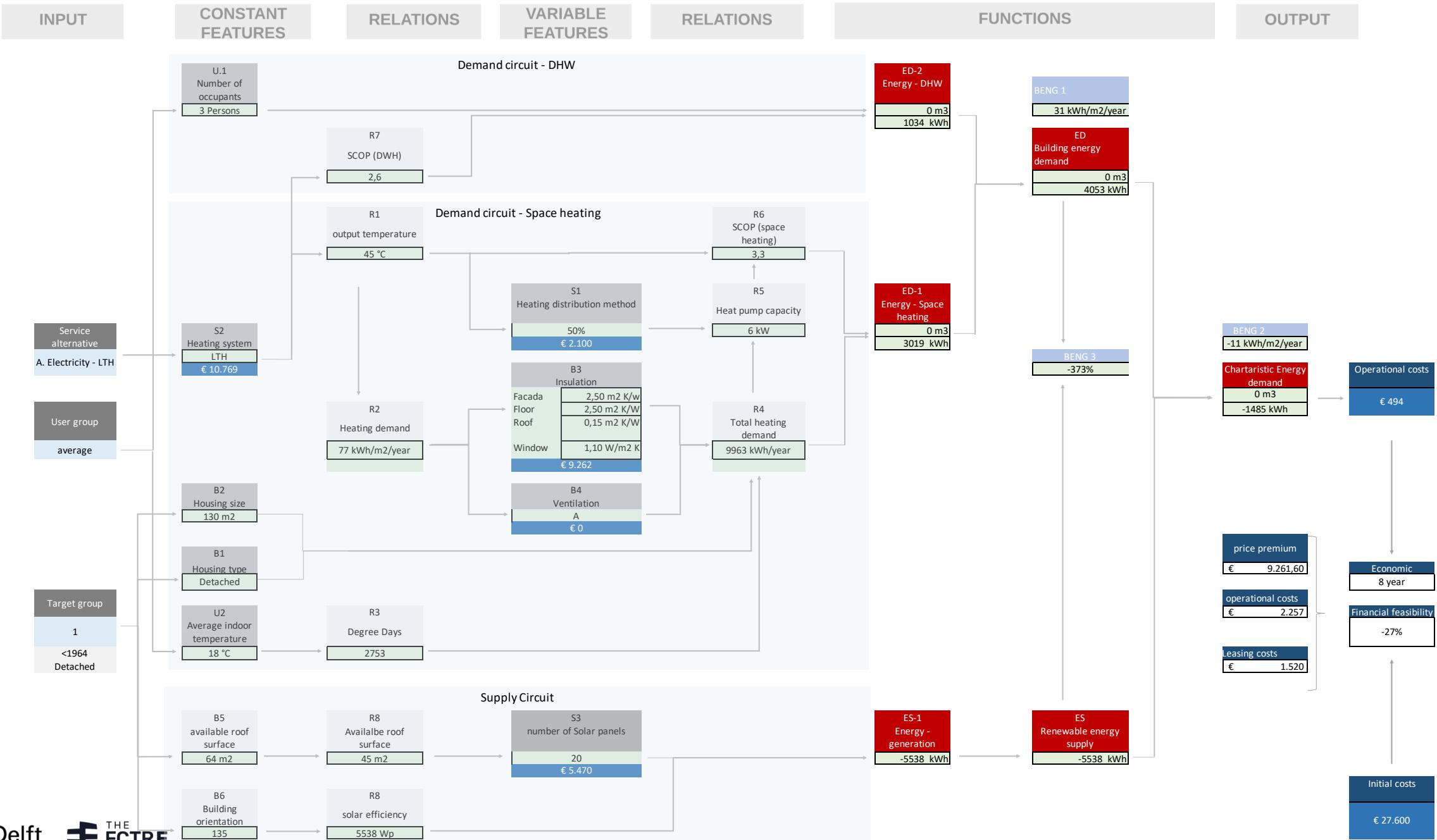
$$Ffin = \frac{\text{Leasing costs}}{\Delta \text{operational costs}} < 100\%$$

Interest rate	Depreciation period			
	10 years	15 years	20 years	25 years
3%	11,6%	8,3%	6,7%	5,7%
4%	12,2%	8,9%	7,3%	6,3%
5%	12,7%	9,5%	7,9%	7,0%
6%	13,3%	10,1%	8,6%	7,7%
7%	13,9%	10,8%	9,3%	8,4%



SSR (Self Sufficiency Ratio)





Output

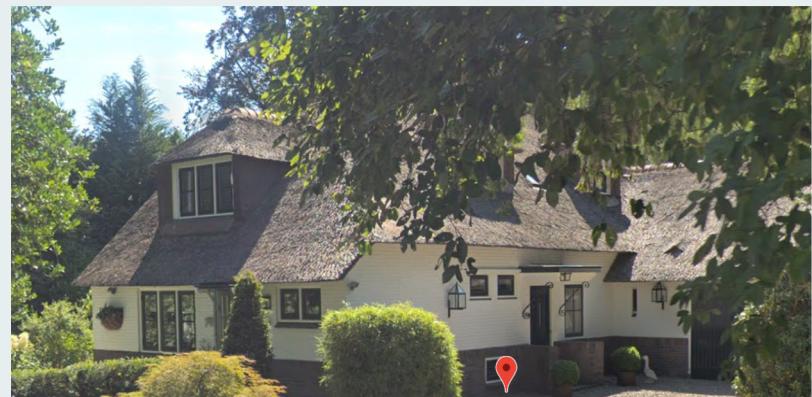
Scenariosamenvatting									
	1 current	1A	1B	1C	2 current	2A	2B	2C	
Veranderende cellen:	1 0 A	1 B	1 C	1	2 0 A	2 B	2 C	2	
target_group	1	1	1	1	2	2	2	2	
service_alternative	A	B	C		A	B	C		
Resultaatcellen:									
target_group	1	1	1	1	2	2	2	2	
construction_period	<1964	<1964	<1964	<1964	1965-1974	1965-1974	1965-1974	1965-1974	
B1 Housing_type	Detached								
B2 Surface	130 m2	130 m2	130 m2	130 m2	144 m2	144 m2	144 m2	144 m2	
B5 floors	2 layers								
B6 building_orientaiton	135,0 °	135,0 °	135,0 °	135,0 °	135,0 °	135,0 °	135,0 °	135,0 °	
user_group	average								
U1 Number_of_occupants	3 persons								
U2 average_indoor_temperature	18 °C								
B3 facade	0,36	2,5	0,36	0,36	0,43	2,5	0,43	0,43	
B3 insulation_roof	0,15	0,15	0,15	0,15	0,17	0,17	0,17	0,17	
B3 Ground_Floor	0,39	2,5	2,5	0,39	0,86	2,5	2,5	0,86	
B3 Glazing_insulation	5,2	1,1	5,2	5,2	5,2	5,2	5,2	5,2	
B4 Ventilation_mетод	A	A	A	A	A	A	A	A	
S1 radiant_heating_method	100%	50%	80%	100%	100%	50%	80%	100%	
S1 Convective_heating_method	0%	50%	20%	0%	0%	50%	20%	0%	
S2 Heat_pump_TY Pee	-	LTH	LTH	HTH	-	LTH	LTH	HTH	
S3 Number_of_solar_panels	0 panels	20 panels	20 panels	20 panels	0 panels	20 panels	20 panels	20 panels	
R1 minimal_heating_demand	166	61	106	166	169	69	106	169	
R2 total_heating_demand	21546	7987	13828	21546	24353	9967	15206	24353	
R3 available_roof_surface	64 m2	64 m2	64 m2	64 m2	60 m2	60 m2	60 m2	60 m2	
R4 output_temperature	65 °C	45 °C	55 °C	65 °C	65 °C	45 °C	55 °C	65 °C	
R5 Efficiency_space_heating	0,9	3,3	2,8	2,6	0,9	3,3	2,8	2,6	
R6 Efficiency_DHW	0,9	2,6	2,6	2,9	0,9	2,6	2,6	2,9	
R7 heat_pumps_capacity	0	6	8	20	0	6	8	20	
R8 solar_efficiency	277 kWh								
R9 Degree_days	2753	2753	2753	2753	2753	2753	2753	2753	
ED1-G Gas_space_heating	2449 m³	0 m³	0 m³	0 m³	2768 m³	0 m³	0 m³	0 m³	
ED2-G Gas_Domestic_hot_water	300 m³	0 m³	0 m³	0 m³	300 m³	0 m³	0 m³	0 m³	
ED1-E Elec_space_heating	-	2.420	4.939	8.450	-	3.020	5.431	9.550	
ED2-E Elec_Domestic_hot_water	0 kWh	1034 kWh	1034 kWh	900 kWh	0 kWh	1034 kWh	1034 kWh	900 kWh	
ES1 Elec_solar_panels	0 kWh	-5538 kWh	-5538 kWh	-5538 kWh	0 kWh	-5538 kWh	-5538 kWh	-5538 kWh	
ES2 Elec_BESS									
Etot-G Tot_gas_consumption	2749 m³	0 m³	0 m³	0 m³	3068 m³	0 m³	0 m³	0 m³	
Etot-E Tot_electricity_consumption	0 kWh	-2084 kWh	434 kWh	3811 kWh	0 kWh	-1484 kWh	926 kWh	4912 kWh	
BENG_1	186	27	46	72	187	28	45	73	
BENG_2	186	-16	3	29	187	-10	6	34	
BENG_3	0%	-266%	1275%	145%	0%	-373%	598%	113%	
oper_Costs_gas_space_heating	€ 2.073	€ -	€ -	€ -	€ 2.313	€ -	€ -	€ -	

Detached house, build between 1946 and 1964, average user group:

Service	Heat pump type A	Heat pump type B	Heat pump type C
Economic feasibility	9 years	15 years	37 years
Financial feasibility	-18%	6%	55%

Case study

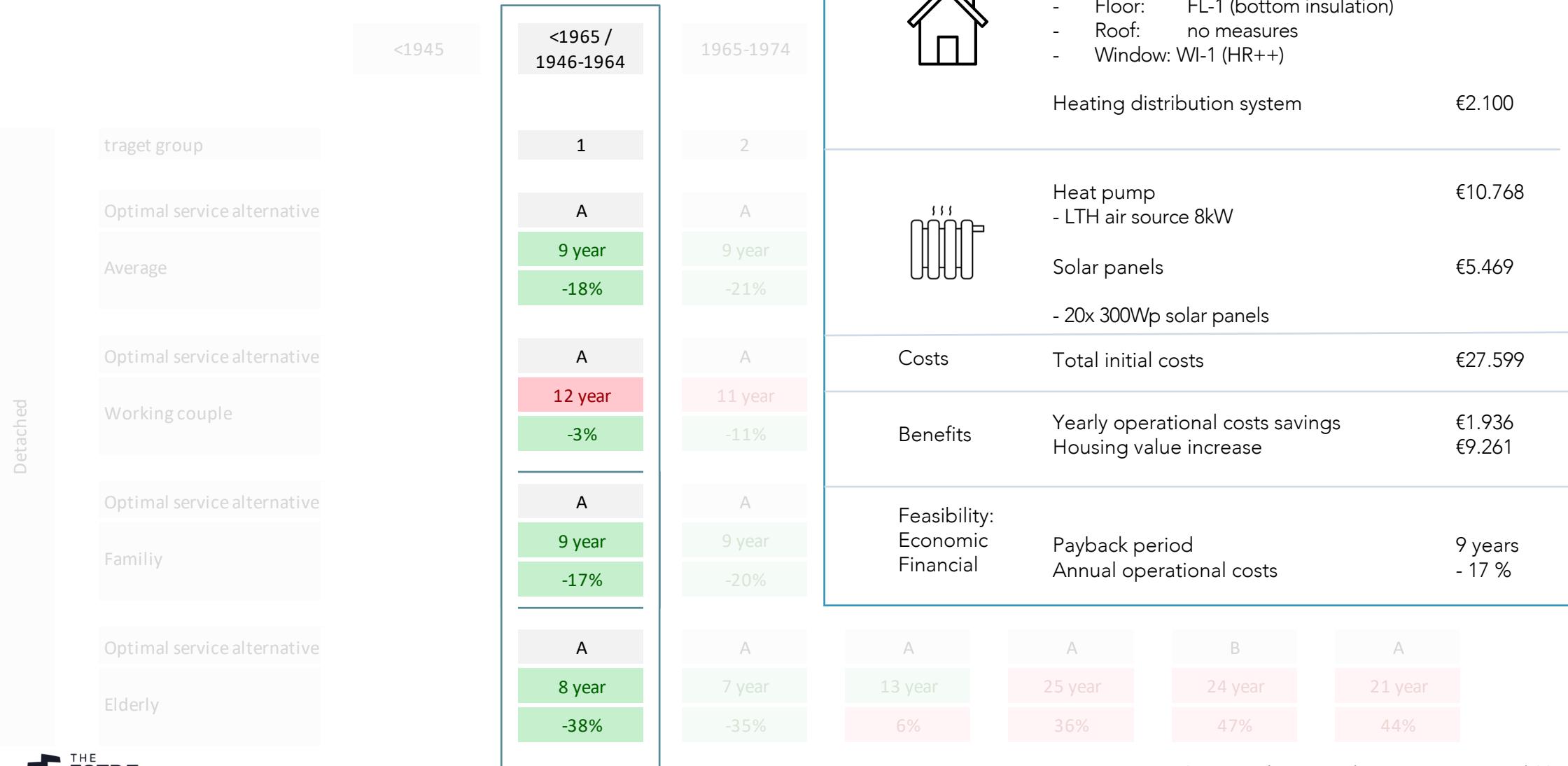
Transition tool validation

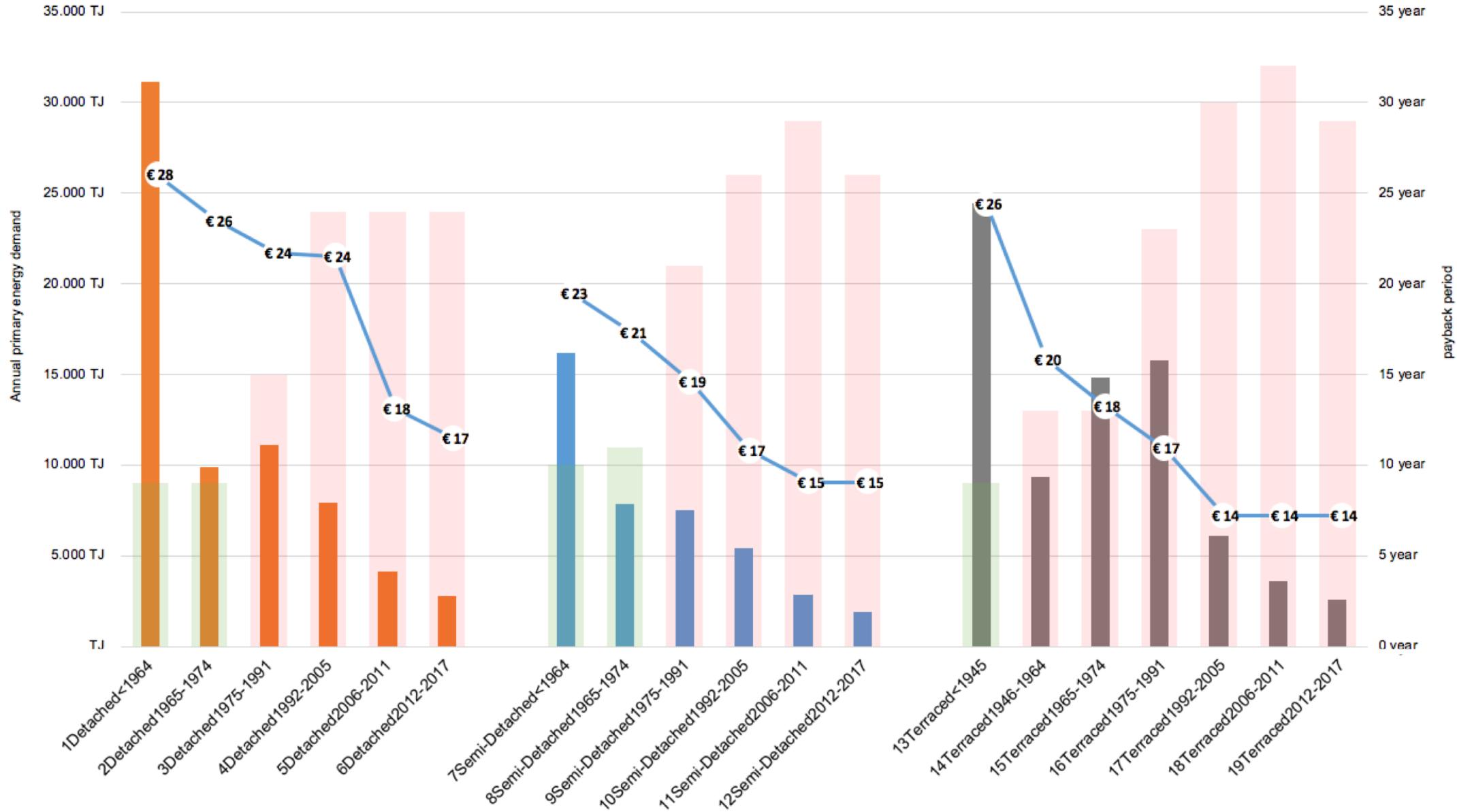


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Results

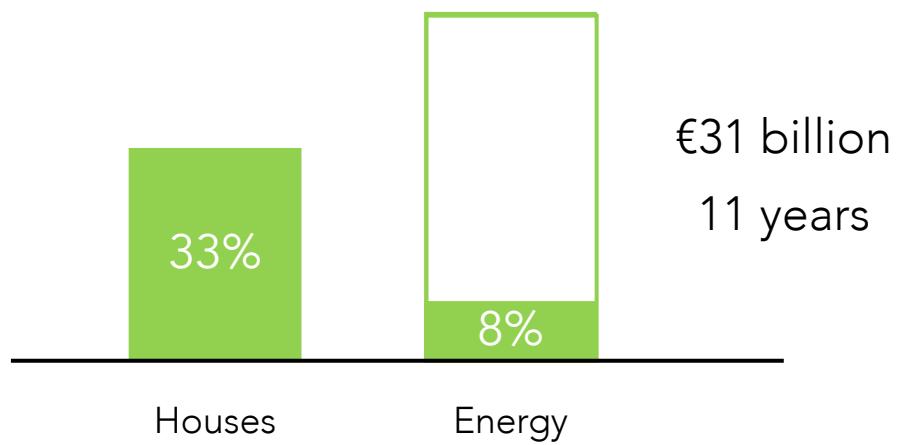
Transition packages



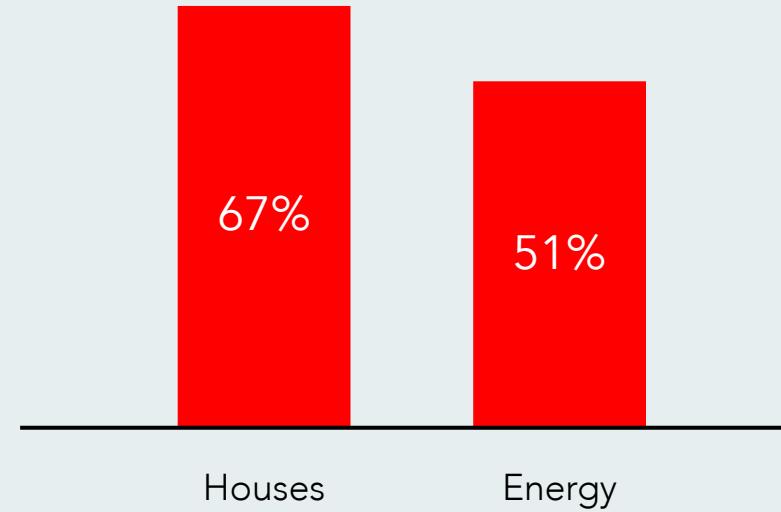


Conclusions

Feasible



Not feasible



Servitization

	Traditional model	Servitization model
Feasibility rate	33%	33%
Investment	€24.800	X
Moving cycle	Dependent	Flexible
Total Cost of Ownership	>11.3 years	<11.3 years

Servitization

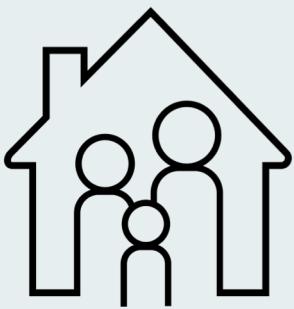
Feasibility rate

Traditional model

33%

Investment

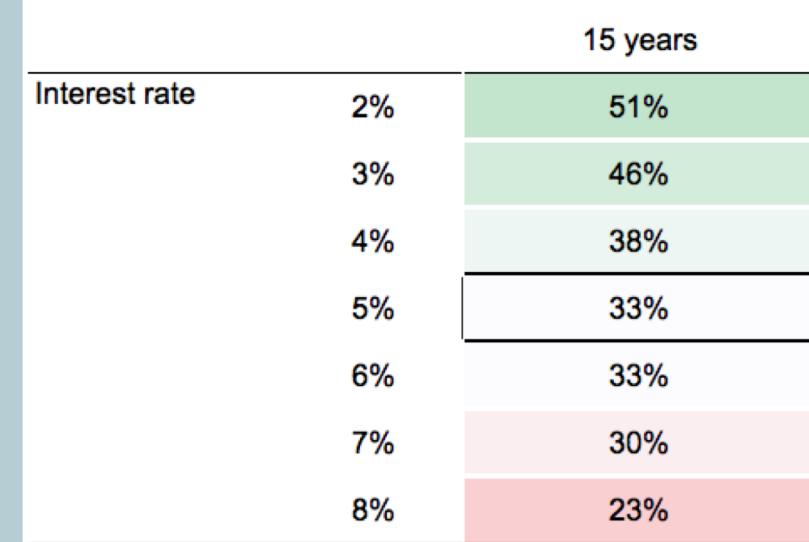
€31 billion



Servitization model

33%

€46 billion



Wrap up

- Empowerment of 1.2 million homeowners
- Additional perspective through servitization

'Guts & Courage'

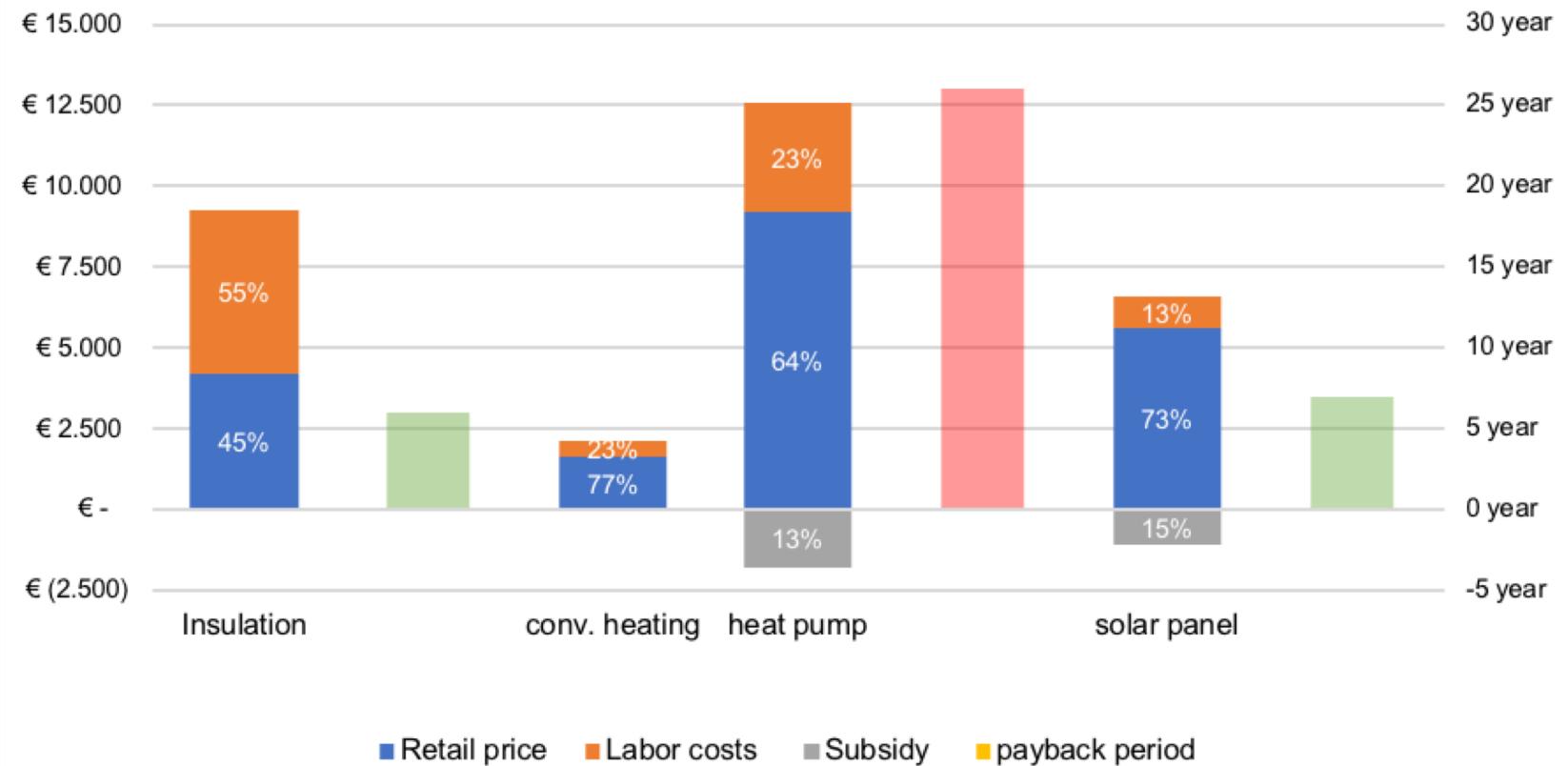
THANK YOU

Any questions?

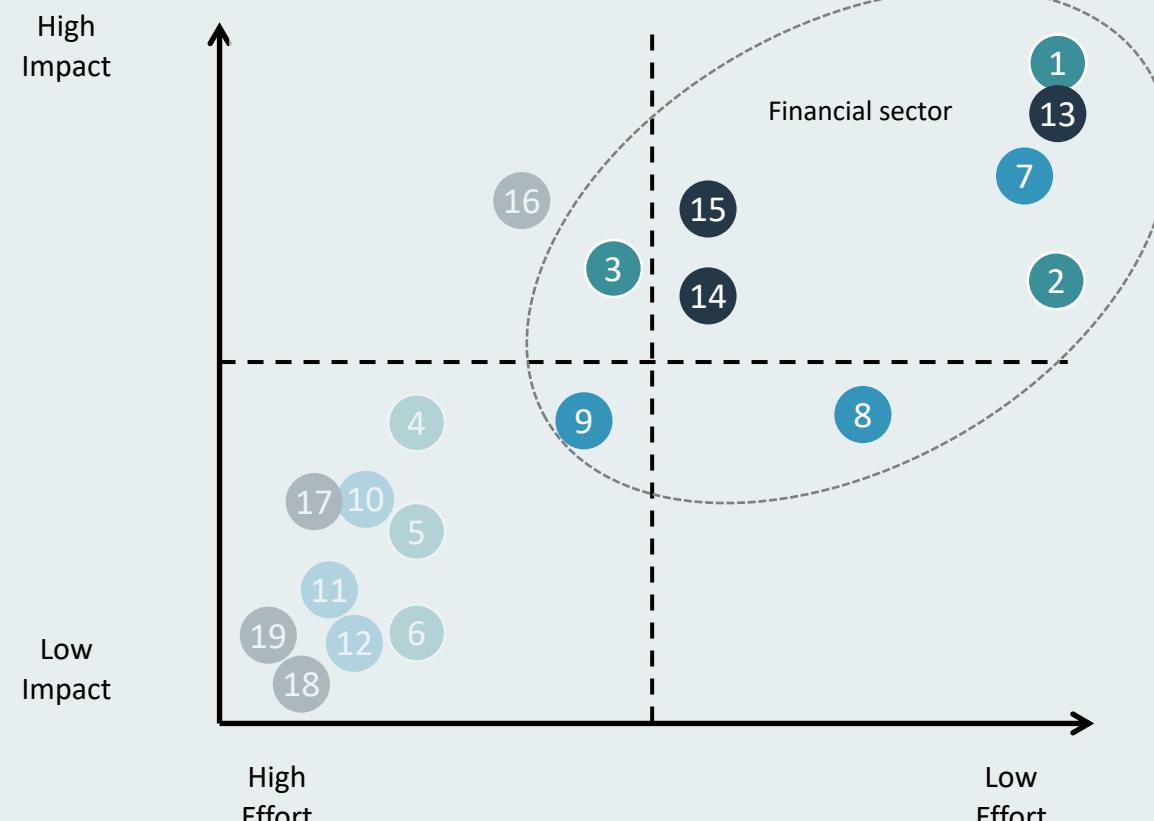
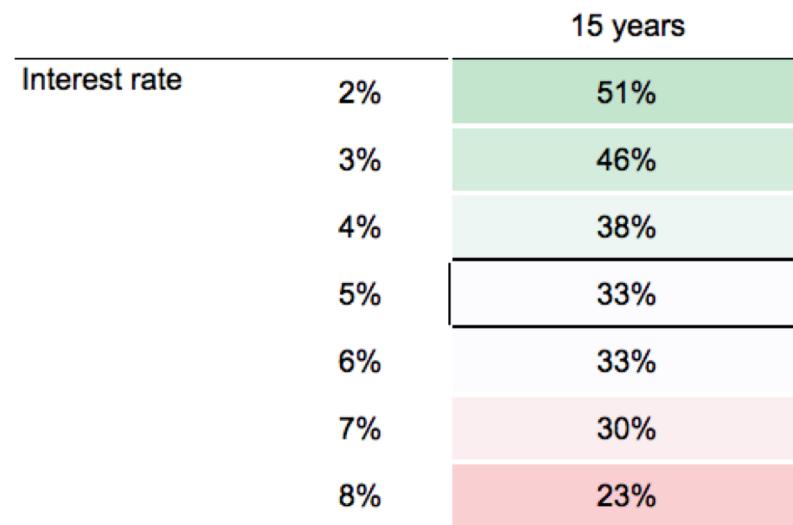
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Cost breakdown



Implications



Detached dwellings

Semi-detached dwelling

Terraced dwellings

8kW

5.000
kWh/
year



€12.000

€336/year

8kW

5.000
kWh/
year

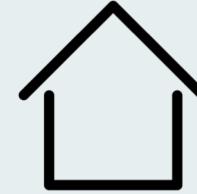


€12.000

€336/year

16kW

5.000
kWh/
year



€7.000

€292/year

5.000
kWh/
year



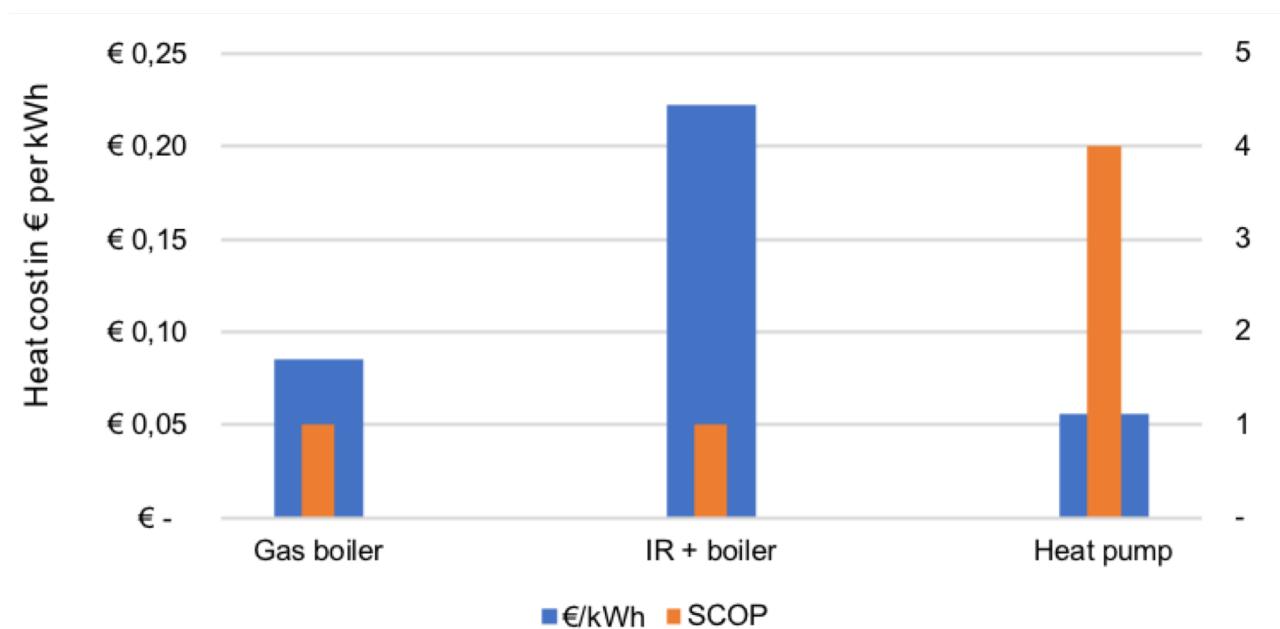
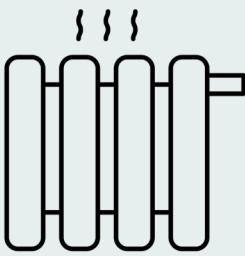
€7.000

€292/year

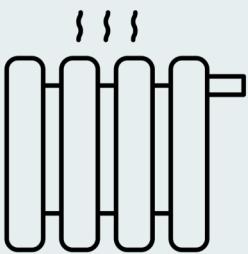
33%

65%

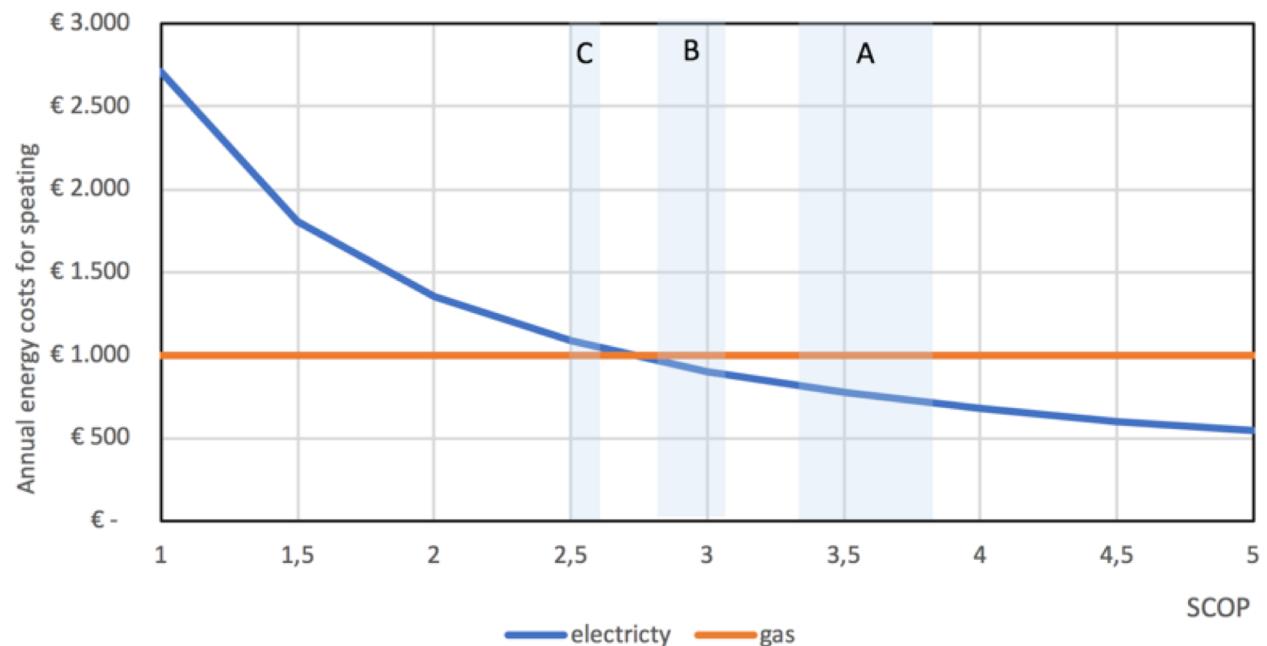
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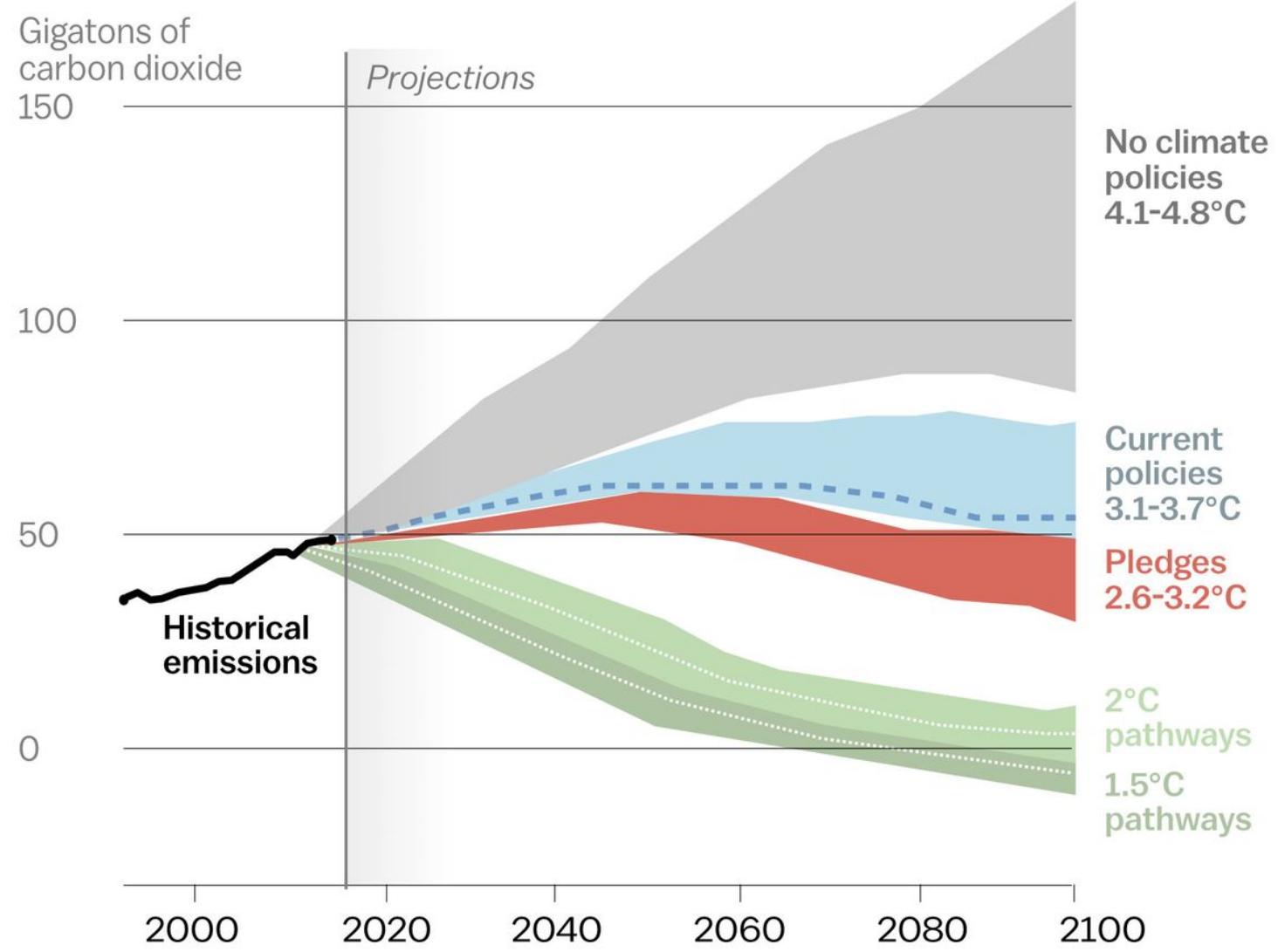


Input



Air-source heat pump





By 2030 until 2050
200.000

Source: Rutte-III, 2017, Buren 2018

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