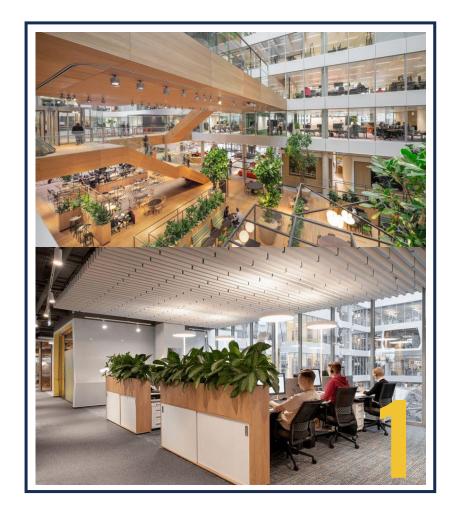
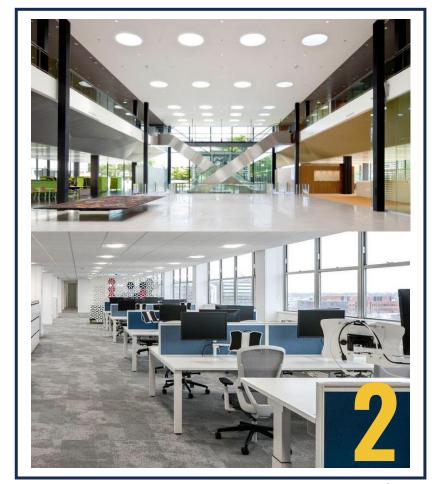
# The implementation of social sustainability goals in corporate real estate

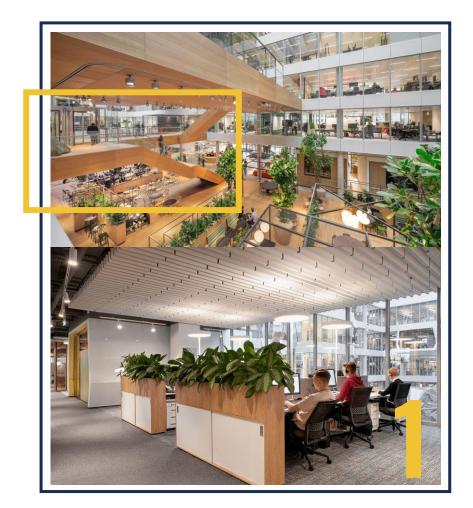


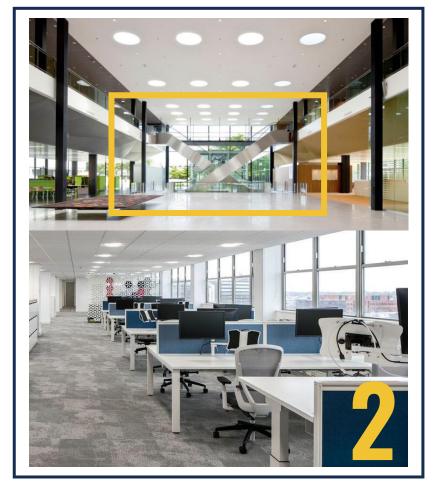
# The implementation of social sustainability goals in corporate real estate

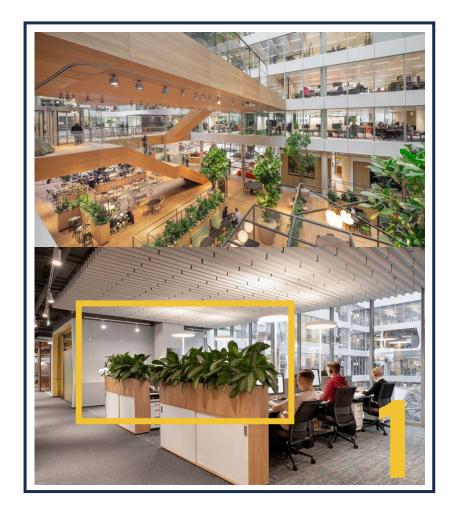
# The implementation of social sustainability goals in corporate real estate

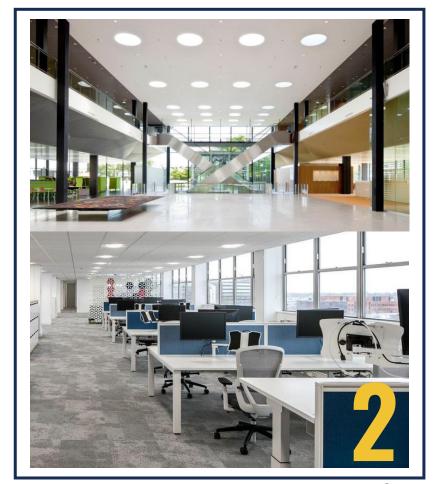












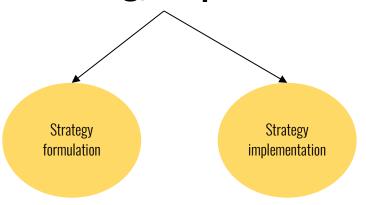
### Content

- 01 | Theory
- 02 | Methodology
- 03 | Findings
- 04 | Conclusion
- 05 | Discussion

# 01 Theory

# What is strategy implementation?

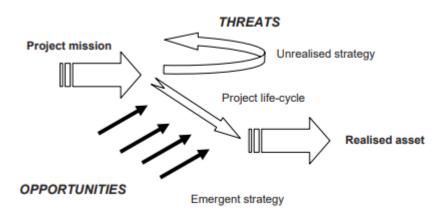
# What is strategy implementation?



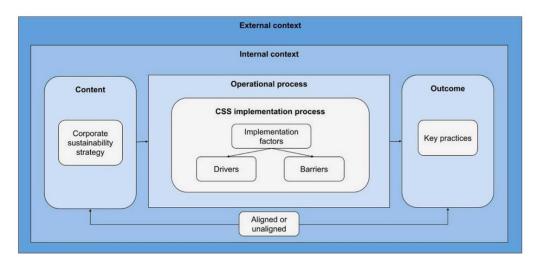
Mintzberg and Waters (1985)



12

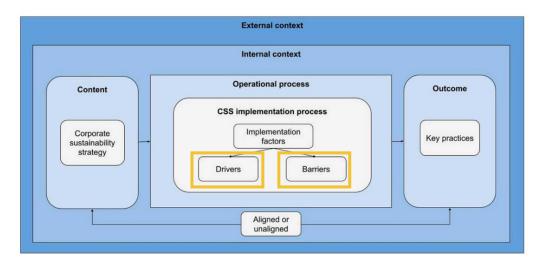


13



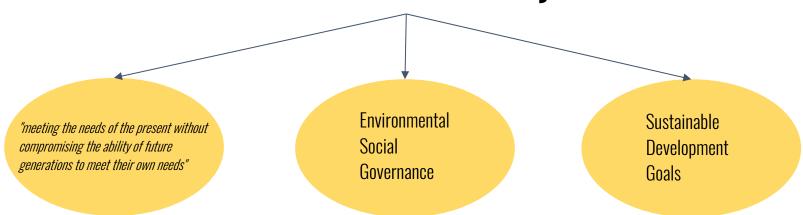
Framework for strategy implementation of corporate sustainability

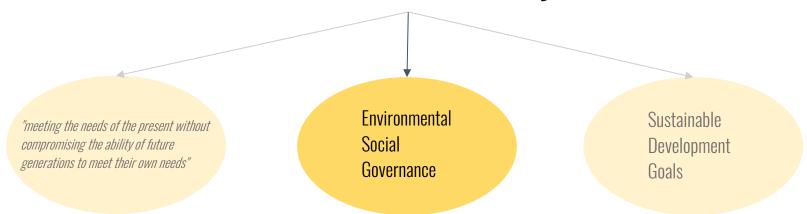
Guerra-Lombardi et al. (2024)



Framework for strategy implementation of corporate sustainability

Guerra-Lombardi et al. (2024)





"meeting the needs of the present without compromising the ability of future generations to meet their own needs"

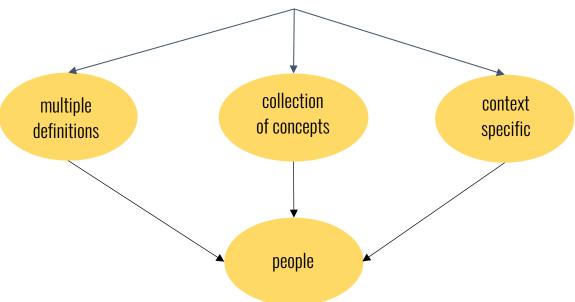
Environmental Sustainable Development Governance

Governance

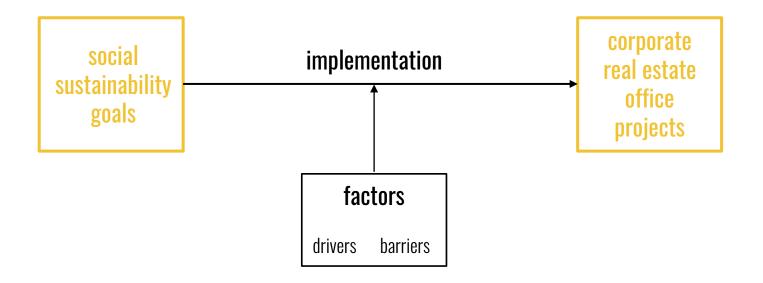
Although ESG considerations are gaining importance in real estate , the social dimension remains underrepresented

# What is social sustainability?

# What is social sustainability?



### Research



### **Research question**

To what extent do underlying factors influence the implementation of social sustainability goals throughout the project lifecycle of corporate real estate office projects in the Netherlands?

# 02 Methodology

### **Research questions**

To what extent do underlying factors influence the implementation of social sustainability goals throughout the project lifecycle of corporate real estate office projects in the Netherlands?

Desk research

### **Research questions**

To what extent do underlying factors influence the implementation of social sustainability goals throughout the project lifecycle of corporate real estate office projects in the Netherlands?

<b>SQ1.</b> What are existing frameworks structures used to categorise social sustainability goals in corporate real estate'
--

### Desk research

**SQ2.** Which categories, subcategories, and indicators of social sustainability in corporate real estate are defined in literature?

**SQ3.** How do existing certification systems for social sustainability in corporate real estate align with the identified categories, sub categories and indicators?

# **Empirica** research

**SQ4.** How do corporate real estate office projects integrate social sustainability goals throughout the different stages of the project lifecycle?

**SQ5.** What drivers and barriers influence the implementation of social sustainability goals in corporate real estate office projects?

### **Research questions**

# To what extent do underlying factors influence the implementation of social sustainability goals throughout the project lifecycle of corporate real estate office projects in the Netherlands?

<b>SQ1.</b> What are existing frameworks structures used to categorise social sustainability goals in corporate real estate?
--

### Desk research

- **SQ2.** Which categories, subcategories, and indicators of social sustainability in corporate real estate are defined in literature?
- **SQ3.** How do existing certification systems for social sustainability in corporate real estate align with the identified categories, sub categories and indicators?

- **SQ4.** How do corporate real estate office projects integrate social sustainability goals throughout the different stages of the project lifecycle?
- **SQ5.** What drivers and barriers influence the implementation of social sustainability goals in corporate real estate office projects?

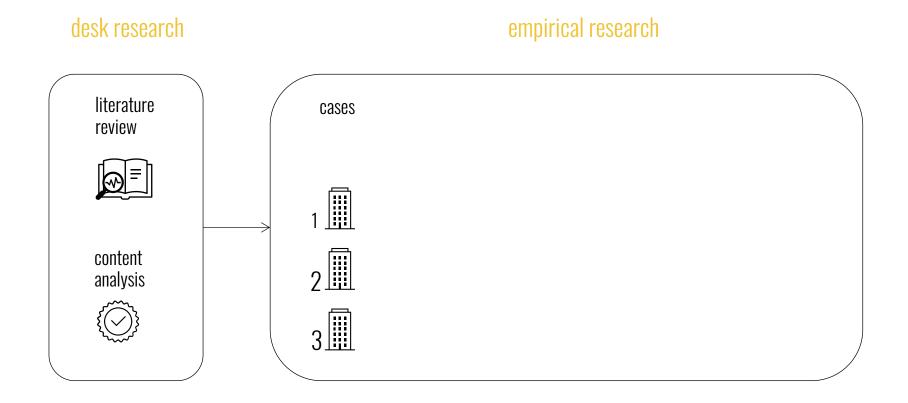
### desk research

literature review



content analysis



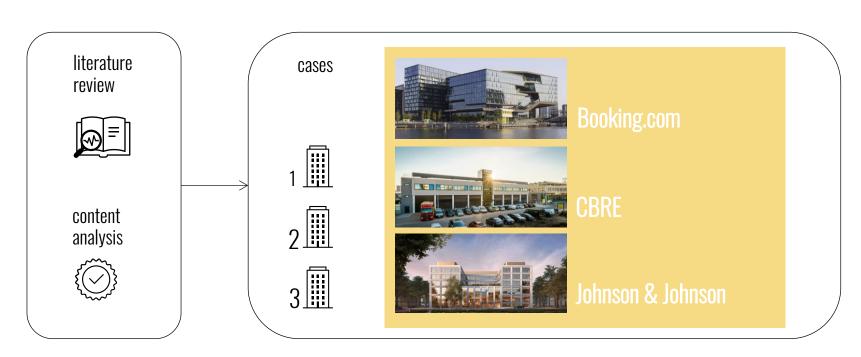


### desk research

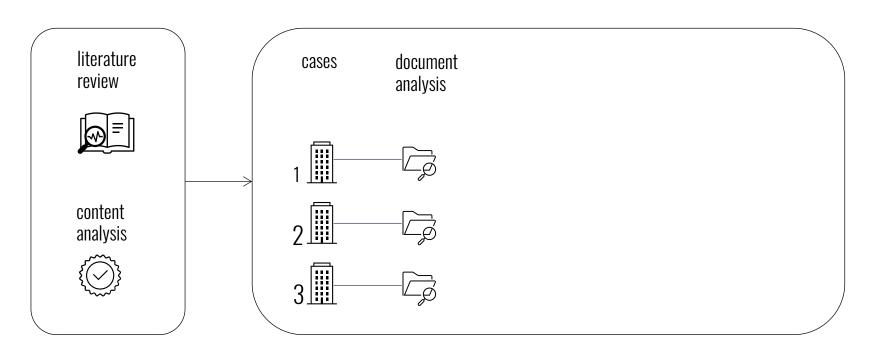
# literature cases review content 2 analysis 3

- a corporate real estate office project, focusing on the organisation that is the occupier
- within the Dutch context
- project that is recently finished (between 2019 and 2024)
- project that is owned by a company that values and includes social sustainability goals
- the project can either be newly built of redeveloped

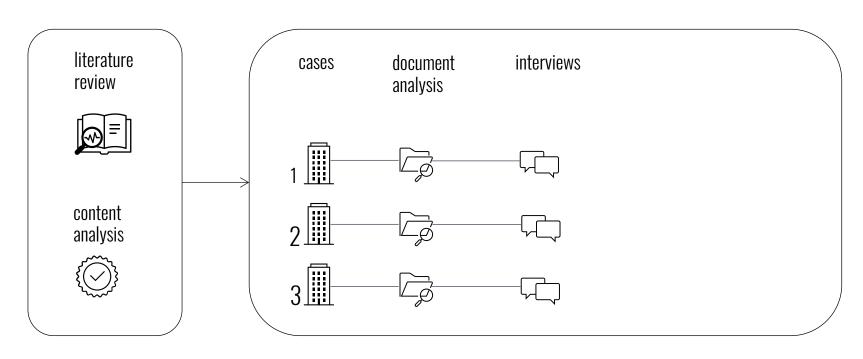
### desk research



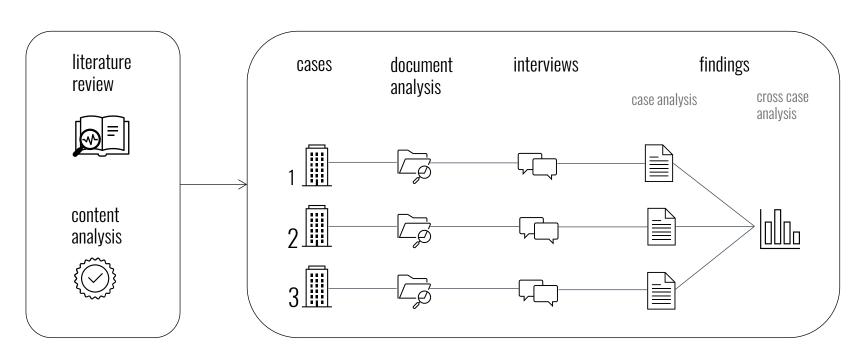
### desk research



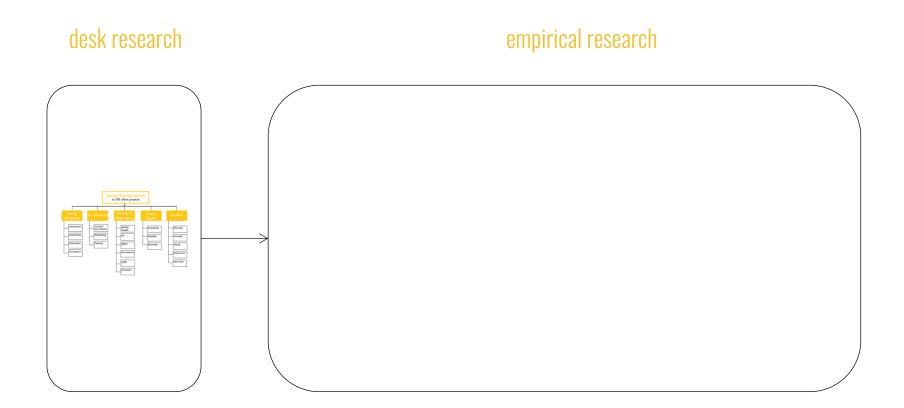
### desk research



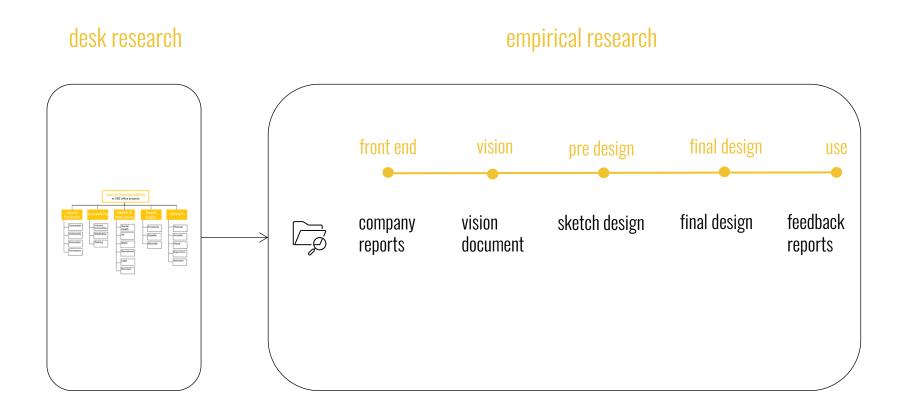
### desk research



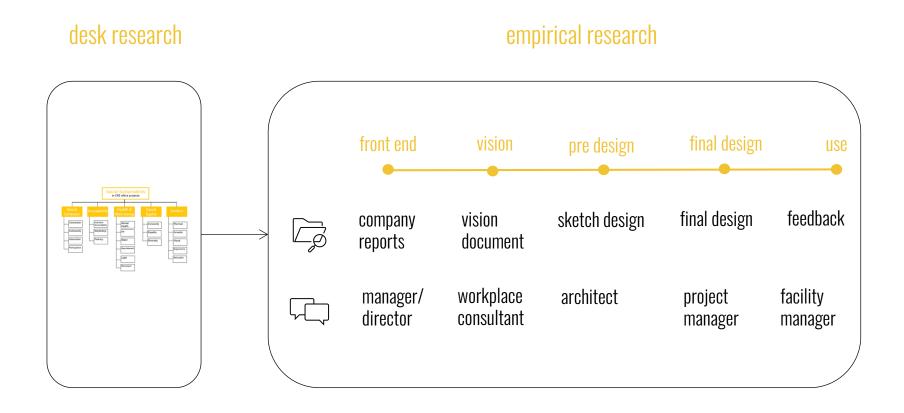
### **Research structure**



### **Research structure**

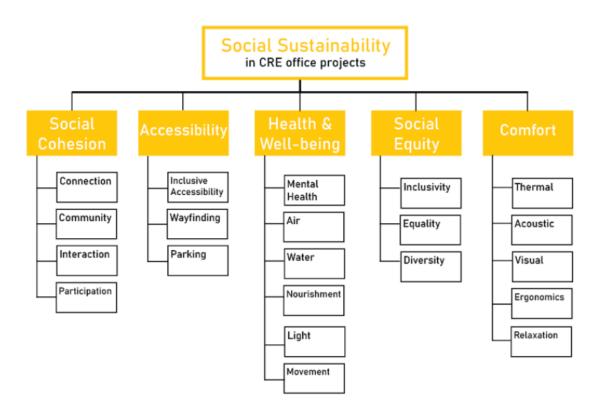


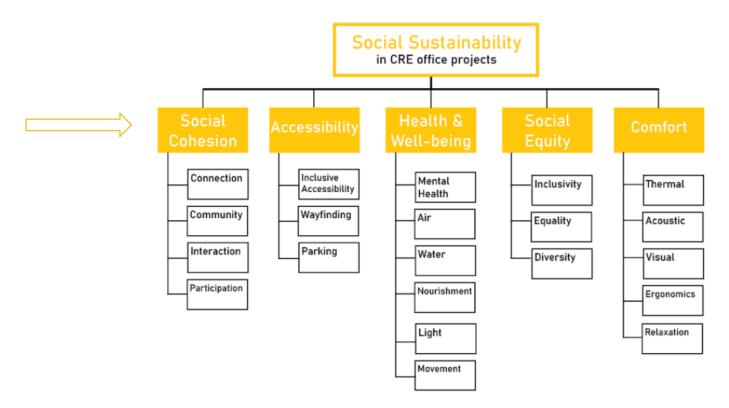
#### **Research structure**

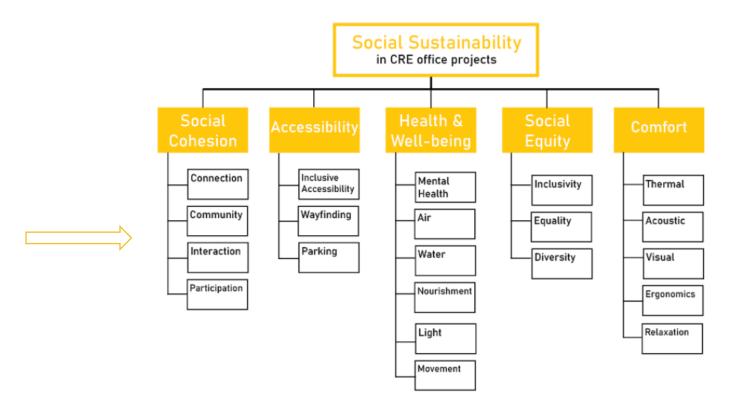


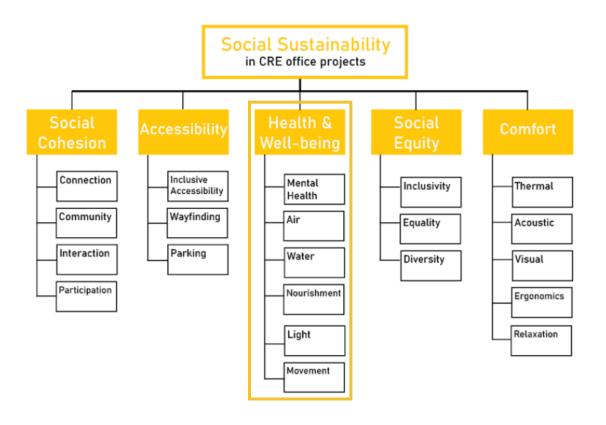
# 03 Findings

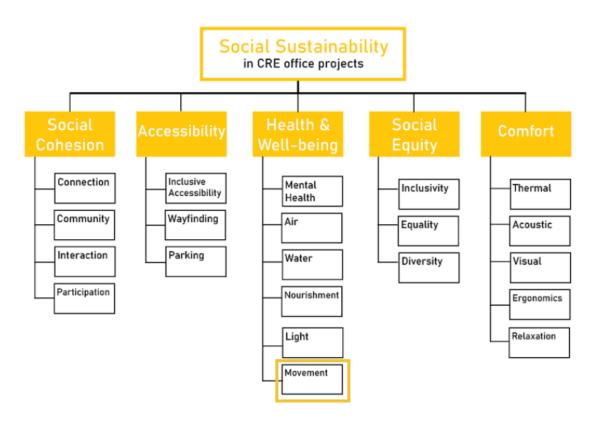
### Desk research

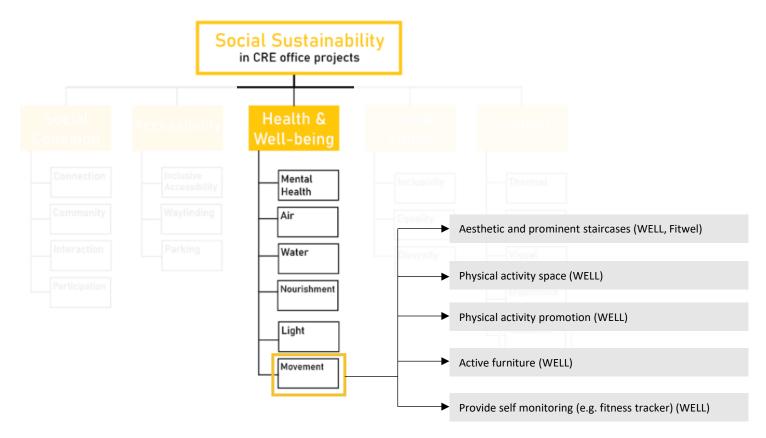












### **Case analysis**

Health & well-be



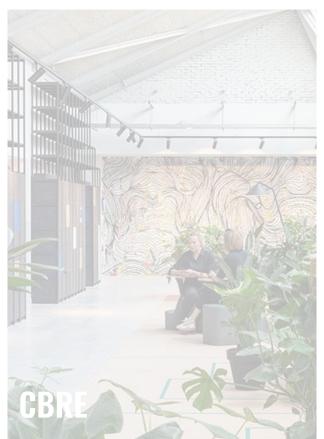




Health & well-bei

Movement







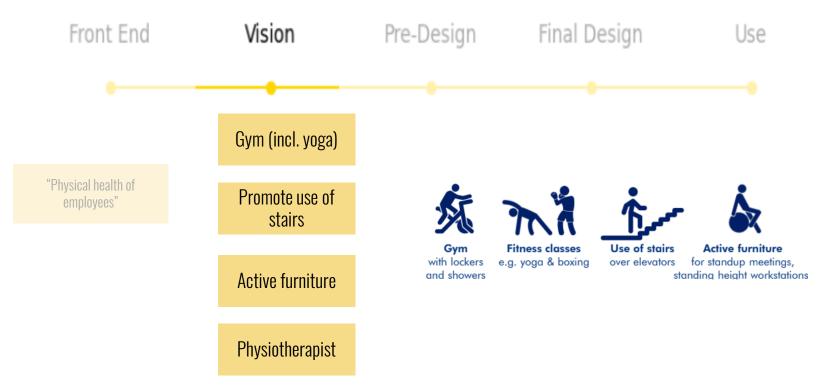
Health & well-being Movement



"Physical health of employees"

Sustainability report Booking.com (2023)

Health & well-being Movement



Vision document Booking.com (2017)

Health & well-being

Movement

Front End Vision **Pre-Design** Final Design Use



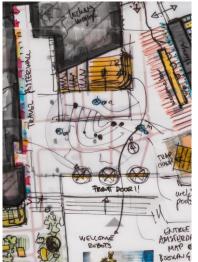
Gym (incl. yoga)

Promote use of stairs

Active furniture

Physiotherapist





SO HofmanDujardin (2018)

Health & well-being

Movement

Front End Vision Pre-Design Final Design Use





Gym (incl. yoga)

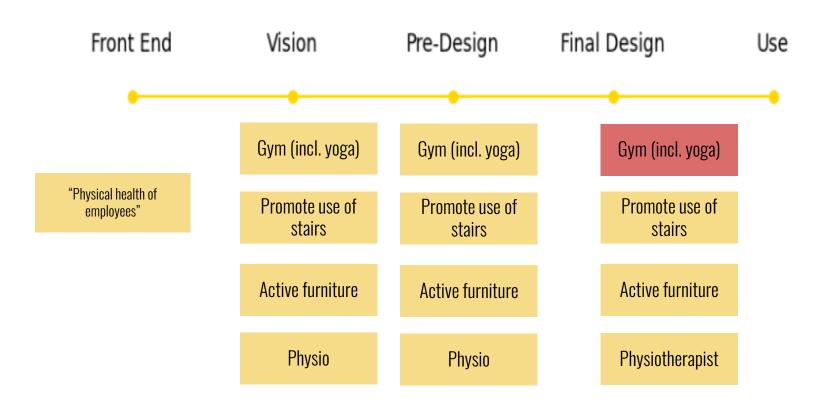
Promote use of stairs

Active furniture

**Physiotherapist** 



HofmanDujardin (2022)



### **DRIVERS**

#### Responsibility

"Travel is of course not sustainable, right? It is more of a polluter you could say. So we try to contribute to sustainability as much as possible in other ways" (B0#1, 5:09)

#### **Attractiveness**

"We acknowledge the value of face to face meetings. That is why it is so important to create an office environment that suits everybody and that we do not create a situation in which employees do not come to the office because the office environment hinders them" (B0#1, 12:53)

# Economic & social performance

"Literally everything has been tested. That is also in the DNA of Booking.com" (B0#4, 37:46)

#### **BARRIERS**

**Vicinity** 

"You can get those things much better somewhere else than here" (BO#4, 31:48)

Unprofitable investment

If amenities, spaces or furniture are not in any way improving the quality, experience or performance of employees, it is seen as an unprofitable investment by Booking.com and therefore excluded from the design.

Health & well-bei

Movement







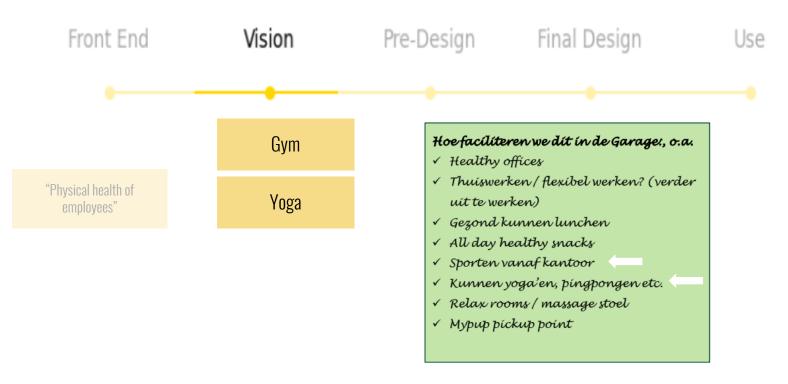
**CBRE** 

Health & well-being Movement



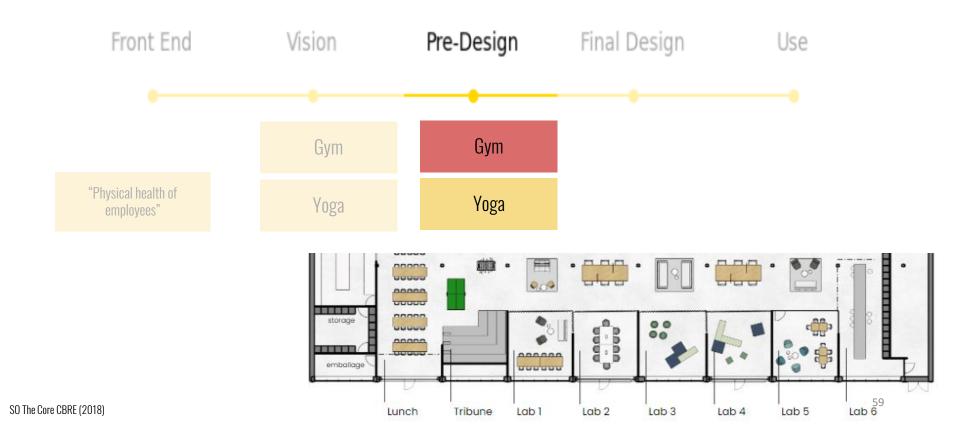
"Physical workplace"

ESG agenda (2021)



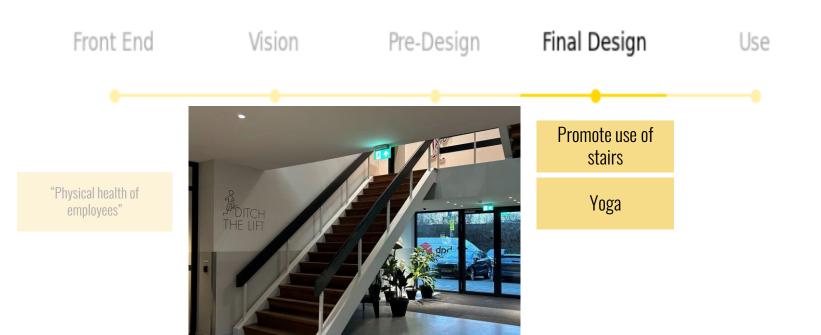
### **CBRE**

Health & well-being Movement



Health & well-being

Movement



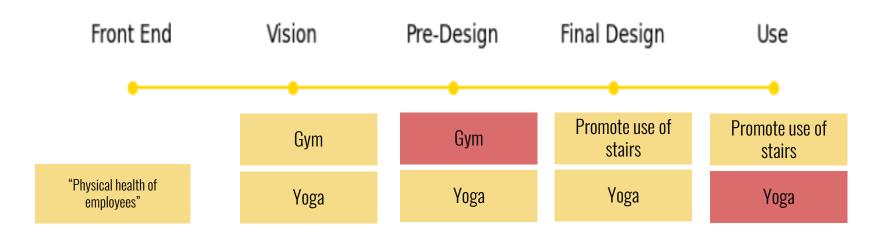
The Core, by author (2024)

Health & well-being Movement



The Core, by author (2024)





**CBRE** 

#### Competition

Attracting the right talent by offering an accessible and qualitative office to their employees (ESG agenda (2021), p.16)

Aim to be the centre of excellence within their field (New year's presentation, 2023, p.6)

## Economic performance

Workplace performance is directly linked to business performance (The Core Visie, 2018, p.12)

**CBRE** 

#### **BARRIERS**

Space

"In the end, it was just crossed out because there simply wasn't room for it" (CB#4, 11:23)

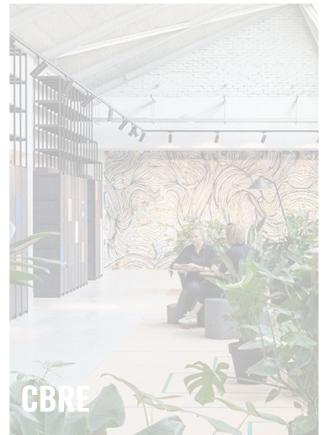
Unprofitable investment

CBRE tested who would use the facility and this turned out only to be a small amount, therefore they decided it was an unprofitable investment (CB#2, 26:50)

Health & well-being

Movement







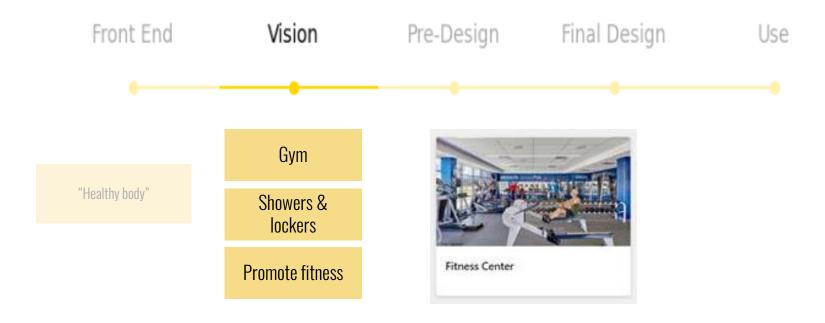


Health & well-being Movement



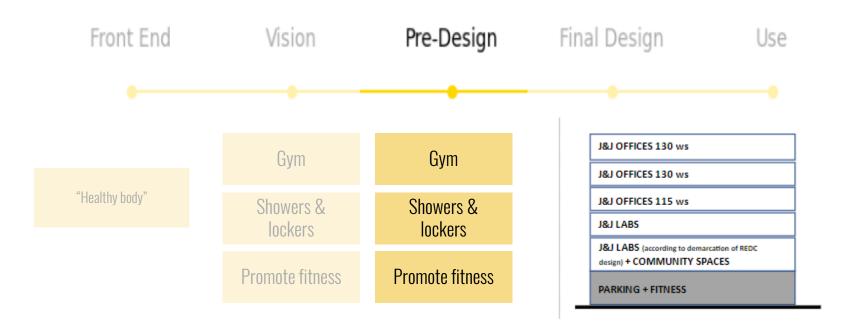
"Healthy body"

Annual report J&J (2020)



WEP (2024)

Health & well-being Movement

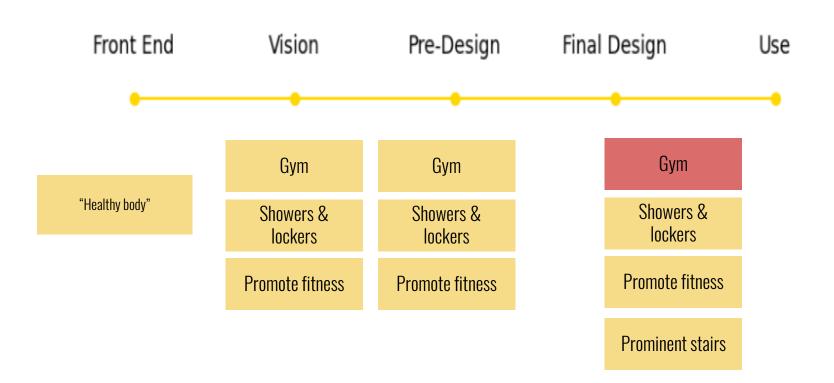


J&J Space program (2020)





DO documents (2022)





### **DRIVERS**

### Economic performance

The business case should always be more positive than the old state (JJ#1, 23:12)

Social performance

"If the amenity is in the building, how important is it for you? How well it's actually performing" (1)#2, 14:52)

Quality

Always increase the satisfaction and experience of employees (JJ#1, 23:50)

J&J

#### **BARRIERS**

#### **Vicinity**

"Some of the amenities were eliminated because we could leverage it from the vicinity of the building" (JJ#1, 26:45)

### Unprofitable investment

J&J would rather give every employee a contribution that they can spend on their preferred type of exercise (J&J#1,18:05)

#### Resources

"What is often the case with J&J [..] they have very clear space targets, their main objective is simply cost efficiency, should not cost too much, so many square meters per person and you have to do it within that" (JJ#2, 9:35)

## **Cross case analysis**



#### Social sustainability goals were not all realised





#### Social sustainability goals were not all realised



Difference mainly seen in indicators

#### Main drivers

Economic performance

Social performance

#### Main drivers

Economic performance

Social performance

Testing

All WELL features were tested in the old office (CB#2)

"Literally everything has been tested." (B0#4, 37:46)

#### Main drivers

Economic performance

Social performance

Well developed strategy

Guidance

Participation

#### Main barriers

Unprofitable investment

Vicinity



#### Main barriers

Unprofitable investment

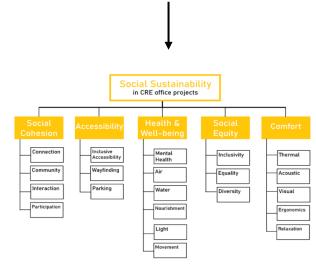
Vicinity

Separate strategy formulation and strategy implementation

The translation of the vision into the design could have been better (JJ#2)

"If you realise 80% of that dream (vision), that is fantastic right?" (B0#4, 32:48)

- **SQ1.** What are existing frameworks structures used to categorise social sustainability goals in corporate real estate?
- **SQ2.** Which categories, subcategories, and indicators of social sustainability in corporate real estate are defined in literature?
- **SQ3.** How do existing certification systems for social sustainability in corporate real estate align with the identified categories, sub categories and indicators?







Most changes in vision phase and design phase

Vision lacks robustness

Emphasis on importance vision phase

**SQ5.** What drivers and barriers influence the implementation of social sustainability goals in corporate real estate office projects?

#### **Drivers**

Driver	Booking .com	CBRE	J&J	
Strategy	х	x	х	
Culture	x			
Communication		x		
Knowledge		×		
Guidance	×	x	X	
Cost reduction	x			
Leadership		×		
Legal compliance		x		
Competitive advantage	x	x	Х	
Quality	x	X	Х	
Economic performance	x	x	X	
Responsibility	x			
Participation		x	х	
Social performance	×		Х	
Attractive	x	x	x	

#### **Barriers**

Barrier	Booking .com	CBRE	J&J	
Culture		х	×	
Communication			Х	
Limited resources	X	×	X	
Reluctance to change		x	Х	
Separate formulation and implementation			X	
Too many people involved		Х		
Complexity	х			
Unprofitable investment	х	×	х	
Space		x	Х	
Technical		х		
Nuisance	X	×		
Standard programme			Х	
Use		×	х	
Vicinity	×		x	

To what extent do underlying factors influence the implementation of social sustainability goals throughout the project lifecycle of corporate real estate office projects in the Netherlands?

To what extent do underlying factors influence the implementation of social sustainability goals throughout the project lifecycle of corporate real estate office projects in the Netherlands?

Economic performance

Unprofitable investment

Social performance

To what extent do underlying factors influence the implementation of social sustainability goals throughout the project lifecycle of corporate real estate office projects in the Netherlands?

Economic performance



Unprofitable investment

Social performance

*"We have tested a lot"* (B0#4, 37:46)

"How well it's actually performing" (JJ#2, 14:52)

To what extent do underlying factors influence the implementation of social sustainability goals throughout the project lifecycle of corporate real estate office projects in the Netherlands?

Well developed strategy

Separate strategy formulation and strategy implementation

Guidance

To what extent do underlying factors influence the implementation of social sustainability goals throughout the project lifecycle of corporate real estate office projects in the Netherlands?



"Especially for big projects it is really good to invest time in [vision development]. Because it has also been the book we fell back on every time in the years that followed" (B0#4, 37:46)

# 05 Discussion

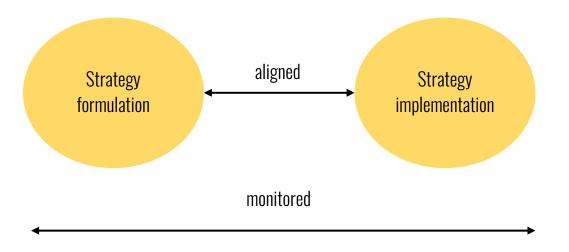
#### **WELL** certificate

"We take from all those things like the WELL, just the things that work for us and are important to us and we don't necessarily attach a sustainability label to it, that's not really necessary" (BO#4, 7:45)





92 Engert & Baumgartner (2015)

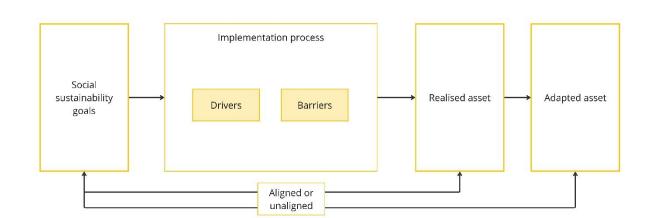


"When we made decisions [during the implementation], we looked carefully at the

vision document every time"

(B0#4, 37:46)

## Thank you! Questions?



## **Recommondation** Research

Focus on one category of subcategory of social sustainability

Research on projects that are less focused on social sustainability

# **Recommondation** Practice

Take enough time in the vision phase

Test social sustainability goals before integrating in the vision

Create a detailed vision document with clear guidelines

Monitor the whole process on social sustainability from vision to design > program manager

		Sailer & McCulloh (2012), Yu
Connection	Communal areas with accessible seating (availability, size)	(2023), DfA
	Informal meeting place (availability)	Atanda (2019), Stender & Walter (2018)
Interaction	Communal areas with accessible seating (availability, size)	Sailer & McCulloh (2012), Yu (2023), DfA
	Informal meeting place (availability)	Atanda (2019), Stender & Walter (2018)
	Social events	
Community	Interaction with neighbourhood/surrounding (sessions/activity done)	
	Social events	
Participation	Engagement key stakeholders in design process (sessions of other activities done)	Atanda (2019), WELL precondition
	Public participation (sessions/activity done)	Fatourehchi et al. (2020)
	Interaction with neighbourhood/surrounding (sessions/activity done)	Aljazaerly et al. (2024)
	User feedback (Post occupancy evaluation/survey done)	Sharif (2023), Atanda (2019), WELL precondition

Enhances user feedback (implementation, interviews, focus groups)

Source

WELL optimization

Sub Category

Indicators

Sub Category ~	Indicators	~	Source v
Inclusive accessibility	Stair free entrance		Fatourehchi et al. (2020), WELL optimization
	Ramps		Fatourehchi et al. (2020)
	Automatic doors		Fatourehchi et al. (2020), WELL optimization
	Elevators		Fatourehchi et al. (2020)
	Wide doors/hallwasy		Fatourehchi et al. (2020), Fitwel
	Handrails on stairs		Fitwel
	Disabled restroom (availability)		
Wayfinding	Signage, building maps, colors, etc		WELL optimization
Parking	Parking (resonable amount)		Fatourehchi et al. (2020), BREEAM NL
	Bike (parking and accesibility)		Fatourehchi et al. (2020), BREEAM NL, WELL optimization
	Walkability : Pedastrian friendly environment		WELL optimization, Sharif (2023)

Sub Category ~	Indicators v	Source v
		Kempeneer et al. (2021), Gajsek et al. (2022), Rashid et al. (2021),
Mental health	Mental health & well-being (promotion, sessions, workshops)	WELL precondition
	Offer mental heatlh services & education	WELL optimization
	Stress management plan	WELL optimization
	Promote healthy working hours & nap policy	WELL optimization
	Nature access indoor & outdoor	Lacoeuilhe et al. (2017), WELL optimization
	Connection to nature&place	Arizitzabal (2021), WELL precondition
	Restorive space & mindfulness available	WELL optimization
	View outside (75% of workplaces)	Fitwel
	Private outdoor space	LEED
	Provide information on health and well being resources	WELL predoncition
Air	Air quality basis	WELL precondition
	Air quality enhanced	WELL optimization
	Air monitors	WELL optimization
	Air quality awareness	WELL optimization
	Smoke free environment (inside & outside)	WELL precondition, BREEAM
	Ventilation design basis (max. 900 ppm inside)	WELL precondition
	Ventilation design enhanced	WELL optimization
	Operable windows	WELL optimization
	8 other possible optimization of small interventions	WELL optimization
Water	Water quality basis	WELL precondition
	Water quality enhanced	WELL optimization
	Monitor water quality & Legionella management plan	WELL precondition
	Drinkwater quality basis	WELL precondition
	Monitor drinkwatr quality & promote drinking water transparancy	WELL optimization
	Promote drinking water: dispenser available	WELL optimization
	Extra: moisture management, hygiene support	WELL optimization

Inclusivity	Childcare support (on-site or programs/policies)	Sharif (2024), WELL optimization
	Provide historical acknowledgement	WELL optimization
	Outdoor and indoor public space	WELL optimization
	Gender neutral bathrooms (availability)	Kobal Grum et al. (2022)
	Lactation room	Vilar-Compte et al. (2021), WELL optimitzation
	Multi faith room (availability)	Díez de Velasco, F. (2014)
Equality	Create/implement DEI assessment and action plan	WELL optimization
Diversity	Compatibility with cultural values (Design respects cultural diversity and heritage )	Sharif (2023), Rashid (2021), Atanda (2019), DfA

< Source

Sub Category

Indicators

Sub Category ~	· Indicators ·	Source v
Thermal	Temperature control user (availability)	WELL optimization, Bourikan et al. (2021), Shukur et al. (2021)
	Personal cooling/heating options	WELL optimization
	Temperature (min and max) & continuous monitoring	Fatourehchi et al. (2020), WELL precondition
	Survey on thermal confort	WELL optimization
	Radiant heating/cooling (min 50%)	WELL optimization
	Monitors available with thermal information	WELL optimization
	Humidity control	WELL optimization
	Outdoor thermal comfort	WELL optimization
Acoustic	Noisiness (complaints)	Bourikan et al. (2021), Shukur et al. (2021)
	Sound isolation at walls & doors	WELL optimization
	Implement sound reducing surfaces	WELL optimization
	Privacy (sound)	Lee (2010)
	Label acoustic zones & acoustic design plan	WELL precondition
	Limit background noise levels	WELL optimization
	Reverberation time threshold	WELL optimization
Visual	Daylight (75% of occupied spaces)	Fatourechi & Zarghami (2020)
	View outside (availability)	Fitwel
	Antiglare system (availability)	Fitwel
	(automatic) shading	WELL optimization
	White light is used that does not flicker	WELL optimization
	Occupant lightning control	WELL optimization, Shukur et al. (2021)
	Extra: balance visual lightning	WELL optimization
Ergonomics	Adaptability of workstation (surface, chair, screens, orientation)	WELL precondition, Shukur et al. (2021)
	Ergonomics programming	WELL optimization
Relaxation	Indoor recreational space; games, nature, music, quit, sport (availability, min 1)	BREEAM NL
	Outdoor recreational space; games, nature, music, quit, sport (availability, min 1)	BREEAM NL

	Booking.com	CBRE	J&J
Social cohesion	F V D U	F V D U	F V D U
Accessibility			
Health & well-being			
Social equity			
Comfort			

F = front end V = vision D = design U = use

#### Booking.com subcategories

Social sustainability	Front end	Vision	Design	Use
Social cohesion (4)	2	4	4	4
Accessibility (3)	0	3	3	3
Health & well-being (6)	2	6	6	6
Social equity (3)	3	2	2	2
Comfort (5)	0	5	5	5

#### **CBRE** Subcategories

Social sustainability	Front end	Vision	Design	Use
Social cohesion (4)	1	4	4	4
Accessibility (3)	0	2	2	2
Health & well-being (6)	2	6	5	5
Social equity (3)	3	0	0	3
Comfort (5)	0	5	5	4

#### J&J Subcategories

Social sustainability	Front end	Vision	Design	Use
Social cohesion (4)	1	4	4	4
Accessibility (3)	0	1	3	3
Health & well-being (6)	2	6	6	6
Social equity (3)	3	2	2	2
Comfort (5)	0	4	5	5

#### Indicators compared to literature

	0.1	Booking.com		С	BRE	J&J	
Category	Subcategory	Vision	Realised	Vision	Realised	Vision	Realise
Social cohesion	Connection (2)	3	3	2	2	4	3
	Community (3)	2	1	3	3	2	1
	Interaction (2)	2	2	4	4	3	3
	Participation (5)	1	1	1	1	1	1
Accessibility	Inclusive accessibility (7)	1	1	0	0	0	1
	Wayfinding (1)	2	2	3	3	0	1
	Parking (3)	1	3	2	2	1	1
Health & well-being	Mental health (10)	5	4	2	2	2	1
	Air (9)	3	3	1	2	1	1
	Water (7)	2	2	1	0	2	2
	Nourishment (8)	5	5	4	1	4	2
	Light (4)	3	3	2	2	1	1
	Movement (4)	4	3	2	1	3	2
Social equity	Inclusivity (6)	5	4	0	0	2	2
	Equality (1)	0	0	0	0	0	0
	Diversity (1)	2	2	0	0	1	1
Comfort	Thermal (8)	1	1	1	1	1	1
	Acoustic (7)	2	2	1	2	2	2
	Visual (7)	2	2	1	1	0	1
	Ergonomics (2)	1	1	1	1	3	3
	Relaxation (2)	4	2	2	1	2	1
	Total (102)	51	47	33	29	35	31