Delft University of Technology Faculty of Civil Engineering Transport, Infrastructure and Logistics

THE DESIGN OF A SYNCHROMODAL FREIGHT TRANSPORT SYSTEM

APPLYING SYNCHROMODALITY TO IMPROVE THE PERFORMANCE OF CURRENT INTERMODAL FREIGHT TRANSPORT SYSTEM



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Summary

In the current situation, although there are advantages of intermodal freight transport (IFT), the performance of IFT is not good, which makes it attractive to only a certain extent. The market share of IFT is low compared with single-mode road transport. It is necessary to analyze the current operation of IFT system and apply the concept of synchromodal transport to improve the performance of IFT.

Firstly, the definition and characteristics of synchromodal transport need to be defined before applying it to the current IFT. Three different solutions of IFT are discussed. In this research, the focusing point is on the solution of "hinterland intermodal freight transport based on barge/rail service calling at one terminal in the seaport" to which the synchromodal transport concept will be applied. Another important issue before design synchromodal transport system is to analyze the current operation of IFT. In this research, the service design is from the perspective of logistics service providers (LSPs). The position of LSPs in the current IFT market is analyzed with Porter's five forces model. It gives a clear understanding of the operation of LSPs and their interactions with other main actors.

According to Porter's five forces analysis, LSPs can improve the current IFT system from designing a synchromodal transport service that fulfills the transportation demand of customers. Therefore the main focus is on the match of supply and demand by integrating modalities. The design of the synchromodal transport system is from the perspectives of three characteristics of synchromodal transport: 1. dynamic planning of transportation; 2. Decision making based on network utilization; and 3. Combining transport flow (volume). An optimization model is developed to create synchromodal transport service schedule and analyze its impact. The model addresses the integrated service design and also takes the time factor into account. In this research, it is assumed that defining the service schedule (with the optimal number of services per day and the timing of these services) is done by a LSP, who is able to integrate the transport volume and determine the schedule of different transport modes according to the demand data. The model aims to minimize total service cost which include transport cost and waiting penalties. The input of the model is transport volumes from a specific origin to a specific destination with the earliest pick-up time and the due date. This model considers the constraints on delivery time, besides the constraints on capacity, flow conservation and balance of service number. The output is the schedule of the barge/train service and

the flow distribution of container batches.

The case of container transport on Rotterdam – Tilburg is introduced to illustrate the model application. 6 scenarios are generated to analyze the performance of synchromodal transport with the assumptions for actors, services, cost and time issues. Firstly the model is applied to the case with the pre-defined demand pattern. The schedule for synchromodal transport service is generated by the model. The results show that the total service cost is reduced, the share of sustainable modes (barge and train) is increased, and the service utilization for barge is increased. So synchromodal transport can improve the performance of current IFT system. Furthermore, the model could also be applied to the case with undefined demand pattern. The results show that the assumptions for unit transport cost and waiting penalties are quite important, which will influence the choice of transport modes. If the gaps between the unit cost of barge, train and truck are relatively small, truck will become more interesting.

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Acronym

IFT: Intermodal Freight Transport

LSPs: Logistics Service Providers

ITU: Intermodal Transport Unit

PoR: Port of Rotterdam

US-UOH: Unsynchronized Scenario with Unconstrained Opening Hours of terminals

US-COH: Unsynchronized Scenario with Constrained Opening Hours of terminals

SSD-UOH: Sequential Service Design scenario with Unconstrained Opening Hours of terminals

SSD-COH: Sequential Service Design scenario with Constrained Opening Hours of terminals

ISD-UOH: Integrated Service Design scenario with Unconstrained Opening Hours of terminals

ISD-COH: Integrated Service Design scenario with Constrained Opening Hours of terminals

Chapter 1 Introduction

In this chapter background information of intermodal freight transport (IFT) is given followed by the general information of the new concept synchromodal transport. Thereafter, the problems in current IFT system are stated. According to the specific problem, the research goal and research question with its sub-questions are proposed. At the end of this chapter the contents of the complete report is elaborated.

1.1 Background to intermodal freight transport

Currently, single-mode road transport dominates the European freight transport market (Wiegmans, 2013). European Union aims at achieving socio-economic and environmental sustainability, which makes the efficient and balanced use of existing capacities throughout the European transport system become a key challenge (European Commission, 1997). Since the 1960s, the concept of intermodal freight transport has been discussed. The European Commission (1997) defined Intermodal Freight Transport as "the movement of goods in one loading unit, which uses successively several modes of transport without handling of the goods themselves in transshipment between the modes". To be more specific, at least one transshipment takes place since two or more different transport modes are arranged. The main haulage is carried out by train or barge, while truck is used for the initial and final legs of the goods movement (pre- and end-haulage). During the transportation, a single rate is used.

There are three types of IFT which are land based (railway – road transport), water based (ocean – railway transport, ocean – inland waterway, inland waterway – railway transport, etc.) and air based (airline – road transport) (Georgia Southern, 2011). Railway – road transport and inland waterway – road transport are substitutes for long distance single-mode road transport which could reduce highway congestion, lead to less labor intensive and conserve resources. IFT also creates cost and operating efficiencies. It competes on cost with road transport in the market of large flow over long distances, of seaport hinterland flows, of flows between production plant and to depots (Bontekoning & Priemus, 2010). Besides, using intermodal transport units (ITU) during the transportation process allow vehicles and terminal equipment to handle them easily, as long as the dimensions are ISO standard (Rodrigue & Slack, 2013). With the continuous containerization, general cargo is moved in containers by seagoing vessels which is directly transferable to

truck, train and barge. Furthermore, the ITU also ensures the security in the transportation. Currently, a wide variety of products could be transported by intermodal freight transport, since specialized ITUs are designed and used. For air based intermodal transport, special containers are used to fit in aircraft. In a word, a combined usage of different transport modes utilizes the inherent advantages of modes and minimizes impact of disadvantages.

Over the past decades, IFT has developed with the support of policy and technology, which gained it a place in the freight transport market. However, the market share of IFT is still low in Europe. Official statistics of market share are few and outdated, however, they still give some clues. Based on the data from DG TREN (Directorate-General for Mobility and Transport) in 1996, intermodal traffic only counted for 8% of total intra EU traffic, 14% of international freight traffic, and 1% of domestic freight traffic (Ricci, 2002). Single-mode road transport still is the dominant transport mode in Europe with a market share of around 80%, while intermodal freight transport only has approximately 5% (Wiegmans, 2013). Moreover, the performance of intermodal transport varies considerably with the modes used for the main haulage phase. Figure 1-1 shows the share of IFT in the total freight transport (in tkm) by each transport mode. The size of the market for IFT is figured out based on counting total movements of loading units using successively several modes of transport, without handling of the goods during transpipment. In this way, IFT represents as much as 36% of total international traffic for rail, but only 13% for short sea shipping and as little as 4% for inland waterways (Ricci, 2002).



Figure 1-1 Relative size of the European market for intermodal transport1 Source: Black, Seaton, Ricci, & Enei, 2003

There are some barriers which impede the increase of market share although IFT seems to have several advantages. Wichser (2001) stated that the barriers could be distinguished from three perspectives: operational problems, organizational problems, and economical problems. 1. Operational problems could for example be train decoupling and terminal opening hours that decrease the continuity and speed of transportation. Although rail or inland waterway transport offers a relatively low price to customer, they might still not consider intermodal transportation because of the lower speed. 2. Organizational problems are for example coordination between partners and timing of road haulage. 3. Economical problems are for example the high investment cost in constructing infrastructure and transphipment cost. In the intermodal transport system, the price of pre- and end-haulage by road transport is relatively higher than that of main-haulage (Wiegmans, 2013). Therefore, customer can get profit only if the transport length by rail or inland waterway reaches at least a certain distance. Furthermore, in the current uni-modal-oriented transport system, any change of mode within a journey involves a change of system rather than just a technical transpipment. This creates cost which can make intermodal transport uncompetitive in comparison with uni-modal transport (European Commission, 1997).

¹ In the case of inland waterways, the movements of intermodal inland waterway transport in 1996 were 4.7 M tkm accounting for only 4% of the mode's activity. With short sea shipping (intra EU) the total IFT was 140.7 M tkm which is a 13% share of the total short sea shipping movement. For intermodal rail, this market includes all containers and swap bodies moved. About intermodal road transport, the proportion of road movement that uses load units is not available in the statistics. For UK 6% of tonnes of goods using load units were moved by road (HMSO, 2001). Comparing with UK, other countries in European make greater use of containers and swap bodies. Therefore the current figure for the EU can be expected to be over 10%. According to the research of RECORDIT, the total movements of intermodal road transport in 1999 were at least 150 M tkm. Figure 1-1 draws together these various statistics, which can be regarded as the potential market for IFT (dark grey refers to the scale of tkm in 1999, light grey to the IFT portion). (RECORDIT, 2003)

A comparison of the quality of intermodal transport and single-mode transport was made by the IQ (Intermodal quality) project (INRETS, 2000). It was found that intermodal transport performs better on the price, security, capacity and long distance transportation, while single-mode road transport has advantages in lead time, flexibility, accessibility to contractors and service number. Therefore, if IFT wants to be more attractive, it has to improve its performance on the punctuality and flexibility of transportation.



Figure 1-2 Decisive factors in the modal choice between intermodal and single-mode road transport (number of respondents)² Source: INRETS, 2000

Recently, "synchromodal transport" emerged as a new concept in freight transport. It integrates different transport modes and gives the logistics service providers (LSPs) the freedom to deploy different modes of transportation in a flexible way which enables better utilization of existing infrastructure capacities. It also makes optimal use of all modes of transport, which might improve the position of IFT. The dynamic planning process allows LSPs to make transportation decisions according to the actual circumstance such as traffic information, instant availability of assets or infrastructure or vehicles and all other factors that might change requirements. Synchromodal transport enables shippers to operate more sustainably, at lower costs and at higher quality (DINALOG, 2013). This may provide opportunities for further development of IFT.

² IQ (Intermodal Quality), INRETS, 2000

1.2 Problem description

Although there are policies and technology promoting the IFT, the market share still remains low as compared with single-mode road freight transport because of the barriers in operation and organization mentioned in the above section. Furthermore, as the main haulage of IFT, there are also barriers in rail and inland waterway transport. For rail industry there is lack of strategic direction, so the weaknesses of existing terminal and network congestion are not well addressed (Woodburn, 2007). Besides, rail freight is treated as inferior to passenger services in allocation of capacity which also barriers the further growth in market share. However, it is still a rapidly expanding sector, with further significant growth in containerized international trade (Woodburn, 2007). About inland waterway, the infrastructure capacity is sufficient. Its low cost, large transport volume, high level of safety, less damage to the environment gain it a position in the market. However, it lacks flexibility, accessibility and the speed is relatively low, which makes it lose some market share.

From the existing literature, it is clear that IFT does not perform optimal. Improvement needs to be made for the current IFT system. In order to improve the performance of current IFT, firstly it is necessary to have a clear analysis on the current IFT system and understanding of the function of IFT market sub-segments. Since an option for improving IFT performance is applying the new concept of synchromodal transport, the definition and characteristics of synchromodal transport has to be researched at the same time, to find out which contributions it can make to achieve the better performance of intermodal freight transport, thus finally increase the market share.

1.3 Research goal and research question

The goal of this thesis is to use the new concept of synchromodal transport to improve the performance of the current IFT system, in order to make IFT more attractive and competitive in the transportation market. In this thesis, the synchromodal transport concept will be applied to integrated container transportation service planning of different transport modes. A synchromodal transport service design model needs to be developed to generate a new schedule for IFT operations which could improve the current performance of IFT. The design of the model is based on the analysis of the characteristics of synchromodal transport and

the IFT system. Although there are many actors in the IFT system, logistics service providers (LSPs) are considered to be the main object of the research, since they control the price and quality of transportation service. Therefore, the development of the service design model is from the LSPs' perspective.

The main research question in this thesis will be: How to use the concept of synchromodality to improve the current intermodal freight transport performance? There are three sub research questions: 1) What is synchromodal transport? 2) How do the current IFT market function from the perspective of LSP? 3) What is the feasible design of synchromodal transport system that could lead to an improvement in the performance?

1.4 Structure of the report

The structure of the report is shown in Figure 1-3. Chapter 2 focuses on the analysis of synchromodal transport and logistics service providers, in which the definition and characteristics of synchromodal transport will be given and position of LSPs will be analyzed with Porter's five forces model. In chapter 3, an optimization model for synchronized service design will be presented. In chapter 4, a case of hinterland transport of the port of Rotterdam will be introduced (Rotterdam-Tilburg and vice versa). The model application will be discussed based on this case. Chapter 5 contains the conclusions and recommendations for further research.



Figure 1-3 Structure of report

Chapter 2 Synchromodal transport & Logistics service providers

Before applying the new concept of synchromodal transport, first it is important to understand the definition and characteristics of both IFT and synchromodal transport. Then it is possible to find the contributions that synchromodal transport can make to the current IFT system. In section 2.1, the definition and different solutions of IFT will be discussed. Moreover, the definition and characteristics of synchromodal transport will be illustrated. These are the premises for the design of synchromodal transport service. In this thesis, the design of synchromodal transport system is from the perspective of LSPs. If LSPs are expected to provide synchromodal transport service, it is necessary to understand the position of LSPs in the current market and have an overview of the current operation of IFT. Since the existing literatures do not give a clear analysis on this, section 2.2 analyzes the position of LSPs with Porter's five forces model.

2.1 Intermodal transport and synchromodal transport

2.1.1. Intermodal freight transport

IFT has been discussed for decades. According to Muller (1990), the "concept of logistically linking a freight movement with two or more transport modes is centuries-old." The OECD Programme of Research on Road Transport and Intermodal Linkages gives the definition of intermodalism as it implies "the use of at least two different modes of transport in an integrated manner in a door-to-door transport chain" (OECD, 2001). Dewitt and Clinger (2000) define IFT from the perspective of supply chain: "IFT uses two or more modes to move a shipment from origin to destination. An intermodal movement involves the physical infrastructure, goods movement and transfer and information drivers and capabilities under a single freight bill". In order to give a unified standard, European Commission (1997) defined IFT as "the movement of goods in one loading unit, which uses successively several modes of transport without handling of goods themselves in transshipment between the modes". In my thesis, the following elements are taken into account: two or more different transport modes are deployed, and therefore at least one transshipment takes place; the main haulage is carried by rail or water, while road is used for the initial and final legs of the goods movement (pre- and end-haulage). During the transportation, a single rate is used.

Generally, there are three different solutions of IFT. The first one is a typical IFT solution which is common for continental IFT with an origin and destination on the European mainland. Pre- and end-haulage is performed by road transport. Inland waterway and rail transport could be chosen to execute the main haulage. The model is shown in figure 2-1. Because of the continuous of globalization, intercontinental freight transport accounts for the majority of the container flows. The typical IFT solution used for continental services only accounts for approximately 10% of the market. This typical IFT model is not taken into account in this analysis because of the relatively low market share. The other 90% of the hinterland container transport market consists of the other two models on which the analysis is focused.



Figure 2-1 Typical intermodal freight transport solution Source: Wiegmans, 2013

The second model is hinterland IFT based on a barge service calling at several terminals in the seaport, which is shown in figure 2-2. ITUs are transported to European ports by large sea vessels. Barge collects ITUs at different terminals in the port area. This is because the volumes of one maritime container terminal are too small to offer a point-to-point service between a maritime and inland container terminal (Wiegmans & Konings, 2013). After barge complete the main haulage, trucks will perform the end-haulage.



Figure 2-2 Hinterland intermodal freight transport based on a barge service calling at several terminals in the seaport Source: Wiegmans & Konings, 2013

The third solution is hinterland IFT based on a barge service calling at one terminal in the seaport. ITUs are also transported to European ports by large sea vessels. The main transport is between a maritime terminal

and an inland terminal and is performed by either rail or inland waterway would be considered. The end-haulage is executed by road. The solution is shown in figure 2-3. For simplicity, the starting point of applying synchromodal transport service in the further steps is this solution of IFT.



Figure 2-3 Hinterland intermodal freight transport based on a barge/rail service calling at one terminal in the seaport Source: Wiegmans & Konings, 2013

2.1.2. Synchromodal transport

About the concept of synchromodal transport, it has been initiated in recent years in the Netherlands. Based on the literature, there is a wide divergence on the definition of synchromodal transport. According to van Riessen (2013), the definition for synchromodal transport planning is intermodal transport planning with the possibility of real-time switching between the modes. The focusing point of their research is on the switching transport modes. According to Defares (2011), the core of the concept of synchromodality is that the gearing within and between the goods flows, the transport chains, and the infrastructure chains is made such that goods volumes can largely be consolidated and the unused capacities of the transport modes and of the infrastructures can better be utilized. Paul Ham (2012) gives the definition that synchromodality is "making optimal use of all modes of transport and available capacity, at all times, as an integrated transport solution". Within his research, several key aspects of synchromodal transport are also given. TNO's definition also focuses on the better utilize of modes and the match of demand and capacity. Synchromodal transport is defined as "constantly tuning inside and between good chains, transport chains and infrastructure so that given the aggregated transport demand, and at any moment in time, the best modality can be chosen." (Lucassen & Dogger, 2012)

In this thesis, the definition of Gorris et al. (2011) is used. The definition of synchromodality is as follow: "synchromodality occurs when the supply of services from different transport modes is integrated to a coherent transport product, which meets the shippers' transport demand at any moment in terms of price, due time, reliability and sustainability. This coordination involves both the planning of services, the performance of services and information about services". Seven synchromodal transport characteristics proposed by Ham (2012) are consistent with this definition, which are discussed below:

- 1. **Dynamic planning of transportation:** Cargo is no longer fixed to one single mode of transport. At any moment, a suitable mode of transport (road, waterway, or rail) can be allocated according to the demand from the shippers and the nature of their products. This means the available transport modes will be optimized, flexible and combined used during the service planning. Therefore the waiting time of container at the terminals can be reduced.
- 2. **Decision making based on network utilization:** The available capacity of transport and infrastructure and the nature of cargo jointly determine the choice of barge, train or truck. This means a better utilization of existing network capacity to promote the usage of sustainable transport modes.
- 3. Switching modes of transport in real time: The coherent transport product integrates different transport modes to meet the shippers' requirements on price, due time and reliability. Therefore the transport service should be able to quickly respond to unexpected situations during transportation. If there are congestion on road or obstacle on railway track, switching to a more efficient mode according to real time information is important.
- 4. **Combining transport flows (volume):** New transport system with high quality employment provides possibilities to bring together the flows of goods, synchronize the service and coordinate transport modes (Gorris, et al., 2011).
- 5. **Information availability and visibility among actors:** Coordination of information improves the cooperation among actors to provide an integrated transportation service.
- 6. Mode free booking: In a synchromodal transport system, the service providers have the freedom to decide on how to deliver and which transport modes to choose according to their available transport service offerings. This means there is agreement between shippers and synchromodal service provider that shippers only book the transport volume and do not make decisions on the transport modes. Mode free booking allows synchromodal transport service providers to choose the most efficient

service for specific shippers.

7. **Cooperation (business models):** Cooperation between actors in the transportation chain (e.g. LSPs, main transport operators, etc.) is important to provide a coherent transport service with available modalities. In this way, synchromodal transport service providers run less risk and will be more willing to set up synchromodal networks. Cooperation between them could be sharing transport volume and capacity of different transport modes.

To be more specific, in a synchromodal freight transport system, an agreement is made between shippers and synchromodal transport service providers who could be LSPs, the terminal operators or main transport operators. Shippers only book the freight transportation volume with certain costs and quality requirements. There is cooperation between actors and sharing of resources and information, which gives synchromodal transportation service providers the opportunity to integrate and deploy different modes of transportation flexibly, which results in better utilization of existing network capacity. They determine on the basis of shippers' needs which modality can best be used in order to meet the due time. Depending on the actual situation, the cargo can be distributed over several modalities, enabling the shipper to benefit from the advantages of low cost and sustainability of modes (The Blue Road). The dynamic planning process allows synchromodal transport service providers to make transportation decisions according to the actual circumstances such as traffic information, instant availability of assets or infrastructure and all other factors that might change requirements (DINALOG, 2013). This also implies that synchromodal transport might promote the use of barge or train. The concept aims at optimizing the coordinated use of all transport modes through increasing the loading degree of trains or barges (EVO, 2011).

The core idea of synchromodal transport is an integration of transport volumes and modes in order to better use the capacity with fewer cost and negative effects on the environment. It leads to the outcome that at any moment, a suitable mode of transport (road, waterway, or rail) can be allocated given the demand from the shippers and the nature of their products. And this is expected to lead subsequently to growing transport volumes and lower external costs. The underlying goal of synchromodal transport is to offer greater flexibility in transport choices, improve the reliability, shorten the lead-time in the transport chains, and increase the utilization of road, rail and inland waterway (SPECTRUM, 2012).

2.2 The position of logistics service providers in intermodal transport

There are different ways to analyze market of LSPs, which for example are SWOT analysis focusing especially on competitors' relative competitive strengths and weakness, PEST analysis describing a framework of macro-environmental factors for strategic management of market competitors, Porter's five forces model considering both external competition and internal threats of the industry, etc. Since efficient coordination is key factor to execute synchromodal transport system, it is necessary to understand current position of LSPs and other players in the transportation market before rearrange their roles. Therefore, Porter's five forces model is proposed to analyze the LSPs and their relationship with key actors in the transport chain. Their needs, interests, power and influence on the transportation market will be determined. The attractiveness of the market is analyzed by identifying five factors that influence the market profitability: Buyer bargaining power, Supplier bargaining power, Entry barriers, Threat of substitute products, and Rivalry among firms in the industry (Aaker, 1992).

Freight forwarders and LSPs are discussed together, since freight forwarders in present-day do the similar work to LSPs. Both compete for shippers to provide them with transportation and logistics services in the same market. The suppliers, buyers, and the threats of new entrants and substitutes are the same. In the analysis, only LSPs are mentioned, but this refers to both LSPs and freight forwarders. Porter's five forces model is shown in figure 2-4. The following sections give the detailed analysis.



Figure 2-4 Porter's five forces analysis of LSPs

2.2.1. The competitive force of industry competitors in the LSPs market

In an IFT system, LSPs are the intermediary between shipper and transport operators. The present-day LSPs provide more process-based logistics services. They are responsible for organizing the flows of both freight and information within the transportation chain and pass them to the appropriate parties (shipper, carriers or consignee). Executing the process requires them to contact trucking companies, railway operators, inland waterway operators, terminal operators and shipping lines (Abarrett, 2013). Many LSPs have own trucks, which enables them to execute the pre- and end-haulage. They have intended business relationship with the shipper that lasts for at least one year (Carbone & Stone, 2005). LSPs process a rich knowledge of the operations of the intermodal freight transport chain, which makes them important actors in the IFT market.

This LSP market is fragmented and even the largest global players have modest market shares. The world's ten largest LSPs are estimated to have an aggregated market share of approx. 33% (DSV Global Transport and Logsitics, 2012). The organization structure of large European logistics service providers is multi-activity group with some dominant specializations, including logistics service, freight forwarding, parcels/mails delivery, etc. Freight forwarding and logistics service could be their main focuses or only a small part of business. Logistics service provision is a heterogeneous industry which is reflected in both the diversity of the activities and in individual financial and accounting figures (Carbone & Stone, 2005). About the different activities, each LSP has its own specialties; for example, DHL offers a broad range of services and is the leader on the air and ocean freight market, while FM Logistics gives specific solutions for the transportation of food, retail, and consumer goods. About the financial and accounting figures, table 2-1 shows turnover attributed to logistics service by the leading providers. These European leading firms are generated by combining the research results of top 25 world freight forwarders and top 50 world LSPs by Armstrong & Associates (2011) and Carbone and Stone's research on the European LSP leaders (2005)

	Share of logistics within total turnover for 10 European freight forwarder/LSP leaders (2011)						
	LSPs	Turnover	Logistics service				
		(million €)	%	Value (million €)			
1	Deutsche post DHL	52829	29%	15118			
2	UPS	40880	17%	6950			
3	DSV	43710	11%	5009			
4	DB Schenker	20300	76%	15390			
5	Kuehne+nagel	17075	100%	17075			
6	SDV/Bolloré Logistics	8495	57%	4872			
7	Geodis	7129	52%	3707			
8	CEVA Logistics	6895	54%	3723			
9	Panalpina	5664	14%	793			
10	Dachser	4410	100%	4410			
11	Gefco	3782	100%	3782			
12	Norbert Dentressangle	3576	47%	1675			
13	Wincanton	2700	100%	2700			
14	Hellmann	2580	79%	2046			
15	Stef-TFE	2300	17%	389			

Table 2-1 Share of logistics within total turnover for 10 European LSP leaders (2011)

Source: Published annual reports (2011) and official sites of above mentioned leading providers

Table 2-1 shows that in 2011, the logistics contribution to the leading 15 European transport and logistics firms ranges from 11% to 100% of the turnover with only 4 at the 100% level. In 2000, most of the leaders have the logistics share less than 50% of total turnover (Carbone & Stone, 2005). Within the decade, the logistics turnover shares have been expanding, e.g. DSV has slightly increase of revenue and gross profit since 2008 as well as the profit of the logistics service in the group (DSV Global Transport and Logsitics, 2012). Although this market has many competitors with heterogeneous service for different type of commodity on specialized network, the number of competitors is numerous. Therefore, the market form is full competition.

Many traditional LSPs have higher costs than small transport operators, mainly because of the operating expenses associated with a costly regional network operating expenses, which makes it difficult to compete against low-cost transport operators in the case of price-sensitive customers or sophisticated new entrants in the case of premium customers. Low-cost operators typically operate just one or two selected routes within a small geographical radius for a few customers. Large LSPs serve hundreds of companies within and across regions, countries and continents. They invest heavily in warehouses for loading, unloading, and

stocking, and in sales offices, tracking and tracing systems, and other assets to enhance their network. But in areas where the two compete, the customer sees little difference between the service provided by a large LSP and that offered by a low-cost operator. As a result, old-style companies cannot charge high enough prices to justify their network investments or cover their costs (McKinsey Quarterly, 2013). Therefore, there occurred a number of mergers and acquisitions among these large firms during the 2000s, in order to widen geographical coverage, to control major traffic flow, to achieve diverse services and to cope with high investment cost.

The goal of LSPs is to gain market share and make profit with their own dominant specializations. With the improvement of intermodal freight transport markets, an increasing number of shippers might be interested in IFT. For LSPs, it means increased freight handling volume and also revenue. From this point, they might support the execution of synchromodal transport market. However, a synchromodal transport market requires them to be more flexible for the arrangement of transport modes, which also increases the operational complexity.

In summary, LSPs provide heterogeneous service according to network and cargo types. Although the services provided are different, there are a large number of players making the competition level quite high. According to the scale of the firms, barriers to enter and exit are different. Generally, firms with a large scale have higher investment and operating costs than smaller operators, which makes the entry and exit barriers higher.

2.2.2. The competitive force of supplier in the market

The suppliers of LSPs are terminal operators, transport operators, warehouses, and information system providers. The transport operators include railway, inland waterway and road transport. Warehouses provide the loading, unloading and stocking. Information system providers supply the tracking and tracing system in sales office. Their bargaining power depends on the number of suppliers (Wiegmans, 2003).

About terminal operators, in the current situation, European ports are competing fiercely for container cargos, since these flows can easily be switched between different ports. Container ports have become links in a global logistics chains. Ports competition has moved from competition between ports to competition

between transport chains. As a result, ports are eager to enhance the quality of their hinterland transport services. In this way, the negotiate power for terminal operators are not so strong.

About each transport mode, there are a number of operators competing for the market share. In this market, there are differentiations among the input. Different modes have their own characteristics. Railway can handle large transport volumes over long distances for a relatively low price with limited environmental impact, while it lacks flexibility, accessibility and the speed is relatively low. The situation of inland waterway is quite similar. Moreover, the service level is heavily affected by the waterway and hydrological condition. Road transport is dominant in the current freight transport market based on its flexibility, competitive pricing, reliability and speed. However, the disadvantages are negative effects on environment and congestion.



Figure 2-5 Top operators by transport performance (tkm) in rail freight transport in European 2010 Source: SCI Verkehr GmbH, European Rail Freight Transport, 2012

About the rail freight operators, there are consolidations beyond former national borders. The market share of the top operators is shown in figure 2-5. European rail freight transport is still strongly fragmented but market leaders have become established (SCI Verkehr GmbH, 2012). The concentration ratio CR_4 is 44% in this case. In general, if the CR_4 measure is less than about 40%, then the industry is considered to be very competitive (Young & McAuley, 1994). Therefore, the competition among rail freight operators is still intense. But the rail freight operator market is a low oligopolistic competition market.

Considering the intermodal operators, almost each country in the EU has at least one operator. According to

the service network, most of the railroad operators focus on the domestic network and the main European corridors from East to West or from North to South. Usually large firms offer the service with a pan-European network, while small companies only operate in their own country or surrounding countries with only a few routes. There still are some companies operating on the specific network. For example, Hapuc mainly focuses on operating a shuttle network of Alpine transit. In most cases, they have their own terminals to complete the transshipment of containers. Generally speaking, the whole network covers the main European countries. While for inland waterway, there is a slight difference. Most inland waterway operators are small companies with only a few barges operating on specific waterways. Moreover, the service level is heavily affected by the waterway network and hydrological conditions.

In summary, the competition among the transport operators is fierce. Their bargaining power towards the industry competitors is relatively low. Although there are differences in service networks and quality, LSPs can choose between a large number of suppliers, which enables them to negotiate for relatively low prices and good quality. Some of the present-day LSPs have integrated transportation into their service. This is the substitute to the service provided by the transport operators.

2.2.3. The competitive force of buyer in the market

The buyer of LSPs is the shipper who has cargos to be transported from origin to destination. They will test the profitability of industry competitors by squeezing the cost, negotiating for better quality and greater service, etc. Since forwarding/logistics cost is an important part of operation expenditure of manufacturers, they will try to receive maximum service quality for the best price.

In the current market, there are a large number of LSPs offering differentiated transportation service competing for the market. Therefore, the bargaining power of shippers versus the suppliers is relatively strong. The position of the buyer is especially strong if the seller has high investment costs (Wiegmans, 2003). The investment cost of large LSPs is high which makes the position of buyer become strong, while the position of buyer might not be so strong to low-cost LSPs because of the relatively low investment cost.

Synchromodal transport supplied by LSPs might improve the reliability and transport speed of IFT. Transport modes could be chosen by LSPs according to shippers' expected price/quality requirements. From this perspective, shippers might be interested in the synchromodal transport service. Their requirements might promote the development to a synchromodal transport system. The behavior of LSPs will also be influenced.

2.2.4. The competitive force of new entrant in the market

Potential entrants to the LSPs are new LSPs or transport companies that also offer forwarding or logistics services. They bring the new productive power to the industry, while also competing for a place in the market. The barriers to enter the market are high for those firms with large scale, and it would take vast amounts of money and other resources. According to Armstrong & Associates' research (2011), the capital cost for technology is overwhelming, and creating the network with the right people also needs a lot of effort. However, there is still some space for new firms to enter, especially for those with a defined business plan focused on specific niche marketing (Burnson, 2011). However, for the low-cost operators, the entry barrier is relatively low. They could operate on only one or two routes with low investment cost. In the current market, LSPs need to focus on the whole transportation process including offering additional service. About the exit barriers, factors taken into account are investment, redundancy cost, other closure cost and potential upturn (Johnson, Scholes, & Whittington, 2006). For large LSPs, the investment is high. Large number of employees is hired; so they face high redundancy cost. Other closure costs are also high, like the penalty for cutting tenancy agreement. From these points, the exit barriers for large LSPs are relatively high. However, the situation might be opposite for small firms. Their investment and operation cost is relatively low, which makes them much easier to leave this industry.

Newer entrants to the industry serve customers across Europe like UPS and DHL, or specialist companies such as trans-o-flex guaranteeing the delivery of small shipments (up to 70 kilograms) anywhere in Europe. Such companies target customers willing to pay premium prices for their specific services. They are also positioning themselves to provide the same high level of service for larger shipments. Traditional operators cannot offer the same level of delivery, or the service guarantees. As a result, they are unable to win business in premium market segments. Some do have a presence in locations across Europe, but their strength is usually concentrated in a few core regions around their home countries (Burnson, 2011).

2.2.5. The competitive force of substitute in the market

The substitute of LSPs is relocation of shipper's production and warehousing facilities, which reduce the demand for transportation. If the shipper relocates the production site close to the consumer site, there is no need for logistics service. With the reduced transportation demand, the competition level in LSPs market will become fiercer. However, the probability of this situation is relatively small. Generally, the production site is located in the area with lower labor costs, such as Asia and Africa. If manufacturer relocates the production site to area with relatively high labor costs, the trade-off between the increasing of production cost and the decreasing of transport cost need to be considered. Since the transport cost is low comparing with European labor costs, relocation of production might not be the choice for most manufacturers. Therefore, the threat of the substitute to LSPs is limited.

2.2.6. Summary of logistics service provider analysis

In summary, there are many players in the IFT market with different interests. The competition level in both LSPs market is high. The cooperation among them is limited. Information exchange is not enough among shippers, LSPs and transport operators, since they have their own interests. This results in the capacity of the transport service mode and network not efficiently utilized which decrease the performance of IFT.

Shippers have their own needs for the transportation, such as transport modes used and delivery time limit, which has to be fulfilled by LSPs. They have strong power on negotiating price, since there are a number of LSPs in the market for them to choose and they can also organize transportation by themselves. Since there are numerous LSPs competing in the LSPs market, the resources sharing and information exchange are lacking, which lowers the efficient utilization of transport mode capacity. LSPs provide heterogeneous service according to network and cargo types. Since there are many players in the market, the competition level is quite high. The barriers to enter and exit the LSPs market are high for those firms with large scale, while low for small operators.

About the main transport operators, rail and inland waterway require large transport volume over long distance which limits the choice of shippers with smaller batches of goods. Main transport operators

provide heterogeneous services according to different modes and service networks. Many competitors in the market leading to a high level of competition means week bargaining power for LSPs. The entry and exit barriers for rail is high, while relatively low for inland waterway and road operators. Moreover, it is possible for them to cooperate with LSPs to provide long-term service to shippers.

The current IFT does not completely utilize the capacity of different transport modes. In the future development, the match of capacity and demand should be considered to further increase the utilization of all modes. The cooperation among actors should be improved. This provides opportunity for the synchromodal transport system, in which LSPs consider time, demand and actual circumstance to make decision. The capacity will be efficiently used.

According to Porter's five forces analysis of LSPs, LSPs can improve the current IFT system from multiple points. Firstly, they could design a synchromodal transport service that fulfills the transportation demand of customers. From this point, the main focus is on the match of supply and demand by integrating modalities. Besides, LSPs could consider the cooperation with their suppliers (terminal operators and main transport operators) to efficiently support the execution of synchromodal transport service. Furthermore, the cooperation or competition among multiple LSPs can also be studied for efficient realization of synchromodal transport system. However, the latter two are on the premise of an existing synchromodal transport service. Therefore, in this case, the main focus is on the demand and supply of transportation service, which is shown in figure 2-6. LSPs are the synchromodal transport service providers in this research.



Figure 2-6 Focusing point of the research based on Porter's five forces model

According the characteristics of synchromodal transport, "dynamic planning of transportation", "decision making based on network utilization" and "combining transport flow" are about the synchromodal transport service design from the perspective of supply and demand. "Mode free booking" and "cooperation among LSPs" focus on the coordination among actors which is an extension to the synchromodal transport service design. "Switching modes in real time" and "information availability and visibility among actors" focus on real time operations which should be considered after executing a synchromodal transport system. Therefore, the following three characteristics of synchromodal transport are addressed in this case:

- Dynamic planning of transportation
- Decision making based on network utilization
- Combining transport flow
Chapter 3 Synchromodal transport service design model

In this chapter the mathematical model for synchromodal transport service design is formulated. In section 3.1 the literature review is carried out. Previous researches on the modeling of freight transportation plan are analyzed. In section 3.2 the conceptual design of synchromodal transport service is described including the model input, approach and output. Thereafter the model is formulated with several assumptions.

3.1 Literature overview on transportation planning models

The IFT systems are complex systems with a great number of actors and materials resources, which have complicated trade-offs among various decisions and management policies regarding to different components. Therefore the planning of intermodal freight transportation is a complicated issue. The modeling of freight transportation planning is usually classified in three main categories: long term (strategic), medium term (tactical) and short term (operational) level (Crainic & Laporte (1997); Bontekoning, et al. (2004)). According to Crainic and Laporte (1997), the planning model at the strategic level is about defining general development policies and operating strategies of the transportation system over a relatively long time horizon. These models define the transportation network (at the international, national and regional levels) and mostly include the location models for main facilities and physical network design models (Racunica and Wynter (2005); Sirikijpanichkul et al. (2007)). Therefore, the main components of a transportation system are described and analyzed by a strategic planning tool, in which demand, supply, performance measures, decision criteria and the interactions among these components will be taken into account. As stated by Crainic (2003), the scope of the strategic planning problem is extremely broad which makes it unrealistic to use a single formulation, to include all elements and address all issues.

Transportation planning at the tactical level aims to efficiently allocate and utilize the available resources to make the whole system perform the best on the medium-term. The tactical level models work within the framework provided by strategic planning. This, for example, includes the physical transportation network; and subsequently, the main focus of tactical planning is on the efficient usage/distribution of resources. At this level, analyses are relatively more detailed although the available data is still aggregated and decisions

are not made based on day-to-day information. Typically decisions made on tactical level concern the design of the service network, which includes the determination of routes, choosing the types of services, service schedules, vehicle routing, etc. (Crainic & Laporte, 1997). Crainic (2003) classified the main decisions at the tactical level into main four categories: (a) *service selections*, which means choosing the services that will be offered and the characteristics of each service, including the origin, destination, physical route and intermediate stops. Determining the service frequency is also part of this decision; (b) *traffic distribution*, which is about the service and terminals that are used to move the flow of each demand. This decision can be also made with the service selection model; (c) *terminal policies*, which is the specific general rules for each terminal to perform the consolidation activities; and (d) *general empty balancing strategies*, indicating how to reposition empty vehicles to meet the forecast needs of the next planning period. In this thesis the focusing point is on the design of synchromodal transport service to fulfill the demand of shippers, which can be considered as a service network design problem. This can be referred to as a tactical problem in which a schedule for service is designed for multiple transport modes in a synchronized way.

Operational planning is on short-term addressing the dynamic issues by local management where the time factor plays an important role. Detailed data and information of vehicles, facilities and activities are essential on this level. The important operational decisions concern the implementation and adjustment of schedules for services, crews, and maintenance activities; the routing and dispatching of vehicles and crew; the dynamic allocation of scarce resources, etc. Most of these issues must consider the time factor (Crainic T. , 2003). For example, a container must arrive in time to be loaded on the departing ship; a truck has to pick up a load within a specified time window and so on. For example, Ziliaskopoulos and Wardell (2000) discuss a shortest path algorithm for intermodal transportation networks.

As mentioned before, synchromodal transport service network design problem need to be addressed. Here, we mainly focus on the literatures about service network design. Numerous studies have addressed modeling of service network design problems in the literature. The basic service network design mathematical models take the form of deterministic, fixed cost, capacitated, multicommodity network design (CMND) formulations (Crainic, 2000, Crainic & Kim 2007). The output of these models could be

the routing of demand and the schedule of the service, including the frequency, departure time from origin, arrival time at destination and also departure times from intermediary stops. The majority of the existing models are focused on demand routing and generating the frequency of services and little attention is paid to the time factor and to the timing of service.

The freight transportation industry must achieve high performance levels in terms of economic efficiency and quality of service. Accordingly, the objective function of the service design model also usually addresses the trade-off between cost of operating the network and service levels on the routes with relatively low transport demand (Crainic and Kim, 2007). In most models, the terms in the objective function are general costs which usually include the fixed cost of selected services, cost related to transportation including cost for flow distribution and handling cost (Pedersen, Crainic, & Madsen, 2009). In some cases, of course, more detailed cost functions are also considered. For instance, Sharypova et al. (2012) consider an objective function with four terms: cost of using a vehicle, the cost of operating the service network, the cost of distributing containers, and the container handling costs. Meanwhile, there are two kinds of decision variables in a service design model: *integer design variables* to represent the selection of each service or a specific characteristics of service (e.g., the route or frequency) and *continuous variables* to represent the distribution of the freight flows through the service network (Crainic and Kim, 2007). About constraints, most service network design models have the flow conservation constraints, capacity constraints, service balance constraints, integrality and non-negativity constraints. Some models also consider the transphyment between terminals (for example, please see Sharypova et al., 2012).

Although the mentioned structure is a very common model for transport service design, a distinctive factor is if (and how) different models address time. From this perspective, the service design model can be divided into two categories: static service design model and time-dependent service design model. For static service design the model could from two perspectives: Minimum cost network flow model (MCNF) and Path-based network design models (PBND) (van Riessen et al, 2013). For both model types, a service network (nodes and arcs) has to be defined first which determines the possible services that might be offered to satisfy the demand for transportation. Each service is defined by the route it follows through the physical network from its origin to its destination, by the sequence of terminals where it stops on this route and by its characteristics of service (Crainic & Rousseau, 1986). For instance, Crainic (2007) proposed a service design model for a rail intermodal transport system in which a possible service network (based on the physical infrastructure of the system) is defined on a graph G = (N, A) representing. This graph displays which specific transportation services could be offered. Each potential service $s \in S$ is characterized by a number of attributes such as route, service capacity measured in number of vehicles, length, total weight, service class indicating the speed and priority, etc.

The other type of service design is time dependent, which is named deterministic dynamic service network design by Crainic (2003). In these models, not only the service routes but also the frequency (and more importantly the timing of service) is important. Of course, while the time factor is considered in this case, the container flow demand is still mostly pre-defined (and therefore, the models are mostly deterministic). The idea in developing these models is almost the same; the service design model is based on a pre-defined service network. For instance, Pedersen et al (2009) propose a model based on time-space diagram to determine the service schedule and route choice. A "physical network" is generated before modeling, which determines the possible routes and departure time of services. Figure 3-1 shows the time-space diagrams defined in this model. The dotted lines are the available services that might be chosen to operate. And the full line shows the chosen route (with specific characteristics) of service.



Figure 3-1 Time-space diagram for cyclic service schedule

Clearly, time-dependent service design models are more relevant for synchromodal service design; because in a synchromodal system we aim to synchronize the timing/availability of resources (e.g., barges or even terminals) with the timing (e.g., the time of availability or due date) of demand. Based on our knowledge such a model is lacking in the existing literature. However, Sharypova et al. (2012) consider the details of timing in the operation of a multimodal transport system. They consider a service network design problem in which the transshipment of containers in transshipment nodes must be synchronized. The objective of the model is to build a minimum cost service network design and container distribution plan that defines services, their departure and arrival times, as well as vehicle and container routing. In this work, however, the synchronization of multiple transport modes is not discussed. Moreover, the timing for resources (for example the opening hour for operation of terminals) is not addressed in the model (which is a crucial issue in designing a schedule for synchronized transport services).

In the reviewed literatures, most of the models only consider one type of intermodal freight transport, such as railroad or intermodal inland waterway transport. An exception is the work of van Riessen et al. (2013) for service frequency of a synchromodal transport system. The objective of the model is to find the optimal number of services on all corridors in the network by minimizing three targets: transport cost, overdue days, and environmental impact. In the network, transportation between multiple terminals is considered including transfers between modes. As also emphasized by the authors, they solely focus on the service frequency and although "a service schedule would also require determining the departure times during the week, but that is out of scope of the model" (van Riessen et al., 2013).

From the literature review, it can be concluded that: 1) Most of the models for transport service design only aim to define the optimal route and the optimal frequency of service. But the timing in the design of service has received relatively little attention. 2) There is little focus on the design of the transport service from an integrated perspective; the existing models usually consider one type of intermodal freight transport. In this chapter, a model to define the service schedule in an integrated way will be presented. This model aims to address these two issues based on the pre-determined service frequency, either based on the results of an optimization model or the information from terminal operator. The model will tries to identify the optimal departure time of different transport services in order to reduce the waiting time of container batches at both the origin and destination terminal. Moreover, with this model, the goal is to synchronize the timing of container orders (i.e. demand) and the timing of available resources for intermodal transportation.

3.2 Modeling of synchromodal transport

3.2.1. Problem Statement

Service design is an important issue at the tactical decision level for intermodal transportation (Crainic & Laporte, 1997). The majority of scientific papers on transport service design are however focused on one particular transport mode. But, the premise of synchromodal transport is designing the service for multiple transport modes together. To design a synchronized service, the optimal number of services per day and the timing of these services must be determined. Defining this schedule is done by a LSP. The LSP must be able to integrate the transport volume and determine the schedule of different transport modes according to the demand data and real time information (Figure 3-2). To design a synchromodal transport service, multiple performance measures must be addressed. The price and quality are two important factors for the customers. Consequently, the transport service needs to be provided with less cost; i.e., total transportation cost of all modes must be minimized.



Figure 3-2 Role of LSP in synchromodal transport system

Quality of transportation service means on-time delivery, reliability and flexibility. The premise of synchromodality is integrating the schedule of multiple transport modes in a way that at least one transport service is available to send the batch of orders on-time and avoid any delay. Therefore, no delay is allowed in the presented model. Furthermore, for container batches, any unnecessary waiting time at the origin terminal will be penalized. In synchromodal service design, the flow of containers by barge or train should also be synchronized with the opening hours of destination terminals, which means unnecessary waiting of barge and train at the destination terminals is better to be avoided. Therefore, if the opening hours of destination terminal are restricted, penalty will be given to barge and train to avoid earlier or later arrival.

3.2.2. Model assumption

The mathematical model for synchromodal integrated service design is formulated under the following assumptions:

- (a) Model considers the synchromodal transport system between one OD pair (Rotterdam Tilburg).
 Moreover, the rotation of barges in the origin or destination terminal is not considered in the model.
- (b) Three transport modes are considered in the model: barge, train and truck. There is only one route for each transport mode. Moreover, the origin and destination are the same for all modes and subsequently, there is no transfer between modes during the transportation. The service for different modes has different transit time, transport cost, service capacity and waiting time in the terminal.
- (c) Although the capacity of barge or train is limited to a specific number of services per day, no constraint for the number of trucks is considered. Therefore, the model only determines the departure time of barge and train, and for truck, the departure time is assumed flexible. This also means waiting and delay is only considered if barge or train service is chosen. If truck service is chosen to transport a specific container, there will be no waiting at origin and delay at destination.
- (d) For each transport mode, a maximum number of daily services is assumed. This maximum service can be based on the available resources or can be defined by an optimization model in which the fixed cost of operating a service is included in the model.
- (e) The departure of each service should be within the opening hours of terminals. Earlier and later arrival at the destination than the opening hours is however allowed but penalized. There will be four situations for the arrival of barge/train service, which are illustrated in Figure 3-3.





1. Situation 1: Service departing on day n arrives earlier than the opening time of destination terminal of day n.

- 2. Situation 2: Service departing on day n arrives within the opening hours of day n.
- 3. Situation 3: Service departing on day n arrives later than closing time of day n and earlier than the opening time of day n+1.
- 4. Situation 4: Service departing on day n arrives within the opening hours of day n+1.
- (f) For the train service, infrastructure constraints are considered in order to incorporate the priority of passenger trains. It is assumed that freight trains can only depart early in the morning (e.g. 0:00-6:00) or late in the evening (e.g. 20:00-24:00).
- (g) The model uses transportation demand as input. The demand pattern for the OD pair (from i to j) is assumed deterministic and is defined by a matrix A as shown in Figure 3-4. a indicates the number of container batch. With these index, transportation demand with arrival time at origin terminal and due date can be defined. In the number a container batch from origin i to destination j, container volume $d^{(a,i,j)}$ which arrives at origin "i" at time $Ta^{(a,i,j)}$ and must be delivered to destination "j" before the due date $Td^{(a,i,j)}$.

i\j	1	2	
1	-	a=1n	
2	a=1n	-	
	•••	•••	-

Figure 3-4 Matrix A for demand pattern from origin "i" to destination "j"

The main decision variables of the optimization model are the departure time variables, the flow variables, decision variables for service operating and choosing a specific service. With the input of transport volume, origin and destination, earliest pick-up time and due time, the output of the optimization model is the departure time of each barge/train service, the flow of batches transported by each service, total service cost, modal split and service utilization. These results can be used by a logistics service provider to make a (e.g., weekly) plan for its synchromodal service.



Figure 3-5 Frame of optimization model

3.2.3. Notation of synchromodal transport service design model

The following notations are used for describing the problem parameters and variables in the model.

Index

m	Transport modes of service, including barge (B) and rail (R)
V	Truck service
i, j	Origin and destination of service
а	Number of container batch; $a \in \{1,, N\}$
1	Number 1 service of different modes within a day; $l \in \{1,, L_m\}$
n	The nth day in a week; $n \in \{1,, N\}$

Parameters

C _m	Unit transport cost of mode m
Cv	Unit transport cost of truck
wb ^(a,i,j)	Unit waiting penalty of per container batch at origin terminal i
ws _m ^(i,j)	Unit waiting penalty of service at destination terminal j for mode m
$L_{m}^{\left(i,j\right) }$	Loading time of mode m that will depart from i to j
$T_m^{(i,j)}$	Transit time of mode m that will depart from i to j
$TT_m^{(i,j)}$	Total transit and unloading time of mode m that will depart from i to j
U _m	Service capacity of mode m
T ⁱ _{on} , T ⁱ _{cn}	Opening time and closing time of origin terminal i on day n
T_{on}^{j} , T_{cn}^{j}	Opening time and closing time of destination terminal j on day n
DM _m ^(i,j)	Maximum number of mode m service from i to j in one day
ξ	One day has ξ hours
М	Big M
λ, μ	λ indicates the latest departure time of rail service in the morning and μ indicates the
	earliest departure time of rail service in the evening.

Decision variables

$x_{mln}^{(a,i,j)}$	Flow variables represent the part in the demand $d^{(a,i,j)}$ that is transported by mode m of
	number l on day n .
$t_{mln}^{(i,j)}$	Departure time variables represent the departure time of service number l of mode m on
	day n from i to j .
$t_{mln}^{(a,i,j)}$	The departure time of the part in the demand $d^{(a,i,j)}$ that is transported by service l of
	mode m on day n
$t^{(a,i,j)}$	The departure time of the last portion of batch $d^{(a,i,j)}$
EW _{mln} ^(i,j)	The waiting time caused by the earliness of service number l of mode m on day n from
	i to j that arrives at the destination terminal j before its opening time
$LW_{mln}^{(i,j)}$	The waiting time caused by the lateness of service number 1 of mode m on day n from i
	to j that arrives at the destination terminal j after its opening time
$y_{mln}^{(i,j)}$	Binary variables represent whether the service l of mode m on day n from i to j is
	operated. If it equals to 1, the service is operated and if it equals to 0, the service is
	cancelled.
$D_{mln}^{(a,i,j)}$	Binary variable indicates whether batch $d^{(a,i,j)}$ could be delivered by service l of mode
	m on day n. $D_{1mln}^{(a,i,j)} = 1$ means that a part of batch $d^{(a,i,j)}$ is delivered by service l of
	mode m on day n .
$D_{mln}^{(i,j)}$	Dummy variable indicates whether service l of mode m on day n arrives at the
	destination j later than the closing time of day n .
$D1_{Rln}^{(i,j)}$	Dummy variable indicates whether the departure time of number l service of rail on day n
	is earlier than λ . If it is earlier, $D1_{Rln}^{(i,j)}$ equals to 1.
$D2_{Rln}^{(i,j)}$	Dummy variable indicates whether the departure time of number l service of rail on day n
	is later than μ . If it is later, $D2_{Rln}^{(i,j)}$ equals to 1

3.2.4. Basic model formulation

Using the above notations, the mathematical model for integrated service design for synchromodal transportation is formulated as follows:

Objective function

The objective of the optimization model is to minimize the total general cost of operation including three elements:

- Minimize total transportation cost of all modes
- Minimize waiting penalty of container batch at origin
- Minimize waiting penalty of service at destination

$$\begin{split} \text{Min } \mathbf{Z} &= \sum_{(a,i,j) \in A} \sum_{m \in \{B,R\}} \sum_{l \in \{1,...,L\}} \sum_{n \in \{1,...,N\}} C_m \cdot \mathbf{x}_{mln}^{(a,i,j)} + \sum_{(a,i,j) \in A} C_V \cdot \left[d^{(a,i,j)} - \sum_{m \in \{B,R\}} \sum_{l \in \{1,...,L\}} \sum_{n \in \{1,...,N\}} \mathbf{x}_{mln}^{(a,i,j)} \right] \\ &+ \sum_{(a,i,j) \in A} \sum_{m \in \{B,R\}} \sum_{l \in \{1,...,L\}} \sum_{n \in \{1,...,N\}} wb^{(a,i,j)} \cdot \left[t^{(a,i,j)} - Ta^{(a,i,j)} - L_m^{(i,j)} \right] \\ &+ \sum_{(i,j) \in A} \sum_{m \in \{B,R\}} \sum_{l \in \{1,...,L\}} \sum_{n \in \{1,...,N\}} EW_{mln}^{(i,j)} \cdot ws_m^{(i,j)} \\ &+ \sum_{(i,j) \in A} \sum_{m \in \{B,R\}} \sum_{l \in \{1,...,L\}} \sum_{n \in \{1,...,N\}} EW_{mln}^{(i,j)} \cdot ws_m^{(i,j)} \end{split}$$
(1)

г

The first term in Equation (1) represents the total transportation cost of barge and train service. The second term describes the transportation cost of truck. Truck volume is calculated by the total demand of batch $d^{(a,i,j)}$ minus volume transported by barge and train. The third term is the total waiting cost of batches at the origin terminal. The waiting cost is the waiting penalty of each batch times waiting time of the latest shipped part of each batch. The fourth term is the total waiting cost of services. The fifth term is the total waiting cost of late arrival of services.

Capacity Constraint

Constraint (2) limits the capacity per service. If service number 1 service of mode m on day n is operated (i.e., $y_{mln}^{(i,j)}$ equals to 1), the total flow of transported batches cannot exceed the maximum capacity for that service (U_m). However, if the service is not operated, there should be no transported volume for this specific service.

$$\sum_{(a,i,j)\in A} x_{mln}^{(a,i,j)} \le U_m y_{mln}^{(i,j)} \qquad \forall (i,j) \in A, m \in \{B,R\}, l \in \{1, \dots, L\}, n \in \{1, \dots, N\}$$
(2)

п

Flow constraints

Constraint (3) shows the flow constraint. Since total demand should be transported, the flow that is transported by barge and rail service should be less than or equal to the total volume of the container batch. Clearly, the difference between the total volume of each batch and the combined parts of the batch transported by barge and train must be sent by truck to the destination terminal.

$$d^{(a,i,j)} - \sum_{m \in \{B,R\}} \sum_{l \in \{1,\dots,L\}} \sum_{n \in \{1,\dots,N\}} x_{mln}^{(a,i,j)} \ge 0 \qquad \forall \ (a,i,j) \in A$$
(3)

Delivery time constraints

These constraints define the timing for departure and delivery of batches. Constraint (4) states that the departure time of the service should be within the opening hours of each day. $T_{on}^{i} + \xi(n-1)$ is the opening time of the origin terminal on day "n". Correspondingly, $T_{cn}^{i} + \xi(n-1)$ is the closing time of the origin terminal on day "n". The departure time of number 1 service of mode m on day n should be within the opening hour of that day.

$$T_{on}^{i} + \xi(n-1) \le t_{mln}^{(i,j)} \le T_{cn}^{i} + \xi(n-1) \qquad \forall (i,j) \in A, m \in \{B,R\}, l \in [\alpha,\beta], n \in [\gamma,\eta]$$
(4)

Constraints (5) to (7) represent that the waiting time of a batch at the origin should be non-negative. Moreover, delay at the destination is not allowed.

$$t_{mln}^{(i,j)} \ge Ta^{(a,i,j)} + L_m^{(i,j)} - M \cdot \left(1 - D_{mln}^{(a,i,j)}\right)$$
$$\forall (a,i,j) \in A, m \in \{B,R\}, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(5)

In constraint (5), $D_{mln}^{(a,i,j)}$ shows whether the service number 1 of mode m on day n is chosen to transport portion of batch $d^{(a,i,j)}$. If it equals to 1, the arrival time of container batch plus the loading time $(Ta^{(a,i,j)} + L_m^{(i,j)})$ should be earlier than the departure time of service $t_{mln}^{(i,j)}$. Because of the big M, this constrait will always be true if the service is not chosen. In this case, Constraint (6) limits the flow of a batch with a specific service.

$$x_{mln}^{(a,i,j)} \le M \cdot D_{mln}^{(a,i,j)} \qquad \forall (a,i,j) \in A, m \in \{B,R\}, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(6)

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Finally, constraint (7) avoids the delay in delivering batches to the destination terminals. In this constraint, $(t_{mln}^{(i,j)} + TT_m^{(i,j)})$ is the time that transportation service is completed – including transit and unloading time – which should be earlier than the due time of batch of containers.

$$Td^{(a,i,j)} \ge t_{mln}^{(i,j)} + TT_m^{(i,j)} - M \cdot \left(1 - D_{mln}^{(a,i,j)}\right)$$

$$\forall (a, i, j) \in A, m \in \{B, R\}, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(7)

Constraint (8) to (10) defines the departure time of last portion of each batch, i.e., $d^{(a,i,j)}$. In this constraint, $t_{mln}^{(a,i,j)}$ will be equal to the departure time of each portion and constraint (10) finds the departure time of the last part $t^{(a,i,j)}$ of specific batch $d^{(a,i,j)}$, which is used in the objective function to calculate the waiting penalty.

$$t_{mln}^{(a,i,j)} \ge t_{mln}^{(i,j)} - M\left(1 - D_{mln}^{(a,i,j)}\right) \qquad \forall (a,i,j) \in A$$
(8)

$$t_{mln}^{(a,i,j)} \le t_{mln}^{(i,j)} + M\left(1 - D_{mln}^{(a,i,j)}\right) \qquad \forall (a,i,j) \in A$$
(9)

$$t^{(a,i,j)} \ge t^{(a,i,j)}_{mln} \qquad \qquad \forall (a,i,j) \in A \qquad (10)$$

If a terminal is not operating 24/7, it is necessary to add some constraints to model which limits the departure/arrival time of a service and defines the earliness and lateness. Based on the model assumption, the latest arrival time of the service that departing in one day should be before the closing time of the next day. However, there can be two situations of arrival out of the opening hours: (1) service on day "n" arrival earlier than the opening time of terminal of day "n"; (2) service on day "n" arrival later than the closing time of day "n" and earlier than the opening time of day "n+1". If one service departs on day "n" and arrives at the destination after the opening time of day "n+1", there is no waiting time for lateness.

Constraint (11) and (12) describe the waiting time of early arrival. If there is an early arrival, the waiting time should be equal to the opening time $(T_{on}^{j} + \xi(n-1))$ minus arrival time $(t_{mln}^{(i,j)} + T_{m}^{(i,j)})$. The early arrival time is 0, if the service arriving the terminal within the opening hours.

$$EW_{mln}^{(i,j)} \ge T_{on}^{j} + \xi(n-1) - t_{mln}^{(i,j)} - T_{m}^{(i,j)} \forall (i,j) \in A, m \in \{B,R\}, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(11)

$$EW_{mln}^{(i,j)} \ge 0 \qquad \forall (i,j) \in A, m \in \{B,R\}, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(12)

Constraints (13) to (17) are for the late arrival of services at the destination terminals. If there is lateness, according to constraint (14), $D_{mln}^{(i,j)}$ has to be 1 and waiting time could be calculated by constraint (13). If there is no lateness, which means service arrives at the destination before the closing time, $D_{mln}^{(i,j)}$ could be 0 or 1. The constraint (14) is always true. Since the objective is to minimize the waiting penalty at destination terminal, $LW_{mln}^{(i,j)}$ will be 0 in this case. If the arrival of service is after the opening time of destination terminal of day n + 1, $D_{mln}^{(i,j)}$ is 1 and $(T_{o(n+1)}^{j} + \xi n) \cdot D_{mln}^{(i,j)} - (t_{mln}^{(i,j)} + T_m^{(i,j)})$ is less than 0. Constraint (15) makes the waiting time equals to 0.

$$LW_{mln}^{(i,j)} \ge \left(T_{o(n+1)}^{j} + \xi_{n}\right) \cdot D_{mln}^{(i,j)} - \left(t_{mln}^{(i,j)} + T_{m}^{(i,j)}\right)$$
$$\forall (i,j) \in A, m \in \{B, R\}, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(13)

$$\left(T_{cn}^{j} + \xi(n-1)\right) - \left(t_{mln}^{(i,j)} + T_{m}^{(i,j)}\right) + M \cdot D_{mln}^{(i,j)} \ge 0$$

$$\forall (i, j) \in A, m \in \{B, R\}, l \in \{1, \dots, L\}, n \in \{1, \dots, N\}$$
(14)

$$LW_{mln}^{(i,j)} \ge 0 \qquad \forall (i,j) \in A, m \in \{B,R\}, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(15)

$$t_{c(n+1)}^{j} + \xi_{n} \ge t_{mln}^{(i,j)} + T_{m}^{(i,j)} \qquad \forall (i,j) \in A, m \in \{B,R\}, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(16)

$$D_{\rm mln}^{(i,j)} \in [0,1] \tag{17}$$

Constraint (16) shows the arrival of service 1 of mode m departing on day "n" should be earlier than the closing time of destination terminal on day "n+1". Constraint (17) is for binary variable.

Service design and sequence constraints

In order to make a balanced service schedule, the number of services moving back and forth must be equal:

$$\sum_{l \in \{1,...,L\}} y_{mln}^{(i,j)} = \sum_{l \in \{1,...,L\}} y_{mln}^{(j,i)} \qquad \forall \ (i,j) \in A, m \in \{B,R\}, n \in \{1,...,N\}$$
(18)

Constraint (19) represent the total number of service of mode m within a day should be within the

maximum number.

$$\sum_{l \in \{1,...,L\}} y_{mln}^{(i,j)} \le DM_m^{(i,j)} \qquad \forall \ (i,j) \in A, m \in \{B,R\}, n \in \{1,...,N\}$$
(19)

Constraint (20) and (21) is for the sequence of service number. Constraint (20) states that if the number 1 service of mode m on day n is not operated, the number l+1 service cannot be operated. Constraint (21) states that departure of service should be in sequence. If both $y_{m(l+1)n}^{(i,j)}$ and $y_{mln}^{(i,j)}$ equals to 1, which means both number l and l+1 services are operated, the departing time of service l+1 should be larger than that of service l.

$$y_{m(l+1)n}^{(i,j)} \le y_{mln}^{(i,j)} \qquad \forall (i,j) \in A, m \in \{B,R\}, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(20)

 $t_{m(l+1)n}^{(i,j)} - t_{mln}^{(i,j)} \ge M\left(y_{m(l+1)n}^{(i,j)} + y_{mln}^{(i,j)} - 2\right)$

$$\forall$$
 (i, j) \in A, m \in {B, R}, l \in {1, ..., L}, n \in {1, ..., N} (21)

Non-negativity constraints

There are other constraints for binary variables and the constraints of non-negativity of variables.

$$x_{mln}^{(a,b)(i,j)}, t_{mln}^{(i,j)}, t_{mln}^{(a,i,j)}, t_{mln}^{(a,i,j)} \ge 0$$
(22)

$$y_{mln}^{(i,j)}, D_{mln}^{(a,i,j)} \in [0,1]$$
 (23)

3.2.5. Additional time constraints

In addition to above-mentioned constraints, to address some specific situations, some other constraints might be needed in the service design. These constraints include: 1) cases when there are some timing constraints for using the infrastructure, and 2) cases in which a specific, the departure time of a service must be selected from a set of pre-defined time points. Defining these constraints needs defining some new binary variables and consequently, they may increase the complexity of modeling effort. Meanwhile, they are not necessarily considered in every case. Therefore, they are separately discussed here.

Infrastructure usage constraint

Constraints (24) to (27) are for the infrastructure usage of rail service. Infrastructure constraint is only considered for the departure time of rail service in this case. Since the freight trains are operated on the same railway track with passenger trains, there are infrastructure constraints for freight rail service. In other words, in the rail system, we may assume that passenger trains have priority over freight trains. This may constrain the departure time of rail service to some specific periods. For example in figure 3-6 we assume that the departure of a rail service is allowed early in the morning or late in the evening.



Figure 3-6 Allowed departure time of rail service

Constraint (24) is for the departing early in the morning. Constrain (25) is for the departing late in the night. In constraint (26) sum of $D1_{Rln}^{(i,j)}$ and $D2_{Rln}^{(i,j)}$ should equals to $y_{Rln}^{(i,j)}$, since the departure of rail service is determined by $y_{Rln}^{(i,j)}$.

$$t_{Rln} \le [\lambda + \xi(n-1)] + M\left(1 - D1_{Rln}^{(i,j)}\right) \qquad \forall (i,j) \in A, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(24)

$$[\mu + \xi(n-1)] - M\left(1 - D2_{Rln}^{(i,j)}\right) \le t_{Rln} \qquad \forall (i,j) \in A, l \in \{1, \dots, L\}, n \in \{1, \dots, N\}$$
(25)

$$D1_{Rln}^{(i,j)} + D2_{Rln}^{(i,j)} = y_{Rln}^{(i,j)} \qquad \forall (i,j) \in A, l \in \{1, ..., L\}, n \in \{1, ..., N\}$$
(26)

$$D1_{mln}^{(i,j)}, D2_{mln}^{(i,j)} \in [0,1]$$
(27)

Choosing from a set of pre-defined timing points

The following constraints choose the departure time of barge and rail from a set of pre-defined timing points. With the pre-defined timing points, the infrastructure constraints and opening hours of origin terminal can be considered at the same time. This makes the model more robust since the developed model generating a schedule that is quite depending on the demand pattern. Small changes in the demand pattern (i.e., arrival time at origin or due date) will results in a different schedule, although the differences might

only be in minutes. Moreover, departure of a barge and rail service at any minute is not the expected results.

New index l' is introduced to indicate the possible number of departure within a day $(l' \in \{1, ..., l'_m\})$. The pre-defined departure timing point set is $T_{l'}$ $(t_{l'} \in T_{l'})$. Binary variable $y_{ml'ln}^{(i,j)}$ represents whether number l' departure time of the pre-defined timing point set is chosen to be the departure time of service l of mode m on day n. The departure time $t_{mln}^{(i,j)}$ is no longer continuous variables, which is chosen from the pre-defined set. Furthermore, new dummy variable $D3_{mln}^{(i,j)}$ is defined to indicate whether service l of mode m on day "n" arrives at the destination j later than the opening time of the terminal on day "n+1". Constraint (28) states that for one service can choose only one departure time. If service l of mode m on day n is not operated, $y_{mln}^{(i,j)}$ equals to 0, no departure time will be chosen. Constraint (29) calculates the departure time of service.

$$\sum_{l' \in \{1, \dots, l'_m\}} y_{ml'ln}^{(i,j)} = y_{mln}^{(i,j)} \qquad \forall m \in \{B, R\}, l \in \{1, \dots, L\}, n \in \{1, \dots, N\}$$
(28)
$$t_{mln}^{(i,j)} = \sum_{l' \in \{1, \dots, l'_m\}} y_{ml'ln}^{(i,j)} \cdot t_{l'} \qquad \forall m \in \{B, R\}, l \in \{1, \dots, L\}, n \in \{1, \dots, N\}, t_{l'} \in T_{l'}$$
(29)

3.3 Conclusions of model development

In this chapter the model formulation is given. The problem is made clear and the modeling setup is provided. The assumptions are made as good as possible, but also given the time limit of this thesis and given the limitations of the model capabilities. In the second section the mathematical model is explained. The model aims to minimize total service cost which include transport cost and waiting penalties. The main decision variables of the optimization model are the departure time variables, the flow variables, decision variables for service operating and for choosing of a specific service. The input of the model is transport volumes from a specific origin to a specific destination with the earliest pick-up time and the due date. With the capacity constraint, flow constraints, delivery time constraints, service design and sequence constraints and non-negative constraints, the output of the optimization model is the departure time of each barge/train service, the flow distribution of container batches to different services, total service cost, modal

split and service utilization. In the next chapter, our basic model is developed in more detail and validated

with the Rotterdam - Tilburg case.

Chapter 4 Model application to container transport between Rotterdam and Tilburg

In this chapter, the case of container hinterland transport from the Port of Rotterdam to Tilburg and vice versa is described at first. In section 4.1, the current situation of container transportation between Rotterdam and Tilburg is described. 6 scenarios are generated based on this case to evaluate the performance of synchromodal transport vs. intermodal transport. In section 4.2, several assumptions are made for these 6 scenarios (in table 4-1 in section 4.2) because of lacking information about the current situation and in order to 'optimize' the limitations of the model solver. Section 4.3 defines 5 demand patterns, since the input of the model is the pre-defined demand pattern. We consider that the results with only one specific pre-defined demand pattern might not be convincing. Therefore, 5 demand patterns are generated considering the time limits of this thesis. Based on these 5 pre-defined demand patterns, the total service cost, modal split and service utilization of the 6 scenarios will be calculated for each demand pattern. The six scenarios will be analyzed to check the changes (such as costs, modal share, service utilization) resulting from the synchromodal transport system. In section 4.4, one undefined demand pattern is used to show the capabilities of the model if the demand pattern is unknown beforehand. Firstly the method is described. Next, the application is to one of the 6 scenarios: integrated service design with unconstrained terminal opening hours (ISD-UOH) to illustrate the capability of the model to generate service schedule without pre-defined demand pattern.

4.1 Description of current situation and scenarios

4.1.1. Current situation on Rotterdam - Tilburg and vice versa

The port of Rotterdam and its hinterland terminals are depicted in figure 4-1, which shows the waterways and terminals with yearly throughput, terminal capacity, barge transit time and barge frequency.



Figure 4-1 Information of port of Rotterdam and hinterland terminals

Transportation between one OD pair is considered at this stage because of time limit and model complexity. In this research, the container hinterland transport between port of Rotterdam (PoR) and Tilburg terminal is chosen as the case. Choosing Tilburg terminal is because it is a large hinterland rail and inland waterway terminal with a relatively large terminal capacity and yearly throughput. For the PoR area, there are many terminals within two main clusters: Maasvlakte area and Rotterdam City area. According to the contact person of Brabant Intermodal, Maasvlakte area accounts for 70-75% of container volume, while the Rotterdam City area only accounts for the rest 25-30% of the volume (Brabant Intermodal, 2013). Since the majority transport demand is between Maasvlakte cluster and Tilburg, Maasvlakte cluster in PoR is considered as one terminal that connects with Tilburg terminal by barge, train and truck transport. Furthermore, the pre/end-haulage is not taken into account at this stage for lack of detailed information on the exact origin and destination of container batches.

In the previous chapter, the service design model is developed for introducing a synchromodal transport service, which could be compared with the current situation and to find out whether applying a synchromodal transport system can improve the performance of IFT. Therefore, the current situation of the container transportation operation between PoR and Tilburg is described before generating the scenarios for model application.

On the supply side, in the current situation, there are numerous service providers providing single-mode road transport, intermodal rail and inland waterway transport between PoR and Tilburg. The transport network of European Gateway Service (EGS) of ECT covers the route Rotterdam – Tilburg and vice versa. It offers customers train and barge services with high frequency. Also Danser provides barge service between PoR and Tilburg. Brabant Intermodal (BIM) – a subsidiary of 4 cooperating inland terminals in the province of North Brabant including Barge Terminal Tilburg – is striving to optimization of intermodal transport so that the quality of service and benefit of customer would be maximized.

On the demand side, there are numerous shippers having transportation demand between Rotterdam and Tilburg. TNO's synchromodality pilot study (2012) focused on three shippers having relatively regular demand. Between September and December 2011 they transported 190 TEU per week (approximately 10% of the total weekly demand of 1920 TEU). Two of these companies import high-value electronic devices, while the other imports base materials for its production facilities in The Netherlands.

In PoR, terminals in both Maasvlakte area and Rotterdam city area have transport services connecting with Tilburg. Maasvlakte area is farthest away from Tilburg with sailing time 7-9 hours. There are 3 terminals having connections with Tilburg. The sailing time from Rotterdam City area to Tilburg is 6-8 hours. In the Rotterdam City area, approximately 10 terminals are located (Brabant Intermodal, 2013). In Tilburg area, there are 2 barge terminals and 1 rail terminal. One barge location and the rail location have the license to operate 24/7 so basically the opening hours are unlimited. The other barge terminal can operate between 6:00-22:00, Monday till Saturday (Inlandlink, 2013). According to Inlandlinks, the average train transit time from PoR to Tilburg and vice versa is 3 hours (Inlandlink, 2013). For truck, it is about 2 hours.

In practice, 2 ships of 60 TEU operate a sailing schedule of 4 roundtrips during 5.5-6 days, so 4 departures and 4 arrivals in 132-144 hours. Furthermore 4 ships of 32 TEU each operate a sailing schedule of 3.5 roundtrips during 5 days, so 3 or 4 departures and 3 or 4 arrivals in 120 hours. Finally, every 6 trains with 88 TEU arrive at and depart from Tilburg every week. Turnaround time is about 4 hours for the 60 TEU vessels (60 TEU in and 60 TEU out) and 2 hours for the 32 TEU vessels. For the train is approximately 6 hours (Brabant Intermodal, 2013). In Tilburg, the trains and barges are allowed to wait at the terminal

location after or before the terminal opening hours. As Tilburg terminal has to cope with delays in the port, there are no fixed schedules for barges and train, and thus there is no information on departure and arrival times (Brabant Intermodal, 2013).

If a container is delayed when already on the barge, Tilburg terminal operator will inform the shipper of the delay. If the delay leads to additional costs for the shipper and was caused by terminal operator, it will compensate the shipper for additional cost incurred. However, if the delay is caused by the shippers themselves, for example the shipper sends in his documents too late, terminal operator will not compensate the shipper for additional costs incurred. If a container is delayed on the import leg, Tilburg terminal operator will try to arrange that another container of the shipper can be delivered at the requested time so that the shipper's workforce can still be optimally utilized.

4.1.2. Scenarios for case study

The current situation is complex and it is not possible to include all the constraints, e.g. small disturbance during operations like delay of one specific barge or train. Moreover, some information is not known for the current situation like the detailed departure time of each service and cost issues. Therefore, unsynchronized scenario is made with several assumptions of transport service and time issues to simplify the current situation. For unsynchronized scenario, there is no synchronized design for the barge and train services. The service departure time is fixed and will not change according to the demand pattern. The batches of containers are distributed to different service, considering the available service and the due time of container batches. The steps for calculating the flow distribution in the unsynchronized scenario is as follow:

- 1. Based on the total time of loading, transit and unloading of barge and train service, the available barge and train services that will complete the transportation on time could be selected.
- 2. Based on the total loading time and capacity of the barge or train service, the earliest available service that can deliver the batch on time is selected.
- 3. If there is no available barge or train service for some (portion of) batches, truck services are chosen to avoid delay at destination.

With this procedure, the (part of) batches of containers can be assigned to different services. Subsequently, the total operating cost is calculated. The calculation of total cost is the same as the synchromodal transport optimization model, which includes the transport cost and waiting penalty at the origin and destination.

In this thesis, the developed model mainly focuses on the integrated usage of different modes and better using of modes to match the service capacity and transportation demand with the consideration of time issues. Therefore, sequential service design and integrated service design scenarios are generated to be compared and check whether there are improvements created by the when the scheduling of service is integrated. For both sequential and integrated service design scenarios, the departure time of barge and train services are calculated by the model based on demand pattern. For sequential service design scenario, the optimal schedule for barge and train is determined separately. First, the optimal schedule for barge services is defined. With fixed determined schedule for barge, in the next stage, the optimal schedule for rail service is calculated. This sequence in defining the schedule is because the number of barge service and the total barge service capacity are larger than those of rail service. For integrated service design scenario, departure time of barges and trains are determined by the model simultaneously.

Meanwhile, to illustrate the application of model, experiments with and without "terminal opening hour constraints" are defined for unsynchronized scenario, sequential service design and integrated service design scenarios.

In this way, 6 scenarios are generated for the case study, which are shown as follow:

- 1. US-UOH: Unsynchronized scenario with unconstrained opening hours of terminals
- 2. US-COH: Unsynchronized scenario with constrained opening hours of terminals
- 3. SSD-UOH: sequential service design scenario with unconstrained opening hours of terminals
- 4. SSD-COH: sequential service design scenario with constrained opening hours of terminals
- 5. ISD-UOH: integrated service design scenario with unconstrained opening hours of terminals
- 6. ISD-COH: integrated service design scenario with constrained opening hours of terminals

4.2 Assumptions for the scenarios

Table 4-1 list the assumptions made for the 6 scenarios

Table 4-1 Assumptions for the 6 scenarios

	Scenarios	Unsynchror	nized scenario	Sequential service	ce design scenario	Integrated servic	e design scenario				
	Assumptions	US-UOH	US-COH	SSD-UOH	SSD-COH	ISD-COH	ISD-COH				
Actors	 Number of service providers 	1. One LSP provides synchro	omodal transport service								
	2. Number of customers	2. Two customers: one with	a regular demand pattern of 7	5% of total volume; one with ar	n irregular demand pattern of 2	5% of total volume. They have t	he same importance.				
	3. Origins & destinations	3. Maasvlakte cluster as one	e terminal in PoR and a cluster of	of one barge and rail terminal ir	n Tilburg						
	4. Transport modes	4. Barge, train and truck									
Service	5. Number of services	5. In a week, 28 barge service (4 per day) and 6 train services (one per day from Mon. to Sat.)	5. In a week, 28 barge services (5 per day from Mon. to Thu. and 4 on Fri. and Sat.) and 6 train services (one per day from Mon. to Sat.)	5. Maximum 28 barge service per week and 5 per day. Maximum 6 rail service per week and 1 per day							
	6. Service capacity	6. Barge capacity: 40 TEU a	6. Barge capacity: 40 TEU and train capacity: 88 TEU								
	7. Transit tim	7. Barge transit time 9h; train transit time 3h; transit time of truck is not considered									
	8. Handling time	8. Loading/unloading time for barge is 1.25h. 3h for train. For truck, it is not considered									
	9. Terminal operating hours	9. 24/7	9. PoR: 24/7; Tilburg: 6:00-22:00 except Sunday	9. 24/7	9. PoR: 24/7; Tilburg: 6:00-22:00 except Sunday	9. 24/7	9. PoR: 24/7; Tilburg: 6:00-22:00 except Sunday				
Time issues	10. Service departure time	10. The departure time of 4 barge services are 9:00, 13:00, 17:00 and 21:00 every day. From Mon. to Sat., the departure time for rail service is 20:00	10. From Mon. to Thu. 5 barge services depart at 9:00, 13:00, 15:00, 17:00 and 21:00. On Fri. and Sat., 4 barge services depart at 9:00, 13:00, 17:00 and 21:00. From Mon. to Sat., one rail departs on 20:00	 10. Departure time of barge and rail are determined by the model which could be at any time. The barge departure time is determined first, then the rail. 10. Departure time of barge and rail are determined is model which could be at any time. The barge and rail departure time is determined integrated. 			time. The barge and rail				
	11. Due time category of container batch	11. Due time: 1 day (50%), 2 days (40%) and 5 days (10%)									
	12. Transport cost	12. Transport cost: €45 for I	barge; €60 for train; and €90 for	r truck							
Cost issues	13. Waiting penalty of container batches	13. Waiting penalty of conta	13. Waiting penalty of container batches according to due time categories: €210 for 1 day; €105 for 2 days; €42 for 5 days.								
issues	 Waiting penalty of services 	14. Service waiting penalty:	€80 for barge and €100 for trai	in.							

4.2.1. Assumptions for actors

For all the 6 scenarios, it is assumed that only one LSP provides synchromodal transport between Rotterdam and Tilburg. Furthermore, it is assumed that there are two customers: 1. one with a regular demand pattern which means the arrival time at the terminal, volume and due time are regular for a relatively long period (representing 75% of the total demand) and 2. one with an irregular demand pattern (representing 25% of the total demand). In general, the number of customers is much higher but the limitations of the model force us to limit the number of customers (for now) to two and to give them the same importance. However, the shipper with large and regular transport volume will be more important in reality. This might influence the outcome of the synchromodal transport service design.

4.2.2. Assumptions for services

The model developed in chapter 3 only considers one OD pair. Therefore, only one terminal of both PoR and Tilburg area is taken into account. According to the current situation, the majority transport demand is between Maasvlakte cluster and Tilburg. In our modeling approach, we assume the Maasvlakte terminal cluster in the PoR as an operating terminal that has barge, train and truck connections with Tilburg. In the Tilburg area, barge terminal Loven and RailPort Brabant are very close to each other so we assume this as the operating terminal with truck, train and barge connections for Tilburg.

Total throughput between PoR and Tilburg is 143,000 TEU in 2006 (Inlandlink, 2013). The current modal split has been 25% truck, 35% rail and 40% barge approximately in the previous years (Brabant Intermodal, 2013). The volume going to the terminal includes the volume of rail and inland waterway, which accounts for 75% of the total container demand between PoR and Tilburg. Therefore, total container demand between PoR and Tilburg is 192,000 TEU. Considering both directions, Inland waterway has the flow of 143,000/75%*40% = 76,000 TEU. For rail it is 143,000/75%*35% = 67,000 TEU. According to the contact person of Brabant Intermodal, the total flow on both directions is equal. So it is assumed that volumes of inland waterway and rail are also equal on both directions. Then the flow on one direction for inland waterway is 38,000 TEU. And for rail, it is 33,500 TEU.

The capacity of barge and train are the same for all the 6 scenarios. About the capacity of barge, according

to the contact person of Tilburg terminal, 2 ships of 60 TEU operate 4 roundtrips between PoR and Tilburg during 5.5-6 days. And 4 ships of 32 TEU each operate a sailing schedule of 3.5 roundtrips during 5 days. Therefore, there are about $(2 \times 4)/6 \times 7 \approx 9$ barge service with 60 TEU ship in a week. There are about $(4 \times 3.5)/5 \times 7 \approx 19$ barge service with 32 TEU ship in a week. In this analysis, only one type of barge is considered because of the time restriction and modeling complexity. The average capacity of the barge could be calculated as $(60 \times 9 + 32 \times 19)/(9 + 19) \approx 40$ TEU. The total frequency of barge service within a week is 28. Considering the available resource, daily maximum number of barge service is assumed to be 5 times. For the train, the capacity is 88 TEU and the frequency is 6 services per week (Brabant Intermodal, 2013).

4.2.3. Assumptions for time issues

The loading, unloading and transit time of the barge and train should be determined. For barge, average transit time between Maasvlakte and Tilburg terminal is about 7-9 hours. Here, the transit time is assumed to be 9 hours for all the 6 scenarios according to InlandLinks. The handling time could be calculated based on the capacity, load factor and productivity of the terminal equipment. According to the study of Konings (2007), the TEU factor is 1.6, which is similar to the assumption in the research of Ottjes et al. (2007). The load factor of a barge is 95% (Brabant Intermodal, 2013). The number of carried container by a barge is about 40/1.6*0.95 = 25 on both direction. Assume a (gantry) crane has productivity of 40 moves per hour (Evers & de Feijter, 2010), which is the same as the assumption in Koning's study. Then the loading and unloading together in both terminals cause 25*2*2/40 = 2.5 hours. So the loading or unloading time for barge is 1.25 hours for all the 6 scenarios.

Table 4-2 Transit and handling time of barge

Barge	Loading/unloading (h)	Transit (h)
PoR – Tilburg	1.25	9
Tilburg – PoR	1.25	9

Source: Based on InlandLink, 2013

For train, average running time between Maasvlakte and Tilburg is 3h (Inlandlink, 2013). Capacity of a 48

train is 88 TEU. Number of container per train is 88*0.95/1.6=52. The standard capacity of most loading/ unloading equipment such as straddle carrier, fork lift trucks and automatic stacking cranes is 35 moves/h according to the model of Duinkerken et al. (2007). Handling time at PoR and Railport Brabant is 52*2*2/35 = 6h. So the loading or unloading time is 3 hours assumed for all the 6 scenarios, which is similar to the current situation.

Table 4-3 Transit and handling time of train

Rail	Loading/unloading (h)	Transit (h)
PoR – Tilburg	3	3
Tilburg – PoR	3	3

Source: Based on InlandLink, 2013

About the terminal operating hours, both terminals are assumed to operate with the scheme $24\7$ in the scenarios with unconstrained terminal opening hours. For those scenarios with constrained terminal opening time, Tilburg terminal operates between 6:00 and 22:00 from Monday to Saturday.

About the service departure time, unsynchronized scenarios have the fixed service departure time for barges and trains. While for both sequential and integrated service design scenarios, the departure time of barge and train services are calculated by the model.

The assumptions for unsynchronized scenarios with unconstrained terminal operating hours (US-UOH) are as follow:

- In each week, 28 barge services (4 barge services a day from Monday to Sunday) and 6 rail services
 (1 rail service from Monday to Saturday on both directions) are considered on both directions.
- 2. The departure time for 4 barge services are 9:00, 13:00, 17:00 and 21:00 on both directions.
- 3. The departure time for train service is 20:00 on both directions.

For the scenario US-COH, it is assumed that Tilburg terminal has constrained opening hours. It only operates from Monday to Saturday. On every working day, the opening hours are from 6:00 to 22:00.

Since Tilburg terminal closes on Sunday, there is no barge and rail service on Sunday. Moreover, some of the barge services from PoR need to wait for the opening of Tilburg terminal (which will be penalized). In order to make this scenario comparable with other scenarios, 28 barge services and 6 rail services setting out from both terminals are assumed. So additional assumption needs to be made:

- 1. No barge and rail service departs on Sunday on both directions.
- On both directions, from Monday to Thursday, there are 5 barge services departing at 9:00, 13:00, 15:00, 17:00 and 21:00. On Friday and Saturday, 4 barge services depart at 9:00, 13:00, 17:00 and 21:00.
- 3. From Monday to Saturday, one rail service departs on 20:00 on both directions.

For the due time of container batches, there are four due time categories on European Gateway Service network: 0.5, 1, 2 and 7 days according to van Riessen (2013). In this case, the due time category of 0.5 days is not considered, since the loading, unloading time and transit time of barge and rail is almost half a day, which will limit the choice of transport modes. Furthermore, the schedule generated by this model is considered for a week and subsequently 7 days due time seems too long for our case. Therefore three due time categories of 1, 2 and 5 days are assumed for the numerical experimentation with model. The fraction of each category is presented in table 4-4.

Due time (days)	Fraction (%)
1	50
2	40
5	10

4.2.4. Assumptions for cost issues

Assumptions for cost issues are all the same for the 6 scenarios. Barge, train and truck are operated with different unit cost. For barge cost, it is calculated according to the research of Wiegmans and Konings 50

Source: planning of hinterland transportation in the EGS network, B. van Riessen, 2013

(2013). In their work, barge cost is split up in fixed and variable costs for two different types (sizes) of vessels that are common used vessels in container transport, which is shown in table 4-5. Fixed cost is related to business hours and variable cost is based on transportation distance

	measure	Rhine vessel	Rhine-Herne vessel	
		(Class Va)	(ClassIV)	
Vessel characteristics:				
Type of vessel		motor dry freight vessel	motor dry freight vessel	
Capacity	TEU	208	90	
Business hours:				
a. day operations	hours/year	3.500	3.500	
b. semi-continuous operations	hours/year	4.500	4.500	
c. continuous operations	hours/year	7.800	7.800	
Direct cost hour coefficient				
a. day operations	€ / hour	264	134	
b. semi-continuous operations	€ / hour	238	133	
c. continuous operations	€ / hour	185	110	
Kilometer cost coefficient				
a. loaded vessel	€/km	10,72	7,91	
b. empty vessel	€/km	5,50	3,99	

Table 4-5 Cost in inland waterway transport

Source: Wiegmans, B. & Konings, R., 2013

The fixed cost is related to the type of operations. In this case study, the day operation is assumed. Then for Rhine Vessel, the transport cost is (264*14+10.72*100)/208=22 Euro/TEU. About the Rhine-Henre Vessel, the transport cost is (134*14+7.91*100)/90=29 Euro/TEU. On average, the barge transport cost is assumed to be 25 Euro/TEU.

For train and truck cost, research from TNO Inro and the TRAIL Research School has been used. Table 4-6 shows a cost outline from Maasvlakte to hinterland. Transport cost is also divided to two parts as the research of Wiegmand and Konings: one related to time and the other related to transport distance (Evers & de Feijter, 2010).

		Inl Sh Convent	Inl Sh Shuttle	Coastal Shipping	Rail- Transp.	Road- Transp.	MTS, manned	MTS, Guided
Time dep	personnel other	0.45	0.15	0.15	6.40	31.3	31.3	3.1
€/hour	costs	0.33	0.22	0.33	0	16.2	16.2	17.0
Dist dep	fuel other costs	0.014	0.010	0.020	0.06	0.26	0.26	0.26
€/km	0	0.042	0.028	0.042	0.29	0.22	0.22	0.24
speed,		± 9	± 13	20-25	30-50	60	18-27	18-27
km/hour								

Table 4-6 Cost distribution of each transported container on "the hinterland" in 2001

Source: Evers & de Feijter, 2010

In this case, the average distance from Tilburg to Maasvlakte area is measured by Google map, which is about 100 km for all services (barge, train and truck). Since the data is in 2001, annual inflation rate need to be used to modify the cost to the base year (2006). According to Eurostat (2013), the annual inflation rate in European area of 2001-2006 is about 2.1%. Consider the TEU factor of 1.6, the transport cost of train (C_R) and truck (C_V) could be calculated as follow:

$$C_R = [6.40 \times 3 + (0.06 + 0.29) \times 100] \times (1 + 2.1\%)^5 \setminus 1.6 = €37.5$$

$$C_V = \left[(31.3 + 16.2) \times \frac{100}{60} + (0.26 + 0.22) \times 100 \right] \times (1 + 2.1\%)^5 \setminus 1.6 = €87.4$$

For barge and train, terminal handling cost should also be considered. Table 4-7 shows the data for calculating the terminal handling cost. About Tilburg terminal, the handling capacity is 300,000 TEU. There are 2 cranes and 6 reach stacks. The quay length is 650m. The surface is 9 ha. So Tilburg terminal belongs to the category of "very large" terminal. Choose the terminal utilization of 80%. Then the handling cost is 30 Euro. Considering the TEU factor of 1.6. Handling cost for barge and train is 30/1.6=18 Euro/TEU.

	measure	Small	Small (low profile)	Medium	Large	Very large
Terminal profile						
Handling capacity	containers/ year	20.000	20.000	50.000	125.000	200.000
Terminal equipment	units	1 MS 1 RS	1 MS* 1 FL	1 MS 1 RS	1 PC 1 MC 2 RS	2 PC 3 RC
Surface	ha	1,5	0,75	3	3	7
Quay length	meters	200	100	200	240	300
Fixed costs:						
Land	€/year	88.000	66.000	200.000	264.000	616.000
Quay	€/year	75.000	37.500	75.000	90.000	113.000
Equipment (cranes + transport)		163.000	29.700	163.000	373.000	445.000
Labor costs	€/year	200.000	200.000	400.000	600.000	1.200.000
Interest		272.000	272.000	368.000	598.000	957.000
Variable costs:						
Fuel costs (diesel + electricity)		100.000	100.000	150.000	300.000	600.000
Repair and maintenance costs		22.000	12.000	28.000	42.000	65.000
Office	€/year	10.000	10.000	10.000	10.000	10.000
ICT	€/year	100.000	100.000	100.000	100.000	100.000
Other costs	€/year	83.000	83.000	110.000	111.000	118.000
Other	€/year	22.000	12.000	28.000	42.000	65.000
Management fee		100.000	50.000	150.000	300.000	500.000
TRANSHIPMENT COST						
Cost at 60% terminal utilization	€ / handling	103	81	60	38	40
Cost at 80% terminal utilization	€ / handling	77	61	45	28	30
Cost at 100% terminal utilization	€ / handling	62	49	36	23	24

Source: Wiegmans, B. & Konings, R., 2013

Unit cost of each transport modes are shown in table 4-8

Mode	Cost (€/TEU)
Barge	45
Train	60
Truck	90

There are two types of waiting penalties: waiting penalty of container batches at the origin terminals for available transport service and waiting penalties of transport service at the destination terminals for closed terminal. For the waiting penalty of container batches, it is related to the value of time (VOT) of cargo. According to the survey of Kurri (2000), for rail transport and different commodity groups, the average VOT is about U.S.\$0.10 per metric ton per hour. Since the rail transport speed is not very fast, it is assumed that this VOT equals to the VOT of the cargo of 2 days due time category. Average weight of a full 20ft container is about 14 metric ton. Based on the previous calculation, the capacity of train is 88 TEU. So the total weight of a batch is approximate 1232 metric ton on average. Then the waiting penalty of 2 days due time category is $1232 \times 0.10 = U.S.$123.2$. Since the data is in 2000, we need to modify it with inflation rate (2.1%). Then the waiting penalty is $$123.2 \times (1 + 21\%)^6 = U.S.$140 USD/EUR exchange rate is about 0.75. Then the waiting penalty of 2 days due time category is about €105. Assume the due time and waiting penalty are inversely proportional. Then the waiting penalty for each due time category is shown as follow:$

Due time (days)	Waiting penalty (€)
1	210
2	105
5	42

Table 4-9 Waiting penalty of container batches with different due time category

Source: based on Kurri (2000)

For the waiting penalty at the destination terminal, it is related to the modes and the cargo. According to (Leland & Lester, 1971), the cost of waiting of both barge and cargo with the value of U.S. \$250,000 together is about U.S. \$100 a day in the 1971. Translating this waiting cost to 2006 by inflation rate (0.15% on average), it is about U.S. \$170 per day. The waiting penalty is proportional to the cargo value. The current cargo value is much higher than 1970s. The avarage value of 40 foot container is about U.S. \$200,000 (Rodrigue J.-P., 2013). Then the cargo value of a barge (with capacity of 40 TEU and 95% load factor) is about $\frac{200,000}{2} \times 40 \times 95\% = U.S. $3800,000$. Therefore the total waiting penalty of both

barge and cargo together is about $170 \times \frac{3800,000}{250,000} \approx U.S.$ \$2500 per day. Considering the USD/EUR exchange rate to be 0.75, the hourly waiting penalty per barge service is about €80. Since train waiting at the terminal requires extra tracks, which will have the infrastructure constraints, the penalty should be higher than barge. So in this case, the penalty for both train and cargo waiting at the desitnation terminal is assumed to be €100 per hour.

Table 4-10 Waiting penalty of transportation service at destination terminal

Modes	Waiting penalty (€)	
Barge	80	
Train	100	

Souce: Leland S. Case & Lester B. Lave (1971)

4.3 Model application with pre-defined demand patterns

4.3.1. Demand patterns

In this case study, the demand pattern is estimated by the yearly throughput. Assume the yearly throughput is uniformly distributed to every week. Total container demand between PoR and Tilburg is 192,000 TEU. Among total throughput, half (96,000 TEU) is assumed from PoR to Tilburg, while the other half (96,000 TEU) is in the opposite direction (Brabant Intermodal, 2013). It is assumed that there are 50 weeks a year. Consequently, the weekly demand from PoR to Tilburg and the opposite direction both are 1920 TEU.

The graphs below indicate the distribution of container arrival in days of the week of both terminals. They are generated based on the analysis on three sippers between September and December of 2011 (Lucassen, I. & Dogger, T., 2012). At port of Rotterdam most containers from the three shippers arrived on Saturdays, whilst most containers arrived on Tuesday and Thursday at Tilburg terminal. Assume the distribution of weekly demand of a year is the same as the fourth quarter in this case for both terminals. Based on these distributions and estimated weekly total demand, demand of days in the week can be calculated for both terminals.



Figure 4-2 Container arrival distribution at ECT and Tilburg terminal (BTT)

Source: Lucassen & Dogger, 2012

	Port of Rotterdam (TEU)	Tilburg (TEU)		
Monday	134	268		
Tuesday	308	538		
Wednesday	230	308		
Thursday	230	480		
Friday	172	230		
Saturday	538	96		
Sunday	308	0		

Table 4-11 Daily transport volume of both terminals

Source: Based on Lucassen & Dogger, 2012

It is assumed that one client has 75% total volume of a regular demand pattern and the other client has 25% total volume of an irregular demand pattern. They have the same importance. Several assumptions are made for generating the demand pattern.

- 1. For the client with regular demand pattern, there is one container batch with the same volume arriving at the origin terminal in every 2 hours from 12:00 to 16:00 everyday. The due time of each container batch is generated randomly according to the determined due time category in previous section.
- 2. Compared with the regular demand patterns, it is assumed that the number of irregular demand pattern is less. Therefore the assumed average number of arrival of irregular demand pattern is 2 times a day. The arrival time of batches is randomly generated. For the client with irregular demand pattern, 25% of total volume is uniformly distributed to every hour. The volume for each batch is the cumulative hourly volume before the arrival time. The due time of each batch is also randomly

generated according to the assumed due time category.

3. The arrivals of containers are distributed to 168 hours (7 days).

The demand pattern is shown in the order from Wednesday to Tuesday of the next week. Considering the general working days of shippers, the transportation demand on Saturday and Sunday might be small with relatively longer due time. If Saturday and Sunday is put in the middle of the weekly schedule, it is possible to make the transportation decision by balancing the transport cost and waiting penalty for these batches (with small volume and long due time). For example, it is possible that one container batch arrive on Sunday with 5 days due time that can be delivery on Monday or Tuesday by barge or train. However, if Sunday is at the end of the weekly schedule, this container batch has to be delivered on Sunday. And if there is no available barge or train service, truck has to be used with high transport cost, which is not efficient. Therefore, weekend is put in the middle of the timeline.

Since the irregular demand pattern is generated randomly, 5 demand patterns are generated with the same demand data. Table 4-12 is the demand pattern 1. Other demand patterns are in Appendix A.

Table 4-12 Demand pattern 1 (a) From PoR to Tilburg, (b) From Tilburg to PoR



4.3.2. Model application results

In this case, the demand pattern for a week (i.e., the timing of arrival different batches of containers and the due date) is available for a decision maker. Here the goal is finding an optimum service schedule for different transport modes based on this defined demand.

In this situation, the schedule of barge and train service and the flow distribution can be easily calculated by the presented model. As an example, assuming that the demand pattern follows the demand 1 - as presented in section 4.3.1 – the schedules and flow distribution are calculated for all unsynchronized scenarios, sequential service design scenarios and integrated service design scenarios with 5 demand patterns. Table 4-13 shows the schedules of different scenarios with the input of demand pattern 1. Table 4-14 shows the flow distribution of ISD-UOH with demand pattern 1. Figure 4-3 is the time-space diagram for the barge and rail services of the scenario ISD-UOH with demand pattern 1.

Table 4-13 Barge and train schedule of different scenarios with demand pattern scenario 1 (a) From PoR to Tilburg, (b) From Tilburg to PoR

Date	Modes	US-UOH	US-COH	SSD-UOH	SSD-COH	ISD-UOH	ISD-COH
	Barge	9:00	9:00	15:15	9:15	9:15	17:15
		13:00	13:00	17:15	17:15	15:15	18:00
		17:00	15:00		17:15	17:15	
		21:00	17:00			17:15	
			21:00				
	Rail	20:00	20:00	20:00		16:00	18:00
Thu.	Barge	9:00	9:00	0:00	0:00	13:15	17:15
		13:00	13:00	13:15	13:00	17:15	21:00
		17:00	15:00	14:15	13:00	17:15	21:00
		21:00	17:00	15:15	13:15		21:00
			21:00	24:00			
	Rail	20:00	20:00		17:00	18:00	
Fri.	Barge	9:00	9:00	0:00	0:00	6:15	6:15
		13:00	13:00	17:15	0:00	13:15	6:15
		17:00	17:00	19:15	6:15	15:15	17:15
		21:00	21:00	24:00		17:15	19:15
						19:15	
	Rail	20:00	20:00	9:00	18:00		16:00
Sat.	Barge	9:00	9:00	0:00	0:00	7:15	18:00
		13:00	13:00	0:00	7:15	13:15	21:00
		17:00	17:00	7:15	13:00	15:15	21:00
		21:00	21:00	15:15	21:00	15:15	21:00
				15:15		15:15	22:15
	Rail	20:00	20:00	16:00	16:00	16:00	18:00
Sun.	Barge	9:00		0:00	0:00	0:00	0:00
		13:00		0:00	0:00	13:15	13:15
		17:00		0:00	0:00	13:15	15:15
		21:00		0:00	0:00	15:15	17:15
				17:15	21:00	15:15	22:15
	Rail			0:00	20:00	0:00	1:00
Mon.	Barge	9:00	9:00	10:15	0:00	10:15	10:15
		13:00	13:00	24:00	0:00	13:15	13:15
		17:00	15:00		0:00	17:15	20:15
		21:00	17:00		10:15		20:15
			21:00		13:00		
	Rail	20:00	20:00	20:00	0:00	0:00	20:00
Tue.	Barge	9:00	9:00	0:00	0:00	12:15	0:00
		13:00	13:00	12:15	12:15	13:15	12:15
		17:00	15:00	13:15	13:00	15:15	13:15
		21:00	17:00	13:15	13:00		21:00
			21:00	17:15	13:00		
	Rail	20:00	20:00	18:00	16:00	20:00	23:00
Date	Modes	US-UOH	US-COH	SSD-UOH	SSD-COH	ISD-UOH	ISD-COH
------	-------	--------	--------	---------	---------	---------	---------
Wed.	Barge	9:00	9:00	13:15	10:15	13:15	13:15
		13:00	13:00	13:15	13:15	13:15	13:15
		17:00	15:00	15:15	13:15	15:15	15:15
		21:00	17:00		15:15	15:15	15:15
			21:00		15:15	19:15	19:15
	Rail	20:00	20:00		22:00	20:00	20:00
Thu.	Barge	9:00	9:00	0:00	13:15	15:15	15:15
		13:00	13:00	6:15	15:15	15:15	15:15
		17:00	15:00	13:15	15:15	15:15	17:15
		21:00	17:00	13:15	17:15	17:15	17:15
			21:00	17:15	17:15	17:15	17:15
	Rail	20:00	20:00	20:00	16:00	16:00	16:00
Fri.	Barge	9:00	9:00	0:00	6:00	13:15	13:15
	_	13:00	13:00	0:00	6:00	15:15	13:15
		17:00	17:00	0:00	13:15	17:15	15:15
		21:00	21:00	0:00	15:15	17:15	15:15
				24:00		17:15	17:15
	Rail	20:00	20:00	0:00	6:00	2:00	20:00
Sat.	Barge	9:00	9:00	8:15	6:00	8:15	8:15
	_	13:00	13:00	24:00	6:00		8:15
		17:00	17:00	24:00	6:00		17:15
		21:00	21:00		8:15		
	Rail	20:00	20:00	16:00	22:00	20:00	18:00
Sun.	Barge	9:00		24:00		0:00	
	Ū	13:00		24:00		8:15	
		17:00				22:15	
		21:00					
	Rail			0:00			
Mon.	Barge	9:00	9:00	2:15	13:15	2:15	13:15
	Ū.	13:00	13:00	2:15	13:15	15:15	17:15
		17:00	15:00	15:15	17:15	17:15	17:15
		21:00	17:00	15:15	17:15	17:15	17:15
			21:00	17:15	17:15	17:15	17:15
	Rail	20:00	20:00	16:00	18:00	16:00	18:00
Tue.	Barge	9:00	9:00	0:00	6:00	12:15	12:15
	0-	13:00	13:00	12:15	13:15	15:15	13:15
		17:00	15:00	15:15	15:15	15:15	17:15
		21:00	17:00	17:15	17:15	15:15	17:15
			21:00	24:00	17:15		17:15
	Rail	20:00	20:00	16:00	16:00	16:00	16:00

(b)

Despite the unsynchronized scenarios, in sequential and integrated service design, the number of barge and train service per day and also the departure time of services are not fixed. In other words, the available resources are allocated to every day according to the transport volume and time pressure of the demand pattern. For example, the demand from port of Rotterdam to Tilburg on Saturday and Sunday is relatively larger, which causes that there are 5 barge departures and 1 train departure on these days. This is similar to the situation in Tilburg terminal on Tuesday and Thursday. The number of barge services on these days is larger than the fixed 4 times of departure in unsynchronized case. For Tilburg, there is no demand on Sunday so that the number of barge and train departure is much less. Therefore, the integrated service design can make a better arrangement of the transportation service based on the actual transport demand.

For the case of adding the "terminal opening hours" constraints, the barges departing between 14:01 and 20:59 from port of Rotterdam and trains departing between 19:01 and 2:59 on the next day have to wait at the destination terminal. In determining the departure time of services, therefore, the tradeoff between waiting penalty of container batches at origin terminal and waiting penalty of services at destination becomes important. For the Tilburg terminal, there is no barge and train departure on Sunday, since the terminal is not open. However, there is demand from PoR and there are barge and train services from PoR to Tilburg on Sunday. Therefore, the balance of total service number has to be kept, which shows the results that more barge service on Saturday departing from Tilburg. Although the transport demand on Saturday from Tilburg to PoR is relatively small.

Table 4-14 is the flow distribution of the integrated service design schedule.



Table 4-14 Flow distribution of ISD-UOH with demand pattern 1 (a) From PoR to Tilburg, (b) From Tilburg to

(b)

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Figure 4-3 Time-space diagram barge/train service of ISD-UOH From (a) PoR to Tilburg, (b) from Tilburg to

PoR

To compare the performance of different scenarios, three main criteria are considered in this research; firstly, total service cost which is the most important economic indicator. This total service cost includes the transport cost for all modes, the waiting penalty for containers at the origin terminal and the waiting penalty for a service at the destination terminal. Two other measures are modal split and service utilization; the goal of the research is to improve the performance IFT and therefore increase the attractiveness and competitiveness of IFT. So modal split and service utilization are analyzed to check whether the usage of

barge and train might be improved by an integrated service design. The results of the experiments are presented in Table 4-15. We also conducted the experiments for 4 other demand patterns (in Appendix A) which are defined by the procedure of section 4.1.2. The results are presented in the appendix B.

		U	IS	SS	5D	IS	D
		US-UOH	US-COH	SSD-UOH	SSD-COH	ISD-UOH	ISD-COH
Total Service C	Cost (€)	311409	314763	255824	262085	229274	250706
Transport Cost Barge Train Truck Container Bato Penalty (O) Service Waitin Barge Train	ches Waiting	236250 82890 52920 100440 75159	239310 80460 51660 107190 61173 14280 7680 6600	225810 96480 46620 82710 30014	231735 88515 50700 92520 28130 2220 1220 1000	223095 96715 53580 73800 6179 -	228630 94230 45480 88920 16516 5560 4660 900
	Barge (%)	47.9	46.5	54.8	51.2	55.4	54.5
Modal Split	Train (%)	22.9	22.3	20.2	22.0	23.3	19.7
	Truck (%)	29.2	31.2	25.0	26.8	21.3	25.8
Service	Barge (%)	82.2	79.8	93.9	87.8	94.6	93.5
Utilization	Train (%)	83.5	81.5	73.6	80.0	84.6	71.8

Table 4-15 Experiment results the 6 scenarios with the input of demand pattern 1

Based on the results in of these experiments, it can be concluded that for all demand patterns, the unsynchronized scenarios have the largest and the integrated service design scenarios have the lowest total service cost. Comparing the scenarios with and without constrained terminal opening hours, the transport cost of the situation with opening hour constraints is larger. Because of the constraints for opening hours, there is no barge and train service departing form Tilburg to port of Rotterdam on Sunday; however, there are still urgent container batches that need to be delivered within a day and truck is the only option with higher transport cost. Comparing US-UOH and US-COH, there are reducing of waiting penalty of US-COH at the origin terminal. It is because there are more barge services from Monday to Thursday in order to make the balance in the number of services. This reduces the waiting time of container batches at the origin terminal. Comparing SSD-UOH with SSD-COH and ISD-UOH with ISD-COH, since the model tries to minimize both transport cost and waiting penalty, the departure time would depend on the terminal opening hour. Thus, some container batches with tight time pressure might

not be able to be transported by train and barge service and must be sent by truck with increasing transport cost. The truck transport cost of the scenarios with constrained terminal opening hours is higher. Comparing the results of SSD and ISD, transport cost of SSD is larger. In the SSD, barge services are scheduled first. The complementary of barge and train are not considered, which increase waiting cost at the origin terminal.

About the modal split, the results show that ISD improves the modal split by increasing the share of more sustainable transport modes (i.e., barge and train). Usage of truck is reduced in both cases of with or without terminal opening hour constraints by integrated service design. Considering the assumption of due time category, the shortest due time is one day. This means all container batches could be delivered by barge, train and truck considering the total transport time. However, there might be more urgent container batches in reality, which makes barge and train would be not suitable in. So the modal split of barge and train might be relatively high in this case study with this due time category assumption.

About the service utilization, utilization of barge capacity is the highest with the ISD scenarios, since the service departure time is more flexible. There is no obvious results that the train utilization is increased by ISD. With SSD-UOH, SSD-COH and ISD-COH, there are slightly reductions in the utilization of trains. It is because the rail capacity (88TEU) is relative large compared with the volume in each container batch. About the assumed barge capacity (40 TEU), it is similar or smaller than the volume of a container batch, which makes barge easier to be fully loaded. This makes the relatively high barge utilization. Moreover, in the unsynchronized scenario, we do not consider whether allocating (part of) a specific container batches to a specific service will generate large waiting penalty as long as the time pressure is fulfilled. If the train service fulfill the due time constraint of one specific container batch, this train service can be chosen to transport this container batch no matter how long the containers have to wait at the origin terminal. So the barge and train service will be used as much as possible during the flow distribution process, Which leads to a high utilization of train services. However, in the SSD and ISD scenarios, the trade-off between the transport cost and waiting penalty has to be considered. This also causes the reduction of train utilization. In Appendix C, the model is applied to the case without considering the waiting penalties. The results show that scenarios ISD have quite good performance on the barge and train utilization.

4.4 Model application with undefined demand pattern

The model can also be applied if there is no pre-determined demand pattern. In fact, if the demand pattern for a coming week is not known in advance, we can still use the model of chapter 3 to define the schedule of service. In this case, of course, multiple demand patterns are needed to consider for a final service design. In the real world, this may also mean that although a specific demand pattern is not known for a week, based on the demand data of a few previous weeks a schedule can be defined for the service. The following procedure is followed for this aim:

- 1. Multiple demand patterns need to be available or defined based on the procedure that is discussed in section 4.1.1.
- The mathematical model must be used to define the optimal schedule for each demand pattern.
 Subsequently, there are multiple schedules after calculation.
- 3. For each schedule, the allocation of the flow of other demand pattern must be defined. Then the total cost of each schedule with every demand patterns must be calculated.
- 4. Comparing the total cost, the schedule with lowest total cost is chosen to be the schedule on tactical level. For rail, the schedule is determined for the design period (half year). For barge, the schedule can be updated with updated information of demand pattern.

The application is to one of the 6 scenarios: integrated service design with unconstrained terminal opening hours (ISD-UOH) to illustrate the capability of the model to generate service schedule without pre-defined demand pattern. Since in UC-UOH and UC-COH, the schedule is fixed and SSD scenarios are defined to comparing with ISD scenarios, so this application is only done for ISD scenarios. Choosing ISD-UOH is because of the time limits. Moreover, the method is the same for applying to ISD-UOH and ISD-COH. This procedure is used with demand patterns that are presented in section 4.3.1 and Appendix A. The proposed schedules for the scenario ISD-UOH calculated with different demand patterns are presented in appendix C.

Table 4-16 Total service cost of different demand patterns with proposed schedules: in total service cost (a), in

Total service cost (€)	Demand	Demand	Demand	Demand	Demand	Summation
Total service cost (€)	pattern 1	pattern 2	pattern 3	pattern 4	pattern 5	Summation
Proposed schedule 1	229274	272338	275290	276008	275595	1328505
Proposed schedule 2	276881	247545	281162	270476	272405	1348469
Proposed schedule 3	269479	274477	235241	268954	272662	1320813
Proposed schedule 4	276715	279082	262459	237028	273667	1328951
Proposed schedule 5	276194	279715	271949	278333	242225	1348416

percentage (b)

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Total cost comparing with Min. total service cost (%)	Demand pattern 1	Demand pattern 2	Demand pattern 3	Demand pattern 4	Demand pattern 5
Proposed schedule 1	100%	110%	117%	116%	113%
Proposed schedule 2	120%	100%	119%	114%	112%
Proposed schedule 3	117%	110%	100%	113%	112%
Proposed schedule 4	120%	112%	112%	100%	113%
Proposed schedule 5	120%	113%	116%	117%	100%

(b)

With each proposed schedule, total service cost for 5 demand patterns are calculated and presented in Table 4-16. The presented cost in the diagonal (dark grey) of the table 4-16 is the total service cost with the optimum schedule under a specific demand pattern and consequently, it is the minimum element in each column. Based on these results, the schedule 3 has the minimum total cost under all demand scenarios. Therefore, it can be chosen as an appropriate schedule for barge and train service. The proposed schedule 3 is a relatively good schedule for other demand patterns comparing with other proposed schedule, although there are relatively large increases of total service cost when the schedule is not optimal. For more illustration, different colors are used to distinguish the extent of increase in the total cost if for specific demand pattern, other schedules are used for the flow distribution comparing with the

total cost of optimal schedule for that demand pattern. Grey stands for an increase is within 10% and light grey for 15%. Comparing the optimal schedule for these demand patterns (Appendix D), proposed schedule 3 has the most similarity to proposed schedule 2 (which is the optimal schedule for demand pattern 2). There are also some similarity to the proposed schedule 4 and 5 (which are the optimal schedule for demand pattern 4 and 5). Therefore, the proposed 3 can be suitable for other demand patterns too.

Table 4-17 is the total share of inland waterway and rail. The results show that the share of sustainable transport modes (barge and train) is high with the optimal schedule for certain demand pattern. However, if the schedule is not optimal, truck is more interested. This might be caused by the assumptions for the unit cost of different modes and the waiting penalty for container batches with different due date. In this case, the unit transport cost of barge, train and truck are 45, 60 and 90 Euros. The waiting penalties of a container batch with 1, 2 and 5 due date are 210, 105 and 42 Euros separately. Here is an example. If one container batch has the volume of 10 TEUs, the transport costs of barge, train and truck are 450, 600 and 900 Euro. The benefit of barge and train service from the low transport cost is limited. Assume the due time of this container batch is 1 day. This container batch will not choose barge if it has to wait for 3 hours (with waiting penalty of 630 Euro). There will be no benefit to choose barge because of the high waiting penalty. This is the reason that truck are more interested.

Total share of inland	Demand	Demand	Demand	Demand	Demand
waterway and rail (%)	pattern 1	pattern 2	pattern 3	pattern 4	pattern 5
Proposed schedule 1	78.7	53.6	52.8	55.1	57.3
Proposed schedule 2	54.0	77.8	50.6	56.5	53.0
Proposed schedule 3	56.9	58.4	79.9	56.8	57.0
Proposed schedule 4	55.6	54.1	61.6	77.3	54.3
Proposed schedule 5	54.7	56.8	55.3	56.6	77.4

Table 4-17 Total share of barge and train of different demand patterns with proposed schedules

To illustrate this more, we do the experiments with changed unit cost of barge and train. Here we assume the barge unit transport cost is 20 Euro/TEU. For train it is 50 Euro/TEU. The results are shown in table

4-18. From the results, we can find that the share of sustainable transport modes is increased. So the chosen of transport modes are quite related to the unit transport cost and the waiting penalty. The greater the gap between the cost of different transport modes, the modes with low cost has more advantages.

Table 4-18 Total share of barge and train of different demand patterns with proposed schedules (changed unit

Total share of inland	Demand	Demand	Demand	Demand	Demand
waterway and rail (%)	pattern 1	pattern 2	pattern 3	pattern 4	pattern 5
Proposed schedule 1	84.3	72.4	73.3	82.0	73.2
Proposed schedule 2	76.4	81.3	76.5	74.0	76.3
Proposed schedule 3	86.1	70.4	81.6	74.2	80.3
Proposed schedule 4	78.4	79.6	78.3	84.0	82.6
Proposed schedule 5	79.5	80.8	77.3	77.6	83.1

cost of barge and train)

4.5 Conclusion of model application

In this chapter, case of container transport on Rotterdam – Tilburg for validating the model is discussed. 6 scenarios are generated to analyze the performance of synchromodal transport. Several assumptions are made for actors, service, cost and time issues for each scenario. With the pre-defined demand pattern as input, the model gives the schedule for synchromodal transport service quickly. In order to compare the result, total service cost, modal split and service utilization are defined as indicators. Comparisons of the results are made between scenarios. The results show that with synchromodal transport service, the total service cost are reduced, the share of sustainable modes (barge and train) is increased, and the service utilization for barge is also increased. These mean that synchromodal transport do improve the performance of IFT.

Furthermore, the model could also be applied to the case with undefined demand pattern. The method is discussed. The results show that the assumptions for unit transport cost and waiting penalties are quite important, which will influence the choice of transport modes. If the gaps between the unit cost of barge, train and truck are relatively small, truck will become more interested.

Chapter 5 Conclusions & Recommendations

The conclusions of this thesis are summarized in this chapter. This is done by answering the research questions which are presented in section 1.3. During the research, synchromodal transport service design model is developed and validated. With the final conclusions the research question is answered. Suggestions for further research on synchromodal transport were developed. These recommendations are presented at the end of this chapter.

5.1 Conclusions

IFT has been promoted by both policies and technologies for decades. However, there are some operational, organizational and economic barriers impeding the market share of IFT. Although rail and inland waterway have advantages in cost and environmental impact, low speed and flexibility lead to relatively low market share of IFT. Truck still dominates the European freight transport market. For the future development, it is necessary to further promote IFT. Therefore, synchromodal transport is introduced to analyze the contribution it can make for the current IFT.

The main research question of this thesis is: How to use the concept of synchromodality to improve the current intermodal freight transport performance? There are three sub research questions: 1) What is synchromodal transport? 2) How do the current IFT market function from the perspective of LSP? 3) What is the feasible design of synchromodal transport system that could lead to an improvement in the performance?

Firstly, definition and characteristics of synchromodal transport are discussed. Different solutions of IFT are analyzed. In this thesis, we focus on the solution of "hinterland intermodal freight transport based on barge/rail service calling at one terminal in the seaport". The synchromodal transport concept is applied to this solution of IFT. After that the position of LSPs in the current IFT market is analyzed with Porter's five forces model, since this thesis studies synchromodal transport from the perspective of LSPs. Porter's model gives a clear understanding of the operation of LSPs and their interactions with other main actors. In the current IFT system, there are large numbers of actors (LSPs, main transport operators, terminal operators, shippers, etc.) making the interactions among them complex and leading to inefficient

coordination. Numerous LSPs competing with each other to provide transportation service leads to strong negotiating power of shippers. There are also numerous transport operators and terminal operators who are the suppliers of LSPs. Their negotiating power on LSPs are limited. Large number of actors, high competition level, and inefficient coordination make it hard to complete utilize the capacity of all transport modes. The continuity of the transportation will also be influenced.

According to Porter's five forces analysis, LSPs can improve the current IFT system from designing a synchromodal transport service that fulfills the transportation demand of customers. Therefore the main focus is on the match of supply and demand by integrating modalities. In the synchromodal transport system, LSPs consider time, demand and actual circumstance to make decision and efficiently use the transportation service capacity. Furthermore, the transport chain should be more integrated, which means container batches should be delivered to the destination with at least one service once it arrives at the original terminal (with short waiting time). In this thesis, we assume a concentrated situation with only one LSP providing synchromodal transport service because of the limitation of time and model application. Although the interactions among actors might make the realization of synchromodal transport system become difficult, and one LSP providing transportation service might cause monopoly which is not expected by the government, the modeling and analysis on the concentrated situation could still provide some insights.

In this thesis, an optimization model is developed to create synchromodal transport service schedule and analyze its impact. The development of the model is based on the following characteristics of synchromodal transport: 1. dynamic planning of transportation; 2. Decision making based on network utilization; and 3. Combining transport flow (volume). Defining the service schedule (with the optimal number of services per day and the timing of these services) is done by a LSP, who is able to integrate the transport volume and determine the schedule of different transport modes according to the demand data.

The model aims to minimize total service cost which include transport cost and waiting penalties. The main decision variables are the departure time variables, the flow variables, decision variables for service operating and for choosing of a specific service. The input of the model is transport volumes from a specific origin to a specific destination with the earliest pick-up time and the due date. The output of the

optimization model is the schedule of barge/train service and flow distribution of container batches to different services.

After the model development, case of container transport on Rotterdam – Tilburg is introduced to illustrate the application of presented model. 6 scenarios are generated to analyze the performance of synchromodal transport. Assumptions are made for actors, services, cost and time issues for each scenario. With the pre-defined demand pattern as input, the model gives the schedule for synchromodal transport service. In order to compare the results, total service cost, modal split and service utilization are considered as main measures. The results of scenarios show that with synchromodal transport service schedule, the total service cost is reduced, the share of sustainable modes (barge and train) is increased, and the service utilization for barge is increased. So it can be concluded that – based on our assumptions – the synchromodal transport can improve the performance of current IFT system.

Furthermore, the model could also be applied to the case with undefined demand pattern. The method is discussed. The results show that the assumptions for unit transport cost and waiting penalties are quite important, which will influence the choice of transport modes. If the gaps between the unit cost of barge, train and truck are relatively small, truck will become more interesting.

5.2 Recommendations

The model for integrated service design is in the thesis captures the essence of synchromodal service design. Considering the time limitation, a number of assumptions have been made in developing this model. Some improvements can be made in the model in the future research.

- 1. Intermediate transshipment is not considered in this model. In reality, containers can be transferred at intermediate terminals. So transshipment could be considered to make the model more realistic.
- 2. In this model, one OD pair is considered. The model could also be able to apply to a network with more OD pairs. The interdependence between the terminals in the network might be considered.
- 3. The current model results depend on the demand pattern. In reality, it is hard to get the pre-defined demand pattern in advance. So further research could take the uncertainty of demand pattern into the

model development process.

For further research on the topic of synchromodal transport, the focuses could be on:

- Concentration case is considered in this thesis; only one LSP is providing service. In the further study, a number of LSPs can be involved. The interactions of the LSPs can be discussed and new constraints can be added to the model. Furthermore, the position of every main actor in a synchromodal transport system can also be analyzed.
- 2. In this thesis, only three characteristics of synchromodal transport are translated to the model. In future research, the design of synchromodal transport on operational level could be considered. The focusing points could be on the characteristics of "switching modes of transport in real time" and "information availability and visibility among actors".

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Appendix

A. Demand patterns for experimentation

Table A-1 Demand pattern 2 (a) From PoR to Tilburg, (b) From Tilburg to PoR



(b)

Table A-2 Demand pattern 3 (a) From PoR to Tilburg, (b) From Tilburg to PoR



(a) i=Tilburg; 62 86
 58
 11
 37
 24
 26
 24

 64
 64
 77
 84
 86
 86

 112
 112
 101
 108
 134
 206

 24
 24
 68
 54
 67
 11
 67
 67
 48
 134
 135

 86
 88
 109
 128
 132
 134
 136
 149
 156
 158

 206
 136
 157
 152
 156
 180
 182
 160
 173
 204
 182
 57 62 60 60 84 180 88 69

(b)

Table A-3 Demand pattern 4 (a) From PoR to Tilburg, (b) From Tilburg to PoR

d(a,i,j) 9 57 58 58 37 11 58 48 57 58 48 43 43 43 51 134 135 54 77 77 17 34 33 34 34 40 48 Ta(a,i,j) 3 12 14 16 16 20 36 37 38 40 54 60 62 64 72 84 86 87 88 106 102 110 112 124 132 134 138 149	i=PoR; j=Tilt	burg																																	
Ta(a,1,j) 3 12 14 16 16 20 36 37 38 40 54 60 62 64 72 84 86 87 88 106 108 110 112 112 124 132 134 136 138 149	a	1	2	3	4	5	6	7	8	9	10	-11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	- 33	34
	d(a,i,j)	9	57	58	58	37	-11	58	48	57	58	48	43	43	43	51	134	135	43	135	54	77	77	77	17	34	33	34	34	40	48	77	77	38	77
	Ta(a,i,j)	3	12	14	16	16	20	36	37	38	40	54	60	62	64	72	84	86	87	88	106	108	110	112	112	124	132	134	136	138	149	156	158	159	160
Ta(a,i,j) 51 60 62 40 136 44 60 61 86 64 174 180 110 88 96 132 134 135 136 130 132 134 136 160 148 156 158 160 162 197	Td(a,i,j)	51	60	62	40	136	44	60	61	86	64	174	180	110	88	96	132	134	135	136	130	132	134	136	160	148	156	158	160	162	197	204	182	207	208

(a)

i=Tilburg; j=	PoR																													
a	1	2	3	4	- 5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	- 30
d(a,i,j)	6	77	77	77	43	43	120	120	120	31	23	57	28	58	58	24	24	74	24	80	23	14	67	67	67	65	49	134	135	135
Ta(a,i,j)	2	12	14	16	17	32	36	38	40	43	51	60	61	62	64	84	86	87	88	115	123	128	132	134	136	141	156	156	158	160
Td(a,i,j)	122	36	38	136	41	80	84	62	88	91	99	84	109	86	112	108	206	111	136	139	171	152	156	182	160	165	180	204	182	184

i=PoR; j=Ti	ilburg																																
a	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	- 33
d(a,i,j)	57	37	58	58	11	20	58	57	40	58	43	43	43	43	43	134	135	54	135	37	9	77	77	77	65	33	34	34	57	77	77	77	62
Ta(a,i,j)	12	13	14	16	17	24	36	38	38	40	54	60	62	64	68	84	86	88	88	100	103	108	110	112	126	132	134	136	146	156	158	160	163
Td(a,i,j)	60	133	62	40	65	48	60	86	86	64	78 1	80	110	88	116	132	134	112	136	124	127	132	134	136	174	156	158	160	194	204	182	208	187
																(8	a)																
i=Tilburg; j:	=PoR															(8	a)																
a	1	2	3	4	C P	i d	1	۲ <u></u>			0 1	1	12	13	14	15	a) 16	17	18		20	21	2				25	26	27	28	29	30	31
i=Tilburg; j: a d(a,i,j)	=PoR	2	3	4	5	43	120	-			· ·	1 23	12 57	13 58	14 58	(2 15 57		17				21					25 67	26 67	27 62	28 134	29 37	30 135	31 135
a	1							120	120	4	3 2		12 57 60			15	16		24	43	46		2	3 6	7 2	0	67	67					

Table A-4 Demand pattern 5 (a) From PoR to Tilburg, (b) From Tilburg to PoR



B. Results of demand pattern 2-4.

			US-UOH	US-COH	SSD-UOH	SSD-COH	ISD-UOH	ISD-COH
Demand	Total servic	e cost (€)	319554	330354	262360	275365	247545	250018
pattern 2	Transport co	ost	238200	231360	226665	229185	223500	228255
	Waiting per	nalty (O)	81354	84714	35695	43040	24045	15183
	Waiting per	nalty (D)	-	14280	-	3140	-	6580
	Modal	Barge (%)	44.1	50.1	56.6	53.3	56.6	53.4
	split	Train (%)	24.5	22.5	18.3	21.0	21.2	21.7
	spire	Truck (%)	31.4	27.4	25.1	25.7	22.2	24.9
	Service	Barge (%)	75.6	85.9	97.1	91.5	97.0	91.5
	utilization	Train (%)	89.1	82.1	66.5	76.4	76.9	78.9
Demand	Total servic	e cost (€)	305058	317025	244619	262706	235241	255111
pattern 3	Transport co		237900	235020	225525	229005	220740	221070
	Waiting per		67158	67725	19094	30361	14501	27326
	Waiting per	nalty (D)	-	14280	-	3340	-	6715
	Modal	Barge (%)	46.4	50.3	55.7	55.2	57.0	56.1
	split	Train (%)	23.7	20.9	20.6	18.4	22.9	23.8
	spire	Truck (%)	29.9	28.8	23.7	26.4	20.1	20.1
	Service	Barge (%)	79.5	85.9	95.5	94.7	97.7	96.2
	utilization	Train (%)	86.3	76.0	75.2	66.8	83.3	86.8
Demand	Total servic	• •	310329	333426	254279	270725	237028	253220
pattern 4	Transport co		242205	238170	227010	229110	224160	225765
	Waiting per		68124	80976	27269	35915	12868	22695
	Waiting per	,	-	14280	-	5700	-	4760
	Modal	Barge (%)	44.6	47.8	54.1	54.3	57.2	54.1
	split	Train (%)	22.9	22.8	21.7	19.6	20.1	22.9
	_	Truck (%)	32.5	29.4	24.2	26.1	22.7	23.0
	Service	Barge (%)	76.5	81.5	92.7	93.1	98.0	92.7
	utilization	Train (%)	83.3	74.2	79.2	71.4	73.1	83.2
Demand	Total servic	• • •	303039	314781	254987	268271	242225	245508
pattern 5	Transport co		238905	237375	232485	237120	224385	228930
	Waiting per		64134	63126	22502	26371	17840	10978
	Waiting per		-	14280	-	4780	-	5600
	Modal	Barge (%)	48.9	48.8	53.4	53.1	55.5	54.0
	I IVIUGAI	Train (%)	22.2	21.6	18.1	17.2	21.9	20.3
	split	11aiii (76)						
	split	Truck (%)	28.9	29.6	28.5	29.7	22.6	25.7
	split Service			29.6 83.4	28.5 91.6	29.7 90.9	22.6 95.2	25.7 92.6

Table B-1 Experiment results of demand pattern 2-4

C. Model application without waiting penalties

			US-UOH	SSD-UOH	ISD-UOH
Demand	Total transpo	ort cost (€)	236250	215190	213840
pattern 1		Barge (%)	47.9	57.9	58.0
	Modal split	Train (%)	22.9	26.2	27.4
		Truck (%)	29.2	15.9	14.6
	Service	Barge (%)	82.2	99.3	99.4
	utilization	Train (%)	83.5	95.4	99.7
Demand	Total transpo	ort cost (€)	238200	219720	201390
pattern 2		Barge (%)	44.1	58.3	58.3
	Modal split	Train (%)	24.5	21.8	27.1
		Truck (%)	31.4	19.9	14.6
	Service	Barge (%)	75.6	100	100
	utilization	Train (%)	89.1	79.2	99.6
Demand	Total transpo	ort cost (€)	237900	216420	213540
pattern 3		Barge (%)	46.4	58.3	58.3
	Modal split	Train (%)	23.7	24.6	26.5
		Truck (%)	29.9	17.1	12.2
	Service	Barge (%)	79.5	100	100
	utilization	Train (%)	86.3	89.6	96.4
Demand	Total transpo	ort cost (€)	242205	216150	214740
pattern 4		Barge (%)	44.6	58.3	58.3
	Modal split	Train (%)	22.9	24.8	26.2
		Truck (%)	32.5	16.9	15.5
	Service	Barge (%)	76.5	100	100
	utilization	Train (%)	83.3	90.4	95.4
Demand	Total transpo	ort cost (€)	238905	218220	203280
pattern 5		Barge (%)	48.9	58.3	58.3
	Modal split	Train (%)	22.2	23.1	25.7
		Truck (%)	28.9	18.6	16.0
	Service	Barge (%)	81.3	100	100
	utilization	Train (%)	82.6	83.9	93.3

Table C-1 Experiment results of 5 demand patterns without considering waiting penalty

In the current situation, container waiting penalty at the origin terminal might not be considered by the LSPs when they deploy transportation service. Since the relatively low train utilization might be caused by the waiting penalty at both origin and destination terminal, here both waiting penalties are not considered. Since the waiting penalty of service is not considered at the hinterland terminal, it is not necessary to consider the cases with terminal operation hours constraints. Therefore, the experiment is only carried out for US-UOH, SSD-UOH and ISD-UOH.

The results also show that integrated service design cases have the lowest total transport cost and the best modal split. Comparing with the situation that considers waiting penalty, total cost is lower and modal

split of barge and train are higher in this case. It is because that containers waiting at the terminal no longer pay cost and subsequently, more container batches can wait for the relatively cheaper services (barge and train) as long as the due date is satisfied. Then more containers can be put on barges and trains. This further reduces the usage of truck, which also lowers the total transport cost.

About the utilization of barge and train service, both service utilizations are much higher than those of the unsynchronized case. Comparing with the experiment considering waiting penalty, the service utilization of both barge and train are increased. For both SSD-UOH and ISD-UOH, the barge utilization is almost 100%. The barge utilization of SSD-UOH is also quite good. This is because in sequential service design scenarios, the barge schedule is determined first. About train, the utilization of ISD-UOH is much better than that of both US-UOH and SSD-UOH. It is because container batches will not be penalized for longer waiting at the origin terminal. This allows the departure time of barge and train to be more flexible. However, the total waiting time is longer, which is not expected from the synchromodal transport.

D. Schedule of different scenarios

Table D-1 Barge and train schedule of ISD-UOH with different proposed schedule (a) From PoR to Tilburg, (b)

Date	Modes	Proposed	Proposed	Proposed	Proposed	Proposed
		schedule 1	schedule 2	schedule 3	schedule 4	schedule 5
Wed.	Barge	9:15	16:15	15:15	15:15	13:15
		15:15	17:15	17:15	17:15	17:15
		17:15	17:15	17:15		
		17:15				
	Rail	16:00	18:00	18:00	20:00	18:00
Thu.	Barge	13:15	13:15	4:15	14:15	13:15
	Daige	17:15	15:15	15:15	14:15	15:15
		17:15	17:15	17:15	15:15	15:15
		17.15	17:15	17.15	15:15	17:15
			17.15		17:15	17.15
	Rail	18:00	16:00	17:00	11.13	
Fri.		6:15	13:15	9:15	7:15	13:15
	Barge	13:15	13:15	9:15	15:15	15:15
		15:15	17:15	13:15	13.13	17:15
		17:15	11.13	13.13		21:15
		17:15				21.15
	Rail	19.15	+	20:00	16:00	10:00
Sat.	Barge	7:15	15:15	0:15	1:15	13:15
Sat.	Daige	13:15	15:15	13:15	13:15	13:15
		15:15	15:15	15:15	16:15	13:15
		15:15	17:15	23:15	17:15	17:15
		15:15	17:15	23:15	17.15	17.15
	Rail	16:00	16:00	16:00	16:00	20:00
Sun.	Barge	0:00	13:15	13:15	11:15	0:00
5011.	Duige	13:15	13:15	13:15	13:15	5:15
		13:15	17:15	13:15	15:15	15:15
		15:15	17:15	15:15	15:15	17:15
		15:15	22:15	15:15	17:15	
	Rail	0:00	0:00	0:00	0:00	0:00
Mon.	Barge	10:15	13:15	13:15	0:00	7:15
		13:15	15:15	13:15	5:15	7:15
		17:15	17:15	15:15	13:15	13:15
			23:15	17:15	17:15	15:15
					19:15	17:15
	Rail	0:00	0:00		0:00	0:00
Tue.	Barge	12:15	15:15	8:15	6:15	3:15
		13:15	15:15	13:15	13:15	13:15
		15:15	15:15	13:15	13:15	13:15
			17:15	17:15	15:15	15:15
				15:15	17:15	20:15
	Rail	20:00	20:00	18:00	18:00	20:00

From Tilburg to PoR

Date	Modes	Proposed	Proposed	Proposed	Proposed	Proposed
		schedule 1	schedule 2	schedule 3	schedule 4	schedule 5
Wed.	Barge	13:15	13:15	13:15	13:15	13:15
		13:15	13:15	13:15	15:15	13:15
		15:15	15:15	15:15	18:15	13:15
		15:15	15:15	15:15		
		19:15	17:15	20:15		
	Rail	20:00		20:00	20:00	18:00
Thu.	Barge	15:15	13:15	13:15	9:15	9:15
		15:15	15:15	13:15	13:15	15:15
		15:15	15:15	13:15	13:15	17:15
		17:15	15:15	15:15	13:15	17:15
		17:15	15:15	15:15	15:15	
	Rail	16:00	20:00	20:00	18:00	18:00
Fri.	Barge	13:15	3:15	0:00	0:00	0:00
		15:15	15:15	13:15	0:00	0:15
		17:15	15:15	15:15	4:15	0:15
		17:15	17:15	17:15	13:15	13:15
		17:15		17:15		15:15
	Rail	2:00	16:00	1:00	0:00	0:00
Sat.	Barge	8:15	13:15	6:15	0:00	0:00
			13:15	15:15	13:15	4:15
			20:15	17:15		13:15
						17:15
	Rail	20:00	20:00		24:00	0:00
Sun.	Barge	0:00	8:15	14:15	0:00	0:00
		8:15			0:00	11:15
		22:15			20:15	23:15
					20:15	
	Rail		23:00	17:00		
Mon.	Barge	2:15	6:15	9:15	13:15	13:15
		15:15	13:15	13:15	15:15	14:15
		17:15	19:15	17:15	17:15	15:15
		17:15	19:15	17:15	17:15	15:15
		17:15	24:00		22:15	
	Rail	16:00	18:00	18:00	7:00	20:00
Tue.	Barge	12:15	5:15	6:15	13:15	8:15
	-	15:15	16:15	13:15	13:15	13:15
		15:15	17:15	15:15	15:15	17:15
		15:15	17:15	15:15	17:15	17:15
			17:15	16:15	17:15	17:15
	Rail	16:00	16:00	16:00	16:00	16:00

(b)