Interviews
- Buying small companies
- International but national
- Under the parent company
- Use of local network
- Knowledge laws/culture etc

Public Private partnership
- Cooperation government & construction company
- Equal share risk and profit
- Sharing knowledge
- Using each others network
- Planning under consultations

Management knowledge
- Not actually building something

Expertise
- Expertise on certain methods
- Transportable equipment
- Wide scope because exclusive position
- Became big because their expertise

European procurement
- From own land going abroad
- Honest competition
- Open European market
- Lowest price for principals
- Construction company can go abroad

Ways of going abroad

Language
Legislation
Cultural differences
Foreign markets
Social system
Expensive transportation

Problems found

Literature
EU Procurements
- What are European procurements
- Principles of procurement
- When are procurements obliged?
- Procedures of procurement
- Publication requirements

Partnership
- What is Public private partnership
- What is the role of construction companies?
- PPP and working abroad
- Foreign PPP’s

Subsidiary
- What is a subsidiary
- Definition according to EU law
- Parent-daughter relation
- European taxes with subsidiaries

Expertise
- When is expertise needed
- How can expertise lead to working abroad?
- What expertise is used abroad?
- Which companies go abroad for their expertise?

Survey
Working abroad by European procurement
- Working abroad
- Other way?
- Is this difficult?
- How do you do it?
- Is this difficult?
- Why not?

Conclusion & Recommendation

These 5 obstacles have been researched with the help of:
- Legislation
- Literature
- Publications